

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Connections Solutions	Menlo Park	Los Angeles	CA	90001	\$1,000		1 Startup	IT Services
Mapleton Communications, Inc. (FKA: New W	Los Angeles	Los Angeles	CA	90024	\$5,106,000		1 Expansion	Media and Entertainment
La Salsa, Inc.	Los Angeles	Los Angeles	CA	90025	\$3,200,000		8 Expansion	Consumer Products and Services
CONXUS Communications (FKA: PCS Devel	Los Angeles	Los Angeles	CA	90036	\$3,781,000		4 Early Stage	Telecommunications
Huxtable's Comestibles (AKA: Huxtable's Kitc	Vernon	Los Angeles	CA	90058	\$1,138,000		1 Expansion	Retailing/Distribution
Act III Broadcasting, Inc.	Los Angeles	Los Angeles	CA	90067	\$830,000		5 Expansion	Media and Entertainment
Drive Entertainment, Inc.	Culver City	Los Angeles	CA	90232	\$500,000		1 Early Stage	Media and Entertainment
CyberMedia, Inc.	Santa Monica	Los Angeles	CA	90405	\$1,100,000		1 Expansion	Software
ISOCOR	Santa Monica	Los Angeles	CA	90405	\$4,500,000		3 Expansion	Software
Bristol Farms, Inc. (AKA: New Bristol Farms, I	Carson	Los Angeles	CA	90745	\$14,834,000		2 Expansion	Retailing/Distribution
XYLAN Corporation	Woodland Hills	LA	CA	91302	\$10,000,000		3 Expansion	Networking and Equipment
Solomon International Enterprises, L.P.	Burbank	LA	CA	91505	\$10,000,000		1 Startup	Business Products and Services
Xatrix Interactive Design, Inc.	Burbank	LA	CA	91506	\$109,000		3 Later stage	Computers and Peripherals
Hemosphere, Inc.	Irvine	Orange	CA	92602	\$1,050,000		3 Early Stage	Biotechnology
InterCare Inc. (FKA: Home Healthcare Interac	Irvine	Orange	CA	92602	\$185,000		3 Startup	Software
Risk Data Corporation	Irvine	Orange	CA	92602	\$150,000		8 Expansion	IT Services
Cornerstone Physicians Corporation	Irvine	Orange	CA	92612	\$2,300,000		1 Startup	Healthcare Services
TherOx, Inc.	Irvine	Orange	CA	92612	\$4,000,000		1 Startup	Medical Devices and Equipment
AV Partnership	Irvine	Orange	CA	92614	\$17,189,000		3 Expansion	Financial Services
Masimo Corporation (FKA: Vital Signals, Inc.)	Irvine	Orange	CA	92618	\$6,000,000		3 Expansion	Medical Devices and Equipment
Micro Therapeutics, Inc.	Irvine	Orange	CA	92618	\$5,200,000		3 Early Stage	Medical Devices and Equipment
Neocrin Company (FKA: TranCel Corporation	Irvine	Orange	CA	92619	\$12,500,000		11 Expansion	Biotechnology
Diamond Light Industries	Costa Mesa	Orange	CA	92628	\$90,000		1 Startup	Consumer Products and Services
Covenant Care, Inc.	Aliso Viejo	Orange	CA	92656	\$25,000		1 Expansion	Healthcare Services
Smartflex Systems, Inc.	Tustin	Orange	CA	92780	\$9,000,000		1 Early Stage	Semiconductors
DIAL ONE, Inc.	Orange	Orange	CA	92856	\$994,000		3 Startup	Networking and Equipment
Stylus, Inc.	Corona	LA	CA	92877	\$133,000		10 Expansion	Consumer Products and Services
EOS Corporation	Camarillo	Ventura	CA	93012	\$6,000,000		1 Expansion	Electronics/Instrumentation
MetaCreations, Inc. (FKA: MetaTools, Inc.)	Carpenteria	Santa Barbara	CA	93013	\$5,000,000		2 Early Stage	Software
					\$124,915,000			

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Data has been arranged by SCAG Community Development Staff 213-236-154

1995 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Total By Industry Q1 1995	% of Total by Industry
Biotechnology	\$0	\$0	\$13,550,000		\$0	\$13,550,000	11.1%
Business Products and Services	\$9,000,000	\$0	0		\$0	\$9,000,000	7.4%
Computers and Peripherals	\$6,000,000	\$0	\$0		\$0	\$6,000,000	4.9%
Consumer Products and Services	\$3,294,000	\$0	\$14,834,000		\$0	\$18,128,000	14.8%
Electronics/ Instrumentation	\$0	\$0	0	\$10,000,000	\$0	\$10,000,000	8.2%
Financial Services	\$0	\$0	\$5,106,000		\$0	\$5,106,000	4.2%
Health Services	\$0	\$0	\$1,330,000		\$0	\$1,330,000	1.1%
Industrial/ Energy	\$0	\$0	\$0		\$0	\$0	0.0%
IT Services	\$1,000	\$0	\$90,000		\$0	\$91,000	0.1%
Media and Entertainment	\$14,001,000	\$0	\$0		\$0	\$14,001,000	11.5%
Medical Devices and Equipment	0	\$0	\$22,522,000		\$0	\$22,522,000	18.4%
Networking and Equipment	\$5,000,000	\$0	\$4,500,000		\$0	\$9,500,000	7.8%
Other	\$0	\$0	\$0		\$0	\$0	0.0%

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

Retailing/ Distribution	\$4,250,000	\$0	\$0	\$0	\$0	\$4,250,000	3.5%
Semiconductors	\$0	\$0	\$25,000	\$0	\$0	\$25,000	0.0%
Software	\$1,250,000	\$0	\$185,000	\$0	\$6,000,000	\$7,435,000	6.1%
Telecommunications	\$1,138,000	\$0	\$0	\$0	\$0	\$1,138,000	0.9%
Total By County Q1 1995	\$43,934,000	\$0	\$62,142,000	\$10,000,000	\$6,000,000	\$122,076,000	
% of Total To Counties	36.0%	0.0%	50.9%	8.2%	4.9%		

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
House of Blues Enterta	Los Angeles	LA	CA	90028	\$47,650,000		2 Expansion	Media and Ent
CONXUS Communicati	Los Angeles	LA	CA	90036	\$1,526,000		5 Early Stage	Telecommunic
Cloud 9 Interactive Mec	Beverly Hills	LA	CA	90212	\$3,000,000		1 Startup	Software
Protellicess (FKA:Poc-I	Santa Monica	LA	CA	90401	\$1,470,000		2 Expansion	Software
Store of Knowledge, Inc	Cerritos	LA	CA	90703	\$8,700,000		1 Expansion	Retailing/Distri
SQRIBE Technologies	Long Beach	LA	CA	90802	\$8,000,000		1 Early Stage	Software
MITI, Inc.	Long Beach	LA	CA	90806	\$850,000		1 Early Stage	Software
Qestrel Claims Manage	Pasadena	LA	CA	91101	\$1,100,000		1 Expansion	Financial Serv
DreamWorks Animatio	Glendale	LA	CA	91201	\$500,000,000		1 Expansion	Media and Ent
Capstone Turbine Corp	Chatsworth	LA	CA	91311	\$5,000,000		3 Expansion	Industrial/ Eng
Plasma & Materials Tec	Chatsworth	LA	CA	91311	\$3,410,000		5 Expansion	Seimconducto
Health Data Sciences C	San Bernardino	San Bernardino	CA	92408	\$20,000,000		6 Expansion	Software
InterCare Inc. (FKA: Hc	Irvine	Orange	CA	92602	\$194,000		4 Startup	Software
Cornerstone Physicians	Irvine	Orange	CA	92612	\$2,250,000		2 Startup	Healthcare Se
AV Partnership	Irvine	Orange	CA	92614	\$10,000,000		4 Expansion	Financial Serv
Premier Laser Systems	Irvine	Orange	CA	92618	\$750,000		2 Expansion	Medical Device
Prism Software Corp	Irvine	Orange	CA	92618	\$0		1 Startup	Software
VitalCom, Inc. (FKA: A	Tustin	Orange	CA	92780	\$26,200,000		1 Early Stage	Medical Device
Facility Information Sys	Camarillo	Ventura	CA	93012	\$800,100		1 Early Stage	Software

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1995 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Total By Industry Q2 1995	% of Total by Industry
Biotechnology	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Business Products and Services	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Computers and Peripherals	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Consumer Products and Services	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$750,000	\$0	\$47,650,000	\$0	\$0	\$48,400,000	7.6%
Health Services	\$0	\$0	\$8,700,000	\$0	\$0	\$8,700,000	1.4%
Industrial/ Energy	\$1,526,000	\$0	\$0	\$0	\$0	\$1,526,000	0.2%
IT Services	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Media and Entertainment	\$508,000,000	\$0	\$0	\$0	\$0	\$508,000,000	79.3%
Medical Devices and Equipment	0	\$0	\$994,100	\$0	\$0	\$994,100	0.2%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$26,200,000	\$0	\$0	\$0	\$0	\$26,200,000	4.1%
Semiconductors	\$0	\$0	\$20,000,000	\$0	\$0	\$20,000,000	3.1%
Software	\$16,410,000	\$1,100,000	\$7,250,000	\$850,000	\$0	\$25,610,000	4.0%

Venture Capital Investments in the SCAG Region						
	1995 Q1	1996 Q1	1997 Q1	1998 Q1	1999 Q1	2000 Q1
Telecommunications	\$1,470,000	\$0	\$0	\$0	\$0	\$1,470,000 0.2%
Total By County Q2						
1995	\$554,356,000	\$1,100,000	\$84,594,100	\$850,000	\$0	\$640,900,100
% of Total To						
Counties	86.5%	0.2%	13.2%	0.1%	0.0%	100.0%

description	website	CAG Region
Manages eight House of Blues (HOB) (www.hob.com)		1995 Q1- 1997 Q4
Provides narrowband personal commu	www.pocketalk.com	
Develops educational software for chilc	www.cloud9int.com	
Develops project management software for information systems departments		
Owns and operates retail sotres		
Develops information retrieval tools for	www.sqribe.com	
Develops information retrival tools		
Provides risk transfer services	www.qestrel.com	
Owns and operates an all-digital studio	www.dreamworks.com	
Develops small turbine generator sets	www.capstoneturbine.com	
Develops plasma sources, process modules and plasma processing systems		
Develops novel patient-careturnkey systmes		
Provides interactive software for patient education and home monitoring		
Owns and operates physician manager	www.cstone-phys.com	
Operates a home building development firm in Orange County CA		
Manufactures non-invasive corneal topography devices and analysis systems		
Provides print and document manager	www.prism-software.com	
Develops wireless patient-monitoring n	www.vitalcom.com	
Provides enterprise software solutions	www.fisinc.com	
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name_firm	City	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
CONXUS Communicatio	Los Angeles	Los Angeles	CA	90036	\$1,441,000		6 Early Stage	Telecommunica
Huxtable's Comestibles (Vernon		Los Angeles	CA	90058	\$1,700,000		2 Expansion	Retailing/Distrib
Telops Management, Inc	Cheviot Hills	Los Angeles	CA	90064	\$240,000		1 Startup	Software
William & Scott, Inc.	Culver City	Los Angeles	CA	90230	\$3,483,000		1 Early Stage	Consumer Pord
East Coast Bagel Comp	Santa Monica	Los Angeles	CA	90403	\$1,500,000		1 Expansion	Consumer Pord
Launch Media	Santa Monica	Los Angeles	CA	90404	\$1,765,000		2 Early Stage	Media and Enter
CyberMedia, Inc.	Santa Monica	Los Angeles	CA	90405	\$4,500,000		2 Early Stage	Software
Knowledge Adventure, Ir	La Crescenta	Los Angeles	CA	91214	\$173,000		4 Expansion	Software
Applause Enterprises	Woodland Hills	Los Angeles	CA	91367	\$3,290,000		1 Expansion	Media and Enter
Film Roman, Inc.	North Hollywood	Los Angeles	CA	91607	\$12,000,000		1 Later Stage	Media and Enter
Hot Topic, Inc.	City of Industry	Los Angeles	CA	91748	\$1,500,000		3 Expansion	Retailing/Distrib
Doskocil	San Bernardino	San Bernardino	CA	92410	\$2,260,000		1 Later Stage	Consumer Pord
Biopsys Medical, Inc.	Irvine	Orange	CA	92602	\$7,000,000		3 Expansion	Medical Devices
InterCare Inc. (FKA: Hon	Irvine	Orange	CA	92602	\$626,000		5 Startup	Software
Syntiro Healthcare Servi	Irvine	Orange	CA	92618	\$3,700,000		1 Early Stage	Healthcare Servi
Hines Horticulture, Inc. (.Irvine		Orange	CA	92620	\$51,892,000		1 Expansion	Consumer Pord
Medical Data Internation	Santa Ana	Orange	CA	92707	\$1,000,000		1 Later Stage	Healthcare Servi
Victoria Mortgage	Irvine	Orange	CA	92710	\$3,000,000		1 Expansion	Financial Servi
Oncotech, Inc.	Tustin	Orange	CA	92780	\$7,000,000		15 Expansion	Medical Devices
Stylus, Inc.	Corona	Riverside	CA	92877	\$143,000		11 Expansion	Consumer Pord
Advanced Computer Cor	Santa Barbara	Santa Barbara	CA	93117	\$30,000		3 Expansion	Networking and
					\$108,243,000			

1995 Q3: Industry Analysis, by County

Venture Capital Investments in the SCAG Region								
Software	\$15,500,000	\$0	\$3,268,000	\$0	\$0	\$0	\$17,760,000	16.4%
Telecommunications	\$3,483,000	\$0	\$0	\$0	\$0	\$0	\$3,483,000	3.2%
1995 Q1 - 1997 Q4								
Total By County Q3 1995	\$39,512,000	\$1,765,000	\$64,525,000	\$0	\$1,441,000	\$1,000,000	\$108,243,000	
% of Total To Counties	37%	2%	60%	0%	1%	1%		

description	website		investors_1995q3
Provides narrowband personal communication	www.pocketalk.com	1995 Q1- 1997 Q4	Antares Capital Corporation (FKA: Harbor Ventures)
Manufactures fully cooked restaurant fresh entrees	www.huxtables.com		Austin Ventures, L.P.
Develops software management tools and modular, configurable applications			Advanced Technology Ventures (AKA: ATV);Bre
Produces craft-brewed beer marketed as Rhino	www.rhinochasers.com		Individuals;InterWest Partners;Stanford University
Owns and operates bagel cafes			Cupertino Ventures Partnership, L.P.;Grace Ventures
Provides music news and interviews over the web	www.launch.com		Allen & Company;Arts Alliance Advisors;AvTech
Develops automatic service and support software	www.cybermedia.com		Draper Fisher Jurvetson (FKA: Draper Associates)
Develops educational and entertaining children's software			Mohr Davidow Ventures
Manufactures stuffed toys, animals, dolls and	www.applause.com		Apax Partners Worldwide
Produces animation for television programs			BCI Partners;Oppenheimer Renaissance Partner
Owns and operates retail stores specializing in	www.hottopic.com		Phillips-Smith Specialty Retail Group
Provides products and services	www.dosko.com		Enterprise Partners Venture Capital (AKA: EPVC)
Develops products for breast cancer diagnosis			Brentwood Venture Capital;Individuals;Institution;
Provides interactive software for patient education and home monitoring			Technology Partners
Provides outsourced business processes and	www.syntiro.com		Advent International ;Affinity Capital Management
Supplies horticultural products in the United States	www.hineshorticulture.com		Madison Dearborn Partners LLC;Undisclosed Firm
Provides medical information consulting & market	www.medicaldata.com		InnoCal Venture Capital;Technology Partners;Un
Provides financial services			J.H. Whitney & Co., LLC
Develops tests for chemosensitivity in cancer	www.oncotech.com		Individuals
Manufactures and retails custom upholstered furniture			Burr, Egan, Deleage & Co.
Designs, develops and markets bridge/router products for LANs and WANs			Bass Associates
separate and independent legal entities			

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

Venture Capital Investments in the SCAG Region

1995 Q1-1997 Q4

[ntures Corp.\);Austin Ventures, L.P.;Battery Ventures,L.P.;Boston Capital Ventures;J.P. Morgan Partners \(FKA: Chase Capital Partners\) MDT Advisers, Inc.;Marquette Venture Partners;New York Life Capital F](#)

[Brentwood Venture Capital;Norwest Venture Partners ;St. Paul Venture Capital, I](#)

[ersity;Trinity Ventu](#)

[ventures Corp. & Horn Venture Partners; Individual](#)

[ech Ventures;Avalon Investments Inc.;GE Equity \(FKA: GE Capital Equity Capital Group\);Intel Capital;NBC \(AKA National Broadcast Corporation\);PhoenixPartners, The ;Undisclosed Firm;Undisclosed Venture I](#)

[iates\);Individuals;Kleiner Perkins Caufield & Byers Nazem & Co.;New Enterprise Associates;Thorner Ventures;Undisclosed Venture Firm;Wilson, Sonsini, Goodrich & Rosati \(AKA: WS Investmen](#)

[tners;Pecks Management Partners, I](#)

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[tional Venture Partners;St. Paul Venture Capital, Inc.;Three Arch Partners](#)

[ment;Commonwealth Capital Ventures ;Ferrer Freeman & Co \(AKA: FFC\);Palladium Equity Partners LLC;Tullis-Dickerson & Co., Inc.;Undisclosed Venture F](#)

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Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

[Partners](#)

**Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Ticketmaster (FKA: Ticketmaster)	Los Angeles	LA	CA	90010	\$1,780,000		1 Expansion	Software
House of Blues Entertainment	Los Angeles	LA	CA	90028	\$7,268,000		3 Expansion	Media and Entertainment
CONXUS Communications	Los Angeles	LA	CA	90036	\$55,000,000		7 Expansion	Telecommunications
Telops Management, Inc.	Cheviot Hills	LA	CA	90064	\$560,000		2 startup	Software
William & Scott, Inc.	Culver City	LA	CA	90230	\$4,600,000		2 Expansion	Consumer Products
ISOCOR	Santa Monica	LA	CA	90405	\$1,500,000		4 later Stage	Software
Vesicare, Inc. (FKA: Compres	Torrance	LA	CA	90503	\$767,000		5 startup	Medical Devices
EarthLink Network, Inc.	Pasadena	LA	CA	91107	\$6,300,000		1 Early Stage	Telecommunications
Booda Products, Inc.	Gardena	LA	CA	91302	\$0		1 Expansion	Consumer Products
XYLAN Corporation	Woodland Hills	LA	CA	91302	\$5,000,000		4 later Stage	Networking and Telecommunications
Solomon International Entertainment	Burbank	LA	CA	91505	\$5,000,000		2 startup	Business Products
CardioGenesis Corporation	Foothill Ranch	Orange	CA	92610	\$13,999,900		3 startup	Medical Devices
Directfit, Inc. (FKA: Integrated	Irvine	Orange	CA	92612	\$970,000		1 Early Stage	Business Products
Powerwave Technologies, I	Irvine	Orange	CA	92614	\$15,000,000		1 later Stage	Telecommunications
Continuus Software Corpor	Irvine	Orange	CA	92618	\$4,200,000		6 Expansion	Software
Ista Pharmaceuticals, Inc. (I	Irvine	Orange	CA	92618	\$5,400,000		2 Early Stage	Biotechnology
Income Communications Cor	Irvine	Orange	CA	92619	\$2,336,000		1 Early Stage	Telecommunications
Neocrin Company (FKA: Tr	Irvine	Orange	CA	92619	\$2,618,000		12 Expansion	Biotechnology
Johnny Rockets Group, Inc.	Lake Forest	Orange	CA	92630	\$20,800,000		1 Expansion	Consumer Products
Maret Corporation	Newport Beach	Orange	CA	92660	\$1,400,000		2 startup	Biotechnology
Tycom Corporation	Irvine	Orange	CA	92710	\$3,000,000		1 startup	Industrial/ Energy
Orange Coast Managed Ca	Orange	Orange	CA	92863	\$6,900,000		1 Expansion	Financial Services
Stylus, Inc.	Corona	Riverside	CA	92877	\$153,000		152 Expansion	Consumer Products
					\$164,551,900			

1995 Q4: Industry Analysis, by County

Retailing/ Distribution	\$0	Venture Capital Investments in the SCAG Region					\$0	\$0	0.0%
Semiconductors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Software	\$23,418,000	\$0	\$55,000,000	\$0	\$0	\$0	\$0	\$78,418,000	48.2%
Telecommunications	\$2,060,000	\$0	\$10,500,000	\$0	\$0	\$0	\$0	\$12,560,000	7.7%
Total By County Q4 1995	\$41,698,000	\$0	\$118,737,900	\$0	\$0	\$2,336,000	\$162,771,900		
% of Total To Counties	26%	0%	73%	0%	0%	1%			

description	website
Provides advertising and in	www.citysearch.com
Manages eight House of Bl	www.hob.com
Provides narrowband perso	www.pocketalk.com
Develops software manage	n/a
Produces craft-brewed spec	www.rhinochasers.com
Provides special application	www.isocor.com
provides comprehensive m	n/a
Provides internet access se	www.earthlink.com
Makes a variety of toys for d	n/a
Develops switched LAN hut	www.xylan.com
Holding company for intern	n/a
Develops alternative proces	www.cardiogenesis.com
Provides technical staffing	www.directfit.com
Manufactures linear radio fr	www.powerwave.com
Manufactures software that	http://www.continuous.com/
Develops and markets rem	www.istavision.com
Provides 200Mhz narrowba	www.incom220.com
Develops products for treati	www.neocrin.com
Operates and franchises jo	www.johnnyrockets.com
Develops pharmaceuticals f	www.maretpharma.com
Manufactures precision cutt	www.tycom.com
Provides medical services	n/a
Manufactures and retails cu	n/a

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Acorn Health Care, Inc.	Los Angeles	LA	CA	90001	\$747,000		1 Startup	Healthcare Service
Connections Solutions, Inc.	Menlo Park	LA	CA	94025	\$45,000		2 Startup	IT Services
Mapleton Communications, Inc. (FKA	Los Angeles	LA	CA	90024	\$23,000		2 Expansion	Media and Entertai
La Salsa, Inc.	Los Angeles	LA	CA	90025	\$5,000,000		9 Expansion	Consumer product
CONXUS Communications (FKA: PC	Los Angeles	LA	CA	90036	\$1,715,000		8 Expansion	Telecommunication
Huxtable's Comestibles (AKA: Huxta	Vernon	LA	CA	90058	\$1,258,000		3 Expansion	Retailing/Distribut
Telops Management, Inc.	Cheviot Hills	LA	CA	90064	\$7,900,100		3 Startup	Software
GeoCities, Inc.	Marina del Rey	LA	CA	90292	\$1,000,000		1 Early Stage	Telecommunication
Launch Media	Santa Monica	LA	CA	90404	\$7,640,000		3 Early Stage	Media and Entertai
Advanced Printing Systems, Inc.	Carson	LA	CA	90745	\$1,600,000		1 Expansion	Computers and Pe
Bristol Farms, Inc. (AKA: New Bristol	Carson	LA	CA	90745	\$1,366,000		3 Expansion	Retailing/Distribut
EarthLink Network, Inc.	Pasadena	LA	CA	91107	\$8,700,000		2 Early Stage	Telecommunication
Capstone Turbine Corporation (FKA: Chatsworth		LA	CA	91311	\$10,100,000		4 Expansion	Intustrial. Engery
Coral Therapeutics, Inc.	Sherman Oaks	LA	CA	91403	\$1,600,000		2 Startup	Biotechnology
Step One Solutions, Inc.	Burbank	LA	CA	91502	\$0		1 Expansion	software
Solomon International Enterprises, L.	Burbank	LA	CA	91505	\$5,000,000		3 Startup	Business products
Cornerstone Physicians Corporation	Irvine	Orange	CA	92612	\$3,000,000		3 Startup	Healthcare Service
JAMS LLC (FKA: JAMS/Endispute)	Irvine	Orange	CA	92614	\$2,633,000		4 Expansion	Business products
TherOx, Inc.	Irvine	Orange	CA	92614	\$3,000,000		2 Startup	Medical Devices a
Elms Systems Corporation (FKA: Ga	Irvine	Orange	CA	92619	\$125,000		1 Early Stage	Software
Neocrin Company (FKA: TranCel Co	Irvine	Orange	CA	92619	\$259,000		13 Expansion	Biotechnology
Medical Data International, Inc.	Santa Ana	Orange	CA	92707	\$4,000,000		2 Later Stage	Healthcare Service
Performance Materials Corporation (	Camarillo	Ventura	CA	93012	\$3,200,000		1 Expansion	Intustrial. Engery
STAR Telecommunications, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$2,000,000		1 Expansion	telecommunication
Montecito Broadcast Group (FKA: S.	Montecito	Santa Barbara	CA	93150	\$2,750,000		1 Early Stage	Media and Entertai
LocalMed, Inc.	Lancaster	LA	CA	93535	\$16,800,000		4 Later Stage	Biotechnology
					\$91,461,100			

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1996 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1996	%of Total by Industry
Biotechnology	\$12,900,100		\$0	\$125,000	\$0	\$0	\$13,025,100	14.6%
Business Products and Services	\$4,000,000		\$0	\$10,100,000	\$0	\$0	\$14,100,000	15.8%
Computers and Peripherals	\$45,000		\$0	\$0	\$0	\$0	\$45,000	0.1%
Consumer Products and Services	\$1,600,000		\$0	\$0	\$0	\$0	\$1,600,000	1.8%
Electronics/ Instrumentation	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Health Services	\$747,000		\$0	\$3,633,000	\$0	\$0	\$4,380,000	4.9%
Industrial/ Energy	\$5,000,000		\$0	\$0	\$259,000	\$0	\$5,259,000	5.9%
IT Services	\$1,715,000		\$0	\$0	\$0	\$0	\$1,715,000	1.9%
Media and Entertainment	\$3,000,000		\$0	\$0	\$0	\$3,000,000	\$6,000,000	6.7%
Medical Devices and Equipment	\$0		\$0	\$16,800,000	\$0	\$0	\$16,800,000	18.8%
Networking and Equipment	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$8,723,000		\$0	\$0	\$0	\$0	\$8,723,000	9.8%
Semiconductors	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Software	\$2,750,000		\$0	\$1,600,000	\$0	\$0	\$4,350,000	4.9%

Venture Capital Investments in the SCAG Region							
Telecommunications	\$10,264,000	\$0	\$0	\$0	\$3,800,000	\$0	\$13,464,000
Total By County Q1 1996	\$50,744,100	\$0	\$32,258,000	\$259,000	\$6,206,000	\$0	\$89,461,100
% of Total To Counties	56.7%	0.0%	36.1%	0.3%	6.9%	0.0%	15.1%

1995 Q1- 1997 Q4

description	website
Provides healthcare services	
Provides internet marketing solutions	
Owns and operates radio broadcasting stations	www.mapletoncomm.com
Operates quick-service taquerias featuring authentic	www.lasalsa.com
Provides narrowband personal communications serv	www.pocketalk.com
Manufactures fully cooked restaurant fresh entrees	www.huxtables.com
develops software management tools and modular, configurable applications	
Provides personal web site services over the internet	www.geocities.com
Provides music news and interviews over the internet	www.launch.com
Manufactures thermal printing devices	www.aps-printers.com
Provides fresh and specialty foods	www.bristol farms.com
Provides internet access services	www.earthlink.com
Develops small turbine generator sets	www.capstoneturbine.com
Provides transfusion-support and blood therapy services	
develops hardware, software and internet technology	www.stepsolutions.com
holding company for international film and TV distribution businesses	
Owns and operates physician management group	www.cstone-phys.com
Provides alternative dispute resolution services	www.jamsadr.com
develops systems for delivering oxygen solutions to	www.therox.com
Develops software products	www.elms.com
Develops products for treating insulin-dependent dia	www.neocrin.com
Provides medical information consulting & market re	www.medicaldata.com
Manufactures plastic sheet materials used in footwear	www.performancematerials.com
Provides international long distance telecommunication	www.startel.com
Owns and acquires television stations in medium ma	www.montecitobroadcast.com
Develops innovative catheter systems to deliver ther	www.localmed.com

1995 Q1- 1997 Q4

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
AllergyClinics of America, I	Los Angeles	LA	CA	90001	\$5,559,000		1 Expansion	Medical Devices and
Ticketmaster (FKA: Ticket	Los Angeles	LA	CA	90010	\$11,300,000		2 Expansion	software
CONXUS Communications	Los Angeles	LA	CA	90036	\$934,000		9 Expansion	Telecommunications
Cloud 9 Interactive Media,	Beverly Hills	LA	CA	90212	\$6,200,000		2 Startup	Software
GeoCities, Inc.	Marina del Rey	LA	CA	90292	\$1,100,000		2 Early Stage	Telecommunications
East Coast Bagel Compan	Santa Monica	LA	CA	90403	\$4,000,000		2 Expansion	Consumer Products a
CyberMedia, Inc.	Santa Monica	LA	CA	90405	\$5,000,000		3 Later Stage	Software
Store of Knowledge, Inc.	Cerritos	LA	CA	90703	\$20,000,000		2 Early Stage	Retailing/ Distribution
ASC Network Corporation	Pasadena	LA	CA	91101	\$20,498,000		1 Early Stage	Healthcare Services
Clinical Micro Sensors	Pasadena	LA	CA	91105	\$0		1 Startup	Software
Capstone Turbine Corpora	Chatsworth	LA	CA	91311	\$5,000,000		5 Expansion	Industrial/ Energy
Step One Solutions, Inc.	Burbank	LA		91502	\$0		2 Expansion	Software
Touchdown Technologies,	Baldwin Park	LA	CA	91706	\$900,000		1 Startup	Semiconductors
Alyn Corporation	Irvine	Orange	CA	92606	\$5,900,000		1 Later Stage	Industrial/ Energy
HireRight, Inc.	Irvine	Orange	CA	92617	\$2,000,000		1 Early Stage	Business Products an
Continuus Software Corpo	Irvine	Orange	CA	92618	\$1,112,000		7 Expansion	Software
Micro Therapeutics, Inc.	Irvine	Orange	CA	92618	\$8,100,200		4 Expansion	Medical Devices and
Elms Systems Corporation	Irvine	Orange	CA	92619	\$4,500,000		2 Early Stage	Software
Neocrin Company (FKA: T	Irvine	Orange	CA	92619	\$4,175,000		14 Expansion	Biotechnology
Epoch Internet (AKA: Epor	Costa Mesa	Orange	CA	92626	\$4,000,000		1 Early Stage	Telecommunications
Tickets.com, Inc.	Costa Mesa	Orange	CA	92626	\$4,135,000		1 Expansion	media and entertainm
Covenant Care, Inc.	Aliso Viejo	Orange	CA	92656	\$24,461,000		2 Expansion	Healthcare Services
Maret Corporation	Newport Beach	Orange	CA	92660	\$750,000		3 Early Stage	Biotechnology
Clariant, Inc. (FKA: Chrom	San Juan Capistrano	Orange	CA	92675	\$6,360,000		1 Expansion	Biotechnology
Chimeric Therapies, Inc.	Laguna Niguel	Orange	CA	92677	\$1,400,000		1 Startup	Biotechnology
lendnetwork.com	Mission Viejo	Orange	CA	92691	\$8,000,000		1 Startup	Financial Services
NWP Services Corporatio	Santa Ana	Orange	CA	92705	\$250,000		2 Early Stage	Financial Services
Wellspring Solutions, Inc. (	Santa Ana	Orange	CA	92707	\$500,000		1 Early Stage	Software
Facility Information System	Camarillo	Ventura	CA	93012	\$1,960,000		3 Expansion	Software
PDQuick (FKA: Pink Dot, I	Camarillo	Ventura	CA	93012	\$3,500,000		1 Later Stage	Consumer Products a
VPNet, Inc. (AKA: VPNet T	Milpitas	Ventura	CA	93035	\$4,400,000		1 Startup	Software
					\$165,994,200			

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1996 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1996	%of Total by Industry
Biotechnology	\$0	\$0	\$33,561,000	\$0	\$0	\$0	\$33,561,000	21.0%
Business Products and Services	\$0	\$0	\$4,500,000	\$0	\$0	\$0	\$4,500,000	2.8%
Computers and Peripherals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Consumer Products and Services	\$900,000	\$0	\$0	\$6,360,000	\$0	\$0	\$7,260,000	4.5%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	\$4,925,000	\$0	\$0	\$0	\$4,925,000	3.1%
Health Services	\$934,000	\$0	\$5,000,000	\$0	\$0	\$0	\$5,934,000	3.7%
Industrial/ Energy	\$6,200,000	\$0	\$11,300,000	\$0	\$0	\$0	\$17,500,000	11.0%

Venture Capital Investments in the SCAG Region							
	1995 Q1- 1997 Q4						
IT Services	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Media and Entertainment	\$0	\$0	\$500,000	\$0	\$0	\$0	0.3%
Medical Devices and Equipment	\$5,559,000	\$0	\$4,135,000	\$0	\$0	\$9,694,000	6.1%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$8,000,000	\$0	\$0	\$0	\$0	\$8,000,000	5.0%
Semiconductors	\$1,960,000	\$0	\$0	\$0	\$0	\$1,960,000	1.2%
Software	\$20,250,000	\$0	\$30,798,000	\$4,612,000	\$0	\$55,660,000	34.9%
Telecommunications	\$8,100,200	\$0	\$2,000,000	\$0	\$0	\$10,100,200	6.3%
Total By County Q2 1996	\$51,903,200	\$0	\$96,719,000	\$10,972,000	\$0	\$159,594,200	
% of Total To Counties	32.5%	0.0%	60.6%	6.9%	0.0%	0.0%	

description	website	investors_1995q2
Operates allergy clinics		1995 Q1- 1997 Q4
provides advertising and information service	www.citysearch.com	
Provides narrowband personal communication	www.pocketalk.com	
Develops educational software for children	www.cloud9int.com	
Provides personal web site services over the	www.geocities.com	
Owns and operates bagel cafes		
Develops automatic service and support sof	www.cybermedia.com	
Owns and operates retail stores		
Provides ambulatory surgery chain services		
Develops applications for microchip based a	www.microsensor.com	
Develops small turbine generator sets	www.capstoneturbine.com	
Develops hardqare, software and internet te	www.steponesolutions.com	
Manufactures parallel wafer probecards usin	www.tdtech.com	
Manufactures products using their metal ma	www.alyn.com	
Porvides internet based employment screen	www.hireright.com	
Manufactures software that enables softwar	www.continuuus.com	
Develops products for the treatment of neur	www.microtherapeutics.com	
Develops software products	www.elms.com	
Develops products for treating insulin-depen	www.neocrin.com	
Provides business with integrated internet so	www.epoch.net	
Provider of online tickets to sporting events,	www.tickets.com	
Owns and operates nursing home facilities	www.covenantcare.com	
Develops pharmaceuticals focused in hemat	www.maretpharma.com	
Develops an automated intelligent microscop	www.chromavision.com	
Develos and researches technologies to ena	www.chimeric.com	
Provides online financing services	www.lendnetwork.com	
Provides water & utility billing services for m	www.nwpc.com	
develops industrial automation software	www.wellspringsolution.com	
Provides enterprise software solutions	www.fisinc.com	
Operates a convenience store offering good	www.pdquick.com	
Develops solutions which allow corps to utiliz	www.vpnet.com	

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Analect Instruments, Inc.	Irvine	Orange	CA	90007	\$3,670,000	1	Early Stage	Medical Devices an
MedFirst Healthcare, Inc.	Culver City	Los Angeles	CA	90001	\$18,001,000	1	Expansion	Business products ;
PeopleLink, Inc.	Los Angeles	Los Angeles	CA	90010	\$300,000	1	Expansion	Software
Famiglia Toscana, Inc.(aka: Los Angeles	Los Angeles	Los Angeles	CA	90049	\$3,200,000	1	Expansion	Consumer Products
OnlineLearning.net (FKA: T) Los Angeles	Los Angeles	Los Angeles	CA	90071	\$6,400,000	1	Expansion	Media and Entertain
Compass Plastics & Techno Gardenia	Orange	Orange	CA	90248	\$500,000	1	Expansion	Industrial/ Energy
CyberMedia, Inc.	Santa Monica	Los Angeles	CA	90405	\$5,000,000	4	Later Stage	Software
SQRIBE Technologies (FKA) Long Beach	Los Angeles	Los Angeles	CA	90802	\$202,000	2	Early Stage	Software
EarthLink Network, Inc.	Pasadena	Los Angeles	CA	91107	\$15,000,000	3	Expansion	telecommunications
Natrol, Inc.	Chatsworth	Los Angeles	CA	91311	\$12,000,000	1	Later Stage	Consumer Products
Internet Dynamics	Thousand Oaks	Los Angeles	CA	91362	\$4,500,000	1	Startup	Software
Litex, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$400,000	1	Startup	Industrial/ Energy
Hot Topic, Inc.	City of Industry	Los Angeles	CA	91748	\$1,391,000	4	Expansion	Retailing/Distributio
ENGAGE Games Online	Irvine	Orange	CA	92606	\$6,000,000	1	Expansion	IT Services
Vertex Networks, Inc.	Irvine	Orange	CA	92606	\$3,000,000	1	Expansion	Semiconductors
Autobyte!, Inc.	Irvine	Orange	CA	92612	\$15,000,000	1	Early Stage	IT Services
Autoweb.com (AKA: AutoW) Irvine	Orange	Orange	CA	92612	\$355,000	1	Early Stage	Retailing/ Distributio
Alteer Corporation	Irvine	Orange	CA	92618	\$1,000,000	1	Startup	Software
Masimo Corporation (FKA:) Irvine	Orange	Orange	CA	92618	\$10,500,000	4	Expansion	Medical Devices an
Epoch Internet (AKA: Epoch Costa Mesa	Orange	Orange	CA	92626	\$2,000,000	2	Expansion	telecommunications
Johnny Rockets Group, Inc. Lake Forest	Orange	Orange	CA	92630	\$5,100,000	2	Expansion	Consumer Products
NetBuy Corporation	Laguna Hills	Orange	CA	92653	\$1,900,000	1	Early Stage	Retailing/ Distributio
Clariant, Inc. (FKA: Chroma) San Juan Capistrano	Orange	Orange	CA	92675	\$770,000	2	Expansion	Biotechnology
Lease Express	Laguna Niguel	Orange	CA	92677	\$5,400,000	1	Expansion	Financial Services
NWP Services Corporation) Santa Ana	Orange	Orange	CA	92705	\$500,000	3	Expansion	Financial Services
Medical Data International, I Santa Ana	Orange	Orange	CA	92707	\$1,000,000	3	Later Stage	Healthcare Service:
Hearten Medical, Inc. (FKA: Tustin	Orange	Orange	CA	92780	\$275,000	1	Expansion	Medical Devices an
Statordyne Corporation	Anaheim	Orange	CA	92805	\$600,000	1	Expansion	Industrial/ Energy
Sunburst Products, Inc. (DB Camarillo	Ventura	CA	93010	\$28,000	2	Expansion	Consumer Products	
					\$123,992,000			

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1996 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1996	%of Total by Industry
Biotechnology	\$0	\$0	\$6,400,000	\$0	\$0	\$0	\$6,400,000	5.2%
Business Products and Services	\$10,500,000	\$0	\$0	\$0	\$0	\$0	\$10,500,000	8.5%
Computers and Peripherals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Consumer Products and Services	\$9,600,000	\$0	\$3,000,000	\$600,000	\$0	\$0	\$13,200,000	10.6%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	\$15,770,000	\$0	\$0	\$0	\$15,770,000	12.7%
Health Services	\$0	\$0	\$2,000,000	\$0	\$0	\$0	\$2,000,000	1.6%
Industrial/ Energy	\$355,000	\$0	\$775,000	\$0	\$0	\$0	\$1,130,000	0.9%

Venture Capital Investments in the SCAG Region								
1995 Q1- 1997 Q4								
IT Services	\$0	\$0	\$0	\$0	\$0	\$0	\$5,300,000	12.3%
Media and Entertainment	\$5,400,000	\$0	\$0	\$0	\$0	\$0	\$5,400,000	4.4%
Medical Devices and Equipment	\$0	\$0	\$19,401,000	\$0	\$0	\$0	\$19,401,000	15.6%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$1,391,000	\$0	\$5,100,000	\$0	\$0	\$0	\$6,491,000	5.2%
Semiconductors	\$0	\$0	\$28,000	\$0	\$0	\$0	\$28,000	0.0%
Software	\$12,500,000	\$0	\$3,670,000	\$0	\$0	\$0	\$16,170,000	13.0%
Telecommunications	\$202,000	\$0	\$12,000,000	\$0	\$0	\$0	\$12,202,000	9.8%
Total By County Q3 1996	\$39,948,000	\$0	\$83,444,000	\$28,000	\$0	\$0	\$123,992,000	
% of Total To Counties	32.2%	0.0%	67.3%	0.0%	0.0%	0.0%		

description	website	1995 Q1-1997 Q4	investors_1995q2
<p>Manufacture infrared analyzers</p> <p>Serves as a holding company for National Staff Networks Inc.</p> <p>Provides real time and web based online communication: www.peoplelink.com</p> <p>Provides casual dining/take out services</p> <p>Distributes UCLA higher education classes on the internet: www.onlinelearning.net</p> <p>Manufactures custom injection molded plastic components</p>	<p>Develops automatic service and support software products: www.cybermedia.com</p> <p>Develops information retrieval tools for client-server: www.sqribe.com</p> <p>Provides internet access services: www.earthlink.com</p> <p>Manufactures and markets nutritional supplements, including: www.natrol.com</p> <p>Develops internet security software: www.interdyn.com</p> <p>Develops and commercializes products that reduce energy consumption: www.litexcorp.com</p> <p>Owns and operates retail stores specializing in musical instruments: www.hottopic.com</p> <p>Provides multi-player games via the internet and manufactures: www.gamesonline.com</p> <p>Develops high-speed networking chip sets: www.vertex-network.com</p> <p>Provides internet-based marketing services for new businesses: www.autobytel.com</p> <p>Provides a new and used car shopping resource on the internet: www.autoweb.com</p> <p>Develops and provides medical software and information: www.alteer.com</p> <p>Develops. Licenses and markets medical signal processing: www.masimo.com</p> <p>Provides business with integrated internet solutions: www.epoch.net</p> <p>Operates and franchises johnny rockets restaurants: www.johnnyrockets.com</p> <p>Provides online computer components purchasing services: www.netbuy.com</p> <p>Develops an automated intelligent microscope system: www.chromavision.com</p> <p>Provides financial services: www.lease.com</p> <p>Provides water & utility billing services for multi-family: www.nwpc.com</p> <p>Provides medical information consulting & market research: www.medicaldata.com</p> <p>Develops surgical devices to treat human heart disease</p> <p>Manufactures batteryless power backup systems and power generation</p> <p>Manufactures high performance watches and related: www.freestyleusa.com</p>		

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Epic Networks	Irvine	Orange	CA	90001	\$600,000	1	Early Stage	Computers and Pe
Ticketmaster (FKA: Ticketm	Los Angeles	Los Angeles	CA	90010	\$28,900,100	3	Later Stage	Software
WeddingChannel.com	Los Angeles	Los Angeles	CA	90017	\$1,000,000	1	Expansion	Consumer Product
SOA Software, Inc. (FKA: D	Los Angeles	Los Angeles	CA	90025	\$750,000	1	Startup	Software
CONXUS Communications	Los Angeles	Los Angeles	CA	90036	\$4,875,000	10	Expansion	Telecommunication
El Dorado Communications,	Los Angeles	Los Angeles	CA	90048	\$125,000	6	Expansion	Media and Entertai
Hollywood Stock Exchange	West Hollywood	Los Angeles	CA	90069	\$500,000	1	Early Stage	Media and Entertai
Careside (FKA: Exigent Diag	Culver City	Los Angeles	CA	90230	\$600,000	1	Early Stage	Healthcare Service
William & Scott, Inc.	Culver City	Los Angeles	CA	90230	\$74,000	4	Expansion	Consumer Product
APX Logistics, Inc. (FKA: Ar	Santa Fe Springs	Los Angeles	CA	90670	\$6,000,000	1	Early Stage	Industrial/ Energy
SourceCom Inc	Westlake Village	Los Angeles	CA	91361	\$3,500,000	1	Expansion	Networking and Ec
Move, Inc. (FKA: HomeStor	Westlake Village	Los Angeles	CA	91362	\$7,000,000	1,2	Early Stage	Media and Entertai
Preferred Health Manageme	Woodland Hills	Los Angeles	CA	91364	\$3,500,000	1	Startup	Medical Devices ai
Bailey Services	Van Nuys	Los Angeles	CA	91406	\$141,000	1	Expansion	Consumer Product
Step One Solutions, Inc.	Burbank	Los Angeles	CA	91502	\$289,000	3	Expansion	Software
International Computer Grap	City of Industry	Los Angeles	CA	91746	\$23,000,000	1	Expansion	Computers and Pe
Coastek Corporation (FKA: i	Rosemead	Los Angeles	CA	91770	\$3,000,000	1	Startup	Software
Cornerstone Physicians Cor	Irvine	Orange	CA	92612	\$5,219,000	4	Expansion	Healthcare Service
Subscriber Computing, Inc.	Irvine	Orange	CA	92612	\$15,000,100	1	Expansion	IT Services
Hines Horticulture, Inc. (AK/	Irvine	Orange	CA	92620	\$2,000,000	2	Expansion	Consumer Product
Eldorado Bancshares, Inc. (	Laguna Hills	Orange	CA	92653	\$18,153,100	1,2	Expansion	Financial Services
Autobistro	Newport Beach	Orange	CA	92660	\$2,500,000	1	Early Stage	Consumer Product
Clariant, Inc. (FKA: Chroma	San Juan Capistrano	Orange	CA	92675	\$998,000	3	Expansion	Biotechnology
Chimeric Therapies, Inc.	Laguna Niguel	Orange	CA	92677	\$2,790,000	2	Startup	Biotechnology
Le Croissant Dore	Westminster	Orange	CA	92683	\$50,000	1	Expansion	Consumer Product
NWP Services Corporation	Santa Ana	Orange	CA	92705	\$750,000	4	Expansion	Financial Services
Wellspring Solutions, Inc. (F	Santa Ana	Orange	CA	92707	\$6,200,000	2	Early Stage	Software
MicroNet Technology, Inc.	Irvine	Orange	CA	92710	\$5,450,000	1	Startup	Computers and Pe
GMS Dental Group, Inc.	Anaheim Hills	Orange	CA	92808	\$21,000,000	3	Startup	Medical Devices ai
Delos Womens Health, Inc.	Orange	Orange	CA	92868	\$800,000	1	Startup	Healthcare Service
VPNet, Inc. (AKA: VPNet Te	Milpitas	Santa Barbara	CA	93035	\$6,000,000	2	Early Stage	software
Software.com Inc	Santa Barbara	Santa Barbara	CA	93101	\$5,000,000	1	Expansion	Software
					\$175,764,300			

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1996 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1996	%of Total by Industry
Biotechnology	\$0	\$0	\$5,000,000	\$0	\$0	\$0	\$5,000,000	2.8%
Business Products and Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Computers and Peripherals	\$3,000,000	\$0	\$18,500,100	\$0	\$0	\$0	\$21,500,100	12.2%
Consumer Products and Services	\$6,800,000	\$0	\$34,408,100	\$0	\$0	\$0	\$41,208,100	23.4%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	\$25,153,100	\$0	\$0	\$0	\$25,153,100	14.3%

Venture Capital Investments in the SCAG Region								
			1995 Q1- 1997 Q4					
Health Services	\$750,000	\$0	\$0	\$0	\$0	\$0	\$6,824,000	3.9%
Industrial/ Energy	\$600,000	\$0	\$0	\$0	\$0	\$0	\$600,000	0.3%
IT Services	\$0	\$0	\$6,200,000	\$0	\$0	\$0	\$6,200,000	3.5%
Media and Entertainment	\$28,500,000	\$0	\$0	\$0	\$0	\$0	\$28,500,000	16.2%
Medical Devices and Equipment	\$2,500,000	\$0	\$141,000	\$0	\$0	\$0	\$2,641,000	1.5%
Networking and Equipment	\$50,000	\$0	\$0	\$0	\$0	\$0	\$50,000	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Semiconductors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Software	\$7,698,000	\$0	\$6,000,000	\$0	\$23,790,000	\$0	\$37,488,000	21.3%
Telecommunications	\$600,000	\$0	\$0	\$0	\$0	\$0	\$600,000	0.3%
Total By County Q4 1996	\$50,498,000	\$0	\$101,476,300	\$0	\$23,790,000	\$0	\$175,764,300	
% of Total To Counties	28.7%	0.0%	57.7%	0.0%	13.5%	0.0%		

description	1995 Q1- 1997 Q4	website
Provides computer and peripherals services		www.shipapx.com
Provides advertising and information services on the internet		
Operates a web-based bridal service		
Develops software used to deploy and manage secu		www.careside.com
Provides narrowband personal communications serv		www.chimeric.com
Owns and operates radio stations in the West Coast		www.chromavision.com
Operates an online hollywood entertainment stock m		www.coastek.com
Develops point-of-care technology for healthcare prc		www.pockettalk.com
Products craft brewed specialty beer marketed as R		www.cstone-phys.com
Provides intra-regional small parcel delivery services		
Manufactures high denisty xDSL systems and internet-access products		
Provides an online listing of residential homes		www.eldoradobank.com
Provides outsourced MRI technical services		
Owns and operates fast food restaurants		
Develops hardware, software and internet technolog		www.hineshorticulture.com
Distributes graphic peripherals for the CAD market		www.hsx.com
Develops security software for computer access		www.icp.com
Owns and operates physician management group		
Provides services and software for wireless telecom		www.micronet.com
Supplies horticultural products in the United States		www.move.com
Provides community banking sevicees		www.nwpc.com
Operates a specialized gourmet drive-thru restarrant		
Develops and automated intelligent microscope syst		www.soa.com
Develops and researches technologies to enable boi		www.software.com
Owns and operates bakeries		www.sourcecom.com
Provides water & utility biling service for multi-family		www.steponesolutions.com
Develoops industrial automations software		www.subscriber.com
Designs and markets computer storage products		www.citysearch.com
Owns and operates dental practice management coi		www.vpnet.com
Provides physician practice management services		www.weddingchannel.com
Develops soulutions which allow corps to utilize virtua		www.wellspringsolutions.com
Develops messaging software for internet providers		www.rhinochasers.com

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Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
Connections Solutions, Inc.	Menlo Park	Ventura	CA	90001	\$3,000,000	1995 Q1-1997 Q4	3 Startup	IT Services	Provides Internet marketing solutions
Ticketmaster (FKA: Ticketm	Los Angeles	Los Angeles	CA	90010	\$20,000,000		4 Later Stage	Software	Provides advertising and information services on the
Cashe International Inc.	Los Angeles	Los Angeles	CA	90021	\$450,000		1 Later Stage	Business Products	Importer of apparel products for sale to domestic ret
SOA Software, Inc. (FKA: D	Los Angeles	Los Angeles	CA	90025	\$3,400,000		2 Startup	Software	Develops software used to deploy and manage wser
Studio Systems Inc. (FKA: I	Los Angeles	Los Angeles	CA	90036	\$1,000,000		1 Startup	Media and Entertai	Provides digital data to the film and television indust
Cloud 9 Interactive Media, Ir	Beverly Hills	Los Angeles	CA	90212	\$4,000,000		3 Later Stage	Software	Develops educational software for children
Careside (FKA: Exigent Dia	Culver City	Los Angeles	CA	90230	\$10,000,000		2 Early Stage	Healthcare Service	Develops point-of-care technology for healthcare prc Developer of real time personalization technology, for e-commerce
TriVida Corporation	Culver City	Los Angeles	CA	90232	\$600,000		1 Startup	IT Services	
GeoCities, Inc.	Marina del Rey	Los Angeles	CA	90292	\$8,999,900		3 Expansion	Telecommunication	provides personal web site services over the interne
Trinagy Inc. (F.K.A.: Deskta	Torrance	Los Angeles	CA	90502	\$3,600,000		1 Early Stage	Software	Develops and supplies network performance manag
Maxtech Corporation	Cerritos	Los Angeles	CA	90703	\$1,000,000		1 Later Stage	Computers and Pe	Designs manufactures and markets Data Communic
FeatureCast, Inc.	Pasadena	Los Angeles	CA	91101	\$133,000		1 Startup	Media and Entertai	Provides branded content syndicated over the interne
Cyrano Sciences, Inc.	Pasadena	Los Angeles	CA	91107	\$3,100,100		1 Startup	Electronics/Instrurr	Develops electronic sensor capable of identifying a s
ComCore Semiconductor, Ir	Calabasas	Los Angeles	CA	91302	\$5,600,000		1 Early Stage	Semiconductors	Manufactures semiconductors for communications ir
Digital Insight Corporation	Calabasas	Los Angeles	CA	91302	\$3,000,000		1 Early Stage	Financial Services	Provides internet-based home banking services for f
iCollege (A.K.A.:College Ent	Canoga Park	Los Angeles	CA	91303	\$2,000,000		2 Early Stage	Retailing/ Distributi	Owns and operates on-campus retail centers
Capstone Turbine Corporati	Chatsworth	Los Angeles	CA	91311	\$12,500,100		6 Expansion	Industrial/Energy	Develops small turbine generator sets
SourceCom Inc	Westlake Village	Los Angeles	CA	91361	\$8,000,000		2 Expansion	Networking and Eq	Manufactures high density xDSL systems and intern
Social Fabric Corporation	West Covina	Los Angeles	CA	91790	\$75,000		1 Startup	Telecommunication	Develops low-cost broadband residential telephone c
ENGAGE Games Online	Irvine	Orange	CA	92606	\$2,500,000		2 Expansion	IT Services	Provides multi-player games via the internet and ma
Autobyte, Inc.	Irvine	Orange	CA	92612	\$9,050,000		2 Expansion	IT Services	Provides Internet-based marketing services for new
Caliber Collision Centers, In	Irvine	Orange	CA	92614	\$20,000,000		1 Early Stage	Consumer Product	Operates a collision center that provides repair servi
Product Partners, Inc.	Irvine	Orange	CA	92614	\$50,000		1 Startup	Retailing/ Distributi	Provides retail services on Internet sites, commerc
TherOx, Inc.	Irvine	Orange	CA	92614	\$1,801,000		3 Expansion	Medical Devices ar	Develops systems for delivering oxygen solutions to
Adaptiv Software Corporatic	Irvine	Orange	CA	92618	\$450,000		2 Expansion	Software	Develops people scheduling software
Alsius Medical Corporation (	Irvine	Orange	CA	92618	\$2,495,000		2 Early Stage	Medical Devices ar	Develops neurobiological circulatory support system
Endocare, Inc.	Irvine	Orange	CA	92618	\$500,000		1 Early Stage	Medical Devices ar	manufactures products based on cryotherapy and va
Syntiro Healthcare Services	Irvine	Orange	CA	92618	\$8,300,000		2 Early Stage	Healthcare Service	Provides outsourced business processes and IT pro Develops and commercializes biologically derived
VenPro Corporation	Irvine	Orange	CA	92618	\$2,025,000		1 Startup	Medical Devices ar	venous valves
Elms Systems Corporation (	Irvine	Orange	CA	92619	\$616,000		3 Expansion	Software	Develops software products
Incom Communications Cor	Irvine	Orange	CA	92619	\$1,661,000		2 Expansion	Telecommunication	Provides 200 Mhz narrowband specialized mobile ra Provides specialty tools and materials to professional contractors
White Cap Industries, Inc.	Costa Mesa	Orange	CA	92626	\$2,650,000		1 Expansion	Industrial/Energy	
IndX Software Corporation	Aliso Viejo	Orange	CA	92656	\$400,000		1 Startup	Software	Develops internet-enabled information solutions for e
Chimeric Therapies, Inc.	Laguna Niguel	Orange	CA	92677	\$7,525,000		3 Early Stage	Biotechnology	Develops and researches technologies to enable bo
Wellspring Solutions, Inc. (F	Santa Ana	Orange	CA	92707	\$100,000		3 Early Stage	Software	Develops industrial automation software
Hearten Medical, Inc. (FKA: Tustin		Orange	CA	92780	\$600,000		2 Early Stage	Medical Devices ar	Develops surgical devices to treat human heart dise
Sechrist Industries, Inc.	Anaheim	Orange	CA	92807	\$1,500,000		2 Later Stage	Medical Devices ar	Manufactures and markets respiratory care devices
Sunburst Products, Inc. (DB	Camarillo	Ventura	CA	93010	\$3,838,000		3 Expansion	Consumer Product	Manufactures high performance watches and relatc
Software.com Inc	Santa Barbara	Santa Barbara	CA	93101	\$7,426,000		2 Expansion	Software	Develops messaging software for internet providers
Teecino Caffè, Inc.	Santa Barbara	Santa Barbara	CA	93140	\$530,000		1 Expansion	Consumer Product	Manufactures distributes herbal coffee to specialty fo
					\$161,478,100				

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1997 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q1 1997	%of Total by Industry
Biotechnology	\$0	\$0	\$600,000	\$0	\$0	\$0	\$600,000	0.4%
Business Products and Services	\$10,000,000	\$0	\$0	\$0	\$0	\$0	\$10,000,000	6.2%
Computers and Peripherals	\$50,000	\$0	\$0	\$0	\$0	\$0	\$50,000	0.0%
Consumer Products and Services	\$0	\$0	\$3,400,000	\$1,661,000	\$400,000	\$0	\$5,461,000	3.4%
Electronics/Instrumentation	\$133,000	\$0	\$0	\$0	\$0	\$0	\$133,000	0.1%
Financial Services	\$3,100,100	\$0	\$0	\$0	\$0	\$0	\$3,100,100	1.9%
Health Services	\$4,000,000	\$0	\$2,650,000	\$0	\$0	\$0	\$6,650,000	4.1%
Industrial/ Energy	\$1,000,000	\$0	\$530,000	\$0	\$0	\$0	\$1,530,000	0.9%
IT Services	\$1,500,000	\$0	\$2,450,000	\$1,000,000	\$0	\$0	\$4,950,000	3.1%
Media and Entertainment	\$13,116,100	\$0	\$0	\$0	\$0	\$0	\$13,116,100	8.1%
Medical Devices and Equipment	\$0	\$0	\$34,888,000	\$0	\$0	\$0	\$34,888,000	21.6%
Networking and Equipment	\$2,025,000	\$0	\$0	\$0	\$0	\$0	\$2,025,000	1.3%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$2,500,000	\$0	\$1,801,000	\$0	\$0	\$0	\$4,301,000	2.7%
Semiconductors	\$3,600,000	\$0	\$0	\$0	\$0	\$0	\$3,600,000	2.2%
Software	\$12,194,900	\$0	\$33,029,000	\$0	\$8,300,000	\$0	\$53,523,900	33.1%
Telecommunications	\$8,500,000	\$0	\$9,050,000	\$0	\$0	\$0	\$17,550,000	10.9%
Total By County Q1 1997	\$61,719,100	\$0	\$88,398,000	#####	\$8,700,000	\$0	\$161,478,100	
% of Total To Counties	38.2%	0.0%	54.7%	1.6%	5.4%	0.0%		

website

ments in the SCAG Region

1995 Q1- 1997 Q4

www.citysearch.com

ic reta

www.soa.com

www.creativeplanet.com

www.cloud9int.com

www.careside.com

www.trivida.com

www.geocities.com

www.trinagy.com

www.maxtech.com

ite

www.cyranosciences.com

www.comcore.com

www.diginsite.com

www.college-enterprises.com

www.capstoneturbine.com

www.sourcecom.com

one connect

www.gamesonline.com

www.autobytel.com

www.calibercollision.com

www.productpartners.com

www.therox.com

www.adaptiv.com

www.alsius.com

www.endocare.com

www.syntiro.com

www.elms.com

www.income220.com

www.whitecapdirect.com

www.indxhq.com

www.chimeric.com

www.wellspringsolutions.com

disc

www.sechristind.com

www.freestyleusa.com

www.software.com

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Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

investors_1995q1

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
PeopleLink, Inc.	Los Angeles	Los Angeles	CA	90010	\$2,380,000	1995 Q1-1997 Q4	2 Startup	Software	Provides real time and web based online cor
El Dorado 900, LLC	Los Angeles	Los Angeles	CA	90025	\$2,300,000		1 Expansion	Media and Enter	Owms and operates radio stations
CONXUS Communications	Los Angeles	Los Angeles	CA	90036	\$35,228,000		11 Expansion	Telecommunicat	Provides narrowband personal communicati
Famiglia Toscana, Inc.(ak	Los Angeles	Los Angeles	CA	90049	\$4,000,000		2 Expansion	Consumer Produ	Provides casual dining/take out service
East Coast Bagel Compan	Santa Monica	Los Angeles	CA	90403	\$6,000,000		3 Expansion	Consumer Produ	Owms and operates bagel cafes
MineShare, Inc.	Santa Monica	Orange	CA	90405	\$3,000,000		1 Startup	IT Services	Develops data warehousing tools for the clie
Lucy's LaundryMart	Torrance	Los Angeles	CA	90505	\$16,500,100		1 Startup	Retailing/ Distrib	Operates a combination of laundromat, conv
Bristol Farms, Inc. (AKA: B	Carson	Los Angeles	CA	90745	\$4,018,000		4 Expansion	Retailing/ Distrib	Provides fresh and specialty foods.
FeatureCast, Inc.	Pasadena	Los Angeles	CA	91101	\$125,000		2 Startup	Media and Enter	Provides branded content syndicated over th
ComCore Semiconductor,	Calabasas	Los Angeles	CA	91302	\$6,000,000		2 Early Stage	Semiconductors	Manufactures semiconductors for communic
Line 6, Inc.	Calabasas	Los Angeles	CA	91302	\$3,000,000		1 Expansion	Media and Enter	Designs and manufactures a line of digital m
Internet Dynamics	Thousand Oaks	Ventura	CA	91362	\$7,499,800		2 Expansion	Software	Develops internet security software
National Veterinary Associ	Thousand Oaks	Los Angeles	CA	91362	\$32,000,000		1 Expansion	Medical Devices	Operates and owns a network of animal vete
Litex, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$750,000		2 Startup	Industrial/ Energ	Develops and commercializes products that
Step One Solutions, Inc.	Burbank	Los Angeles	CA	91502	\$267,000		4 Expansion	Software	Develops hardware, software and internet te
Vertex Networks, Inc.	Irvine	Orange	CA	92606	\$3,600,000		2 Later Stage	Semiconductors	Develops high-speed networking chip sets
Autoweb.com (AKA: AutoV	Irvine	Orange	CA	92612	\$5,000,000		2 Later Stage	Retailing/ Distrib	Provides a new and used car shopping reso
Product Partners, Inc.	Irvine	Orange	CA	92614	\$550,000		2 Startup	Retailing/ Distrib	Provides retail services on Internet sites, coi
TherOx, Inc.	Irvine	Orange	CA	92614	\$2,000,100		4 Expansion	Medical Devices	Develops systems for delivering oxygen sol
Alsius Medical Corporation	Irvine	Orange	CA	92618	\$2,495,000		3 Early Stage	Medical Devices	Develops neurobiological circulatory support
Continuus Software Corpo	Irvine	Orange	CA	92618	\$1,459,000		10 Expansion	Software	Manufactures software that enables softwar
Ista Pharmaceuticals, Inc.	Irvine	Orange	CA	92618	\$51,750,100	3,4	Early Stage	Biotechnology	develops and markets remedies for disease
Johnny Rockets Group, Inc	Lake Forest	Orange	CA	92630	\$15,000,100		3 Later Stage	Consumer Produ	Operates and franchises johnny rockets rest
Maret Corporation	Newport Beach	Orange	CA	92660	\$700,000		4 Early Stage	Biotechnology	Develops pharmaceuticals focused in hemat
Universal Space Network,	Newport Beach	Orange	CA	92660	\$4,000,000		1 Expansion	Telecommunicat	Provides satellite management services
Western Bancorp	Newport Beach	Orange	CA	92660	\$1,019,000		1 Expansion	Financial Service	Provides saving and commercial bank produ
ACME Communications, Ir	Santa Ana	Orange	CA	92705	\$16,508,000		1 Expansion	Media and Enter	Operates and owns 9 broadcast television st
NWP Services Corporatio	Santa Ana	Orange	CA	92705	\$1,200,000		5 Early Stage	Financial Service	Provides water & utility billing services for m
Hearten Medical, Inc. (FK	Tustin	Orange	CA	92780	\$900,000		3 Early Stage	Medical Devices	Develops surgical devices to treat human he
Delos Womens Health, Inc	Orange	Orange	CA	92868	\$9,800,000		2 Early Stage	Healthcare Servi	Provides physician practice management ser
Fujant Technologies, Inc.	Carpinteria	Santa Barbara	CA	93013	\$1,446,000		1 Early Stage	Telecommunicat	Develops multi-channel ultralinear radio freq
Ilex Technologies	Santa Barbara	Santa Barbara	CA	93111	\$4,000,000		1 Startup	Telecommunicat	Manufactures multichannel radio frequency a
Occam Networks, Inc. (FK	Santa Barbara	Santa Barbara	CA	93117	\$5,585,000		1 Early Stage	Networking and I	Develops access and edge networking prod
					\$250,080,200				

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1997 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q2 1997	%of Total by Industry
Biotechnology	\$0	\$0	\$56,750,100	\$0	\$0	\$0	\$56,750,100	22.7%
Business Products and Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Computers and Peripherals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Consumer Products and Services	\$3,000,000	\$0	\$675,000	\$0	\$0	\$0	\$3,675,000	1.5%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	\$9,585,000	\$0	\$0	\$0	\$9,585,000	3.8%

Venture Capital Investments in the SCAQ Region								
1995 Q1- 1997 Q4								
Health Services	\$0	\$0	\$4,118,000	\$0	\$0	\$0	\$4,018,000	1.6%
Industrial/ Energy	\$2,495,000	\$0	\$0	\$0	\$0	\$0	\$2,495,000	0.009976799
IT Services	\$0	\$0	\$15,000,100	\$0	\$0	\$0	\$15,000,100	6.0%
Media and Entertainment	\$15,499,900	\$0	\$2,380,000	\$0	\$0	\$0	\$17,879,900	7.1%
Medical Devices and Equipment	\$700,000	\$0	\$12,850,000	\$0	\$0	\$0	\$13,550,000	5.4%
Networking and Equipment	\$0	\$0	\$0	\$0	\$1,019,000	\$0	\$1,019,000	0.4%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$5,459,000	\$0	\$36,428,000	\$0	\$0	\$0	\$41,887,000	16.7%
Semiconductors	\$6,000,000	\$0	\$4,000,000	\$0	\$0	\$0	\$10,000,000	4.0%
Software	\$17,408,000	\$0	\$3,000,000	\$3,600,000	\$0	\$0	\$24,008,000	9.6%
Telecommunications	\$16,500,100	\$0	\$1,446,000	\$0	\$32,267,000	\$0	\$50,213,100	20.1%
Total By County Q2 1997	\$67,062,000	\$0	\$146,132,200	\$3,600,000	\$33,286,000	\$0	\$250,080,200	
% of Total To Counties	26.8%	0.0%	58.4%	1.4%	13.3%	0.0%		

website	investors_1995q2	Region
www.peoplelink.com	1995 Q1- 1997 Q4	
www.pocketalk.com		
www.mineshare.com		
convenience store and other sc		
www.bristol farms.com		
er the inte		
www.comcore.com		
www.line6.com		
www.interdyn.com		
www.nvaonline.com		
www.litexcorp.com		
www.steponesolutions.com		
www.vertex-networks.com		
www.autoweb.com		
www.productpartners.com		
www.therox.com		
www.alsius.com		
www.continuous.com		
www.istavision.com		
www.johnnyrockets.com		
www.maretpharma.com		
www.uspacenet.com		
roducts and serv		
www.acmecomunications.com		
www.nwpc.com		
an heart dise		
nt serv		
www.fujant.com		
ncy amplifiers for wireless ma		
www.occamnetworks.com		

name_firm	City	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
CondorVision Technology	Fremont	Los Angeles	CA	90001	\$1,400,000	1995 Q1- 1997 Q4	1 Early Stage	Semiconductors	Provides high-density CMOS area sensors for digital
Mapleton Communications,	Los Angeles	Los Angeles	CA	90024	\$300,000		4 Expansion	Media and Entertai	Owens and operates radio broadcasting stations
QuickBand Networks	Los Angeles	Los Angeles	CA	90038	\$1,500,000		1 Expansion	Media and Entertai	Distributes broadband entertainment content
Adexa, Inc. (FKA: Paragon I	Los Angeles	Los Angeles	CA	90045	\$4,874,000		1 Early Stage	Software	Provides software and consulting services for busine
TriVida Corporation	Culver City	Los Angeles	CA	90232	\$1,100,000		2 Startup	IT Sevice	Developer of real time personalization technology, fc
Protocare, Inc. (FKA: SMO, Santa Monica		Los Angeles	CA	90404	\$24,000		1 Startup	Healthcare Service	Provides health care science and clinical trail researc
iCollege (A.K.A.:College Ent	Canoga Park	Los Angeles	CA	91303	\$5,000,000		3 Expansion	Retailing/ Distributi	Owens and operates on-campus retail centers
Currie Technologies, Inc.	Chatsworth	Los Angeles	CA	91311	\$500,000		1 Early Stage	industriail/ Energy	Develops electric powered personal transportation p
Ceres, Inc.	Thousand Oaks	Los Angeles	CA	91320	\$5,000,000		1 Early Stage	Biotechnology	Operates as a biotechnology firm focusing on plant g
Walking Company, Inc., The	Westlake Village	Los Angeles	CA	91361	\$10,000,000		1 Expansion	Consumer Product	Owens and operates retail sotres that specialize in ap
Mobile Automation, Inc.	Westlake Village	Los Angeles	CA	91362	\$250,000		1 Early Stage	Computers and Pe	Develops information technology solutions for mana
Move, Inc. (FKA: HomeSton	Westlake Village	Los Angeles	CA	91362	\$4,500,000		3 Expansion	Media and Entertai	Provides an online listing of residential homes
Preferred Health Managemen	Woodland Hills	Los Angeles	CA	91364	\$12,500,000		2 Early Stage	Medical Devices a	Provides outsourced MRI technical services
Litex, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$2,000,000		3 Expansion	industriail/ Energy	Develops and commercializes products that reduce
Thinque Systems Corporatic	Studio City	Los Angeles	CA	91602	\$4,760,000		1 Expansion	Software	Develops software for sales force automation and m
MJD, Inc.	Walnut	Los Angeles	CA	91789	\$200,000		1 Startup	Healthcare Service	Owens and operates nursing home facility
Doskocil	San Bernardino	San Bernardino	CA	92410	\$2,000,000		2 Later Stage	Consumer Product	Provides products and services
Alsius Medical Corporation (	Irvine	Orange	CA	92618	\$1,200,000		4 Early Stage	Medical Devices a	Develops neurobiological circulatory support system
Valley Forge Pharmaceutica	Irvine	Orange	CA	92618	\$1,000,000		1 Startup	Biotechnology	Develops a pharmaceutical eye drop for preventing i
Neocrin Company (FKA: Tr	Irvine	Orange	CA	92619	\$16,491,300		17 Expansion	Biotechnology	Develops products for treating insulin-dependent dia
Reprogen, Inc.	Irvine	Orange	CA	92619	\$2,250,000		2 Early Stage	Biotechnology	Develops diagnostic devices for detecting diseases
Vehicular Technologies	Costa Mesa	Orange	CA	92626	\$105,000		1 Expansion	industriail/ Energy	Provides extreme traction differentials
NetBuy Corporation	Laguna Hills	Orange	CA	92653	\$3,310,000		2 Early Stage	Retailing/ Distributi	Provides online computer components purchasing s
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92675	\$2,000,000		1 Early Stage	Medical Devices a	Develops catheter technology to treat cardiovascular
ACME Communications, Inc	Santa Ana	Orange	CA	92705	\$28,499,900		2 Expansion	Media and Entertai	Operates and owns 9 broadcast television stations ir
NWP Services Corporation	Santa Ana	Orange	CA	92705	\$1,600,000		6 Expansion	Financial Services	Provides water & utility billing services for multi-famil
MicroNet Technology, Inc.	Irvine	Orange	CA	92710	\$700,000		2 Expansion	Computers and Pe	Designs and markets computer storage products
Peregrine Pharmaceuticals(	Tustin	Orange	CA	92780	\$550,000		1 Expansion	Biotechnology	Manufactures biological agents to diagnose AIDS an
Advanced Chemistry and Te	Garden Grove	Orange	CA	92841	\$2,400,000		1 Startup	industriail/ Energy	Manufactures adhesives and sealants
American Products Compar	Corona	Los Angeles	CA	92883	\$9,441,000		1 Early Stage	industriail/ Energy	Manufactures and distributes automotive aftermarke
					\$125,455,200				

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1997 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q3 1997	%of Total by Industry
Biotechnology	\$24,000	\$0	\$32,499,900	\$0	\$0	\$0	\$32,523,900	25.9%
Business Products and Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Computers and Peripherals	\$200,000	\$0	\$2,000,000	\$0	\$0	\$0	\$2,200,000	1.8%
Consumer Products and Services	\$9,441,000	\$5,000,000	\$0	\$0	\$0	\$0	\$14,441,000	11.5%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	\$16,491,300	\$0	\$0	\$0	\$16,491,300	13.1%
Health Services	\$8,070,000	\$0	\$0	\$0	\$0	\$0	\$8,070,000	6.4%
Industrial/ Energy	\$6,100,000	\$0	\$3,900,000	\$0	\$0	\$0	\$10,000,000	8.0%

Venture Capital Investments in the SCAG Region								
1995 Q1- 1997 Q4								
IT Services	\$700,000	\$0	\$0	\$0	\$0	\$0	\$700,000	0.6%
Media and Entertainment	\$16,500,000	\$0	\$1,400,000	\$0	\$0	\$0	\$17,900,000	14.3%
Medical Devices and Equipment	\$105,000	\$0	\$14,874,000	\$0	\$0	\$0	\$14,979,000	11.9%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$250,000	\$0	\$1,000,000	\$0	\$0	\$0	\$1,250,000	1.0%
Semiconductors	\$5,000,000	\$0	\$0	\$0	\$0	\$0	\$5,000,000	4.0%
Software	\$1,900,000	\$0	\$0	\$0	\$0	\$0	\$1,900,000	1.5%
Telecommunications	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Total By County Q3 1997	\$48,290,000	\$5,000,000	\$72,165,200	\$0	\$0	\$0	\$125,455,200	
% of Total To Counties	38.5%	4.0%	57.5%	0.0%	0.0%	0.0%		

digital camc

1995 Q1- 1997 Q4

www.mapletoncomm.com

www.quickband.com

www.adexa.com

www.trivida.com

search via the inte

www.college-enterprises.com

www.curriotech.com

www.ceres.net

www.thewalkingco.com

www.mobileautomation.com

www.move.com

www.litexcorp.com

www.thinqe.com

www.dosko.com

www.alsius.com

www.valleyforgepharmaceuticals.com

www.neocrin.com

ses and develops vacc

www.netbuy.com

www.endicormed.com

www.acemecomunications.com

www.nwpc.com

www.micronet.com

www.peregrineinc.com

www.americanproductscompany.com

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Ticketmaster (FKA: Ticketm	Los Angeles	Los Angeles	CA	90018	\$34,000,200		5 Later Stage	Software
Mapleton Communications,	Los Angeles	Los Angeles	CA	90024	\$8,022,000		5 Expansion	Media and Entertai
El Dorado 900, LLC	Los Angeles	Los Angeles	CA	90025	\$800,000		2 Expansion	Media and Entertai
Fairlight USA	Hollywood	Los Angeles	CA	90038	\$1,008,000		1 Expansion	Media and Entertai
eToys	Cheviot Hills	Los Angeles	CA	90064	\$3,917,000		1 Early Stage	Media and Entertai
Hollywood Stock Exchange	West Hollywood	Los Angeles	CA	90069	\$1,500,000		2 Early Stage	Media and Entertai
2014 Corporation	Venice	Los Angeles	CA	90291	\$0		1 Early Stage	Computers and Pe
GeoCities, Inc.	Marina del Rey	Los Angeles	CA	90292	\$30,655,100	4,5	Expansion	Telecommunication
Agensys, Inc. (FKA: UroGer	Santa Monica	Los Angeles	CA	90404	\$8,000,000		1 Early Stage	Biotechnology
Protocare, Inc. (FKA: SMO,	Santa Monica	Los Angeles	CA	90404	\$72,000		2 Startup	Healthcare Service
Trading Edge, Inc.	Santa Monica	Los Angeles	CA	90405	\$1,900,000		1 Early Stage	Software
FeatureCast, Inc.	Pasadena	Los Angeles	CA	91101	\$115,000		3 Startup	Media and Entertai
E-Ticket, Inc.	Pasadena	Los Angeles	CA	91103	\$250,000		1 Early Stage	Media and Entertai
Synctrix, Inc.	Glendale	Los Angeles	CA	91203	\$0		1 Early Stage	Computers and Pe
DTS, Inc. (fka: Digital Theat	Agoura Hills	Los Angeles	CA	91301	\$11,000,200		1 Early Stage	Media and Entertai
ComCore Semiconductor, Ir	Calabases	Los Angeles	CA	91302	\$9,000,000		3 Early Stage	Semiconductors
Currie Technologies, Inc.	Chatsworth	Los Angeles	CA	91311	\$1,000,000		2 Expansion	industrial/ Energy
MIS Only, Inc.	Santa Clara	Los Angeles	CA	91321	\$2,500,000		1 Early Stage	IT Services
Sandpiper Networks, Inc.	Thousand Oaks	Los Angeles	CA	91360	\$6,600,000		1 Expansion	Software
Troika Networks, Inc.	Westlake Village	Los Angeles	CA	91361	\$3,100,000		1 startup	Software
Internet Dynamics	Thousand Oaks	Los Angeles	CA	91362	\$2,600,000		3 Later Stage	Software
Mobile Automation, Inc.	Westlake Village	Los Angeles	CA	91362	\$2,500,000		2 Early Stage	Computers and Pe
Coral Therapeutics, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$3,999,800		3 Expansion	Biotechnology
Monterey LLC	Burbank	Los Angeles	CA	91505	\$7,500,000		1 Expansion	Computers and Pe
IPC, Inc. (FKA: In-Patient Ci	North Hollywood	Los Angeles	CA	91602	\$500,000		1 Startup	Healthcare Service
Aetas Technology Inc.	Irvine	Orange	CA	92612	\$10,000,000		1 Early Stage	Computers and Pe
Cogent Healthcare, Inc. (FK	Irvine	Orange	CA	92612	\$1,625,000		1 Startup	Healthcare Service
US Labs, Inc. (AKA: U.S. P	Irvine	Orange	CA	92612	\$124,000		1 Early Stage	Medical Devices ai
TherOx, Inc.	Irvine	Orange	CA	92614	\$12,500,000		5 Expansion	Medical Devices ai
Alsius Medical Corporation (	Irvine	Orange	CA	92618	\$2,495,100		5 Early Stage	Medical Devices ai
IntraLase Corporation	Irvine	Orange	CA	92618	\$485,000	1,2	Startup	Medical Devices ai
Masimo Corporation (FKA: \	Irvine	Orange	CA	92618	\$18,491,000		5 Later Stage	Medical Devices ai
Tickets.com, Inc.	Costa Mesa	Orange	CA	92626	\$11,874,000		3 Early Stage	Media and Entertai
MicroVenton, Inc.	Aliso Viejo	Orange	CA	92656	\$2,600,000		1 Startup	Medical Devices ai
Mega Agency Group	Newport Beach	Orange	CA	92660	\$2,500,000		1 Early Stage	Business Products
Pacific Mutual Realty	Newport Beach	Orange	CA	92660	\$1,300,000		1 Expansion	Financial Services
Lease Express	Laguna Niguel	Orange	CA	92677	\$1,500,000		2 Expansion	Financial Services
ImaginEngine Direct Publish	Santa Ana	Orange	CA	92703	\$2,500,000		1 Early Stage	Consumer Product
NWP Services Corporation	Santa Ana	Orange	CA	92705	\$2,000,000		7 Expansion	Financial Services
Wellspring Solutions, Inc. (F	Santa Ana	Orange	CA	92707	\$16,000,000		4 Early Stage	Software
MicroNet Technology, Inc.	Irvine	Orange	CA	92710	\$3,750,000		3 Expansion	Computers and Pe
Hearten Medical, Inc. (FKA: Tustin		Orange	CA	92780	\$8,500,000		4 Early Stage	Medical Devices ai
Advanced Chemistry and Te	Garden Grove	Orange	CA	92841	\$1,968,000		2 Startup	Industriai/ Energy
MDV Holdings, Inc.	Orange	Orange	CA	92856	\$0		1 Expansion	Consumer Product
EOS Corporation	Camarillo	Ventura	CA	93012	\$4,200,000		2 Expansion	Electronics/ Instrur
Facility Information Systems	Camarillo	Ventura	CA	93012	\$360,000		4 Expansion	Software
					\$245,311,400			

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1997 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1997	%of Total by Industry
Biotechnology	\$31,663,100		\$0	\$0	\$0	\$0	\$31,663,100	15.1%
Business Products and Services	\$0		\$0	\$12,500,000	\$0	\$0	\$12,500,000	6.0%
Computers and Peripherals	\$14,474,000		\$0	\$3,295,100	\$0	\$0	\$17,769,100	8.5%
Consumer Products and Services	\$0		\$0	\$2,600,000	\$0	\$0	\$2,600,000	1.2%
Electronics/ Instrumentation	\$0		\$0	\$250,000	\$0	\$0	\$250,000	0.1%
Financial Services	\$0		\$0	\$4,300,000	\$0	\$0	\$4,300,000	2.1%
Health Services	\$9,000,000		\$0	\$1,500,000	\$0	\$0	\$10,500,000	5.0%
Industrial/ Energy	\$8,000,000		\$0	\$8,022,000	\$0	\$0	\$16,022,000	7.7%
IT Services	\$18,491,000		\$0	\$0	\$0	\$0	\$18,491,000	8.8%
Media and Entertainment	\$25,187,000		\$0	\$8,500,000	\$0	\$0	\$33,687,000	16.1%
Medical Devices and Equipment	\$0		\$0	\$36,826,800	\$0	\$0	\$36,826,800	17.6%
Networking and Equipment	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Semiconductors	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Software	\$10,718,000		\$0	\$360,000	\$11,000,200	\$0	\$22,078,200	10.6%
Telecommunications	\$2,500,000		\$0	\$0	\$0	\$0	\$2,500,000	1.2%
Total By County Q4 1997	\$120,033,100	\$0	\$77,903,900	\$11,250,200	\$0	\$0	\$209,187,200	
% of Total To Counties	57.4%	0.0%	37.2%	5.4%	0.0%	0.0%		

description	website
Provides advertising and information services on the	www.citysearch.com
Owns and operates radio broadcasting stations	www.mapletoncomm.com
Owns and operate radio stations	
Develops digital audio and radio broadcast products	
Operates a online toy and game retail services via th	www.etoys.com
Operates an online hollywood entertainment stock m	www.hsx.com
Publishes filmed articles on Digital Verstile Disc (DV	www.shortcinema.com
Provides personal web site aervices over the interne	www.geocities.com
Develops targeted cancer therapeutics	www.agensys.com
Provides health care science and clinical trail research via the internet	
Provides an online trading service for high-yield bonk	www.tradingedge.com
Provides branded content syndicated over the internet	
The company acquires online rights to branded cont	www.eticket.com
Develops hardware to enable transfer of video and fi	www.syntrix.com
Manufactures digital sound products for movies and	www.dtsonline.com
Manufactures semiconductors for communications ir	www.comcore.com
Develops electric powered personal transportation p	www.curriotech.com
Develops software for managing mobile computers	
Develops software products designed to deliver low-	www.sandpiper.net
Develops internet system area network hardware an	www.troikanetworks.com
Develops internet security software	www.interdyn.com
Develops information technology solutions for mana	www.moblieautomation.com
Provides transfusion-support and blood therapy services	
Develops technologies which enables VCR's to ship commercials	
Provides physician services, management and infor	www.ipcm.com
Provides electrographic color print enegines	
Provides in-patient medical services for managed c	www.cogenthealthcare.com
Operates anatomic pathology laboratory	www.uslabs.net
Develops systems for delivering oxygen solutions to	www.therox.com
Develops neurobiological circulatory support system	www.alsius.com
Manufactures lasers for ophthalmic surgery	www.intralase.com
develops, licenses amd markets medical signal proc	www.masimo.com
Provider of online tickets to sporting events, concert	www.tickets.com
Manufactures medical devices to treat neurovascula	www.microvent.com
Provides business services	
Provides real estate investment advisory services	
Provides financial services	www.leasex.com
Develops and markets home-based educational pro	www.games2learn.com
Provides water & utility billing services for multi-famil	www.nwpc.com
Develops industrial automation software	www.wellspringsolutions.com
Designs and markets computer storage products	www.micronet.com
Develops surgical devices to treat human heart disease	
Manufactures adhesives and sealants	
Operates and was formed to acquire Vans Shoes	
Manufactures high density power conversion produc	www.eoscorp.com
Provides enterprise software solutions	www.fisinc.com

1995 Q1- 1997 Q4

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Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

investors_1995q4

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage
Optoscan	Los Angeles	Los Angeles	CA	90001	\$636,000		1 Startup/Seed
El Dorado 900, LLC	Los Angeles	Los Angeles	CA	90025	\$1,262,000		3 Expansion
j2 Global Communications (FKA:JFAX.COM)	Los Angeles	Los Angeles	CA	90028	\$3,000,000		1 Expansion
Buenavision Telecommunications, Inc.	Los Angeles	Los Angeles	CA	90063	\$4,000,000		1 Expansion
Careside (FKA: Exigent Diagnostics, Inc.)	Culver City	Los Angeles	CA	90230	\$3,400,000		3 Early Stage
Research & Development Laboratories (AKA: RDL	Culver City	Los Angeles	CA	90230	\$7,500,000		1 Later Stage
TriVida Corporation	Culver City	Los Angeles	CA	90232	\$250,000		3 Startup/Seed
Tornado Development, Inc.	El Segundo	Los Angeles	CA	90245	\$750,000		1 Early Stage
Frozfruit Corporation	Gardena	Los Angeles	CA	90248	\$6,000,000		1 Early Stage
M2 Automotive, Inc.	Santa Monica	Los Angeles	CA	90401	\$15,000,000		1 Expansion
Skunk Technologies	Santa Monica	Los Angeles	CA	90401	\$4,000,000		1 Expansion
Broadband Sports	Santa Monica	Los Angeles	CA	90404	\$2,000,000		1 Early Stage
Intertainer, Inc.	Santa Monica	Los Angeles	CA	90404	\$3,500,000		1 Early Stage
Launch Media	Santa Monica	Los Angeles	CA	90404	\$27,140,000		4 Later Stage
Protocare, Inc. (FKA: SMO, Inc.)	Santa Monica	Los Angeles	CA	90404	\$29,499,900		3 Startup/Seed
Cooking.com	Santa Monica	Los Angeles	CA	90405	\$300,000		1 Startup/Seed
Stamps.com, Inc. (FKA: StampMaster, Inc.)	Santa Monica	Los Angeles	CA	90405	\$1,500,000		1 Early Stage
Overture Services, Inc. (FKA:GoTo.com, Inc.)	Pasadena	Los Angeles	CA	91103	\$212,000		1 Startup/Seed
Digital Insight Corporation	Calabasas	Los Angeles	CA	91302	\$8,000,000		2 Expansion
iCollege (A.K.A.:College Enterprises, Inc.)	Canoga Park	Los Angeles	CA	91303	\$5,250,000		4 Expansion
Zegarelli Group International, Inc.(FKA: Cosmetic C	Sun Valley	Los Angeles	CA	91352	\$3,000,000		1 Expansion
Troika Networks, Inc.	Westlake Village	Los Angeles	CA	91361	\$3,200,000		2 Startup/Seed
Internet Dynamics	Thousand Oaks	Ventura	CA	91362	\$12,100,000		4 Expansion
Move, Inc. (FKA: HomeStore, Inc.) (FKA: NetSelec	Thousand Oaks	Ventura	CA	91362	\$10,000,000		4 Later Stage
PC Dynamics, Inc.	Thousand Oaks	Ventura	CA	91362	\$250,000		1 Expansion
Solus Micro Technologies, Inc. (FKA: MEMSolutior	Thousand Oaks	Ventura	CA	91362	\$2,000,000		2 Early Stage
International Communications Science	Woodland Hills	Los Angeles	CA	91364	\$2,500,000		5 Expansion
Streamcast Networks, Inc. (AKA: MusicCity.com)	Woodland Hills	Los Angeles	CA	91364	\$1,300,000		1 Startup/Seed
IPC, Inc. (FKA: In-Patient Consultants, Inc.)	North Hollywood	Los Angeles	CA	91602	\$4,500,000		2 Early Stage
Inland Helicopters, Inc.	Apple Valley	San Bernardino	CA	92307	\$600,000		7 Expansion
Entridia	Irvine	Orange	CA	92612	\$5,000,000		1 Early Stage
FieldCentrix, Inc.	Irvine	Orange	CA	92618	\$1,100,000		1 Early Stage
Magellan Network Systems, Inc.	Irvine	Orange	CA	92618	\$5,000,000		1 Expansion
Reprogen, Inc.	Irvine	Orange	CA	92619	\$5,100,000		3 Expansion
Ethentica (FKA: Who? Vision Systems, Inc.)	Lake Forest	Orange	CA	92630	\$8,258,000		1 Expansion
Commerce5, Inc. (FKA: ChannelWave, Inc.)	Aliso Viejo	Orange	CA	92656	\$750,000		1 Startup/Seed
Genyx Medical, Inc.	Aliso Viejo	Orange	CA	92656	\$3,000,000		1 Early Stage
High Tower Software, Inc.	Aliso Viejo	Orange	CA	92656	\$564,900		1 Early Stage
Maret Corporation	Newport Beach	Orange	CA	92660	\$600,000		5 Expansion
ACME Communications, Inc. (AKA: Acme Broadca	Santa Ana	Orange	CA	92705	\$6,000,000		3 Expansion
NWP Services Corporation (AKA: National Water &	Santa Ana	Orange	CA	92705	\$13,000,000		8 Expansion
General Computer Systems, Inc.	Anaheim	Orange	CA	92801	\$1,000,000		1 Early Stage
EOS Corporation	Camarillo	Ventura	CA	93012	\$420,000		3 Expansion
Facility Information Systems(F.K.A. CADG L.P.)	Camarillo	Ventura	CA	93012	\$200,000		5 Expansion
					\$212,642,800		

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1998 Q1: Industry Analysis, by County

Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q1 1998
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Venture Capital Investments in the SCAG Region							
	1995 Q1- 1997 Q4	1995 Q1- 1997 Q4	1995 Q1- 1997 Q4	1995 Q1- 1997 Q4	1995 Q1- 1997 Q4	1995 Q1- 1997 Q4	
Biotechnology	\$0	\$0	\$9,558,000	\$0	\$0	\$0	\$9,558,000
Business Products and Services	\$600,000	\$0	\$0	\$0	\$0	\$0	\$600,000
Computers and Peripherals	\$0	\$0	\$6,000,000	\$0	\$0	\$0	\$6,000,000
Consumer Products and Services	\$36,840,000	\$8,000,000	\$0	\$0	\$0	\$0	\$44,840,000
Electronics/ Instrumentation	\$750,000	\$0	\$0	\$15,564,900	\$0	\$0	\$16,314,900
Financial Services	\$250,000	\$0	\$600,000	\$0	\$0	\$0	\$850,000
Health Services	\$21,200,000	\$0	\$0	\$0	\$0	\$0	\$21,200,000
Industrial/ Energy	\$0	\$0	\$0	\$0	\$0	\$0	\$0
IT Services	\$1,000,000	\$0	\$0	\$0	\$0	\$0	\$1,000,000
Media and Entertainment	\$5,262,000	\$0	\$636,000	\$4,500,000	\$0	\$0	\$10,398,000
Medical Devices and Equipment	\$0	\$0	\$300,000	\$0	\$0	\$0	\$300,000
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Retailing/ Distribution	\$212,000	\$0	\$0	\$0	\$0	\$0	\$212,000
Semiconductors	\$5,000,000	\$0	\$0	\$0	\$0	\$0	\$5,000,000
Software	\$15,770,000	\$0	\$44,399,900	\$10,000,000	\$0	\$0	\$70,169,900
Telecommunications	\$26,200,000	\$0	\$0	\$0	\$0	\$0	\$26,200,000
Total By County Q1 1998	\$113,084,000	\$8,000,000	\$61,493,900	\$30,064,900	\$0	\$0	\$212,642,800
% of Total To Counties	53.2%	3.8%	28.9%	14.1%	0.0%	0.0%	

industry	description	website
Semiconductors	Mfrs. measuring instrument used while proces	Unknown
Media and Entertainment	Owms and operate radio stations	Unknown
Telecommunications	Provides Internet-based communication serv	www.ifax.com
Media and Entertainment	Owms and operates cable television systems	Unknown
Healthcare Services	Develops point-of-care technology for healthc	www.careside.com
Electronics/Instrumentation	Develops advanced technologies for space-b	www.rdl.com
IT Services	Developer of real time personalizaion technol	www.trivida.com
Telecommunications	Provides unified messaging technology	Unknown
Consumer Products and S	Produces ice cream and frozen deserts	Unknown
Consumer Products and S	Owms and operates automotive collision repai	www.m2automotive.com
Software	Develops Internet-based communications and	Unknown
Media and Entertainment	Provides sports information through the Intern	www.broadbandsports.com
Telecommunications	Provides entertainment on demand broadband	www.intertainer.com
Media and Entertainment	Provides music news and interviews over the	www.launch.com
Healthcare Services	Provides health care science and clinical trial	Unknown
Consumer Products and S	Provides online cooking recipes and related s	www.cooking.com
Business Products and Se	Supplies postage from the Internet directly onl	www.stamps.com
Software	Develops a market driven search engine for th	www.overture.com
Financial Services	Provides Internet-based home banking servi	www.diginsite.com
Retailing/Distribution	Owms and operates on-campus retail centers	www.college-enterprises.com
Consumer Products and S	Manufactures and distributes executive produ	www.cosmeticgroup.com
Software	Develops Internet systems area network hard	www.troikanetworks.com
Software	Develops Internet security software	www.interdyn.com
Media and Entertainment	Provides an online listing of residential homes	www.move.com
Software	Provides security software	www.pcdynamics.com
Electronics/Instrumentation	Provides MEMS devices for optical telecomm	www.solustech.com
Software	Develops microcomputer controlled device for	Unknown
Software	Provides digital communications solutions	www.streamcastnetworks.com
Healthcare Services	Provides physician services, management and	www.ipcm.com
Consumer Products and S	Provides helicopter support services	Unknown
Computers and Peripheral	Develops products and services for conver	www.entridia.com
Software	Develops enterprise software to automate mo	www.fieldcentrix.com
Software	Provides software and systems to enhance cc	www.magellan.com
Biotechnology	Develops diagnostic devices for detecting dis	Unknown
Software	Develops, markets, and distributes fingerprint	Unknown
Software	Provides managed e-commerce tools and ser	www.commerce5.com
Medical Devices and Equip	Produces devices needed in the treatment of	www.genyx.com
Software	Develops and installs real-time monitoring and	www.high-tower.com
Biotechnology	Develops pharmaceuticals focused in hematology and	www.maretpharma.com
Media and Entertainment	Operates and owns 9 broadcast television sta	www.acmecommunications.com
Financial Services	Provides water & utility billing services for mul	www.nwpc.com
Software	Provides medical research software systems	www.gogeneral.com
Electronics/Instrumentation	Manufactures high density power conversion	www.eoscorp.com
Software	Provides enterprise software solutions	www.fisinc.com

1995 Q1- 1997 Q4

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%of Total by Industry

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

4.5%
0.3%
2.8%
21.1%
7.7%
0.4%
10.0%
0.0%
0.5%
4.9%
0.1%
0.0%
0.0%
0.1%
2.4%
33.0%
12.3%

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Venture Finance Software Company (FKA: Los Angeles	Los Angeles	Los Angeles	CA	90001	\$473,000		1 Expansion	Software
WeddingChannel.com	Los Angeles	Los Angeles	CA	90017	\$4,000,000		2 Startup/Seed	Consumer Prc
CONXUS Communications (FKA: PCS Dev	Los Angeles	Los Angeles	CA	90036	\$836,000		12 Later Stage	Telecommun
Liquid Market	Los Angeles	Los Angeles	CA	90045	\$1,000,000		1 Startup/Seed	IT Services
eToys	Los Angeles	Los Angeles	CA	90064	\$25,000,000		2 Expansion	Media and En
Hatcher Associates, Inc.	Los Angeles	Los Angeles	CA	90067	\$5,250,000		1 Expansion	Business Proc
OnlineLearning.net (FKA: THEN)	Los Angeles	Los Angeles	CA	90071	\$250,000		4 Startup/Seed	Media and En
Careside (FKA: Exigent Diagnostics, Inc.)	Culver City	Los Angeles	CA	90230	\$11,500,000		4 Expansion	Healthcare Se
RDL PIC Corporation	Culver City	Los Angeles	CA	90230	\$500,000		1 Startup/Seed	Telecommun
Research & Development Laboratories (AK	Culver City	Los Angeles	CA	90230	\$500,000		2 Startup/Seed	Electronics/In:
TriVida Corporation	Culver City	Los Angeles	CA	90232	\$6,350,000		4 Early Stage	IT Services
Frozfruit Corporation	Gardena	Los Angeles	CA	90248	\$150,000		2 Early Stage	Consumer Prc
NextDerm	Malibu	Los Angeles	CA	90265	\$450,000		1 Startup/Seed	Consumer Prc
Cooking.com	Santa Monica	Los Angeles	CA	90405	\$2,200,000		2 Startup/Seed	Consumer Prc
MineShare, Inc.	Santa Monica	Los Angeles	CA	90405	\$6,500,000		2 Early Stage	IT Services
Trading Edge, Inc.	Santa Monica	Los Angeles	CA	90405	\$5,500,000		5 Expansion	Software
InternetConnect, Inc.	Torrance	Los Angeles	CA	90503	\$1,500,000		1 Startup/Seed	Telecommun
SeeBeyond Technology Corporation (FKA: Monrovia	Los Angeles	Los Angeles	CA	91016	\$11,000,000		1 Early Stage	Software
Pacific Coin	Verdugo City	Los Angeles	CA	91046	\$3,000,000		2 Expansion	Telecommun
FeatureCast, Inc.	Pasadena	Los Angeles	CA	91101	\$750,000		4 Early Stage	Media and En
Overture Services, Inc. (FKA:GoTo.com, In	Pasadena	Los Angeles	CA	91103	\$6,400,000		2 Early Stage	Software
Cyrano Sciences, Inc.	Pasadena	Los Angeles	CA	91107	\$9,000,000		2 Early Stage	Electronics/In:
Synctrix, Inc.	Glendale	Los Angeles	CA	91203	\$1,900,000		2 Early Stage	Computers an
Ceres, Inc.	Newbury Park	Ventura	CA	91320	\$7,000,000		2 Early Stage	Biotechnology
eNutrition	Northridge	Los Angeles	CA	91325	\$5,000,000		1 Expansion	Healthcare Se
Sandpiper Networks, Inc.	Thousand Oaks	Ventura	CA	91360	\$6,600,000		2 Startup/Seed	Software
Internet Dynamics	Thousand Oaks	Ventura	CA	91362	\$8,000,000		5 Expansion	Software
Net Effect Systems (FKA:Extratis Corporati	North Hollywood	Los Angeles	CA	91602	\$5,250,000		1 Expansion	IT Services
Kotura, Inc. (FKA: Arroyo Optics, Inc.)	Monterey Park	Los Angeles	CA	91754	\$6,644,000		1 Startup/Seed	Semiconduct
ViewSonic Corporation (AKA: Visual Techn	Walnut	Los Angeles	CA	91789	\$330,000		1 Expansion	Computers an
Zoneworx, Inc. (FKA: Zone Automation)	Temecula	Riverside	CA	92591	\$6,000,000		2 Early Stage	Software
Vertex Networks, Inc.	Irvine	Orange	CA	92606	\$4,024,000		3 Later Stage	Semiconduct
Autobytel, Inc.	Irvine	Orange	CA	92612	\$43,725,000		3 Expansion	IT Services
Autoweb.com (AKA: AutoWeb Interactive)	Irvine	Orange	CA	92612	\$5,000,000		3 Later Stage	Retailing/Distr
US Labs, Inc. (AKA: U.S. Pathology Labs, I	Irvine	Orange	CA	92612	\$4,030,000		2 Startup/Seed	Medical Devic
Galt Laboratories	Irvine	Orange	CA	92614	\$750,000		1 Startup/Seed	Biotechnology
Alteer Corporation	Irvine	Orange	CA	92618	\$1,700,000		2 Early Stage	Software
FieldCentrix, Inc.	Irvine	Orange	CA	92618	\$3,600,000		2 Early Stage	Software
Magellan Network Systems, Inc.	Irvine	Orange	CA	92618	\$9,750,000		2 Expansion	Software
OneMind Connect, Inc. (DBA: ExpensAble,	Irvine	Orange	CA	92618	\$3,500,000		1 Expansion	Software
VenPro Corporation	Irvine	Orange	CA	92618	\$5,115,000		2 Startup/Seed	Medical Devic
Reprogen, Inc.	Irvine	Orange	CA	92619	\$1,400,000		4 Expansion	Biotechnology
Tickets.com, Inc.	Costa Mesa	Orange	CA	92626	\$20,300,000		4 Early Stage	Media and En
Ethentica (FKA: Who? Vision Systems, Inc.	Lake Forest	Orange	CA	92630	\$4,300,000		2 Expansion	Software
Genyx Medical, Inc.	Aliso Viejo	Orange	CA	92656	\$2,000,000		2 Early Stage	Medical Devic
SenoRx, Inc. (fka: BiopSolation Medical, In	Aliso Viejo	Orange	CA	92656	\$3,000,000		1 Early Stage	Medical Devic
IPNet Solutions	Newport Beach	Orange	CA	92660	\$7,500,000		1, 2 Early Stage, Expan	Software
Maret Corporation	Newport Beach	Orange	CA	92660	\$500,000		6 Expansion	Biotechnology
TriZetto Group Inc, The	Newport Beach	Orange	CA	92660	\$6,500,000		1 Early Stage	IT Services
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$5,500,000		2 Expansion	Medical Devic
TheraCardia, Inc.	San Clemente	Orange	CA	92673	\$5,000,000		1 Early Stage	Medical Devic
lendnetwork.com	Mission Viejo	Orange	CA	92691	\$14,000,100		2 Expansion	Financial Serv
Paragon Acceptance Corporation	Mission Viejo	Orange	CA	92691	\$14,000,000		1 Early Stage	Financial Serv

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4								
ACME Communications, Inc. (AKA: Acme E	Santa Ana	Orange	CA	92705	\$1,000,000	4 Expansion	Media and En	
NWP Services Corporation (AKA: National	Santa Ana	Orange	CA	92705	\$4,738,000	9 Expansion	Financial Serv	
Alliance Business Centers Network	Santa Ana	Orange	CA	92707	\$927,000	1 Later Stage	Financial Serv	
MicroNet Technology, Inc.	Irvine	Orange	CA	92710	\$500,000	4 Expansion	Computers an	
General Computer Systems, Inc.	Anaheim	Orange	CA	92801	\$1,250,000	2 Expansion	Software	
GMS Dental Group, Inc.	Anaheim Hills	Orange	CA	92808	\$1,818,000	4 Later Stage	Medical Devic	
PDQuick (FKA: Pink Dot, Inc.)	Camarillo	Ventura	CA	93012	\$12,000,000	2 Expansion	Consumer Prc	
ACC	Santa Barbara	Santa Barbara	CA	93105	\$1,000,000	1 Early Stage	Networking ar	
Occam Networks, Inc. (FKA: Accelerated N	Goleta	Santa Barbara	CA	93117	\$14,500,100	2 Expansion	Networking ar	
					\$351,760,200			

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1998 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q2 1998	%of Total by Industry
Biotechnology	\$0	\$0	\$11,000,000	\$11,500,000	\$0	\$0	\$22,500,000	6.4%
Business Products and Services	\$1,900,000	\$0	\$0	\$0	\$0	\$0	\$1,900,000	0.5%
Computers and Peripherals	\$20,500,000	\$0	\$4,024,000	\$0	\$0	\$0	\$24,524,000	7.0%
Consumer Products and Services	\$16,530,000	\$0	\$0	\$20,300,000	\$0	\$0	\$36,830,000	10.5%
Electronics/ Instrumentation	\$6,350,000	\$0	\$0	\$0	\$0	\$0	\$6,350,000	1.8%
Financial Services	\$0	\$0	\$8,236,000	\$0	\$0	\$0	\$8,236,000	2.3%
Health Services	\$700,000	\$0	\$0	\$0	\$0	\$0	\$700,000	0.2%
Industrial/ Energy	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
IT Services	\$56,369,000	\$0	\$29,738,000	\$0	\$0	\$0	\$86,107,000	24.5%
Media and Entertainment	\$21,750,000	\$0	\$18,000,100	\$0	\$0	\$0	\$39,750,100	11.3%
Medical Devices and Equipment	\$0	\$0	\$28,477,000	\$0	\$0	\$0	\$28,477,000	8.1%
Networking and Equipment	\$0	\$0	\$0	\$0	\$2,173,000	\$0	\$2,173,000	0.6%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$0	\$0	\$5,250,000	\$0	\$0	\$0	\$5,250,000	1.5%
Semiconductors	\$8,000,000	\$0	\$1,818,000	\$0	\$0	\$0	\$9,818,000	2.8%
Software	\$19,250,000	\$0	\$15,980,000	\$14,500,000	\$0	\$14,500,100	\$64,230,100	18.3%
Telecommunications	\$14,915,000	\$0	\$0	\$0	\$0	\$0	\$14,915,000	4.2%
Total By County Q2 1998	\$166,264,000	\$0	\$122,523,100	\$46,300,000	\$2,173,000	\$14,500,100	\$351,760,200	
% of Total To Counties	47.3%	0.0%	34.8%	13.2%	0.6%	4.1%		

description	website	G Region
Develops a server-based financial manag	Unknown	1995 Q1- 1997 Q4
Operates a Web-based bridal service	www.weddingchannel.com	
Provides narrowband personal commun	www.pocketalk.com	
Provides e-commerce products and ser	www.liquidmarket.com	
Operates a online toy and game retail st	www.etoys.com	
Provides project management services	www.hatcherassociates.com	
Distributes UCLA higher education class	www.onlinelearning.net	
Develops point-of-care technology for h	www.careside.com	
Develops communications integrated ch	Unknown	
Develops advanced technologies for sp	www.rdl.com	
Developer of real time personalizaion te	www.trivida.com	
Produces ice cream and frozen deserts	Unknown	
Develops topical therapeutics for cosme	Unknown	
Provides online cooking recipes and rel	www.cooking.com	
Develops data warehousing tools for the	www.mineshare.com	
Provides an online trading service for hi	www.tradingedge.com	
Provides Internet services to small and r	www.internetconnect.net	
Provides services for electronic data intr	www.stc.com	
Provides payphone communication serv	Unknown	
Provides branded content syndicated ov	Unknown	
Develops a market driven search engine	www.overture.com	
Develops electronic sensor capable of ic	www.cyranosciences.com	
Develops hardware to enable transfer of	www.synctrix.com	
Operates as a biotechnology firm focusi	www.ceres.net	
Retails nutritional supplements, vitamins	www.enutrition.com	
Develops software product designed to	www.sandpiper.net	
Develops Internet security software	www.interdyn.com	
Provides web-based live help services to	Unknown	
Develops opto-electronic products for th	www.kotura.com	
Provides visual display products	www.viewsonic.com	
Develops industrial automation software	Unknown	
Develops high-speed networking chip se	www.vertex-networks.com	
Provides Internet-based marketing servi	www.autobytel.com	
Provides a new and used car shopping	www.autoweb.com	
Operates anatomic pathology laboratory	www.uslabs.net	
Develops a device for treating a form of	Unknown	
Develops and provides medical software	www.alteer.com	
Develops enterprise software to automa	www.fieldcentrix.com	
Provides software and systems to enhance c	www.magellan.com	
Provides expense management softwar	www.onemindconnect.com	
Develops and commercializes biological	Unknown	
Develops diagnostic devices for detectir	Unknown	
Provider of online tickets to sporting eve	www.tickets.com	
Develops, markets, and distributes fing	Unknown	
Produces devices needed in the treatme	www.genyx.com	
Develops medical devices for the diagn	www.senorx.com	
Develops and provides collaborative cor	www.ipnetsolutions.com	
Develops pharmaceuticals focused in h	www.maretpharma.com	
Operates an Internet portal for health ca	www.trizetto.com	
Develops catheter technology to treat c	www.endicormed.com	
Develops medical devices for heart dise	www.theracardia.com	
Provides online auto financing services	www.lendnetwork.com	
Provides late model used car financing	Unknown	

Operates and owns 9 broadcast televisio www.acmecommunications.com **Venture Capital Investments in the SCAG Region**
Provides water & utility billing services fr www.nwpc.com **1995 Q1- 1997 Q4**
Provides executive suites, virtual offices www.abcn.com
Designs and markets computer storage www.micronet.com
Provides medical research software sys www.gogeneral.com
Owns and operates dental practice man Unknown
Operates a convenience store offering g www.pdquick.com
Provides remote access servers and col Unknown
Develops access and edge networking f www.occamnetworks.com

nd independent legal en

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Thrifty Lavanderia	Los Angeles	Los Angeles	CA	90025	\$18,000,000		1 Later Stage	Consumer F
House of Blues Entert	Los Angeles	Los Angeles	CA	90028	\$20,999,000		4 Expansion	Media and E
j2 Global Communicati	Los Angeles	Los Angeles	CA	90028	\$5,000,000		2 Later Stage	Telecommu
QuickBand Networks	Los Angeles	Los Angeles	CA	90038	\$1,000,000		2 Expansion	Media and E
Adexa, Inc. (FKA: Par	Los Angeles	Los Angeles	CA	90045	\$8,225,000		2 Expansion	Software
Alta Healthcare Syster	Los Angeles	Los Angeles	CA	90064	\$2,850,000		2 Expansion	Healthcare :
Shopzilla, Inc. (FKA: B	Los Angeles	Los Angeles	CA	90064	\$4,500,000		1 Expansion	Media and E
Quisic (FKA: Universit	Los Angeles	Los Angeles	CA	90066	\$5,500,000		1 Later Stage	Media and E
Hollywood Stock Exch	West Hollywood	Los Angeles	CA	90069	\$4,000,000		3 Early Stage	Media and E
OnlineLearning.net (F	Los Angeles	Los Angeles	CA	90071	\$3,999,900		5 Expansion	Media and E
Frozfruit Corporation	Gardena	Los Angeles	CA	90248	\$155,000		3 Early Stage	Consumer F
Intertainer, Inc.	Santa Monica	Los Angeles	CA	90404	\$13,000,000		2 Early Stage	Telecommu
MaxWorldwide (FKA:L	Santa Monica	Los Angeles	CA	90404	\$2,000,000		1 Early Stage	Business Pr
Apriso Corporation (F	Long Beach	Los Angeles	CA	90831	\$11,000,000		1 Early Stage	Software
FeatureCast, Inc.	Pasadena	Los Angeles	CA	91101	\$50,000		5 Startup/Seed	Media and E
Swap.com (FKA: Kidst	Pasadena	Los Angeles	CA	91103	\$0		1 Startup/Seed	Media and E
iCollege (A.K.A.;Colleg	Canoga Park	Los Angeles	CA	91303	\$7,000,000		5 Expansion	Retailing/Di
Unilab Corporation	Tarzana	Los Angeles	CA	91356	\$27,495,000		1 Expansion	Healthcare :
Nomadix, Inc.	Westlake Village	Los Angeles	CA	91361	\$1,500,000		1 Startup/Seed	Telecommu
Move, Inc. (FKA: Hom	Thousand Oaks	Ventura	CA	91362	\$40,000,000		5 Later Stage	Media and E
Ricon Corporation	Panorama City	Los Angeles	CA	91402	\$77,000,000		1 Later Stage	Industrial/Er
Litex, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$7,500,000		4 Expansion	Industrial/Er
Access Television Net	Irvine	Orange	CA	92612	\$7,400,000		1 Expansion	Media and E
Autobytel, Inc.	Irvine	Orange	CA	92612	\$0		4 Expansion	IT Services
Alsius Medical Corpor	Irvine	Orange	CA	92618	\$1,440,000		6 Expansion	Medical Dev
Endologix, Inc	Irvine	Orange	CA	92618	\$7,000,000		1 Expansion	Medical Dev
IntraLase Corporation	Irvine	Orange	CA	92618	\$475,000		3 Startup/Seed	Medical Dev
Magellan Network Sys	Irvine	Orange	CA	92618	\$2,200,000		3 Expansion	Software
Valley Forge Pharmaci	Irvine	Orange	CA	92618	\$2,100,000		2 Early Stage	Biotechnolo
Incom Communication	Irvine	Orange	CA	92619	\$1,500,000		3 Early Stage	Telecommu
Netifice Communicatio	Costa Mesa	Orange	CA	92626	\$2,000,000		1 Expansion	Networking
Fore Flow Corporation	Lake Forest	Orange	CA	92630	\$2,550,000		1 Startup/Seed	Medical Dev
NetBuy Corporation	Laguna Hills	Orange	CA	92653	\$4,107,000		4 Startup/Seed	Retailing/Di
Buy.com, Inc.	Aliso Viejo	Orange	CA	92656	\$60,000,000	1, 2	Early Stage, Expansion	Consumer F
BUYCOMP.com	Aliso Viejo	Orange	CA	92656	\$20,000,000		1 Expansion	Retailing/Di
Commerce5, Inc. (FKA	Aliso Viejo	Orange	CA	92656	\$1,000,000		2 Startup/Seed	Software
High Tower Software,	Aliso Viejo	Orange	CA	92656	\$1,915,100		2 Startup/Seed	Software
IndX Software Corpor	Aliso Viejo	Orange	CA	92656	\$3,000,000		2 Startup/Seed	Software
Maret Corporation	Newport Beach	Orange	CA	92660	\$200,000		7 Expansion	Biotechnolo
Sub-Q	San Clemente	Orange	CA	92673	\$2,000,000		1 Startup/Seed	Medical Dev
Chimeric Therapies, In	Laguna Niguel	Orange	CA	92677	\$12,100,000		4 Early Stage	Biotechnolo
NWP Services Corpor	Santa Ana	Orange	CA	92705	\$9,300,000	10	Expansion	Financial Se
Wellspring Solutions, I	Santa Ana	Orange	CA	92707	\$647,600		5 Early Stage	Software
Advanced Chemistry a	Garden Grove	Orange	CA	92841	\$3,000,000		5 Expansion	Industrial/Er
HEARx West Corporat	Garden Grove	Orange	CA	92845	\$1,000,000		1 Early Stage	Medical Dev
Fujant Technologies, I	Carpinteria	Santa Barbara	CA	93013	\$6,000,000		2 Startup/Seed	Telecommu
Software.com Inc	Santa Barbara	Santa Barbara	CA	93101	\$6,848,000		3 Expansion	Software
Umbrella Entertainer	Santa Barbara	Santa Barbara	CA	93103	\$4,737,000		1 Early Stage	Business Pr
					\$423,293,600			

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1998 Q3: Industry Analysis, by County
Venture Capital Investments in the SCAG Region

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q3 1998	%of Total by Industry
Biotechnology	\$0	\$0	\$12,947,900	\$0	\$0	\$0	\$12,947,900	3.1%
Business Products and Services	\$1,500,000	\$0	\$0	\$0	\$1,000,000	\$0	\$2,500,000	0.6%
Computers and Peripherals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Consumer Products and Services	\$3,050,000	\$0	\$5,500,000	\$0	\$0	\$0	\$8,550,000	2.0%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	\$20,000,000	\$0	\$0	\$0	\$20,000,000	4.8%
Health Services	\$14,225,000	\$0	\$0	\$0	\$0	\$0	\$14,225,000	3.4%
Industrial/ Energy	\$675,000	\$0	\$5,000,000	\$0	\$0	\$0	\$5,675,000	1.4%
IT Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Media and Entertainment	\$51,415,100	\$0	\$18,000,000	\$2,000,000	\$0	\$0	\$71,415,100	17.1%
Medical Devices and Equipment	\$0	\$0	\$42,740,000	\$0	\$0	\$0	\$42,740,000	10.2%
Networking and Equipment	\$0	\$0	\$4,107,000	\$0	\$0	\$0	\$4,107,000	1.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$77,000,000	\$0	\$6,550,000	\$0	\$0	\$0	\$83,550,000	20.0%
Semiconductors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Software	\$23,849,000	\$0	\$41,987,000	\$0	\$12,100,000	\$0	\$77,936,000	18.6%
Telecommunications	\$67,000,000	\$0	\$7,500,000	\$0	\$0	\$0	\$74,500,000	17.8%
Total By County Q3 1998	\$238,714,100	\$0	\$164,331,900	\$2,000,000	\$13,100,000	\$0	\$418,146,000	
% of Total To Counties	57.1%	0.0%	39.3%	0.5%	3.1%	0.0%		

description	website	Region
Manages laundromat facilities	Unknown	1995 Q1- 1997 Q4
Manages eight House of Blues (HOB) clubs	www.hob.com	
Provides Internet-based communication services	www.ifax.com	
Distributes broadband entertainment content	www.quickband.com	
Provides software and consulting services	www.adexa.com	
Operates and owns hospitals	Unknown	
Provides a shopping search engine on the Internet	www.shopzilla.com	
Designs and develops online learning products	www.quisic.com	
Operates an online Hollywood entertainment network	www.hsx.com	
Distributes UCLA higher education classes	www.onlinelearning.net	
Produces ice cream and frozen deserts	Unknown	
Provides entertainment on demand broadcast	www.intertainer.com	
Provides Internet advertising solutions	www.i90.com	
Develops enterprise applications software	www.apriso.com	
Provides branded content syndicated over the Internet	Unknown	
Provides secure online service for kids	www.swap.com	
Owns and operates on-campus retail centers	www.college-enterprises.com	
Provides clinical laboratory services	www.unilab.com	
Develops technology that facilitates operations	www.nomadix.com	
Provides an online listing of residential homes	www.move.com	
Designs, manufactures and installs wheels	www.riconcorp.com	
Develops and commercializes products through the Internet	www.litexcorp.com	
Provides promotional programming services	www.accesstv.com	
Provides Internet-based marketing services	www.autobytel.com	
Develops neurobiological circulatory support	www.alsius.com	
Conducts research into treatments of various diseases	Unknown	
Manufactures lasers for ophthalmic surgery	www.intralase.com	
Provides software and systems to enhance operations	www.magellan.com	
Develops a pharmaceutical eye drop for glaucoma	www.valleyforgepharmaceuticals.com	
Provides 200 Mhz narrowband specialized services	www.incom220.com	
Provides IP Virtual Private Network (VPN) services	www.netifice.com	
Develops devices to assist in the treatment of various diseases	Unknown	
Provides online computer components purchase	www.netbuy.com	
Sells consumer products online	www.buy.com	
Owns and operates an Internet computer network	www.buycomp.com	
Provides managed e-commerce tools and services	www.commerce5.com	
Develops and installs real-time monitoring systems	www.high-tower.com	
Develops Internet-enabled information services	www.indxhq.com	
Develops pharmaceuticals focused in hematologic diseases	www.maretpharma.com	
Develops percutaneous puncture closure devices	Unknown	
Develops and researches technologies to enhance operations	www.chimeric.com	
Provides water & utility billing services for various utilities	www.nwpc.com	
Develops industrial automation software	www.wellspringsolutions.com	
Manufactures adhesives and sealants	Unknown	
Provides hearing and audiology services	www.hearx.com	
Develops multi-channel ultralinear radio frequency	www.fujant.com	
Develops messaging software for Internet	www.software.com	
Provides consulting services	Unknown	

1 is a separate and independent legal entity

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Autobytel, Inc.	Irvine	Orange	CA	92612	\$0		5 Expansion	IT Services
Internet Brands, Inc. (FKA:CarsDirect.com)	El Segundo	Los Angeles	CA	90245	\$100,000		1 Startup/Seed	Consumer Product
Skytron Corporation (AKA: Skytron Mall Television)	Irvine	Orange	CA	92618	\$100,000		1 Early Stage	Media and Entertai
Liquid Market	Los Angeles	Los Angeles	CA	90045	\$150,000		2 Startup/Seed	IT Services
Silicon Planet	Los Angeles	Los Angeles	CA	90036	\$200,000		1 Startup/Seed	Consumer Product
Internet Dynamics	Thousand Oaks	Ventura	CA	91362	\$226,000		6 Expansion	Software
Coastek Corporation (FKA: Coastek Infosys, Inc.)	Rosemead	Los Angeles	CA	91770	\$244,000		7 Startup/Seed	Software
Perks.com, Inc.	Los Angeles	Los Angeles	CA	90024	\$800,000		1 Expansion	IT Services
Global Silverhawk Group (AKA: Global Intl Transp	Los Angeles	Los Angeles	CA	90001	\$820,000		2 Expansion	Industrial/Energy
MedFirst Healthcare, Inc.	Los Angeles	Los Angeles	CA	90001	\$941,000		2 Expansion	Business Products
101communications, LLC	Chatsworth	Los Angeles	CA	91311	\$1,000,000		1 Early Stage	Retailing/Distribut
Commission Junction, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$1,000,000		1 Startup/Seed	IT Services
eStyle, Inc. (AKA: Babystyle.com)	Los Angeles	Los Angeles	CA	90017	\$1,000,000		1 Startup/Seed	Retailing/Distribut
Exult, Inc.	Irvine	Orange	CA	92614	\$1,000,000		1 Early Stage	Business Products
FlashCom, Inc.	Huntington Beach	Orange	CA	92649	\$1,000,000		1 Expansion	Telecommunicatio
Hollywood Stock Exchange	West Hollywood	Los Angeles	CA	90069	\$1,000,000		4 Early Stage	Media and Entertai
RocketTalk, Inc.	Fullerton	Orange	CA	92835	\$1,000,000		1 Startup/Seed	Telecommunication
PeopleSupport, Inc.	Los Angeles	Los Angeles	CA	90024	\$1,300,000		1 Startup/Seed	Software
US Labs, Inc. (AKA: U.S. Pathology Labs, Inc.)	Irvine	Orange	CA	92612	\$1,700,000		3 Startup/Seed	Medical Devices ar
Autoweb.com (AKA: AutoWeb Interactive)	Irvine	Orange	CA	92612	\$2,000,000		4 Later Stage	Retailing/Distribut
In Touch Communications Inc.	Irvine	Orange	CA	92618	\$2,000,000		1 Expansion	Telecommunication
VPNet, Inc. (AKA: VPNet Technologies, Inc.)	Oxnard	Ventura	CA	93035	\$2,000,000		5 Early Stage	Software
Swap.com (FKA: KidsOnLine.com, Inc.)	Pasadena	Los Angeles	CA	91103	\$2,500,000		2 Startup/Seed	Media and Entertai
Global PC	Los Angeles	Los Angeles	CA	90001	\$2,800,000		1 Early Stage	Computers and Pe
EWallet	Los Angeles	Los Angeles	CA	90001	\$3,000,000		1 Startup/Seed	Software
IntraLase Corporation	Irvine	Orange	CA	92618	\$3,000,000		4 Early Stage	Medical Devices ar
Spotlight Health	Los Angeles	Los Angeles	CA	90067	\$3,000,000		1 Early Stage	Media and Entertai
Syntiro Healthcare Services, Inc. (FKA: Physician \	Irvine	Orange	CA	92618	\$3,000,000		3 Early Stage	Healthcare Service
Cogent Healthcare, Inc. (FKA: Hospitalists, Inc.)	Irvine	Orange	CA	92612	\$3,200,000		2 Expansion	Healthcare Service
Frozfruit Corporation	Gardena	Los Angeles	CA	90248	\$3,508,000		4 Early Stage	Consumer Product
ARTISTdirect, Inc.	Los Angeles	Los Angeles	CA	90036	\$3,880,000		1 Early Stage	Media and Entertai
International Medical Communications	Beverly Hills	Los Angeles	CA	90212	\$3,999,000		1 Startup/Seed	IT Services
Eyeonics, Inc. (FKA: C&C Vision, Inc.)	Aliso Viejo	Orange	CA	92656	\$4,000,000		1 Startup/Seed	Medical Devices ar
United Online (FKA:NetZero, Inc.)	Westlake Village	Los Angeles	CA	91361	\$4,367,000	1, 2	Early Stage	Telecommunicatio
Stamps.com, Inc. (FKA: StampMaster, Inc.)	Santa Monica	Los Angeles	CA	90405	\$4,515,000		2 Early Stage	Business Products
E2O Communications, Inc.	Calabasas	Los Angeles	CA	91302	\$5,000,000		1 Early Stage	Networking and Ec
NewPort Communications	Irvine	Orange	CA	92618	\$5,000,000		1 Early Stage	Telecommunication
Newport Microsystems, Inc.	Irvine	Orange	CA	92618	\$5,000,000		1 Early Stage	Semiconductors
People Mover, Inc. (FKA Micro J Systems)	Manhattan Beach	Los Angeles	CA	90266	\$5,000,000		1 Early Stage	Software
WhatsHotNow.com, Inc. (AKA: HWN)	Marina Del Rey	Los Angeles	CA	90292	\$5,000,000		1 Expansion	Retailing/Distribut
Workwell Systems, Inc.	Aliso Viejo	Orange	CA	92656	\$5,000,000		1 Startup/Seed	Software
BMS Reimbursement Management (FKA: Team Sp	Claremont	Los Angeles	CA	91711	\$5,100,000		1 Early Stage	Financial Services
Ista Pharmaceuticals, Inc. (FKA: Advanced Cornea	Irvine	Orange	CA	92618	\$5,999,000		6 Expansion	Biotechnology
Alsius Medical Corporation (FKA: Alsius Corporatic	Irvine	Orange	CA	92618	\$5,999,900		7 Expansion	Medical Devices ar
Wellspring Solutions, Inc. (FKA: ObjectAutomation	Santa Ana	Orange	CA	92707	\$6,000,000		6 Early Stage	Software
Johnny Rockets Group, Inc., The	Lake Forest	Orange	CA	92630	\$6,212,000		4 Later Stage	Consumer Product
Fairlight USA	Hollywood	Los Angeles	CA	90038	\$6,439,000		2 Expansion	Media and Entertai
3F Therapeutics, Inc.	Lake Forest	Orange	CA	92630	\$6,750,000		1 Early Stage	Medical Devices ar
TelePacific Communications, Inc.	Los Angeles	Los Angeles	CA	90071	\$6,800,000		1 Early Stage	Telecommunication
Digital Entertainment Network, Inc.	Santa Monica	Los Angeles	CA	90404	\$6,826,000		1 Early Stage	Media and Entertai
Maret Corporation	Newport Beach	Orange	CA	92660	\$7,000,100		8 Expansion	Biotechnology
eLabor.com, Inc. (FKA: jeTech Data Systems, Inc.)	Camarillo	Ventura	CA	93012	\$7,500,000		1 Early Stage	Software
Lucy's LaundryMart	Torrance	Los Angeles	CA	90505	\$7,500,000		2 Expansion	Retailing/Distribut

Trinagy Inc. (F.K.A.: Desktalk Systems, Inc.)	Torrance	Ventura	CA	91001	\$10,093,000	2 Expansion	Software
Pelican Products, Inc.	Torrance	Los Angeles	CA	90505	\$14,100,000	1 Expansion	Industrial/Energy
Venture Capital Investments in the SCAG Region							
1995 Q1- 1997 Q4							
Overture Services, Inc. (FKA:GoTo.com, Inc.)	Pasadena	Los Angeles	CA	91103	\$22,170,000	3 Expansion	Software
Ceres, Inc.	Newbury Park	Ventura	CA	91320	\$42,500,000	3 Early Stage	Biotechnology
					\$261,339,000		

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1998 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1998	%of Total by Industry
Biotechnology	\$0	\$0	\$7,875,000	\$800,000	\$0	\$0	\$8,675,000	3.3%
Business Products and Services	\$10,954,000	\$0	\$1,000,000	\$0	\$0	\$0	\$11,954,000	4.6%
Computers and Peripherals	\$2,000,000	\$0	\$0	\$0	\$0	\$0	\$2,000,000	0.8%
Consumer Products and Services	\$10,999,900	\$0	\$3,880,000	\$0	\$0	\$0	\$14,879,900	5.7%
Electronics/ Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$244,000	\$0	\$0	\$0	\$0	\$0	\$244,000	0.1%
Health Services	\$0	\$0	\$7,741,000	\$0	\$0	\$0	\$7,741,000	3.0%
Industrial/ Energy	\$7,500,000	\$0	\$0	\$0	\$0	\$0	\$7,500,000	2.9%
IT Services	\$12,099,000	\$0	\$0	\$0	\$1,000,000	\$0	\$13,099,000	5.0%
Media and Entertainment	\$18,612,000	\$0	\$6,000,000	\$0	\$0	\$0	\$24,612,000	9.4%
Medical Devices and Equipment	\$0	\$0	\$12,200,000	\$0	\$0	\$0	\$12,200,000	4.7%
Networking and Equipment	\$1,000,000	\$0	\$0	\$0	\$0	\$0	\$1,000,000	0.4%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$27,170,000	\$0	\$226,000	\$0	\$0	\$0	\$27,396,000	10.5%
Semiconductors	\$0	\$0	\$5,000,000	\$0	\$0	\$0	\$5,000,000	1.9%
Software	\$23,820,100	\$0	\$56,600,000	\$14,093,000	\$0	\$0	\$94,513,100	36.2%
Telecommunications	\$14,326,000	\$0	\$15,999,000	\$0	\$0	\$0	\$30,325,000	11.6%
Total By County Q4 1998	\$128,725,000	\$0	\$116,521,000	\$14,893,000	\$1,000,000	\$0	\$261,139,000	
% of Total To Counties	49.3%	0.0%	44.6%	5.7%	0.4%	0.0%		

description	website	Region
Provides Internet-based marketing servi	www.autobytel.com	1995 Q1- 1997 Q4
Operates media and E-commerce sites	www.internetbrands.com	
Develops visual display products	Unknown	
Provides e-commerce products and ser	www.liquidmarket.com	
Provides free tools such as email with n	www.siliconplanet.com	
Develops Internet security software	www.interdyn.com	
Develops security software for computer	www.coastek.com	
Operates a discount shopping web site	www.perks.com	
Provides moving services for household	Unknown	
Serves as a Holding company for Nation	Unknown	
Operates as an integrated media compa	www.101com.com	
Operates a B2B Web-based sales distri	www.cj.com	
Provides lifestyle-based e-commerce so	www.babystyle.com	
Provides web enabled global Business F	www.exult.net	
Provides two-way wireless data commur	www.flashcom.com	
Operates an online Hollywood entertainr	www.hsx.com	
Provides voice messaging services over	www.rockettalk.com	
Operates an offshore BPO company for	www.peoplesupport.com	
Operates anatomic pathology laboratory	www.uslabs.net	
Provides a new and used car shopping r	www.autoweb.com	
Provide telephone equipment and syste	Unknown	
Develops solutions which allow corps to	www.vpnet.com	
Provides secure online service for kids	www.swap.com	
Produces and markets easy to use, low-	Unknown	
Develops software that stores credit car	Unknown	
Manufactures lasers for ophthalmic surg	www.intralase.com	
Designs health awareness programs	Unknown	
Provides outsourced business processe	www.syntiro.com	
Provides in-patient medical services for	www.cogenthealthcare.com	
Produces ice cream and frozen deserts	Unknown	
Provides CDs, concert tickets, and fan n	www.artistdirect.com	
Provides celebrity driven healthcare e-c	Unknown	
Develops intraocular lens implants	www.crystalens.com	
Provides free Internet and email service	www.unitedonline.net	
Supplies postage from the Internet direc	www.stamps.com	
Develops fiber optic subsystems for corr	www.e2Oinc.com	
Develops high performance signals for i	www.newportcom.com	
Develops SMOS semiconductor technol	www.newportmicro.com	
Develops software for the Informational Tech	Unknown	
Operates an online retail shop for licens	www.whn.com	
Develops applications for injury preventi	www.workwell.com	
Provides bill collection and other reimbu	www.bmsreimbursement.com	
Develops and markets remedies for dise	www.istavision.com	
Develops neurobiological circulatory sup	www.alsius.com	
Develops industrial automation software	www.wellspringsolutions.com	
Operates and franchises johnny rockets	www.johnnyrockets.com	
Develops digital audio and radio broadc	Unknown	
Develops cardio-vascular devices	www.3ftherapeutics.com	
Provides local and long distance voice, c	www.telepacific.com	
Produces and distributes interactive vide	www.den.net	
Develops pharmaceuticals focused in he	www.maretpharma.com	
Develops and markets labor resource pl	www.elabor.com	
Operates a combination of laundromat, c	Unknown	

Develops and supplies network perform: www.trinagy.com
Develops and manufactures lighting inst www.pelican.com
Develops a market driven search
engine for the Internet www.overture.com
Operates as a biotechnology firm focusi www.ceres.net

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Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
DVD.com (FKA: DVD Expre	Los Angeles	Los Angeles	CA	90046	\$12,000,000		1 Early Stage	Retailing/Distri
WeddingChannel.com	Los Angeles	Los Angeles	CA	90017	\$12,000,000		3 Expansion	Consumer Pro
Express.com	Hollywood	Los Angeles	CA	90028	\$12,000,000		1 Expansion	Retailing/Distri
LivHOME, Inc.	Los Angeles	Los Angeles	CA	90036	\$2,020,000		1 Startup/Seed	Healthcare Se
Fairlight USA	Hollywood	Los Angeles	CA	90038	\$0		3 Expansion	Media and Ent
eToys	Los Angeles	Los Angeles	CA	90064	\$20,000,000		3 Later Stage	Media and Ent
Hiwire, Inc.	Los Angeles	Los Angeles	CA	90071	\$2,200,000		1 Expansion	IT Services
OnlineLearning.net (FKA: Th	Los Angeles	Los Angeles	CA	90071	\$240,000		6 Startup/Seed	Media and Ent
Internet Brands, Inc. (FKA: C El Segundo	Los Angeles	Los Angeles	CA	90245	\$7,360,000		2 Early Stage	Consumer Pro
Santa Monica Amusements, Santa Monica	Los Angeles	Los Angeles	CA	90401	\$130,000		1 Startup/Seed	Media and Ent
Protocare, Inc. (FKA: SMO, Santa Monica	Los Angeles	Los Angeles	CA	90404	\$5,700,000		4 Expansion	Healthcare Se
Intertainer, Inc.	Santa Monica	Los Angeles	CA	90404	\$21,000,000		3 Expansion	Telecommunic
Stamps.com, Inc. (FKA: Star Santa Monica	Los Angeles	Los Angeles	CA	90405	\$30,000,000		3 Later Stage	Business Prod
Cooking.com	Santa Monica	Los Angeles	CA	90405	\$15,636,000		3 Expansion	Consumer Pro
Aetas Peripheral Corporatio	Torrance	Los Angeles	CA	90503	\$15,000,000		1 Early Stage	Electronics/Ins
Apriso Corporation (FKA: CII Long Beach	Los Angeles	Los Angeles	CA	90831	\$13,440,000		2 Expansion	Software
SeeBeyond Technology Cor	Monrovia	Los Angeles	CA	91016	\$11,000,000		2 Later Stage	Software
HomeSpace, Inc. (FKA: Ame	Pasadena	Los Angeles	CA	91101	\$14,700,100		1 Early Stage	Financial Servi
Qestrel Claims Management	Pasadena	Los Angeles	CA	91101	\$3,900,000		2 Expansion	Financial Servi
Pivotal Technologies, Inc.	Pasadena	Los Angeles	CA	91101	\$6,000,000		1 Early Stage	Semiconducto
Enfish Corporation	Pasadena	Los Angeles	CA	91101	\$8,000,100		1 Early Stage	Software
Santera Systems, Inc.	Woodland Hills	Los Angeles	CA	91302	\$12,000,000		1 Early Stage	Networking an
Capstone Turbine Corporati	Chatsworth	Los Angeles	CA	91311	\$1,846,000		8 Later Stage	Industrial/Ener
Dynamics Direct, Inc. (FKA: Valencia	Los Angeles	Los Angeles	CA	91355	\$800,000		1 Early Stage	IT Services
Sandpiper Networks, Inc.	Thousand Oaks	Ventura	CA	91360	\$21,500,400		3 Expansion	Software
Valueclick, Inc.	Westlake Village	Los Angeles	CA	91361	\$2,845,000		1 Early Stage	Business Prod
United Online (FKA: NetZero	Westlake Village	Los Angeles	CA	91361	\$11,851,000		3 Expansion	Telecommunic
Solus Micro Technologies, Ir	Westlake Village	Los Angeles	CA	91362	\$4,900,000		3 Expansion	Electronics/Ins
KnowledgeLINK Inc.	Westlake Village	Los Angeles	CA	91362	\$750,000		1 Early Stage	Retailing/Distri
Touchdown Technologies, Ir	Baldwin Park	Los Angeles	CA	91706	\$4,000,000		2 Early Stage	Semiconducto
Galt Laboratories	Irvine	Orange	CA	92614	\$1,500,000		2 Early Stage	Biotechnology
Caliber Collision Centers, Inc	Irvine	Orange	CA	92614	\$5,000,000		2 Early Stage	Consumer Pro
Ista Pharmaceuticals, Inc. (F	Irvine	Orange	CA	92618	\$3,000,000		7 Expansion	Biotechnology
AccentCare, Inc.	Irvine	Orange	CA	92618	\$7,650,000		1 Early Stage	Healthcare Se
Alsius Medical Corporation (	Irvine	Orange	CA	92618	\$2,445,200		8 Expansion	Medical Device
PrintNation.com, Inc.	Irvine	Orange	CA	92618	\$500,000		1 Expansion	Retailing/Distri
Innovent Systems	Irvine	Orange	CA	92618	\$3,500,100		1 Early Stage	Semiconducto
Magellan Network Systems,	Irvine	Orange	CA	92618	\$800,000		4 Expansion	Software
Meyers Group, The	Costa Mesa	Orange	CA	92626	\$8,500,000		1 Early Stage	Financial Servi
Tickets.com, Inc.	Costa Mesa	Orange	CA	92626	\$21,300,000		5 Expansion	Media and Ent
Orqis Medical Corporation	Lake Forest	Orange	CA	92630	\$4,000,000		1 Startup/Seed	Biotechnology
Fore Flow Corporation	Lake Forest	Orange	CA	92630	\$4,018,000		3 Early Stage	Medical Device
FlashCom, Inc.	Huntington Beach	Orange	CA	92649	\$1,003,000		2 Early Stage	Telecommunic
Buy.com, Inc.	Aliso Viejo	Orange	CA	92656	\$624,000		3 Expansion	Consumer Pro
Commerce5, Inc. (FKA: Cha	Aliso Viejo	Orange	CA	92656	\$6,500,100		3 Expansion	Software
ExamWeb LLC	Newport Beach	Orange	CA	92660	\$200,000		1 Later Stage	Media and Ent
TheraCardia, Inc.	San Clemente	Orange	CA	92673	\$8,600,000		2 Expansion	Medical Device
Carparts Technologies, Inc.	San Juan Capistrano	Orange	CA	92675	\$8,100,000		1 Early Stage	Retailing/Distri
Paragon Acceptance Corpor	Mission Viejo	Orange	CA	92691	\$1,042,000		3 Expansion	Financial Servi
InSync Research (FKA: Hea	Mission Viejo	Orange	CA	92691	\$3,030,000		1 Early Stage	Medical Device
Collectors Universe, Inc.	Santa Ana	Orange	CA	92705	\$6,409,000		1 Expansion	Consumer Pro
NWP Services Corporation (	Santa Ana	Orange	CA	92705	\$500,000		11 Later Stage	Financial Servi
Threedots Corporation (FKA	Garden Grove	Orange	CA	92841	\$463,000		1 Expansion	Software

Performance Materials Corp. Camarillo
Investors Retirement & Man: Carpenteria
Occam Networks, Inc. (FKA: Goleta

Ventura
Santa Barbara
Santa Barbara

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4
\$961,000
\$30,000,000
\$408,206,000

2 Later Stage
8 Expansion
3 Later Stage
Industrial/Ener
Financial Servi
Networking an

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1999 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q1 1999	%of Total by Industry
Biotechnology	\$0	\$0	\$36,000,000	\$0	\$0	\$0	\$36,000,000	8.8%
Business Products and Services	\$2,020,000	\$0	\$0	\$0	\$0	\$0	\$2,020,000	0.5%
Computers and Peripherals	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Consumer Products and Services	\$22,440,000	\$0	\$13,190,000	\$0	\$0	\$0	\$35,630,000	8.7%
Electronics/ Instrumentation	\$51,000,000	\$0	\$0	\$0	\$0	\$0	\$51,000,000	12.5%
Financial Services	\$30,636,000	\$0	\$39,140,100	\$0	\$3,900,000	\$0	\$73,676,100	18.0%
Health Services	\$14,000,100	\$0	\$12,000,000	\$0	\$0	\$0	\$26,000,100	6.4%
Industrial/ Energy	\$1,846,000	\$0	\$0	\$800,000	\$0	\$0	\$2,646,000	0.6%
IT Services	\$24,345,400	\$0	\$0	\$0	\$0	\$0	\$24,345,400	6.0%
Media and Entertainment	\$21,501,000	\$0	\$6,500,000	\$0	\$0	\$0	\$28,001,000	6.9%
Medical Devices and Equipment	\$0	\$0	\$13,595,200	\$0	\$0	\$0	\$13,595,200	3.3%
Networking and Equipment	\$3,500,100	\$0	\$0	\$0	\$800,000	\$0	\$4,300,100	1.1%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$33,800,000	\$0	\$5,021,000	\$0	\$0	\$0	\$38,821,000	9.5%
Semiconductors	\$7,124,100	\$0	\$200,000	\$0	\$0	\$0	\$7,324,100	1.8%
Software	\$17,742,000	\$0	\$9,939,000	\$463,000	\$0	\$0	\$28,144,000	6.9%
Telecommunications	\$6,703,000	\$0	\$30,000,000	\$0	\$0	\$0	\$36,703,000	9.0%
Total By County Q1 1999	\$236,657,700	\$0	\$165,585,300	\$1,263,000	\$4,700,000	\$0	\$408,206,000	
% of Total To Counties	57.98%	0.00%	40.56%	0.31%	1.15%	0.00%		

description	website	1995 Q1- 1997 Q4	ion
Provides DVD's (digital versatile disk) and sof	Unknown		
Operates a Web-based bridal service	www.istavision.com		
Provides products and services	www.orgis.com		
Provides personalized elder care services	www.stamps.com		
Develops digital audio and radio broadcast pr	www.valueclick.com		
Operates a online toy and game retail service:	www.cooking.com		
Sells, serves and inserts advertising spots into	www.internetbrands.com		
Distributes UCLA higher education classes on	www.weddingchannel.com		
Operates media and E-commerce sites for coi	www.buy.com		
Owns and operates amusement parks	www.calibercollision.com		
Provides health care science and clinical trial	www.collectors.com		
Provides entertainment on demand broadband	Unknown		
Supplies postage from the Internet directly ont	www.solustech.com		
Provides online cooking recipes and related sl	www.homespace.com		
Designs electrophotographic (EPG) color print	www.gestrel.com		
Develops enterprise applications software sol	www.meyersgroup.com		
Provides services for electronic data interchar	www.nwpc.com		
Provides mortgage, real estate services, and r	Unknown		
Provides risk transfer services	Unknown		
Supplies communications solutions and analo	www.livhome.com		
Provides enterprise software for end users ac	Unknown		
Manufactures switches for telecom service pr	www.accentcare.com		
Develops small turbine generator sets	www.capstoneturbine.com		
Develops enterprise email software solutions	www.performancematerials.com		
Develops software product designed to delive	www.dynamicsdirect.com		
Provides Internet advertising solutions	Unknown		
Provides free Internet and email services	www.etoys.com		
Provides MEMS devices for optical telecommu	Unknown		
Provides e-commerce products and services f	www.onlinelearning.net		
Manufactures parallel wafer probecards using	www.pacpark.com		
Develops a device for treating a form of urinar	www.examweb.com		
Operates a collision center that provides repai	www.tickets.com		
Develops and markets remedies for diseases	www.alsius.com		
Provides at-home assisted living and care coc	Unknown		
Develops neurobiological circulatory support s	www.insyncresearch.com		
Produces printing supplies and equipment for	www.theracardia.com		
Develops and commercialises radio frequency	www.santera.com		
Provides software and systems to enhance cc	www.occamnetworks.com		
Provides real estate information and consulting servi	www.dvd.com		
Provider of online tickets to sporting events, c	www.express.com		
Develops systems for acutely decompensated	www.knowledgelinks.com		
Develops devices to assist in the treatment of	www.carpartmenttechnologies.com		
Provides two-way wireless data communicatio	www.primnation.com		
Sells consumer products online	www.pivotaltech.com		
Provides managed e-commerce tools and ser	www.tdtech.com		
Provides online exam software and technologi	www.innoventsystems.com		
Develops medical devices for heart disease	www.aprison.com		
Provides supply chain software solutions for th	www.enfish.com		
Provides late model used car financing	www.stc.com		
Clinical site management organization	www.commerce5.com		
Online auction site that sells collector items	www.magellan.com		
Provides water & utility billing services for mul	Unknown		
Develops software products and provides con	www.sandpiper.net		

Manufactures plastic sheet materials used in f www.intertainer.com
Provides retirement planning products and sei www.unitedonline.net
Develops access and edge networking produ www.flashcom.com

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

separate and independent legal en

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Clearview Networks	Los Angeles	Los Angeles	CA	90010	\$3,826,000		1 Expansion	Software
PeopleLink, Inc.	Los Angeles	Los Angeles	CA	90010	\$5,000,000		3 Early Stage	Software
Zkey.com (FKA: SDN)	Los Angeles	Los Angeles	CA	90013	\$1,200,000		1 Early Stage	Media and Entertainment
ARTISTdirect, Inc.	Los Angeles	Los Angeles	CA	90036	\$15,000,000		2 Expansion	Media and Entertainment
Studio Systems Inc. (F	Los Angeles	Los Angeles	CA	90036	\$2,000,000		2 Early Stage	Media and Entertainment
Proaganda Films, Inc	Los Angeles	Los Angeles	CA	90038	\$500,000		1 Early Stage	Media and Entertainment
ShowBIZ Data, Inc.	Los Angeles	Los Angeles	CA	90038	\$1,250,000		1 Startup/Seed	Media and Entertainment
Passport New Media, I	Los Angeles	Los Angeles	CA	90066	\$1,500,000		1 Early Stage	Media and Entertainment
eMind.com, LLC	Beverly Hills	Los Angeles	CA	90210	\$12,500,000		1 Early Stage	Media and Entertainment
DoveBid, Inc. (FKA: D	Culver City	Los Angeles	CA	90230	\$3,990,000		1 Startup/Seed	Financial Services
Careside (FKA: Exiger	Culver City	Los Angeles	CA	90230	\$1,500,000		5 Early Stage	Healthcare Services
Media.Net	El Segundo	Los Angeles	CA	90245	\$2,600,000		1 Startup/Seed	Media and Entertainment
Event411.com	Marina del Rey	Los Angeles	CA	90292	\$14,700,000		1 Early Stage	Business Products and Services
WhatsHotNow.com, In	Marina del Rey	Los Angeles	CA	90292	\$8,000,300		2 Expansion	Retailing/Distribution
Storactive, Inc.	Marina del Rey	Los Angeles	CA	90292	\$5,299,800		1 Startup/Seed	Software
Direct Stock Market, I	Santa Monica	Los Angeles	CA	90401	\$3,000,000		1 Startup/Seed	Financial Services
Broadband Sports	Santa Monica	Los Angeles	CA	90404	\$17,500,000		2 Expansion	Media and Entertainment
Digital Entertainment N	Santa Monica	Los Angeles	CA	90404	\$26,000,000		2 Later Stage	Media and Entertainment
BizBuyer.com	Santa Monica	Los Angeles	CA	90405	\$6,000,000		1, 2 Startup/Seed, E	Business Products and Services
MineShare, Inc.	Santa Monica	Los Angeles	CA	90405	\$11,999,900		3 Expansion	IT Services
Artizone (FKA: WhyNot	Santa Monica	Los Angeles	CA	90405	\$1,000,000		1 Early Stage	Media and Entertainment
IAM.com, Inc.	Santa Monica	Los Angeles	CA	90405	\$1,816,000		1 Early Stage	Media and Entertainment
Trading Edge, Inc.	Santa Monica	Los Angeles	CA	90405	\$23,600,000		3 Later Stage	Software
Pelican Products, Inc.	Torrance	Los Angeles	CA	90505	\$3,225,000		2 Expansion	Industrial/Energy
Contico International, I	Norwalk	Los Angeles	CA	90650	\$168,000		2 Expansion	Industrial/Energy
How2TV.com	Long Beach	Los Angeles	CA	90807	\$1,000,000		1 Early Stage	Consumer Products and Services
Apriso Corporation (FK	Long Beach	Los Angeles	CA	90831	\$1,400,000		3 Expansion	Software
ViaChange.com	Altadena	Los Angeles	CA	91001	\$500,000		1 Startup/Seed	Financial Services
Xencor, Inc.	Monrovia	Los Angeles	CA	91016	\$12,300,000		1 Expansion	Biotechnology
HomeSpace, Inc. (FKA	Pasadena	Los Angeles	CA	91101	\$7,333,400		2, 3 Early Stage	Financial Services
Research.com	Pasadena	Los Angeles	CA	91103	\$0		1 Early Stage	Financial Services
Overture Services, Inc	Pasadena	Los Angeles	CA	91103	\$25,000,000		4 Expansion	Software
SpeedyClick.com	Glendale	Los Angeles	CA	91203	\$113,000		1 Expansion	Media and Entertainment
Digital Insight Corpora	Calabasas	Los Angeles	CA	91302	\$8,440,000		3 Later Stage	Financial Services
iCollege (A.K.A.; Colleg	Canoga Park	Los Angeles	CA	91303	\$19,000,000		6 Expansion	Retailing/Distribution
Sandpiper Networks, I	Thousand Oaks	Ventura	CA	91360	\$21,500,000		4 Later Stage	Software
Aprisa	Westlake Village	Los Angeles	CA	91361	\$1,000,000		1 Startup/Seed	Software
Troika Networks, Inc.	Westlake Village	Los Angeles	CA	91361	\$9,999,900		3 Expansion	Software
United Online (FKA: Ne	Westlake Village	Los Angeles	CA	91361	\$33,271,000		4 Expansion	Telecommunications
Mobile Automation, Inc	Westlake Village	Los Angeles	CA	91362	\$2,500,000		3 Early Stage	Computers and Peripherals
E-praisal, Inc.	Thousand Oaks	Ventura	CA	91362	\$570,000		1 Early Stage	Financial Services
Westwind Media, Inc.	Burbank	Los Angeles	CA	91502	\$2,100,000		1 Startup/Seed	IT Services
Four Media Company I	Burbank	Los Angeles	CA	91505	\$81,718,000		1 Expansion	Business Products and Services
IPC, Inc. (FKA: In-Pati	North Hollywood	Los Angeles	CA	91602	\$12,500,000		3 Expansion	Healthcare Services
Net Effect Systems (F	North Hollywood	Los Angeles	CA	91602	\$8,000,000		2 Expansion	IT Services
Do+Able Products, Inc	Chino	San Bernardino	CA	91710	\$77,000		1 Expansion	Consumer Products and Services
Undisclosed Company S	outh El Monte	Los Angeles	CA	91733	\$900,000		1 Early Stage	Consumer Products and Services
Sameday.com (FKA: S	La Puente	Los Angeles	CA	91746	\$5,000,000		1 Startup/Seed	Retailing/Distribution
PropertyFirst.com, Inc.	Alhambra	Los Angeles	CA	91803	\$4,200,000		1 Early Stage	Financial Services
Cogent Healthcare, Inc	Irvine	Orange	CA	92612	\$3,200,000		3 Expansion	Healthcare Services
DynamOx, Inc.	Irvine	Orange	CA	92612	\$56,000		1 Startup/Seed	Industrial/Energy
US Labs, Inc. (AKA: U	Irvine	Orange	CA	92612	\$700,000		4 Early Stage	Medical Devices and Equipment
Exult, Inc.	Irvine	Orange	CA	92614	\$9,000,000		2 Early Stage	Business Products and Services

			Venture Capital Investments in the SCAG Region		1995 Q1-1997 Q4			
FutureLink Corporation	Irvine	Orange	CA	92618	\$5,250,000	1 Expansion	Business Products and Services	
Refractec, Inc.	Irvine	Orange	CA	92618	\$10,000,000	1 Expansion	Medical Devices and Equipment	
FieldCentrix, Inc.	Irvine	Orange	CA	92618	\$3,000,000	3 Expansion	Software	
Magellan Network Sys	Irvine	Orange	CA	92618	\$15,000,000	5 Expansion	Software	
Quest Software, Inc.	Irvine	Orange	CA	92618	\$1,500,000	1 Later Stage	Software	
Neocrin Company (FK	Irvine	Orange	CA	92619	\$8,700,000	18 Expansion	Biotechnology	
Tickets.com, Inc.	Costa Mesa	Orange	CA	92626	\$804,000	6 Later Stage	Media and Entertainment	
Fore Flow Corporation	Lake Forest	Orange	CA	92630	\$16,335,000	4 Early Stage	Medical Devices and Equipment	
FlashCom, Inc.	Huntington Beach	Orange	CA	92649	\$1,500,000	3 Expansion	Telecommunications	
NetBuy Corporation	Laguna Hills	Orange	CA	92653	\$1,264,800	6 Startup/Seed	Retailing/Distribution	
Buy.com, Inc.	Aliso Viejo	Orange	CA	92656	\$320,000	4, 5 Expansion	Consumer Products and Services	
Emaildirect, Inc.	Aliso Viejo	Orange	CA	92656	\$4,500,000	2 Early Stage	Telecommunications	
TriZetto Group Inc, Th	Newport Beach	Orange	CA	92660	\$14,000,000	2 Expansion	IT Services	
IPNet Solutions	Newport Beach	Orange	CA	92660	\$4,000,000	3 Expansion	Software	
MedicineNet, Inc.	San Clemente	Orange	CA	92673	\$7,500,000	1 Early Stage	Media and Entertainment	
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$170,000	3 Later Stage	Medical Devices and Equipment	
NowDocs (FKA: Docur	San Juan Capistrano	Orange	CA	92675	\$1,450,000	1 Early Stage	Media and Entertainment	
Vascular Control Syste	San Juan Capistrano	Orange	CA	92675	\$900,000	1 Early Stage	Medical Devices and Equipment	
Paragon Acceptance C	Mission Viejo	Orange	CA	92691	\$7,000,000	4 Expansion	Financial Services	
NWP Services Corpor	Santa Ana	Orange	CA	92705	\$15,000,000	12 Expansion	Financial Services	
ACME Communication	Santa Ana	Orange	CA	92705	\$2,011,000	5 Later Stage	Media and Entertainment	
Hearten Medical, Inc.	(Tustin	Orange	CA	92780	\$2,530,000	5 Early Stage	Medical Devices and Equipment	
American Microwave T	Anaheim	Orange	CA	92806	\$2,300,000	1 Early Stage	Telecommunications	
RocketTalk, Inc.	Fullerton	Orange	CA	92835	\$14,800,200	2 Expansion	Telecommunications	
PDQuick (FKA: Pink D	Camarillo	Los Angeles	CA	93012	\$1,500,000	3 Expansion	Consumer Products and Services	
Facility Information Sys	Camarillo	Ventura	CA	93012	\$1,000,000	6 Expansion	Software	
Commission Junction,	Santa Barbara	Santa Barbara	CA	93101	\$10,000,000	2 Expansion	IT Services	
Software.com Inc	Santa Barbara	Santa Barbara	CA	93101	\$601,088,300	4 Later Stage	Software	

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1999 Q2: Industry Analysis, by County

							Total By Industry q2 1999	%of Total by Industry
Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside			
Biotechnology	\$3,826,000	\$0	\$5,000,000	\$0	\$0	\$0	\$8,826,000	1.5%
Business Products and Services	\$18,200,000	\$0	\$1,750,000	\$0	\$0	\$0	\$19,950,000	3.3%
Computers and Peripherals	\$1,500,000	\$0	\$0	\$0	\$0	\$0	\$1,500,000	0.2%
Consumer Products and Services	\$17,990,000	\$14,700,000	\$2,600,000	\$0	\$0	\$0	\$35,290,000	5.9%
Electronics/Instrumentation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Financial Services	\$77,800,000	\$0	\$2,816,000	\$23,600,000	\$0	\$0	\$104,216,000	17.3%
Health Services	\$3,393,000	\$0	\$1,000,000	\$0	\$0	\$0	\$4,393,000	0.7%
Industrial/ Energy	\$1,900,000	\$0	\$12,300,000	\$0	\$0	\$0	\$14,200,000	2.4%
IT Services	\$32,333,400	\$0	\$113,000	\$0	\$8,440,000	\$0	\$40,886,400	6.8%

		Venture Capital Investments in the SCAG Region						
Media and Entertainment	\$193,135,900	\$0	\$12,456,000	\$0	\$0	\$0	\$205,591,900	34.2%
Medical Devices and Equipment	\$0	\$0	\$32,150,000	\$0	\$0	\$0	\$32,150,000	5.3%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$25,200,000	\$0	\$804,000	\$0	\$0	\$0	\$26,004,000	4.3%
Semiconductors	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Software	\$49,419,800	\$0	\$9,520,000	\$4,541,000	\$15,000,000	\$0	\$78,480,800	13.1%
Telecommunications	\$2,300,000	\$0	\$27,300,200	\$0	\$0	\$0	\$29,600,200	4.9%
Total By County Q2 1999	\$426,998,100	\$14,700,000	\$107,809,200	\$28,141,000	\$23,440,000	\$0	\$601,088,300	
% of Total To Counties	71.04%	2.45%	17.94%	4.68%	3.90%	0.00%		

description	website	Future Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides network service	www.xencor.com	
Provides real time and w	www.neocrin.com	
Provider of online inform	www.bizbuyer.com	
Provides CDs, concert tir	www.event411.com	
Provides digital data to tt	www.4mc.com	
Operates motion picture	www.exult.net	
Provides online informati	www.futurelink.net	
Owns and operates an ir	www.mobileautomation.com	
Provides e-learning cour	Unknown	
Operates a business-to-t	www.pdquick.com	
Develops point-of-care te	Undisclosed	
Provides an online servic	www.buy.com	
Develops online event-pl	www.doable.com	
Operates an online retail	www.diginsite.com	
Provides enterprise clien	Unknown	
Web site exposes startu	www.dovebid.com	
Provides sports informati	www.homespace.com	
Produces and distributes	www.propertyfirst.com	
Provides online process	www.research.com	
Develops data warehous	www.viachange.com	
Develops an entertainme	www.nwpc.com	
Provides an Online comr	Unknown	
Provides an online tradin	www.e-ppraisal.com	
Develops and manufactu	www.careside.com	
Manufactures plastic pro	www.ipcm.com	
Provides Internet-based	www.cogenthealthcare.com	
Develops enterprise appl	Unknown	
Provides an eCommerce	www.pelican.com	
Develops therapeutic prc	therox.com/dynamox.htm	
Provides mortgage, real	www.mineshare.com	
Provides financial inform	Unknown	
Develops a market drive	www.wwm.tv	
Develops Internet games	www.trizetto.com	
Provides Internet-based	www.cj.com	
Owns and operates on-c	www.artistdirect.com	
Develops software produ	Unknown	
Provides software applic	www.broadbandsports.com	
Develops Internet system	www.den.net	
Provides free Internet and e	www.emind.com	
Develops information tec	www.iam.com	
Provides Internet-based	www.media.net	
Provides syndicated aud	www.passportnewmedia.com	
Provides technical and c	Unknown	
Provides physician servik	www.showbizdata.com	
Provides web-based live	www.speedyclick.com	
Manufactures and suppli	www.creativeplanet.com	
Undisclosed	Unknown	
Operates an e-commerce	www.acmecomunications.com	
Provides multiple listing	www.medicinenet.com	
Provides in-patient medic	www.nowdocs.com	
Provides engineering an	www.tickets.com	
Operates anatomic pathc	www.endicormed.com	
Provides web enabled gl	Unknown	

Provides interactive mar Unknown
 Provides a non-laser alte www.refractec.com
 Develops enterprise soft www.uslabs.net
 Provides software and sy www.vascularcontrol.com
 Provides application soft www.college-enterprises.com
 Develops products for tre www.sameday.com
 Provider of online tickets www.whn.com
 Develops devices to assi www.netbuy.com
 Provides two-way wirele www.aprisainc.com
 Provides online compute www.apriso.com
 Sells consumer products www.clearviewnetworks.com
 A digital direct marketing www.overture.com
 Operates an Internet por www.peoplelink.com
 Develops and provides c www.storactive.com
 Provides medical and he www.tradingedge.com
 Develops catheter techn www.troikanetworks.com
 Develops and markets d www.fieldcentrix.com
 Develops surgical tools f www.ipnetsolutions.com
 Provides late model user www.magellan.com
 Provides water & utility b www.quest.com
 Operates and owns 9 br www.software.com
 Develops surgical device www.fisinc.com
 Manufactures custom ra www.sandpiper.net
 Provides voice messagin www.unitedonline.net
 Operates a convenience www.amtinc.com
 Provides enterprise softv Unknown
 Operates a B2B Web-ba www.flashcom.com
 Develops messaging sof www.rockettalk.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
netVAULT, Inc. (DBA: Click2Asia Inc.	Los Angeles	Los Angeles	CA	1995 Q1-1997 Q4	90004 \$600,000		1 Startup/Seed	IT Services
allpets.com, inc.	Los Angeles	Los Angeles	CA		90010 \$1,000,000		1 Expansion	Media and Enter
mValue.com	Los Angeles	Los Angeles	CA	90011	\$1,299,900		1 Early Stage	Media and Enter
Traffic Station Inc.	Los Angeles	Los Angeles	CA	90016	\$560,000		1 Expansion	Retailing/Distribu
3GA	Los Angeles	Los Angeles	CA	90017	\$1,000,000		1 Startup/Seed	Media and Enter
Perks.com, Inc.	Los Angeles	Los Angeles	CA	90017	\$1,500,000		1 Startup/Seed	Software
PeopleSupport, Inc.	Los Angeles	Los Angeles	CA	90024	\$5,100,000		2 Early Stage	IT Services
Trillium Digital System	Los Angeles	Los Angeles	CA	90024	\$6,000,000		2 Early Stage	Software
PLX Systems, Inc. (AK West Los Angeles	Los Angeles	Los Angeles	CA	90025	\$14,000,000		1 Expansion	Networking and I
House of Blues Entert	Los Angeles	Los Angeles	CA	90025	\$400,000		1 Early Stage	Software
Aspect Holdings, Inc	Los Angeles	Los Angeles	CA	90028	\$150,000,000		5 Expansion	Media and Enter
Load Media Network Ir	Los Angeles	Los Angeles	CA	90028	\$10,300,000		1 Early Stage	Other
Frontera Corporation (	Los Angeles	Los Angeles	CA	90038	\$5,000,000		1 Early Stage	Telecommunicati
Shopzilla, Inc. (FKA: B	Los Angeles	Los Angeles	CA	90045	\$3,900,000		1 Expansion	Retailing/Distribu
Internet Brands, Inc. (F El Segundo	Los Angeles	Los Angeles	CA	90064	\$20,000,000		2 Later Stage	Media and Enter
Syncata, Inc. (a.k.a.; N El Segundo	Los Angeles	Los Angeles	CA	90245	\$22,300,000		3 Expansion	Consumer Produ
Kubic Marketing, Inc.	El Segundo	Los Angeles	CA	90245	\$35,000,000		1 Expansion	IT Services
Assuresat, Inc.	El Segundo	Los Angeles	CA	90245	\$3,500,100		1 Early Stage	Media and Enter
Tornado Development El Segundo	Los Angeles	Los Angeles	CA	90245	\$14,000,000		1 Early Stage	Telecommunicati
AdStar.com (FKA; Ad Marina del Rey	Los Angeles	Los Angeles	CA	90245	\$10,000,000		2 Expansion	Telecommunicati
SoftAware Networks, I Marina del Rey	Los Angeles	Los Angeles	CA	90292	\$850,000		1 Early Stage	Software
Enigma Digital, Inc.	Santa Monica	Los Angeles	CA	90292	\$7,900,000		1 Expansion	Telecommunicati
NetCourier, Inc. (FKA: Santa Monica	Los Angeles	Los Angeles	CA	90401	\$1,667,000		1 Startup/Seed	Media and Enter
MaxWorldwide (FKA:L Santa Monica	Los Angeles	Los Angeles	CA	90403	\$1,650,000		1 Expansion	Software
Cleartop	Santa Monica	Los Angeles	CA	90404	\$13,880,000		2, 3 Expansion, Later	Business Produc
Digital Entertainment N Santa Monica	Los Angeles	Los Angeles	CA	90404	\$900,000		1 Early Stage	Consumer Produ
VoiceWeb Corporation Santa Monica	Los Angeles	Los Angeles	CA	90404	\$10,000,000		3 Expansion	Media and Enter
Artizone (FKA:WhyNot Santa Monica	Los Angeles	Los Angeles	CA	90404	\$3,400,000		1 Startup/Seed	Telecommunicati
Dunk.net	Santa Monica	Los Angeles	CA	90405	\$250,000		2 Early Stage	Media and Enter
IAM.com, Inc.	Santa Monica	Los Angeles	CA	90405	\$10,000,000		1 Startup/Seed	Media and Enter
WebVision, Inc. (AKA: Torrance	Los Angeles	Los Angeles	CA	90405	\$12,100,000		2 Early Stage	Media and Enter
PlanetLingo (FKA: EH Pasadena	Los Angeles	Los Angeles	CA	90503	\$3,500,000		1 Expansion	Telecommunicati
PayMyBills.com, Inc.	Pasadena	Los Angeles	CA	91101	\$2,000,000		1 Later Stage	Consumer Produ
Evite.com	Pasadena	Los Angeles	CA	91101	\$4,500,000		1 Early Stage	IT Services
Pivotal Technologies, I Pasadena	Los Angeles	Los Angeles	CA	91101	\$8,000,000		1 Early Stage	Media and Enter
RightStart.com, Inc. (A Calabasas	Los Angeles	Los Angeles	CA	91101	\$10,000,000		2 Expansion	Semiconductors
Dynamics Direct, Inc. (Valencia	Los Angeles	Los Angeles	CA	91302	\$15,000,000		1 Early Stage	Consumer Produ
Walking Company, Inc Westlake Village	Los Angeles	Los Angeles	CA	91355	\$5,499,900		2 Early Stage	IT Services
KnowledgeLINK Inc.	Thousand Oaks	Ventura	CA	91361	\$6,000,000		2 Expansion	Consumer Product
Preferred Health Mana Woodland Hills	Los Angeles	Los Angeles	CA	91362	\$4,200,000		2 Early Stage	Retailing/Distribu
Streamcast Networks, Woodland Hills	Los Angeles	Los Angeles	CA	91364	\$3,125,000		3 Expansion	Medical Devices
Meridian Health Care I Woodland Hills	Los Angeles	Los Angeles	CA	91364	\$750,000		2 Expansion	Software
FirstLook.com	Sherman Oaks	Los Angeles	CA	91367	\$7,500,000		1 Expansion	Healthcare Servi
Virtualis Systems, Inc. Studio City	Los Angeles	Los Angeles	CA	91403	\$5,000,000		1 Expansion	Consumer Produ
Lighting Technologies, Baldwin Park	Los Angeles	Los Angeles	CA	91604	\$8,750,000		1 Expansion	Software
FULLECOM (FKA: Tra Ontario	San Bernardino	San Bernardino	CA	91706	\$4,950,000		1 Early Stage	Industrial/Energy
eMachines, Inc.	Irvine	Orange	CA	91761	\$1,459,000		1 Expansion	IT Services
Vertex Networks, Inc.	Irvine	Orange	CA	92606	\$154,999,800		1 Expansion	Computers and f
EduPoint.com	Foothill Ranch	Orange	CA	92606	\$20,000,000		4 Expansion	Semiconductors
Struxicon	Irvine	Orange	CA	92610	\$4,550,000		1 Startup/Seed	Media and Enter
Viacore, Inc.	Irvine	Orange	CA	92614	\$1,150,000		1 Early Stage	Industrial/Energy
Gotajob.com, Inc.	Irvine	Orange	CA	92617	\$20,000,000		1 Early Stage	Software
				92618	\$8,000,000		1 Early Stage	Media and Enter

Venture Capital Investments in the SCAG Region					1995 Q1-1997 Q4	
IntraLase Corporation	Irvine	Orange	CA	92618	\$5,700,000	5 Expansion Medical Devices
PrintNation.com, Inc.	Irvine	Orange	CA	92618	\$5,700,000	2 Early Stage Retailing/Distribu
OneMind Connect, Inc	Irvine	Orange	CA	92618	\$13,500,000	2 Expansion Software
RaceSearch.com, Inc.	Costa Mesa	Orange	CA	92626	\$6,071,000	1 Early Stage Media and Enter
Tickets.com, Inc.	Costa Mesa	Orange	CA	92626	\$84,999,900	7 Later Stage Media and Enter
UltraLink, Inc. (FKA: iE	Costa Mesa	Orange	CA	92626	\$1,353,000	1 Expansion Retailing/Distribu
MegaPath Networks, Ir	Costa Mesa	Orange	CA	92626	\$1,000,000	1 Early Stage Telecommunicat
Allvivo, Inc. (FKA: Cell	Lake Forest	Orange	CA	92630	\$2,200,000	1 Early Stage Software
OhGolly.com, Inc.	Huntington Beach	Orange	CA	92648	\$2,525,000	1 Startup/Seed Retailing/Distribu
FlashCom, Inc.	Huntington Beach	Orange	CA	92649	\$10,000,000	4 Later Stage Telecommunicat
NetBuy Corporation	Laguna Hills	Orange	CA	92653	\$900,000	7 Expansion Retailing/Distribu
MicroVention, Inc.	Aliso Viejo	Orange	CA	92656	\$7,500,000	2 Expansion Medical Devices
MindArrow Systems, Ir	Aliso Viejo	Orange	CA	92656	\$5,000,000	1 Early Stage Telecommunicat
Mega Agency Group	Newport Beach	Los Angeles	CA	92660	\$105,000	2 Early Stage Business Produc
USAutoNews.com	Newport Beach	Orange	CA	92660	\$1,000,000	1 Startup/Seed Media and Enter
TransDx	Laguna Niguel	Orange	CA	92677	\$100,000	1 Startup/Seed Medical Devices
Wellspring Solutions, I	Santa Ana	Orange	CA	92707	\$4,560,000	8 Expansion Software
American Microwave T	Anaheim	Orange	CA	92806	\$1,900,000	2, 3 Expansion Telecommunicat
National Systems Inte	Fullerton	Orange	CA	92831	\$7,000,000	1 Expansion Electronics/Instr
Threedots Corporation	Garden Grove	Orange	CA	92841	\$804,000	2, 3 Expansion Software
Commission Junction,	Santa Barbara	Santa Barbara	CA	93101	\$7,999,000	3 Startup/Seed IT Services
CallWave, Inc.	Santa Barbara	Santa Barbara	CA	93102	\$3,160,000	1 Early Stage Telecommunicat
ExpertCity.com	Santa Barbara	Santa Barbara	CA	93111	\$2,500,000	1 Early Stage Media and Enter
					\$844,367,600	

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1999 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry	
							q3 1999	%of Total by Ind
Biotechnology		\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Business Products and Services	\$1,600,000		\$0	\$0	\$0	\$0	\$1,600,000	0.2%
Computers and Peripherals	\$0		\$0	\$1,299,900	\$0	\$0	\$1,299,900	0.2%
Consumer Products and Services	\$28,160,000		\$0	\$0	\$0	\$0	\$28,160,000	3.3%
Electronics/Instrumentation	\$0		\$0	\$400,000	\$0	\$0	\$400,000	0.0%
Financial Services	\$0		\$0	\$0	\$0	\$0	\$0	0.0%
Health Services	\$150,000,000		\$0	\$0	\$0	\$0	\$150,000,000	17.8%
Industrial/ Energy	\$10,300,000		\$0	\$5,000,000	\$0	\$0	\$15,300,000	1.8%
IT Services	\$84,700,100	\$14,000,000		\$0	\$0	\$10,000,000	\$108,700,100	12.9%
Media and Entertainment	\$66,097,000		\$0	\$39,500,000	\$0	\$5,499,900	\$111,096,900	13.2%
Medical Devices and Equipment	\$6,000,000		\$0	\$8,075,000	\$0	\$0	\$14,075,000	1.7%
Networking and Equipment	\$7,500,000		\$0	\$0	\$0	\$0	\$7,500,000	0.9%

Other	\$5,000,000	\$0	\$0	\$0	\$0	\$0	\$5,000,000	0.6%
Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4								
Retailing/ Distribution	\$13,700,000	\$0	\$181,008,800	\$1,150,000	\$0	\$0	\$195,858,800	23.2%
Semiconductors	\$20,000,000	\$0	\$8,000,000	\$0	\$0	\$0	\$28,000,000	3.3%
Software	\$120,123,900	\$0	\$23,125,000	\$0	\$0	\$0	\$143,248,900	17.0%
Telecommunications	\$12,665,000	\$0	\$18,963,000	\$0	\$2,500,000	\$0	\$34,128,000	4.0%
Total By County Q3 1999	\$525,846,000	\$14,000,000	\$285,371,700	\$1,150,000	\$17,999,900	\$0	\$844,367,600	
% of Total To Counties	62.28%	1.66%	33.80%	0.14%	2.13%	0.00%		

description	website	Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides Internet transaction and security services	www.l90.com	
Operates an online community for Asians and Pacific Islanders	Unknown	
Provides pet information over the Internet	www.e4me.com	
Provides web users with increased personalization	Unknown	
Provides personalized traffic information via Internet	www.firstlook.com	
Provides design software using webcentric design	www.internetbrands.com	
Operates a discount shopping web site	www.planetlingo.com	
Operates an offshore BPO company for large corporations	www.rightstart.com	
Provides telephony, network, wireless, and Internet services	www.thewalkingco.com	
Offers enterprise software solutions of intellectual property	www.nationalsystemsintegration.com	
Manages eight House of Blues (HOB) clubs	www.mhcm.com	
Holding company	www.ltilamps.com	
Provides internet based software applications	www.struxicon.com	
Provides free personal homepages	www.dynamicsdirect.com	
Provides a shopping search engine on the Web	www.personalfi.com	
Operates media and E-commerce sites for corporations	www.paymybills.com	
Develops and implements integrated information systems	www.perks.com	
Manufactures skateboards, skateboard accessories	www.syncata.com	
Provides GEO satellite operators with temporary services	www.fullecom.com	
Provides unified messaging technology	www.cj.com	
Develops a one-stop marketplace on the Web	www.allpets.com	
Provides bandwidth and offers connectivity services	Unknown	
Operates an integrated media network of entertainment	www.click2asia.com	
Develops e-mail based bill presentation and payment	www.den.net	
Provides Internet advertising solutions	www.dunk.net	
Provides online customer service solutions	www.enigmadigital.com	
Produces and distributes interactive video products	www.evite.com	
Supplies interactive voice communications services	www.hob.com	
Develops an entertainment Internet website	www.iam.com	
Provides online sporting apparel retail services	Unknown	
Provides an Online community for aspiring entrepreneurs	www.shopzilla.com	
Provides Internet application services	www.trafficstation.com	
Produces English language learning products	www.edupoint.com	
Operates a website that allows users to pay bills	www.gotajob.com	
Operates a Web-based service for coordinating events	www.racesearch.com	
Supplies communications solutions and analytics	www.tickets.com	
Markets and sells juvenile products over the Internet	Unknown	
Develops enterprise email software solution	www.expertcity.com	
Owns and operates retail stores that specialize in eyewear	Unknown	
Provides e-commerce products and services	www.intralase.com	
Provides outsourced MRI technical services	www.microvent.com	
Provides digital communications solutions	Unknown	
Provides managed care solutions and health services	www.trillium.com	
Provides consumer digital music and video products	Unknown	
Operates as a web host and applications service	www.fronteracorp.com	
Develops and manufactures short arc discharge lamps	www.mvalue.com	
Engages in end to end solutions for merchandise	www.netbuy.com	
Designs and manufactures desktop personal computers	Unknown	
Develops high-speed networking chip sets	www.printhead.com	
Operates an online educational database	www.ultralink.com	
Provides construction management services	www.knowledgelinks.com	
Provides business process synchronization	www.pivotaltech.com	
Operates a website for job seekers	www.vertex-networks.com	

Manufactures lasers for ophthalmic surgery www.3gacorp.com
 Produces printing supplies and equipment for www.adstar.com
 Provides expense management software www.netcouriertech.com
 Provider of information & electronic commerce www.peoplesupport.com
 Provider of online tickets to sporting events, www.plxsystems.com
 Provides employee benefits consulting and : www.streamcastnetworks.com
 Provides Internet access to small and midsi: www.virtualis.com
 Develops biomimetic surface coatings for ca www.allvivo.com
 Provides Web-site development and Interne www.onemindconnect.com
 Provides two-way wireless data communication Unknown
 Provides online computer components purch www.viacore.net
 Manufactures medical devices to treat neurc www.wellspringsolutions.com
 Provides direct digital marketing software ar Unknown
 Provides business services Unknown
 Provides research for automotive manufact www.softaware.com
 Provides medical services Unknown
 Develops industrial automation software Unknown
 Manufactures custom radio frequency and n www.webvision.com
 Provides solutions for electronic fire, life and www.amtinc.com
 Develops software products and provides c www.flashcom.com
 Operates a B2B Web-based sales distributi www.megapath.net
 Provides Voice over Internet Protocol (VoIP) Unknown
 Provides online expert advice on a wide ran www.callwave.com

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

is a separate and independent legal en

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
netVAULT, Inc. (DBA: Wealthycy	Los Angeles	Los Angeles	CA	90001	\$0		2 Early Stage	IT Services
Rotor Communications Corporati	Los Angeles	Los Angeles	CA	1995 Q1- 1997 Q4 90010	\$20,000,000		1 Expansion	Telecommunic
Zkey.com (FKA: SDN Online, Inc	Los Angeles	Los Angeles	CA	90013	\$10,000,000		2 Expansion	Media and Ente
DVD.com (FKA: DVD Express, Ir	Los Angeles	Los Angeles	CA	90016	\$70,000,000		2 Later Stage	Retailing/Distrib
WeddingChannel.com	Los Angeles	Los Angeles	CA	90017	\$10,000,000		4 Expansion	Consumer Proc
eStyle, Inc. (AKA: Babystyle.com	Los Angeles	Los Angeles	CA	90017	\$45,000,000		2 Startup/Seed	Retailing/Distrib
lwin.com	Los Angeles	Los Angeles	CA	90024	\$30,000,200		1, 2 Expansion	Business Prodt
PeopleSupport, Inc.	Los Angeles	Los Angeles	CA	90024	\$18,000,000		3 Expansion	Software
LabVelocity, Inc. (FKA: BioWeb,	West Los Angeles	Los Angeles	CA	90025	\$3,500,000		1 Early Stage	IT Services
Edmunds.com	West Los Angeles	Los Angeles	CA	90025	\$10,000,000		1 Expansion	Media and Ente
One World Networks Integrated	Los Angeles	Los Angeles	CA	90025	\$17,000,000		1 Expansion	Media and Ente
STYLE365.com, Inc.	Los Angeles	Los Angeles	CA	90036	\$10,000,000		1 Expansion	Consumer Proc
ARTISTdirect, Inc.	Los Angeles	Los Angeles	CA	90036	\$97,500,000		3 Later Stage	Media and Ente
Studio Systems Inc. (FKA: Movie	Los Angeles	Los Angeles	CA	90036	\$27,580,000		3 Expansion	Media and Ente
iFilm Corporation	Hollywood	Los Angeles	CA	90038	\$2,350,000		1 Early Stage	Computers and
Fairlight USA	Hollywood	Los Angeles	CA	90038	\$2,900,000		4 Expansion	Media and Ente
Brand3	Los Angeles	Los Angeles	CA	90045	\$2,000,000		1 Startup/Seed	Retailing/Distrib
Frontera Corporation (FKA: Hom	Los Angeles	Los Angeles	CA	90045	\$12,200,000		2 Early Stage	Retailing/Distrib
etamz.com, Inc.	Los Angeles	Los Angeles	CA	90049	\$1,000,000		1 Startup/Seed	Media and Ente
Electric Pal	Los Angeles	Los Angeles	CA	90066	\$1,000,000		1 Startup/Seed	IT Services
Passport New Media, Inc.	Los Angeles	Los Angeles	CA	90066	\$6,175,000		2 Expansion	Media and Ente
SimplyDone.com (AKA: e-Stand	Los Angeles	Los Angeles	CA	90066	\$4,000,000		1 Startup/Seed	Retailing/Distrib
iPal	Culver City	Los Angeles	CA	90066	\$1,000,000		1 Startup/Seed	Software
Hollywood Stock Exchange	West Hollywood	Los Angeles	CA	90069	\$23,000,000		5 Expansion	Media and Ente
OnlineLearning.net (FKA: THEN)	Los Angeles	Los Angeles	CA	90071	\$2,100,000		7 Expansion	Media and Ente
Thirsty.com, Inc.	Beverly Hills	Los Angeles	CA	90211	\$10,000,000		1 Expansion	Media and Ente
DoveBid, Inc. (FKA: Dove Brothe	Culver City	Los Angeles	CA	90230	\$12,740,000		2 Early Stage	Financial Servi
TriVida Corporation	Culver City	Los Angeles	CA	90232	\$6,200,200		5 Expansion	IT Services
Internet Brands, Inc. (FKA: CarsC	El Segundo	Los Angeles	CA	90245	\$35,547,000		4 Expansion	Consumer Proc
Vizional Technologies, Inc. (FKA	El Segundo	Los Angeles	CA	90245	\$20,000,000		1 Startup/Seed	IT Services
IdeaForest.com, Inc. (FKA: iCraf	El Segundo	Los Angeles	CA	90245	\$7,000,000		1 Early Stage	Media and Ente
Media.Net	El Segundo	Los Angeles	CA	90245	\$4,385,000		2 Early Stage	Media and Ente
Guidance Solutions, Inc.	Marina del Rey	Los Angeles	CA	90292	\$48,470,000		1 Expansion	IT Services
Eruptor Entertainment, Inc.	Marina del Rey	Los Angeles	CA	90292	\$2,100,000		1 Early Stage	Media and Ente
Castling Group	Santa Monica	Los Angeles	CA	90401	\$0		1 Expansion	IT Services
Undisclosed Company	Santa Monica	Los Angeles	CA	90401	\$5,000,100		1 Startup/Seed	Media and Ente
Agensys, Inc. (FKA: UroGenesys	Santa Monica	Los Angeles	CA	90404	\$11,300,000		2 Expansion	Biotechnology
LowerMyBills.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$4,999,000		1 Startup/Seed	Consumer Proc
ReelPlay.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$750,000		1 Early Stage	IT Services
Broadband Sports	Santa Monica	Los Angeles	CA	90404	\$14,800,000		3 Later Stage	Media and Ente
Business.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$1,200,000		1 Early Stage	Media and Ente
Xdrive Technologies, Inc.	Santa Monica	Los Angeles	CA	90404	\$25,500,000		1, 2 Early Stage, Expar	Retailing/Distrib
BizBuyer.com	Santa Monica	Los Angeles	CA	90405	\$38,500,000		3 Expansion	Business Prodt
Cooking.com	Santa Monica	Los Angeles	CA	90405	\$37,600,000		4 Expansion	Consumer Proc
InterPacket Networks Inc.	Santa Monica	Los Angeles	CA	90405	\$15,000,000		1 Early Stage	Telecommunic
ePolicy Solutions, Inc.	Torrance	Los Angeles	CA	90502	\$13,999,900		1 Early Stage	Financial Servi
Foodlink Online, LLC (FKA: Agrit	Torrance	Los Angeles	CA	90503	\$1,500,000		1 Startup/Seed	Retailing/Distrib
InternetConnect, Inc.	Torrance	Los Angeles	CA	90503	\$20,000,000		2 Early Stage	Telecommunic
WebVision, Inc. (AKA: NovaQue	Torrance	Los Angeles	CA	90503	\$11,600,000		2 Expansion	Telecommunic
Bristol Farms, Inc. (AKA: New Br	Carson	Los Angeles	CA	90745	\$25,500,000		5 Expansion	Retailing/Distrib
HomeSpace, Inc. (FKA: AmeriNe	Pasadena	Los Angeles	CA	91101	\$37,500,100		4 Later Stage	Financial Servi
Evite.com	Pasadena	Los Angeles	CA	91101	\$30,000,200		2 Expansion	Media and Ente
Pivotal Technologies, Inc.	Pasadena	Los Angeles	CA	91101	\$10,000,000		3 Expansion	Semiconductor

		Venture Capital Investments in the SCAB Region				
		1995 Q1- 1997 Q4				
Codexa	Pasadena	Los Angeles	CA	91101	\$2,000,000	1 Early Stage Telecommunic
TV Corporation International, The	Pasadena	Los Angeles	CA	91103	\$2,000,000	1 Early Stage Telecommunic
Attivare Software Solutions (FKA)	Pasadena	Los Angeles	CA	91105	\$3,200,100	1 Early Stage Consumer Proc
Cyrano Sciences, Inc.	Pasadena	Los Angeles	CA	91107	\$7,500,000	3 Expansion Electronics/Inst
HealthAllies.com, Inc.	Glendale	Los Angeles	CA	91203	\$3,999,900	1 Early Stage Healthcare Ser
Capstone Turbine Corporation (F	Chatsworth	Los Angeles	CA	91311	\$10,000,000	9 Later Stage Industrial/Energ
eNutrition	Northridge	Los Angeles	CA	91325	\$19,999,800	2 Early Stage Healthcare Ser
Unilab Corporation	Tarzana	Los Angeles	CA	91356	\$139,600,000	2 Expansion Healthcare Ser
Walking Company, Inc., The	Westlake Village	Los Angeles	CA	91361	\$6,000,000	3 Expansion Consumer Proc
Nomadix, Inc.	Westlake Village	Los Angeles	CA	91361	\$8,000,000	2 Early Stage Telecommunic
Internet Dynamics	Thousand Oaks	Ventura	CA	91362	\$1,850,000	7 Later Stage Software
Sourcemine, Inc. (FKA: MediaFlc	Woodland Hills	Los Angeles	CA	91367	\$12,700,000	1 Expansion Business Prodt
eIndia.com	Woodland Hills	Los Angeles	CA	91367	\$3,025,000	1 Early Stage Media and Ent
Altamira Group, Inc.	Burbank	Los Angeles	CA	91506	\$1,500,000	1 Early Stage Software
Cinescape (AKA: Fandom, Inc.)	Studio City	Los Angeles	CA	91604	\$1,500,000	1 Startup/Seed Media and Ent
oCen Communications, Inc. (FK	Irwindale	Los Angeles	CA	91706	\$9,999,900	1 Expansion Telecommunic
Treasure Chest Advertising Co (	Glendora	Los Angeles	CA	91740	\$5,001,000	1 Early Stage Business Prodt
PropertyFirst.com, Inc.	Alhambra	Los Angeles	CA	91803	\$44,300,000	2 Expansion Financial Servi
Zoneworx, Inc. (FKA: Zone Auto	Temecula	Riverside	CA	92591	\$9,050,000	3 Expansion Software
Nexgenix, Inc.	Irvine	Orange	CA	92606	\$20,204,000	1 Expansion Software
Entridia	Irvine	Orange	CA	92612	\$10,000,000	2 Early Stage Computers and
Cogent Healthcare, Inc. (FKA: H	Irvine	Orange	CA	92612	\$9,500,000	4 Expansion Healthcare Ser
US Labs, Inc. (AKA: U.S. Pathol	Irvine	Orange	CA	92612	\$700,000	5 Early Stage Medical Device
TeleCore, Inc.	Irvine	Orange	CA	92612	\$5,600,000	1 Expansion Telecommunic
Exult, Inc.	Irvine	Orange	CA	92614	\$21,887,100	3 Expansion Business Prodt
Dental X Change, Inc. (AKA: den	Irvine	Orange	CA	92614	\$6,100,000	1 Early Stage Media and Ent
RiverOne, Inc. (FKA: Need2buy.	Irvine	Orange	CA	92617	\$2,900,100	1 Early Stage Software
FutureLink Corporation	Irvine	Orange	CA	92618	\$20,117,000	2 Early Stage Business Prodt
AccentCare, Inc.	Irvine	Orange	CA	92618	\$8,000,000	2 Expansion Healthcare Ser
BuyProduce.com (DBA: BuyDom	Irvine	Orange	CA	92618	\$8,000,000	1 Early Stage IT Services
StorAge Networking Technologie	Irvine	Orange	CA	92618	\$1,600,000	1 Startup/Seed IT Services
Gotajob.com, Inc.	Irvine	Orange	CA	92618	\$3,000,000	2 Expansion Media and Ent
Masimo Corporation (FKA: Vital	Irvine	Orange	CA	92618	\$33,499,700	6 Later Stage Medical Device
Newport Microsystems, Inc.	Irvine	Orange	CA	92618	\$23,000,000	2 Expansion Semiconductor
Access360, Inc. (FKA: RAS Tech	Irvine	Orange	CA	92618	\$10,300,000	1 Expansion Software
Alteer Corporation	Irvine	Orange	CA	92618	\$5,000,000	3 Expansion Software
In Touch Communications Inc.	Irvine	Orange	CA	92618	\$1,200,000	2 Expansion Telecommunic
NewPort Communications	Irvine	Orange	CA	92618	\$23,000,000	2 Expansion Telecommunic
VideoScape.net, Inc.	Irvine	Orange	CA	92618	\$1,250,000	1 Startup/Seed Telecommunic
UltraLink, Inc. (FKA: iBenefits)	Costa Mesa	Orange	CA	92626	\$9,999,900	2 Expansion Retailing/Distrib
Interworks Computer Products	Lake Forest	Orange	CA	92630	\$3,150,000	1 Early Stage Semiconductor
NetBuy Corporation	Laguna Hills	Orange	CA	92653	\$327,400	8 Expansion Retailing/Distrib
Buy.com, Inc.	Aliso Viejo	Orange	CA	92656	\$165,000,000	6 Later Stage Consumer Proc
Horizon Waste Services, Inc.	Aliso Viejo	Orange	CA	92656	\$8,430,000	1 Early Stage Industrial/Energ
SenoRx, Inc. (fka: BiopSolution	Aliso Viejo	Orange	CA	92656	\$8,700,000	2 Expansion Medical Device
IndX Software Corporation	Aliso Viejo	Orange	CA	92656	\$10,010,000	3 Later Stage Software
Emaildirect, Inc.	Aliso Viejo	Orange	CA	92656	\$392,000	3 Expansion Telecommunic
MedicineNet, Inc.	San Clemente	Orange	CA	92673	\$0	2 Early Stage Media and Ent
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$66,000	4 Expansion Medical Device
Sub-Q	San Clemente	Orange	CA	92673	\$11,000,000	2, 3 Expansion Medical Device
VillageCare Assisted Living Corp	San Juan Capistrano	Orange	CA	92675	\$1,400,000	1 Expansion Healthcare Ser
NowDocs (FKA: DocumentDelive	San Juan Capistrano	Orange	CA	92675	\$6,600,000	2 Early Stage Media and Ent
Carparts Technologies, Inc. (AK	San Juan Capistrano	Orange	CA	92675	\$42,000,000	2 Expansion Retailing/Distrib
GoShip.com	Laguna Niguel	Orange	CA	92677	\$3,000,000	1 Early Stage Business Prodt

Venture Capital Investments in the SCAG Region						1995 Q1- 1997 Q4	
NWP Services Corporation (AKA Santa Ana	Orange	CA	92709	\$1,800,000	14 Expansion	Financial Services	
KawamaCommerce	Santa Ana	Orange	CA	82707	1 Expansion	Media and Entertainment	
Comtel Electronics, Inc.	Tustin	Orange	CA	92780	2 Expansion	Business Products	
InsureTrade	Tustin	Orange	CA	92780	1 Expansion	Financial Services	
Evolve Products, Inc.	Tustin	Orange	CA	92780	1 Early Stage	Semiconductor	
Undisclosed Company	Camarillo	Ventura	CA	93012	1 Expansion	Business Products	
eCash	Oxnard	Ventura	CA	93035	1 Early Stage	IT Services	
ExpertCity.com	Santa Barbara	Santa Barbara	CA	93111	2 Expansion	Media and Entertainment	
Agility Communications, Inc.	Goleta	Santa Barbara	CA	93117	1 Early Stage	Electronics/Instrumentation	
				\$1,717,805,600			

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1999 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	Total By Industry q4 1999	%of Total by Industry
Biotechnology	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Business Products and Services	\$110,000,000	\$0	\$96,500,200	\$10,000,000	\$0	\$0	\$216,500,200	6.4%
Computers and Peripherals	\$17,000,000	\$0	\$10,000,000	\$0	\$0	\$0	\$27,000,000	1.0%
Consumer Products and Services	\$145,530,000	\$0	\$1,000,000	\$0	\$0	\$0	\$146,530,000	8.5%
Electronics/ Instrumentation	\$6,175,000	\$0	\$0	\$0	\$4,000,000	\$0	\$10,175,000	0.6%
Financial Services	\$36,100,000	\$0	\$18,940,200	\$0	\$0	\$0	\$55,040,200	3.2%
Health Services	\$62,547,000	\$0	\$54,955,000	\$0	\$0	\$0	\$117,502,000	6.8%
Industrial/ Energy	\$0	\$0	\$5,000,100	\$0	\$0	\$0	\$5,000,100	0.3%
IT Services	\$134,649,000	\$0	\$28,999,900	\$1,500,000	\$0	\$0	\$165,148,900	9.6%
Media and Entertainment	\$361,975,100	\$0	\$69,850,900	\$0	\$20,204,000	\$0	\$452,030,000	26.3%
Medical Devices and Equipment	\$0	\$0	\$47,687,100	\$0	\$0	\$0	\$47,687,100	2.8%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Retailing/ Distribution	\$83,216,800	\$0	\$38,300,000	\$0	\$0	\$0	\$121,516,800	7.1%
Semiconductors	\$1,200,000	\$0	\$34,249,900	\$0	\$0	\$0	\$35,449,900	2.1%
Software	\$168,477,400	\$0	\$27,532,000	\$11,000,000	\$0	\$66,000	\$207,075,400	12.1%
Telecommunications	\$61,576,000	\$0	\$49,574,000	\$0	\$0	\$0	\$111,150,000	6.5%
Total By County Q4 1999	\$1,188,446,300	\$0	\$482,589,300	\$22,500,000	\$24,204,000	\$66,000	\$1,717,805,600	
% of Total To Counties	69.18%	0.00%	28.09%	1.31%	1.41%	0.00%		

description	website	Pure Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides Internet transaction	www.personalfi.com	
Provides communications services	Unknown	
Provider of online information	Unknown	
Provides DVD's (digital versions)	www.dvd.com	
Operates a Web-based bridge	www.weddingchannel.com	
Provides lifestyle-based e-commerce	www.babystyle.com	
Operates an incentive-based	www.iwin.com	
Operates an offshore BPO center	www.peoplesupport.com	
Provides information technology	www.labvelocity.com	
Provides online information	www.edmunds.com	
Operates a product development	www.oneworldlive.com	
Operates a web site that provides	www.STYLE365.com	
Provides CDs, concert tickets	www.artistdirect.com	
Provides digital data to the financial	www.creativeplanet.com	
Manages website and digital	www.ifilm.com	
Develops digital audio and video	Unknown	
Develops Internet-based relationships	www.brand3.com	
Provides free personal homepage	www.fronteracorp.com	
Provides a service via the Internet	www.eteamz.com	
Provides online communication	Unknown	
Owns and operates an internet	www.passportnewmedia.com	
Provides solution for finding	www.sdbbs.net	
Provides personalization and	Unknown	
Operates an online Hollywood	www.hsx.com	
Distributes UCLA higher education	www.onlinelearning.net	
Provides online entertainment	www.thirsty.com	
Operates a business-to-business	www.dovebid.com	
Developer of real time personal	www.trivida.com	
Operates media and E-commerce	www.internetbrands.com	
Provides a business-to-business	www.vizional.com	
Provides e-commerce & direct	www.ideaforest.com	
Provides an online service from	www.media.net	
Provides Internet business center	www.guidance.com	
Provides entertainment content	Unknown	
Provides assistance with estates	www.castling.com	
Undisclosed	Undisclosed	
Develops targeted cancer therapy	www.agensys.com	
Provides a service that allows	www.lowermybills.com	
Provides online B2B entertainment	www.reelplay.com	
Provides sports information	www.broadbandsports.com	
Provides business information	www.business.com	
Provides online storage box	www.xdrive.com	
Provides online process of purchasing	www.bizbuyer.com	
Provides online cooking recipes	www.cooking.com	
Operates a satellite-based Internet	www.interpacket.com	
Provides insurance products	www.epolicy.com	
Operates an online marketplace	www.foodlinkonline.com	
Provides Internet services through	www.internetconnect.net	
Provides Internet application	www.webvision.com	
Provides fresh and specialty	www.bristolfarms.com	
Provides mortgage, real estate	www.homespace.com	
Operates a Web-based service	www.evite.com	
Supplies communications services	www.pivotaltech.com	

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

Develops software that help www.codexa.com
 Provides Internet domain m: www.tvcorporation.com
 Operates business to busin: www.produceonline.com
 Develops electronic sensor : www.cyranosciences.com
 Operates a healthcare Inter: www.healthallies.com
 Develops small turbine gene: www.capstoneturbine.com
 Retail nutritional supplement: www.enutrition.com
 Provides clinical laboratory : www.unilab.com
 Owns and operates retail str: www.thewalkingco.com
 Develops technology that fa: www.nomadix.com
 Develops Internet security s: www.interdyn.com
 Provides services and conte: www.sourcemine.com
 Operates an Indian portal fo: www.eindia.com
 Develops resolution-indeper Unknown
 Operates an e-commerce, ir: www.cinescape.com
 Provides Internet communic Unknown
 Provides advertising and m: Unknown
 Provides multiple listing ser: www.propertyfirst.com
 Develops industrial automat Unknown
 Provides e-business consult: www.nexgenix.com
 Develops products and serv: www.entridia.com
 Provides in-patient medical : www.cogenthealthcare.com
 Operates anatomic patholog: www.uslabs.net
 Provides broadband integra: www.telecore.net
 Provides web enabled globa: www.exult.net
 Provides an online service a: www.dentalxchange.com
 Develops supply chain solut: www.riverone.com
 Provides interactive market: www.futurelink.net
 Provides at-home assisted l: www.accentcare.com
 Develops an online digital m: www.buyproduce.com
 Provides split-path storage : www.store-age.com
 Operates a website for job s: www.gotajob.com
 Develops, licenses and mar: www.masimo.com
 Develops SMOS semicondu: www.newportmicro.com
 Provides network access an: www.access360.com
 Develops and provides med: www.alteer.com
 Provide telephone equipmer Unknown
 Develops high performance: www.newportcom.com
 Provides live webcasting: www.videoscape.com
 Provides employee benefits: www.ultralink.com
 Designs and manufactures : www.iwcp.com
 Provides online computer cc: www.netbuy.com
 Sells consumer products on: www.buy.com
 Operates waste collection s: Unknown
 Develops medical devices fr: www.senorx.com
 Develops Internet-enabled ir: www.indxhq.com
 A digital direct marketing co Unknown
 Provides medical and health: www.medicinenet.com
 Develops catheter technolog: www.endicormed.com
 Develops percutaneous pun Unknown
 Manages and operates seni Unknown
 Develops and markets docu: www.nowdocs.com
 Provides supply chain softw: www.carparkttechnologies.com
 Provides online shipping an: www.goship.com

Provides water & utility billin www.nwpc.com
Provides online learning infc www.kawama.com
Distributors of electric parts www.comtel-inc.com
Provides a webiste where in www.insuretrade.com
Manufactures and markets : www.evolveproducts.com
Undisclosed Undisclosed
Operates e-commerce syste www.ecash.com
Provides online expert advic www.expertcity.com
Produces laser components www.agilitycom.com

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Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
AllTopix	Los Angeles	Los Angeles	CA	90001	\$350,000		1	Startup/Seed Media and Entertainment
Verde Media	Los Angeles	Los Angeles	CA	90001	\$10,000,000		1	Expansion Media and Entertainment
Healthwindows.com	Los Angeles	Los Angeles	CA	90010	\$5,000,000		1	Expansion Healthcare Services
Click2Asia Inc.	Los Angeles	Los Angeles	CA	90010	\$10,000,200		2	Expansion Media and Entertainment
PeopleLink, Inc.	Los Angeles	Los Angeles	CA	90010	\$25,000,200		4	Later Stage Software
Zkey.com (FKA: SDN Or	Los Angeles	Los Angeles	CA	90013	\$15,999,900		3	Expansion Media and Entertainment
Icebox.com	Los Angeles	Los Angeles	CA	90016	\$13,400,000		1	Early Stage Media and Entertainment
mValue.com	Los Angeles	Los Angeles	CA	90016	\$5,500,000		2	Expansion Retailing/Distribution
Answerfriend.com, Inc.	Los Angeles	Los Angeles	CA	90017	\$850,000		1	Early Stage Software
ChatScan, Inc.	Los Angeles	Los Angeles	CA	90024	\$3,962,000		1	Early Stage IT Services
LRN Corporation (AKA: "	Los Angeles	Los Angeles	CA	90024	\$30,000,000		1	Early Stage Media and Entertainment
Legal Research Network	Los Angeles	Los Angeles	CA	90024	\$40,000,000		1	Expansion Software
eSalon, Inc.	West Los Angeles	Los Angeles	CA	90025	\$0		1	Early Stage Retailing/Distribution
PLX Systems, Inc. (AKA	West Los Angeles	Los Angeles	CA	90025	\$30,000,000		2	Expansion Software
House of Blues Entertair	Los Angeles	Los Angeles	CA	90028	\$1,300,000		6	Early Stage Media and Entertainment
JAMDAT Mobile, Inc.	Los Angeles	Los Angeles	CA	90034	\$2,000,000		1	Startup/Seed Telecommunications
LivHOME, Inc.	Los Angeles	Los Angeles	CA	90036	\$10,050,000		2	Expansion Healthcare Services
iFilm Corporation	Hollywood	Los Angeles	CA	90038	\$35,000,000		2	Expansion Computers and Peripherals
Direct Marketing Connec	Los Angeles	Los Angeles	CA	90045	\$2,000,000		1	Early Stage Business Products and Services
Market Wire (FKA: Interr	Los Angeles	Los Angeles	CA	90045	\$17,549,000		1	Early Stage Business Products and Services
etamz.com, Inc.	Los Angeles	Los Angeles	CA	90049	\$4,300,000		2	Early Stage Media and Entertainment
eCandy.com, Inc.	Brentwood	Los Angeles	CA	90049	\$6,000,000		1	Expansion Retailing/Distribution
Shopzilla, Inc. (FKA: Bizl	Los Angeles	Los Angeles	CA	90064	\$51,391,800		3	Later Stage Media and Entertainment
IronClad Performance W	Los Angeles	Los Angeles	CA	90066	\$680,000		1	Startup/Seed Consumer Products and Services
Shoes.com, Inc. (AKA: S	Los Angeles	Los Angeles	CA	90066	\$339,000		1	Expansion Consumer Products and Services
SimplyDone.com (AKA: t	Los Angeles	Los Angeles	CA	90066	\$30,000,000		2	Expansion Retailing/Distribution
Infotrieve, Inc.	Los Angeles	Los Angeles	CA	90067	\$10,000,000		1	Early Stage Media and Entertainment
Soundbreak.com	West Hollywood	Los Angeles	CA	90069	\$18,999,900		1	Later Stage Media and Entertainment
Hiwire, Inc.	Los Angeles	Los Angeles	CA	90071	\$17,000,000		2	Expansion IT Services
OnlineLearning.net (FKA	Los Angeles	Los Angeles	CA	90071	\$360,000		8	Expansion Media and Entertainment
AdExchange (FKA: AdH:	Beverly Hills	Los Angeles	CA	90210	\$5,500,000		1	Early Stage Business Products and Services
Interactive Video Technc	Beverly Hills	Los Angeles	CA	90211	\$22,000,000		1	Expansion IT Services
Steel Horse Automotive, Compton		Los Angeles	CA	90220	\$4,380,000		1	Later Stage Industrial/Energy
DoveBid, Inc. (FKA: Dov	Culver City	Los Angeles	CA	90230	\$109,500,000		3	Later Stage Financial Services
Medsn, Inc. (FKA: Meds:	Culver City	Los Angeles	CA	90232	\$12,000,000		1	Early Stage Media and Entertainment
iSuppli Corporation	El Segundo	Los Angeles	CA	90245	\$26,348,100		1	Early Stage Business Products and Services
En Pointe Technologies	El Segundo	Los Angeles	CA	90245	\$36,000,000		1	Expansion Media and Entertainment
Moon Crescent Studios	El Segundo	Los Angeles	CA	90245	\$0		1	Early Stage Media and Entertainment
BackSaver.com, Inc.	El Segundo	Los Angeles	CA	90245	\$2,280,000		1	Early Stage Retailing/Distribution
SusanLoveMD.org	Pacific Palisades	Los Angeles	CA	90272	\$1,000,000		1	Expansion Media and Entertainment
Spiderdance, Inc.	Venice	Los Angeles	CA	90291	\$6,000,000		1	Early Stage Software
Guidance Solutions, Inc.	Marina del Rey	Los Angeles	CA	90292	\$2,988,000		2	Expansion IT Services
AnnuityZone.com (FKA:	Marina del Rey	Los Angeles	CA	90292	\$9,000,000		1	Expansion Media and Entertainment
WhatsHotNow.com, Inc.	Marina del Rey	Los Angeles	CA	90292	\$20,000,000		3	Expansion Retailing/Distribution
Interactive Video Technc	Marina del Rey	Los Angeles	CA	90292	\$29,999,900		1	Expansion Software
TheBrain Technologies (	Marina del Rey	Los Angeles	CA	90292	\$3,000,000		1	Early Stage Software
eIndia.com	Simi Valley	Ventura	CA	90363	\$2,156,000		2	Early Stage Media and Entertainment
Exist	Santa Monica	Los Angeles	CA	90401	\$10,000,000		1	Expansion Business Products and Services
Enigma Digital, Inc.	Santa Monica	Los Angeles	CA	90401	\$6,500,000		2	Early Stage Media and Entertainment
Strategic Data Corporati	Santa Monica	Los Angeles	CA	90403	\$1,250,000		1	Expansion Software
Protocare, Inc. (FKA: SN	Santa Monica	Los Angeles	CA	90404	\$4,300,000		5	Expansion Healthcare Services
Build-To-Order, Inc. (FK	Santa Monica	Los Angeles	CA	90404	\$5,600,000		1	Early Stage IT Services
Change.com	Santa Monica	Los Angeles	CA	90404	\$8,000,000		1	Early Stage IT Services

Venture Capital Investments in the SCAG Region				1995 Q1-1997 Q4		
Gemconnect.com	Santa Monica	Los Angeles	CA	90404	\$3,150,000	1 Early Stage IT Services
ReelPlay.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$5,500,000	2 Expansion IT Services
Broadband Sports	Santa Monica	Los Angeles	CA	90404	\$363,000	4 Expansion Media and Entertainment
Business.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$15,000,000	2 Early Stage Media and Entertainment
Digital Entertainment Ne	Santa Monica	Los Angeles	CA	90404	\$24,000,100	4 Expansion Media and Entertainment
iMovieStudio.com	Santa Monica	Los Angeles	CA	90404	\$2,400,000	1 Early Stage Media and Entertainment
Tonos Entertainment, Inc	Santa Monica	Los Angeles	CA	90404	\$7,000,000	1 Early Stage Media and Entertainment
U-Mogul.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$3,200,000	1 Early Stage Media and Entertainment
Accruent, Inc. (FKA: MyC	Santa Monica	Los Angeles	CA	90404	\$7,753,000	1 Early Stage Software
Intertainer, Inc.	Santa Monica	Los Angeles	CA	90404	\$57,000,000	4 Expansion Telecommunications
VoiceWeb Corporation	Santa Monica	Los Angeles	CA	90404	\$22,463,100	2 Later Stage Telecommunications
Viva, Inc. (DBA: Rent.co	Santa Monica	Los Angeles	CA	90405	\$12,500,000	1 Early Stage Financial Services
IAM.com, Inc.	Santa Monica	Los Angeles	CA	90405	\$36,000,000	3 Later Stage Media and Entertainment
Trading Edge, Inc.	Santa Monica	Los Angeles	CA	90405	\$52,000,000	4 Expansion Software
Nissi Media, Inc.	Torrance	Los Angeles	CA	90503	\$240,000	2 Early Stage Computers and Peripherals
InternetConnect, Inc.	Torrance	Los Angeles	CA	90503	\$7,600,000	3 Expansion Telecommunications
Primarion, Inc.	Torrance	Los Angeles	CA	90505	\$12,999,900	1 Early Stage Semiconductors
How2TV.com	Long Beach	Los Angeles	CA	90807	\$8,000,000	2 Early Stage Consumer Products and Services
CRIA Technologies, Inc.	Los Altos	Los Angeles	CA	90815	\$600,000	1 Early Stage Software
ViaChange.com	Altadena	Los Angeles	CA	91001	\$5,000,000	2 Early Stage Financial Services
Umachines, Inc.	Altadena	Los Angeles	CA	91001	\$0	1 Startup/Sec Networking and Equipment
PayMyBills.com, Inc.	Pasadena	Los Angeles	CA	91101	\$30,000,000	2 Expansion IT Services
Clinical Micro Sensors	Pasadena	Los Angeles	CA	91105	\$9,999,900	2 Expansion Software
Nanostream, Inc.	Pasadena	Los Angeles	CA	91107	\$990,000	1 Early Stage Biotechnology
DTS, Inc. (fka; Digital Th	Agoura Hills	Los Angeles	CA	91301	\$3,750,000	2 Expansion Media and Entertainment
Lynx Photonic Networks	Calabasas Hills	Los Angeles	CA	91301	\$20,100,000	1 Early Stage Networking and Equipment
IMC Semiconductor (FK/	Agoura Hills	Los Angeles	CA	91301	\$8,200,000	1 Early Stage Semiconductors
E2O Communications, Ir	Calabasas	Los Angeles	CA	91302	\$17,000,000	2 Expansion Networking and Equipment
Santera Systems, Inc.	Woodland Hills	Los Angeles	CA	91302	\$62,299,900	2 Expansion Networking and Equipment
Capstone Turbine Corpo	Chatsworth	Los Angeles	CA	91311	\$137,500,000	10 Later Stage Industrial/Energy
Taxes4Less.com, Inc.	Encino	Los Angeles	CA	91316	\$2,399,000	1 Early Stage Financial Services
AndAction Corporation	Encino	Los Angeles	CA	91316	\$500,000	1 Early Stage Media and Entertainment
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$15,000,000	1 Expansion Biotechnology
Aprisa	Westlake Village	Los Angeles	CA	91361	\$5,000,000	2 Early Stage Software
Mobile Automation, Inc.	Westlake Village	Los Angeles	CA	91362	\$50,000	4 Expansion Computers and Peripherals
E-ppraisal, Inc.	Thousand Oaks	Ventura	CA	91362	\$1,061,000	2 Expansion Financial Services
Internet Dynamics	Thousand Oaks	Ventura	CA	91362	\$1,400,000	8 Expansion Software
Streamcast Networks, In	Woodland Hills	Los Angeles	CA	91364	\$1,200,000	3 Expansion Software
FreeMusic.com, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$1,000,000	1 Startup/Sec Media and Entertainment
UNX Holdings, Inc. (FKA	Burbank	Los Angeles	CA	91502	\$3,600,000	1 Early Stage Software
SageMetrics Corporatio	North Hollywood	Los Angeles	CA	91601	\$6,000,000	1 Expansion IT Services
Cinescape (AKA: Fando	Studio City	Los Angeles	CA	91604	\$16,000,000	2 Expansion Media and Entertainment
AsiaDemand, Inc.	Chino Hills	San Bernardino	CA	91709	\$6,047,000	1 Early Stage IT Services
Kotura, Inc. (FKA: Arroyo	Monterey Park	Los Angeles	CA	91754	\$11,130,000	2 Expansion Semiconductors
LoanTrader	Irvine	Orange	CA	92602	\$17,600,000	1 Early Stage Financial Services
Q Strategies	Irvine	Orange	CA	92602	\$14,999,900	1 Early Stage IT Services
Directfit, Inc. (FKA: Integ	Irvine	Orange	CA	92612	\$500,000	3 Early Stage Business Products and Services
go2 Directory Systems	Irvine	Orange	CA	92612	\$17,449,000	1, 2 Early Stage Software
TeleCore, Inc.	Irvine	Orange	CA	92612	\$24,500,000	2 Expansion Telecommunications
LifeSpring Home Nutritio	Irvine	Orange	CA	92614	\$4,800,000	1 Expansion Consumer Products and Services
Struxicon	Irvine	Orange	CA	92614	\$4,000,000	2 Startup/Sec Industrial/Energy
Undisclosed Company	Irvine	Orange	CA	92614	\$0	1 Early Stage IT Services
Viacore, Inc.	Irvine	Orange	CA	92617	\$13,999,800	2 Expansion Software
Ista Pharmaceuticals, Inc	Irvine	Orange	CA	92618	\$954,000	8 Expansion Biotechnology

Venture Capital Investments in the SCAG Region						
1995 Q1-1997 Q4						
FutureLink Corporation	Irvine	Orange	CA	92618	\$7,116,000	3 Early Stage Business Products and Services
VenServ, Inc.	Irvine	Orange	CA	92618	\$5,000,000	1 Early Stage Financial Services
Access360, Inc. (FKA: R Irvine		Orange	CA	92618	\$18,000,000	2 Early Stage Software
In Touch Communicator	Irvine	Orange	CA	92618	\$1,880,000	3 Expansion Telecommunications
Netifice Communications	Costa Mesa	Orange	CA	92626	\$18,999,900	2 Expansion Networking and Equipment
MegaPath Networks, Inc	Costa Mesa	Orange	CA	92626	\$21,200,000	2 Later Stage Telecommunications
DentalView, Inc.	Lake Forest	Orange	CA	92630	\$3,000,000	1 Early Stage Medical Devices and Equipment
FlashCom, Inc.	Huntington Beach	Orange	CA	92649	\$84,260,000	5 Expansion Telecommunications
Commerce5, Inc. (FKA: r Aliso Viejo		Orange	CA	92656	\$23,615,000	4 Expansion Software
Equative, Inc. (FKA: Attil Aliso Viejo		Orange	CA	92656	\$6,000,000	1 Early Stage Software
WiredCapital (FKA: Kiza Aliso Viejo		Orange	CA	92656	\$7,000,000	1 Early Stage Software
ExamWeb LLC	Newport Beach	Orange	CA	92660	\$0	2 Expansion Media and Entertainment
NextStrat, Inc.	Newport Beach	Orange	CA	92660	\$3,000,000	1 Early Stage Software
EtherNetworks, Inc.	Newport Beach	Orange	CA	92660	\$6,000,000	1 Startup/Sec Telecommunications
Universal Space Network	Newport Beach	Orange	CA	92660	\$15,000,000	2 Expansion Telecommunications
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$80,000	5 Expansion Medical Devices and Equipment
Foundstone, Inc. (FKA: f Mission Viejo		Orange	CA	92691	\$6,000,000	1 Early Stage IT Services
ImaginEngine Direct Put	Santa Ana	Orange	CA	92703	\$6,000,000	2 Expansion Consumer Products and Services
Gateway Learning Corp	Santa Ana	Orange	CA	92704	\$12,000,000	1 Expansion Consumer Products and Services
NotifyUS.com	Santa Ana	Orange	CA	92705	\$450,000	1 Startup/Sec Telecommunications
KawamaCommerce	Santa Ana	Orange	CA	92707	\$6,000,000	2 Expansion Media and Entertainment
Wellspring Solutions, Inc	Santa Ana	Orange	CA	92707	\$975,000	10 Expansion Software
Comtel Electronics, Inc.	Tustin	Orange	CA	92780	\$1,931,000	3 Expansion Business Products and Services
InsureTrade	Tustin	Orange	CA	92780	\$900,000	2 Expansion Financial Services
Wedding Referral Servic	Anaheim	Orange	CA	92807	\$10,662,000	1 Later Stage Business Products and Services
1-800-WEDDING	Anaheim	Orange	CA	92807	\$10,408,000	1 Expansion Consumer Products and Services
Krause's Furniture, Inc.	Brea	Orange	CA	92821	\$13,000,000	1 Early Stage Consumer Products and Services
NetLOCK Technologies, Brea		Orange	CA	92821	\$11,000,100	1 Early Stage Software
Threedots Corporation (f	Garden Grove	Orange	CA	92841	\$171,000	4 Expansion Software
Facility Information Syste	Camarillo	Ventura	CA	93012	\$1,600,000	7 Expansion Software
Investors Retirement & l	Carpenteria	Santa Barbara	CA	93013	\$2,000,000	9 Expansion Financial Services
eCash	Oxnard	Ventura	CA	93035	\$9,999,900	2 Expansion IT Services
VPNet, Inc. (AKA: VPNe	Oxnard	Ventura	CA	93035	\$8,100,000	7 Expansion Software
Ants.com	Santa Barbara	Santa Barbara	CA	93101	\$0	1 Early Stage Business Products and Services
Occam Networks, Inc. (F	Santa Barbara	Santa Barbara	CA	93117	\$38,500,000	4 Later Stage Networking and Equipment
Occam Networks, Inc.	Santa Barbara	Santa Barbara	CA	93117	\$7,000,000	1 Startup/Sec Telecommunications
Arrival Communications, Bakersfield		Kern	CA	93301	\$800,000	1 Startup/Sec Telecommunications
					\$1,834,910,500	

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2000 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$15,000,000		\$350,000					\$15,350,000
Business Products and Services	\$94,250,200		\$25,461,900		\$25,000,200			\$144,712,300
Computers and Peripherals	\$33,300,000							\$33,300,000
Consumer Products and Services	\$6,980,000		\$119,990,800					\$126,970,800
Electronics/Instrumentation								\$0
Financial Services	\$27,079,000		\$32,500,000	\$30,000,000	\$18,999,900			\$108,578,900

Health Services	\$147,848,100		Venture Capital Investments in the SCAG Region					\$147,848,100
Industrial/ Energy	\$36,000,000		\$2,280,000	1995 Q1- 1997 Q4				\$38,280,000
IT Services	\$54,494,000	\$1,000,000	\$38,049,900	\$20,000,000				\$113,543,900
Media and Entertainment	\$534,654,800		\$30,240,000	\$22,463,100				\$587,357,900
Medical Devices and Equipment				\$5,050,000				\$5,050,000
Networking and Equipment	\$12,061,000		\$1,200,000		\$1,000,000			\$14,261,000
Other								\$0
Retailing/ Distribution	\$66,276,900							\$66,276,900
Semiconductors	\$46,749,000							\$46,749,000
Software	\$109,244,800		\$59,911,000	\$104,234,900				\$273,390,700
Telecommunications	\$4,571,000		\$98,008,000		\$0	\$10,662,000		\$113,241,000
Total	\$1,188,508,800	\$1,000,000	\$407,991,600	\$181,748,000	\$45,000,100	\$10,662,000	\$0	\$1,834,910,500

description	website
Operates a forum on the web	www.alltopix.com
Operates an integrated media and entertainment	www.verde.com
Operates a B2C web site aimed at healthcare	www.healthwindows.com
Operates an online community for Asians and	www.click2asia.com
Provides real time and web based online com	www.peoplelink.com
Provider of online information management ar	Unknown
Operates a website where orginial animated s	www.icebox.com
Provides web users with increased personal p	www.mvalue.com
Develops Natural Language software for Inter	www.answerfriend.com
Provides Internet services	www.chatscan.com
Provides an online legal database	www.lrn.com
Provides legal, compliance and ethics manag	www.lrn.com
Offers a business-to-business website for bea	www.esalon.com
Offers enterprise software solutions of intellec	www.plxsystems.com
Manages eight House of Blues (HOB) clubs th	www.hob.com
Provides mobile entertainment applications to	www.jamdat.com
Provides personalized elder care services	www.livhome.com
Manages website and digital film distribution n	www.ifilm.com
Develops software that produces personalizer	Unknown
Distributes direct company news via an Intern	www.marketwire.com
Provides a service via the Internet to connect	www.eteamz.com
Operates an Online candy store	Unknown
Provides a shopping search engine on the We	www.shopzilla.com
Manufactures and distributes protective wear	www.ironclad.com
Distributes shoes and shoe apparel online	www.shoes.com
Provides solution for finding and selecting loc	www.sdbz.net
Provides web-based library services	www.infotrieve.com
Develops dynamic music websites	www.soundbreak.com
Sells, serves and inserts advertising spots intr	Unknown
Distributes UCLA higher education classes on	www.onlinelearning.net
Operates an Internet advertising service for el	www.adexchange.com
Develops e-Communication software	www.iwtweb.com
Manufactures automotive accessories for light	Unknown
Operates a business-to-business capital asse	www.dovebid.com
Operates a web site for healthcare profession	www.medsn.com
Provides procurement and supply-chain mana	www.isuppli.com
Provides B2B internet procurement services	www.enpointe.com
Provides animation for movies	www.mooncrescentstudios.com
Operates an on-line retail store of ergonomic chairs	www.backsaver.com
Maintains a website focused on women's heal	www.susanlovemd.org
Provides convergence programming & adverti	www.spiderdance.com
Provides Internet business development and c	www.guidance.com
Offers a free online shopping service dedicate	www.annuityzone.com
Operates an online retail shop for licensed me	www.whn.com
Develops software and services for interactive	www.iwtweb.com
Provides visual search and categorization soft	www.thebrain.com
Operates an Indian portal for the Internet	www.eindia.com
Provides products and services	www.exist.com
Operates an integrated media network of ente	www.enigmadigital.com
Provides online advertising network solutions	www.strategicdatacorp.com
Provides health care science and clinical trial	Unknown
Provides Internet build-to-order vehicles	www.btoauto.com
Provides information for professional buyers a	www.change.com

Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

Provides a business-to-business exchange an www.gemconnect.com
 Provides online B2B entertainment services www.reelplay.com
 Provides sports information through the Intern www.broadbandsports.com
 Provides business information and news to th www.business.com
 Produces and distributes interactive video pro www.den.net
 Operates a behind-the-scenes entertainment i Unknown
 Provides an online music network www.tonos.com
 Provides interactive investments in the entert Unknown
 Provides real estate solutions www.accruent.com
 Provides entertainment on demand broadband www.intertainer.com
 Supplies interactive voice communications sei Unknown
 Operates an Internet Listing Sites (ILS) in the www.rent.com
 Provides an Online community for aspiring act www.iam.com
 Provides an online trading service for high-yie www.tradingedge.com
 Provides Internet communication services Unknown
 Provides Internet services to small and mediu www.internetconnect.net
 Operates as a mixed signal integrated circuit www.primarion.com
 Provides Internet-based consumer services Unknown
 Offers Web-based applications and services t www.criatech.com
 Provides an eCommerce global exchange for www.viachange.com
 Develops MEMS-based components for the o www.umachines.com
 Operates a website that allows users to pay b www.paymybills.com
 Develops applications for microchip based an www.microsensor.com
 Provides micro fluidic analytical systems www.nanostream.com
 Manufactures digital sound products for movie www.dtsonline.com
 Designs and manufactures optical component www.lynxpn.com
 Develops software and solutions for the data Unknown
 Develops fiber optic subsystems for computer www.e2Qinc.com
 Manufactures switches for telecom service pr www.santera.com
 Develops small turbine generator sets www.capstoneturbine.com
 Provides personalized high quality tax service www.taxes4less.com
 Provides digital distribution for big-screen ente Unknown
 Operates a biopharmaceutical company devel www.mannkindcorp.com
 Provides software application integration to th www.aprisainc.com
 Develops information technology solutions for www.mobileautomation.com
 Provides Internet-based valuation services for www.e-ppraisal.com
 Develops Internet security software www.interdyn.com
 Provides digital communications solutions www.streamcastnetworks.com
 Provides free music downloads via the Intern www.freemusic.com
 Provides professional investors with ASP-bas www.unx.com
 Provides business intelligence that integrates www.sagemetrics.com
 Operates an e-commerce, information and coi www.cinescape.com
 Provides eCommerce B2B solutions to custon www.asiademand.com
 Develops opto-electronic products for the opti www.kotura.com
 Operates an Internet marketplace for mortgag www.loantrader.com
 Provides e-business solutions for e-commerce www.qstrategies.com
 Provides technical staffing services, specializi www.directfit.com
 Operates mobile, location-based Yellow Page www.go2.com
 Provides broadband integration specializing in www.telecore.net
 Provides nutritionally fortified meals www.homenutrition.com
 Provides construction management services v www.struxicon.com
 Undisclosed Undisclosed
 Provides business process synchronization sc www.viacore.net
 Develops and markets remedies for diseases www.istavision.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

Provides interactive marketing and design services www.futurelink.net
 Provides point-of-sale financial services to businesses Unknown
 Provides network access and security management www.access360.com
 Provide telephone equipment and systems Unknown
 Provides IP Virtual Private Network (VPN) solutions www.netifice.com
 Provides Internet access to small and midsize businesses www.megapath.net
 Manufactures subgingival endoscopic technology www.dentalview.com
 Provides two-way wireless data communications www.flashcom.com
 Provides managed e-commerce tools and services www.commerce5.com
 Provides time, project and expense tracking services www.equative.com
 Develops a web-based technologies for the education www.wiredcapital.com
 Provides online exam software and technology www.examweb.com
 Provides enterprise software applications to manufacturing Unknown
 Provides high bandwidth IP/ Ethernet networks Unknown
 Provides satellite management services www.uspacenet.com
 Develops catheter technology to treat cardiovascular www.endicormed.com
 Provides IT security to help organizations protect www.foundstone.com
 Develops and markets home-based education www.games2learn.com
 Designs and markets educational products www.hop.com
 Develops messaging services and products for www.notifyus.com
 Provides online learning information for schools www.kawama.com
 Develops industrial automation software www.wellspringsolutions.com
 Distributors of electric parts www.comtel-inc.com
 Provides a website where insurance brokers exchange www.insuretrade.com
 Provides marketing services related to the wedding Unknown
 Provides a wedding referral service that matches www.1800wedding.com
 Manufactures and distributes made-to-order furniture www.krausesfurniture.com
 Develops network security software www.netlock.com
 Develops software products and provides consulting Unknown
 Provides enterprise software solutions www.fisinc.com
 Provides retirement planning products and services Unknown
 Operates e-commerce systems www.ecash.com
 Develops solutions which allow corporations to utilize www.vpnet.com
 Operates a marketplace on the Internet for free www.ants.com
 Develops access and edge networking products www.occamnetworks.com
 Provides communications and networking services www.occamnetworks.com
 Provides DSL and communication services to www.arrival.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
netVAULT, Inc. (DBA: Wealthcycle)	Los Angeles	Los Angeles	CA	90001	\$7,000,000		3 Expansion	IT Services
Tivix Inc.	Los Angeles	Los Angeles	CA	90004	\$4,800,100		1 Early Stage	Media and Entertainment
B2C2, Inc.	Los Angeles	Los Angeles	CA	90010	\$1,000,000		1 Early Stage	Semiconductors
Traffic Station Inc.	Los Angeles	Los Angeles	CA	90017	\$7,000,000		2 Expansion	Media and Entertainment
Line56 Media, Inc.	Los Angeles	Los Angeles	CA	90024	\$4,000,000		1 Early Stage	Business Products and
PeopleSupport, Inc.	Los Angeles	Los Angeles	CA	90024	\$50,000,000		4 Expansion	Software
One World Networks Integrated Te	Los Angeles	Los Angeles	CA	90025	\$20,000,100		2 Expansion	Media and Entertainment
Zone Reactor, Inc.	West Los Angeles	Los Angeles	CA	90025	\$3,000,000		1 Startup/Seed	Retailing/Distribution
Capacity Technologies (FKA: Ram	West Los Angeles	Los Angeles	CA	90025	\$7,100,200		1 Early Stage	Software
Target Media Partners	Los Angeles	Los Angeles	CA	90036	\$28,000,000		1 Expansion	Retailing/Distribution
CreSenda Wirelesss	Los Angeles	Los Angeles	CA	90036	\$12,200,000		1 Early Stage	Telecommunications
Fairlight USA	Hollywood	Los Angeles	CA	90038	\$1,761,000		5 Expansion	Media and Entertainment
Clubgreetings.com	Los Angeles	Los Angeles	CA	90045	\$2,200,000		1 Early Stage	IT Services
SalesMountain.com	Los Angeles	Los Angeles	CA	90045	\$12,000,000		1 Early Stage	Media and Entertainment
Frontera Corporation (FKA: HomeP	Los Angeles	Los Angeles	CA	90045	\$48,000,200		3 Later Stage	Retailing/Distribution
GlueCode	Los Angeles	Los Angeles	CA	90045	\$5,000,000		1 Startup/Seed	Software
ModeZone.com	Los Angeles	Los Angeles	CA	90064	\$4,000,000		1 Startup/Seed	Media and Entertainment
Quisic (FKA: University Access, Inc	Los Angeles	Los Angeles	CA	90066	\$42,000,000		2 Expansion	Media and Entertainment
GoldPocket Interactive, Inc.	Los Angeles	Los Angeles	CA	90066	\$51,000,000		1 Early Stage	Telecommunications
eCatalogs	Los Angeles	Los Angeles	CA	90067	\$14,000,000		1 Early Stage	Industrial/Energy
Infotrieve, Inc.	Los Angeles	Los Angeles	CA	90067	\$5,000,000		2 Early Stage	Media and Entertainment
ClickTex.com	Los Angeles	Los Angeles	CA	90071	\$2,199,900		1 Early Stage	Media and Entertainment
OnlineLearning.net (FKA: THEN)	Los Angeles	Los Angeles	CA	90071	\$60,000		9 Early Stage	Media and Entertainment
Thirsty.com, Inc.	Beverly Hills	Los Angeles	CA	90211	\$9,999,900		2 Early Stage	Media and Entertainment
Steel Horse Automotive, Inc. (FKA: Compton		Los Angeles	CA	90220	\$5,000,000		2 Expansion	Industrial/Energy
Douglas Furniture of California, LLC	El Segundo	Los Angeles	CA	90245	\$36,100,000		1 Early Stage	Consumer Products an
Internet Brands, Inc. (FKA: CarsDire	El Segundo	Los Angeles	CA	90245	\$290,520,600		5 Later Stage	Consumer Products an
En Pointe Technologies (FKA: Sup	El Segundo	Los Angeles	CA	90245	\$500,000		2 Early Stage	Media and Entertainment
IdeaForest.com, Inc. (FKA: iCraft.c	El Segundo	Los Angeles	CA	90245	\$21,000,300		2 Expansion	Media and Entertainment
Tornado Development, Inc.	El Segundo	Los Angeles	CA	90245	\$32,500,000		3 Expansion	Telecommunications
SusanLoveMD.org	Pacific Palisades	Los Angeles	CA	90272	\$380,000		2 Expansion	Media and Entertainment
Eruptor Entertainment, Inc.	Marina del Rey	Los Angeles	CA	90292	\$4,000,000		2 Later Stage	Media and Entertainment
WhatsHotNow.com, Inc. (AKA: HW	Marina del Rey	Los Angeles	CA	90292	\$23,000,200		4 Later Stage	Retailing/Distribution
SoftAware Networks, Inc.	Marina del Rey	Los Angeles	CA	90292	\$8,999,000		2 Early Stage	Telecommunications
Castling Group	Santa Monica	Los Angeles	CA	90401	\$5,000,000		2 Expansion	IT Services
Charmed Technology, Inc. (FKA: In	Santa Monica	Los Angeles	CA	90401	\$3,500,000		1 Early Stage	Telecommunications
Strategic Data Corporation	Santa Monica	Los Angeles	CA	90403	\$5,000,000		2 Early Stage	Software
Build-To-Order, Inc. (FKA: Model E	Santa Monica	Los Angeles	CA	90404	\$5,744,000		2 Expansion	IT Services
Broadband Sports	Santa Monica	Los Angeles	CA	90404	\$11,500,000		5 Later Stage	Media and Entertainment
eHobbies, Inc.	Santa Monica	Los Angeles	CA	90404	\$10,047,900		1 Expansion	Media and Entertainment
FilmsOn.com	Santa Monica	Los Angeles	CA	90404	\$2,800,000		1 Early Stage	Media and Entertainment
U-Mogul.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$4,400,000		2 Early Stage	Media and Entertainment
Xdrive Technologies, Inc.	Santa Monica	Los Angeles	CA	90404	\$47,000,000		3 Expansion	Retailing/Distribution
VoiceWeb Corporation	Santa Monica	Los Angeles	CA	90404	\$3,250,000		3 Later Stage	Telecommunications
Cooking.com	Santa Monica	Los Angeles	CA	90405	\$35,000,000		5 Expansion	Consumer Products an
Dunk.net	Santa Monica	Los Angeles	CA	90405	\$7,500,000		2 Early Stage	Media and Entertainment
netHESIVE	Torrance	Los Angeles	CA	90501	\$1,000,000		1 Early Stage	IT Services
ePolicy Solutions, Inc.	Torrance	Los Angeles	CA	90502	\$51,923,000		2 Expansion	Financial Services
Trinagy Inc. (F.K.A.: Desktalk Syst	Torrance	Los Angeles	CA	90502	\$15,000,000		3 Later Stage	Software
Nissi Media, Inc.	Torrance	Los Angeles	CA	90503	\$40,000,000		3 Expansion	Computers and Periph
InternetConnect, Inc.	Torrance	Los Angeles	CA	90503	\$53,100,200		4 Expansion	Telecommunications
WebVision, Inc. (AKA: NovaQuest I	Torrance	Los Angeles	CA	90503	\$45,000,000		3 Later Stage	Telecommunications
DecisionQuest, Inc.	Torrance	Los Angeles	CA	90504	\$10,619,000		1 Early Stage	Business Products and

		Venture Capital Investments in the SCAG Region		1995 Q1-1997 Q4			
Lucy's LaundryMart	Torrance	Los Angeles	CA	90506	\$5,989,000	3 Later Stage	Retailing/Distribution
Store of Knowledge, Inc.	Cerritos	Los Angeles	CA	90703	\$4,973,000	3 Expansion	Retailing/Distribution
CommerceScout, Inc. (AKA: Comm Seal Beach	Seal Beach	Orange	CA	90740	\$6,000,000	1 Early Stage	Software
Xponent Photonics, Inc. (FKA: cQui Monrovia	Monrovia	Los Angeles	CA	91016	\$8,500,000	1 Early Stage	Semiconductors
PlanetLingo (FKA: EHQ)	Pasadena	Los Angeles	CA	91101	\$250,000	2 Expansion	Consumer Products and
eConnections, Inc.	Pasadena	Los Angeles	CA	91103	\$10,000,000	1 Expansion	Media and Entertainment
Attivare Software Solutions (FKA: P	Pasadena	Los Angeles	CA	91105	\$1,997,100	2 Expansion	Consumer Products and
Applied Minds, Inc.	Glendale	Los Angeles	CA	91201	\$9,999,900	1, 2 Startup/Seed, Expansion	IT Services
HealthAllies.com, Inc.	Glendale	Los Angeles	CA	91203	\$32,000,100	2 Expansion	Healthcare Services
IMC Semiconductor (FKA: Internet I	Agoura Hills	Los Angeles	CA	91301	\$3,081,000	2 Expansion	Semiconductors
Sysdome (FKA: Affinity Corporation	Calabasas	Los Angeles	CA	91302	\$0	1 Expansion	Financial Services
Line 6, Inc.	Calabasas	Los Angeles	CA	91302	\$13,028,000	2 Expansion	Media and Entertainment
Fresh Enterprises, Inc. (AKA: Baja	Thousand Oaks	Ventura	CA	91360	\$15,677,000	1 Early Stage	Consumer Products and
Troika Networks, Inc.	Westlake Village	Los Angeles	CA	91361	\$41,000,000	4 Expansion	Software
Mobile Automation, Inc.	Westlake Village	Los Angeles	CA	91362	\$200,000	5 Early Stage	Computers and Peripherals
eIndia.com	Woodland Hills	Los Angeles	CA	91367	\$25,000,000	3 Expansion	Media and Entertainment
BroadStream, Inc.	Woodland Hills	Los Angeles	CA	91367	\$9,600,000	1 Early Stage	Software
FirstLook.com	Sherman Oaks	Los Angeles	CA	91403	\$31,000,000	2, 3 Early Stage, Expansion	Consumer Products and
Answer Financial, Inc.	Encino	Los Angeles	CA	91436	\$15,000,000	1 Early Stage	Financial Services
SageMetrics Corporation (FKA: SB	North Hollywood	Los Angeles	CA	91601	\$6,000,000	2 Early Stage	IT Services
iBoost Technology, Inc.	North Hollywood	Los Angeles	CA	91601	\$3,829,000	1 Early Stage	Media and Entertainment
Touchdown Technologies, Inc. (FK	Baldwin Park	Los Angeles	CA	91706	\$15,000,000	3 Early Stage	Semiconductors
LightCross, Inc.	Monterey Park	Los Angeles	CA	91754	\$11,121,000	1 Early Stage	Networking and Equipment
BrentBroker.com	Irvine	Orange	CA	92604	\$3,200,000	1 Expansion	Media and Entertainment
EduPoint.com	Foothill Ranch	Orange	CA	92610	\$15,000,000	2 Expansion	Media and Entertainment
Aristos Logic Corporation	Foothill Ranch	Orange	CA	92610	\$5,000,000	1 Early Stage	Networking and Equipment
Directfit, Inc. (FKA: Integrated Part	Irvine	Orange	CA	92612	\$20,027,100	4 Later Stage	Business Products and
Aetas Technology Inc.	Irvine	Orange	CA	92612	\$15,000,000	2 Early Stage	Computers and Peripherals
Msource, Inc.	Irvine	Orange	CA	92612	\$0	1 Startup/Seed	IT Services
US Labs, Inc. (AKA: U.S. Pathology	Irvine	Orange	CA	92612	\$8,900,000	6 Expansion	Medical Devices and Equipment
Dental X Change, Inc. (AKA: dental	Irvine	Orange	CA	92614	\$16,050,000	2 Expansion	Media and Entertainment
Imaging Portals, Inc.	Irvine	Orange	CA	92614	\$5,999,000	1 Early Stage	Software
FutureLink Corporation	Irvine	Orange	CA	92618	\$15,000,000	4 Early Stage	Business Products and
Escrow.com	Irvine	Orange	CA	92618	\$30,000,100	1 Expansion	Financial Services
AccentCare, Inc.	Irvine	Orange	CA	92618	\$4,300,000	3 Expansion	Healthcare Services
Syntiro Healthcare Services, Inc. (F	Irvine	Orange	CA	92618	\$45,592,000	4 Expansion	Healthcare Services
BuyProduce.com (DBA: BuyDomair	Irvine	Orange	CA	92618	\$20,000,000	2 Expansion	IT Services
Alsius Medical Corporation (FKA: A	Irvine	Orange	CA	92618	\$5,000,000	9 Expansion	Medical Devices and Equipment
PrintNation.com, Inc.	Irvine	Orange	CA	92618	\$25,500,000	3 Expansion	Retailing/Distribution
ConnectCom MicroSystems, Inc.	Irvine	Orange	CA	92618	\$2,000,000	1 Startup/Seed	Semiconductors
FieldCentrix, Inc.	Irvine	Orange	CA	92618	\$23,000,100	4 Later Stage	Software
TransDimension, Inc.	Irvine	Orange	CA	92618	\$2,500,000	1 Expansion	Software
3DSP Corporation	Irvine	Orange	CA	92618	\$8,500,000	1 Early Stage	Telecommunications
R3 Media, Inc	Dana Point	Orange	CA	92624	\$1,900,000	1 Startup/Seed	IT Services
UltraLink, Inc. (FKA: iBenefits)	Costa Mesa	Orange	CA	92626	\$41,000,100	3 Later Stage	Retailing/Distribution
FutureTrade Technologies, Inc.	Lake Forest	Orange	CA	92630	\$4,000,000	1 Early Stage	Software
Horizon Waste Services, Inc.	Aliso Viejo	Orange	CA	92656	\$6,894,000	2 Expansion	Industrial/Energy
Eyeonics, Inc. (FKA: C&C Vision, Ir	Aliso Viejo	Orange	CA	92656	\$11,100,000	2 Expansion	Medical Devices and Equipment
Genyx Medical, Inc.	Aliso Viejo	Orange	CA	92656	\$7,400,000	3 Expansion	Medical Devices and Equipment
Aqueduct, Inc.	Aliso Viejo	Orange	CA	92656	\$2,000,000	1 Startup/Seed	Retailing/Distribution
eEye Digital Security	Aliso Viejo	Orange	CA	92656	\$5,000,000	1 Early Stage	Software
Thunder River Technologies, Inc.	Newport Beach	Orange	CA	92660	\$0	1 Expansion	Computers and Peripherals
IPNet Solutions	Newport Beach	Orange	CA	92660	\$40,000,200	4 Later Stage	Software
MedicineNet, Inc.	San Clemente	Orange	CA	92673	\$5,000,000	3 Early Stage	Media and Entertainment

Venture Capital Investments in the SCAG Region				1995 Q1-1997 Q4			
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92675	\$2,000,000	6 Later Stage	Medical Devices and E
Swell.com, Inc.	San Juan Capistrano	Orange	CA	92675	\$15,000,000	1 Startup/Seed	Media and Entertainme
Opus Medical, Inc.	San Juan Capistrano	Orange	CA	92675	\$3,500,000	1 Expansion	Medical Devices and E
TruCost Food Systems, Inc.	San Juan Capistrano	Orange	CA	92675	\$5,000,000	1 Expansion	Retailing/Distribution
Lathian Systems, Inc. (FKA: MyDru	San Juan Capistrano	Orange	CA	92675	\$6,000,000	1 Early Stage	Software
lendnetwork.com	Mission Viejo	Orange	CA	92691	\$8,000,100	3 Early Stage	Financial Services
Alerio Corporation	Mission Viejo	Orange	CA	92691	\$2,000,000	1 Early Stage	Software
First Source Corporation (FKA: Firs	Santa Ana	Orange	CA	92704	\$25,000,000	1 Expansion	Business Products and
Wellspring Solutions, Inc. (FKA: Ob	Santa Ana	Orange	CA	92707	\$13,000,100	11 Expansion	Software
Comtel Electronics, Inc.	Tustin	Orange	CA	92780	\$2,078,000	4 Expansion	Business Products and
InsureTrade	Tustin	Orange	CA	92780	\$3,999,000	3 Expansion	Financial Services
Krause's Furniture, Inc.	Brea	Orange	CA	92821	\$455,000	2 Early Stage	Consumer Products an
8e6 Technologies (FKA: X-Stop) (F	Orange	Orange	CA	92865	\$6,650,100	1 Early Stage	Software
PDQuick (FKA: Pink Dot, Inc.)	Camarillo	Ventura	CA	93012	\$40,000,000	4 Expansion	Consumer Products an
Dealersource.com	Simi Valley	Ventura	CA	93065	\$10,500,000	1 Early Stage	Media and Entertainme
Commission Junction, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$40,000,000	4 Expansion	IT Services
CallWave, Inc.	Santa Barbara	Santa Barbara	CA	93102	\$4,085,000	2 Expansion	Telecommunications
Automotive Lease Guide (ALG)	Santa Barbara	Santa Barbara	CA	93105	\$5,000,000	1 Expansion	Media and Entertainme
Arrival Communications, Inc.	Bakersfield	Kern	CA	93301	\$12,500,000	2 Early Stage	Telecommunications
webBasis, Inc. (FKA: EdgeMail Tec	Bakersfield	Kern	CA	93313	\$18,750,200	2 Expansion	Software
Undisclosed Company	San Luis Obispo	San Luis Obispo	CA	93401	\$488,000	1 Expansion	Business Products and
				\$2,009,829,700			

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2000 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology								\$0
Business Products and Services	\$54,800,100		\$19,000,000				\$20,000,100	\$93,800,200
Computers and Peripherals	\$35,100,200		\$3,000,000					\$38,100,200
Consumer Products and Services	\$81,961,200		\$42,000,000	\$56,000,000				\$179,961,200
Electronics/ Instrumentation								\$0
Financial Services	\$43,299,900		\$15,059,900					\$58,359,800
Health Services	\$500,000		\$311,520,900					\$312,020,900
Industrial/ Energy	\$36,500,000		\$380,000					\$36,880,000
IT Services	\$100,347,100		\$20,900,000		\$5,744,000			\$126,991,100
Media and Entertainment	\$342,673,200		\$107,681,000	\$51,923,000	\$3,250,000			\$505,527,200
Medical Devices and Equipment			\$69,348,100					\$69,348,100
Networking and Equipment	\$0		\$15,000,000					\$15,000,000
Other								\$0
Retailing/ Distribution	\$88,849,100		\$89,492,000					\$178,341,100
Semiconductors	\$74,400,200		\$2,500,000					\$76,900,200
Software	\$61,500,000		\$89,472,300			\$13,000,100		\$163,972,400
Telecommunications	\$131,323,200		\$3,999,000		\$6,650,100	\$455,000		\$142,427,300
Total	\$1,051,254,200	\$0	\$789,353,200	\$107,923,000	\$15,644,100	\$13,455,100	\$20,000,100	\$1,997,629,700

description	website	1995 Q1- 1997 Q4	the SCAG Region
Provides Internet transaction	www.personalfi.com		
Provides a website for buyers	www.tivix.com		
Provides broadband solutions	www.b2c2.com		
Provides personalized traffic i	www.trafficstation.com		
Provides global news and an	www.line56.com		
Operates an offshore BPO cc	www.peoplesupport.com		
Operates a product developm	www.oneworldlive.com		
Provides technology develop	www.zonereactor.com		
Provides solutions to enable	www.capacity.net		
Operates and owns advertisir	www.targetmediapartners.com		
Provides hardware and indus	www.cresenda.com		
Develops digital audio and ra	Unknown		
Provides personalized messa	www.clubgreetings.com		
Provides an Internet portal fo	www.salesmountain.com		
Provides free personal home	www.fronteracorp.com		
Enables companies to merge	www.gluecode.com		
Provides an online fashion m	www.modezone.com		
Designs and develops online	www.quisic.com		
Develops a technology platfo	www.goldpocket.com		
Offers a maintenance, repair,	www.ecatalogs.com		
Provides web-based library s	www.infotrieve.com		
Operates an online marketpla	www.clicktex.com		
Distributes UCLA higher educ	www.onlinelearning.net		
Provides online entertainmen	www.thirsty.com		
Manufactures automotive acc	Unknown		
Designs, manufactures and n	www.douglasfurniture.com		
Operates media and E-comm	www.internetbrands.com		
Provides B2B internet procur	www.enpointe.com		
Provides e-commerce & direc	www.ideaforest.com		
Provides unified messaging t	Unknown		
Maintains a website focused	www.susanlovemd.org		
Provides entertainment conte	Unknown		
Operates an online retail sho	www.whn.com		
Provides bandwidth and offer	www.softaware.com		
Provides assistance with este	www.castling.com		
Develops wireless, wearable	www.charmed.com		
Provides online advertising n	www.strategicdatacorp.com		
Provides Internet build-to-ord	www.btoauto.com		
Provides sports information throu	www.broadbandsports.com		
Provides hobbyists will produ	www.ehobbies.com		
Provides an online portal site	www.filmson.com		
Provides interactive investme	Unknown		
Provides online storage boxe	www.xdrive.com		
Supplies interactive voice cor	Unknown		
Provides online cooking recip	www.cooking.com		
Provides online sporting app	www.dunk.net		
Provides personalization tech	Unknown		
Provides insurance products	www.epolicy.com		
Develops and supplies netwo	www.trinagy.com		
Provides Internet communica	Unknown		
Provides Internet services to	www.internetconnect.net		
Provides Internet application	www.webvision.com		
Provides jury research and tri	www.decisionquest.com		

Operates a combination of la Unknown
 Owns and operates retail stor Unknown
 Develops software for busine www.commercescout.com
 Manufactures surface mount www.xponentinc.com
 Produces English language le www.planetlingo.com
 Provides supply chain manag www.econnections.com
 Operates business to busines www.produceonline.com
 Provides high tech consulting www.appliedminds.net
 Operates a healthcare Intern www.healthallies.com
 Develops software and soluti Unknown
 Provides fraud prevention su www.sysdome.com
 Designs and manufactures a www.line6.com
 Owns and operates quick-ser www.bajafresh.com
 Develops Internet systems ar www.troikanetworks.com
 Develops information technol www.mobileautomation.com
 Operates an Indian portal for www.eindia.com
 Develops streaming media m www.broadstream.com
 Provides consumer digital mu www.firstlook.com
 Provides financial products at www.answerfinancial.com
 Provides business intelligenc www.sagemetrics.com
 Develops network of commur Unknown
 Manufactures parallel wafer p www.tdtech.com
 Designs and manufactures in www.lightcross.com
 Operates a commission-free c www.brentbroker.com
 Operates an online education www.edupoint.com
 Develops solutions combining www.aristoslogic.com
 Provides technical staffing se www.directfit.com
 Provides electrographic color Unknown
 Provides e-commerce service www.msource.net
 Operates anatomic pathology www.uslabs.net
 Provides an online service an www.dentalxchange.com
 Develops and deploys remote www.imagingportals.com
 Provides interactive marketin www.futurelink.net
 Provides online transaction m www.escrow.com
 Provides at-home assisted liv www.accentcare.com
 Provides outsourced busines www.syntiro.com
 Develops an online digital ma www.buyproduce.com
 Develops neurobiological circ www.alsius.com
 Produces printing supplies an www.printnation.com
 Designs and develops semicr www.connectcommicro.com
 Develops enterprise software www.fieldcentrix.com
 Develops embedded and mot www.transdimension.com
 Designs and supplies digital s www.3dsp.com
 Develops Internet advertising www.r3media.net
 Provides employee benefits c www.ultralink.com
 Develops electronic trading tc www.futuretrade.com
 Operates waste collection ser Unknown
 Develops intraocular lens imp www.crystalens.com
 Produces devices needed in t www.genyx.com
 Provides outsourced sell-side www.channelwave.com
 Develops network security so www.eeye.com
 Develops Terabit Servers to r www.thunderriver.com
 Develops and provides collab www.ipnetsolutions.com
 Provides medical and healthc www.medicinenet.com

Venture Capital Investments in the SCAG Region

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Develops catheter technology www.endicormed.com
 Operates as an Internet and r www.swell.com
 Develops minimally invasive c www.opusmedical.com
 Provides food pricing, distribu www.trucostfood.com
 Provides technology-based s: www.lathian.com
 Provides online auto financing www.lendnetwork.com
 Develops a suite of Internet-b www.alerio.com
 Provides business procureme www.firstsourcecorp.com
 Develops industrial automatic www.wellspringsolutions.com
 Distributors of electric parts www.comtel-inc.com
 Provides a webiste where ins www.insuretrade.com
 Manufactures and distributes www.krausesfurniture.com
 Provides appliance-based Int: www.logondata.com
 Operates a convenience stor: www.pdquick.com
 Provides an online marketpla www.dealersource.com
 Operates a B2B Web-based : www.cj.com
 Provides Voice over Internet : www.callwave.com
 Provides residual values, ana www.alq.com
 Provides DSL and communic: www.arrival.com
 Provides Web-based commu: www.webbasis.com
 Undisclosed Undisclosed

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stageindustry
Ventius	Los Angeles	Los Angeles	CA	90001	\$3,000,000	1	Startup/Small Media and Entertainment
Click2Asia Inc.	Los Angeles	Los Angeles	CA	90010	\$2,500,000	3	Expansion Media and Entertainment
Nutripeak.com, Inc.	Los Angeles	Los Angeles	CA	90016	\$5,000,000	1	Expansion Consumer Products
WeddingChannel.com	Los Angeles	Los Angeles	CA	90017	\$18,000,000	5	Expansion Consumer Products
Answerfriend.com, Inc.	Los Angeles	Los Angeles	CA	90017	\$5,000,000	2	Expansion Software
Iwin.com	Los Angeles	Los Angeles	CA	90024	\$0	3	Expansion Business Products
Perks.com, Inc.	Los Angeles	Los Angeles	CA	90024	\$1,000,000	3	Expansion IT Services
LabVelocity, Inc. (FKA: BioWeb, Inc.)	West Los Angeles	Los Angeles	CA	90025	\$8,000,000	2	Early Stage IT Services
Edmunds.com	West Los Angeles	Los Angeles	CA	90025	\$68,000,000	2	Expansion Media and Entertainment
POPCast Communications Corp.	Los Angeles	Los Angeles	CA	90028	\$10,800,000	1	Early Stage Telecommunications
Silicon Planet	Park La Brea	Los Angeles	CA	90036	\$1,180,000	2	Early Stage Consumer Products
Studio Systems Inc. (FKA: Movie Magic Tr	Los Angeles	Los Angeles	CA	90036	\$38,000,000	4	Expansion Media and Entertainment
Natural HealthLink	Los Angeles	Los Angeles	CA	90045	\$250,000	1	Early Stage Healthcare Services
Adexa, Inc. (FKA: Paragon Management S	Los Angeles	Los Angeles	CA	90045	\$20,000,000	3	Later Stage Software
James Horndal (DBA: CNX Media)	Los Angeles	Los Angeles	CA	90048	\$12,200,100	1	Expansion Media and Entertainment
Adfusion, Inc. (AKA: ARA Content, Inc.)	Los Angeles	Los Angeles	CA	90064	\$4,500,000	1	Early Stage Business Products
CraniaMania	Los Angeles	Los Angeles	CA	90064	\$1,000,000	1	Early Stage Media and Entertainment
Fandango, Inc.	Los Angeles	Los Angeles	CA	90064	\$39,900,000	1	Early Stage Media and Entertainment
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$1,000,000	1	Early Stage Telecommunications
IronClad Performance Wear, Inc.	Los Angeles	Los Angeles	CA	90066	\$2,000,000	2	Early Stage Consumer Products
Canter's WebED, Inc. (FKA: WebED, Inc.)	Los Angeles	Los Angeles	CA	90066	\$350,000	1	Early Stage Retailing/Distribution
iPal	Culver City	Los Angeles	CA	90066	\$3,200,100	2	Early Stage Software
Oediv, Inc.	West Hollywood	Los Angeles	CA	90069	\$2,600,000	2	Startup/Small Telecommunications
US Capital Financial Corp.	Los Angeles	Los Angeles	CA	90071	\$120,000	2	Later Stage Financial Services
Urban Magic	Beverly Hills	Los Angeles	CA	90210	\$14,000,000	1	Startup/Small Consumer Products
Saddletude, Inc.	Beverly Hills	Los Angeles	CA	90212	\$0	1	Startup/Small Media and Entertainment
Syndol (FKA: Dali Media)	Beverly Hills	Los Angeles	CA	90212	\$1,500,000	1	Early Stage Telecommunications
DoveBid, Inc. (FKA: Dove Brothers LLC)	Culver City	Los Angeles	CA	90230	\$39,804,900	4	Expansion Financial Services
1GlobalPlace, Inc.	El Segundo	Los Angeles	CA	90245	\$3,000,000	1	Startup/Small Business Products
iSuppli Corporation	El Segundo	Los Angeles	CA	90245	\$29,972,000	2	Expansion Business Products
Vizional Technologies, Inc. (FKA: GoWare	El Segundo	Los Angeles	CA	90245	\$35,500,000	2	Expansion IT Services
Kubic Marketing, Inc.	El Segundo	Los Angeles	CA	90245	\$14,700,000	2	Expansion Media and Entertainment
Moon Crescent Studios	El Segundo	Los Angeles	CA	90245	\$10,500,000	2	Later Stage Media and Entertainment
ProcessClaims	Manhattan Beach	Los Angeles	CA	90266	\$4,000,000	1	Early Stage Financial Services
Spiderdance, Inc.	Venice	Los Angeles	CA	90291	\$3,000,000	2	Expansion Software
Event411.com	Marina del Rey	Los Angeles	CA	90292	\$16,000,200	2	Expansion Business Products
Guidance Solutions, Inc.	Marina del Rey	Los Angeles	CA	90292	\$12,650,000	3	Expansion IT Services
FoodMarketplace.com	Marina del Rey	Los Angeles	CA	90292	\$6,100,000	1	Expansion Retailing/Distribution
WhatsHotNow.com, Inc. (AKA: HWN)	Marina del Rey	Los Angeles	CA	90292	\$2,722,000	5	Expansion Retailing/Distribution
Radical Communications (FKA: Streamme	Marina del Rey	Los Angeles	CA	90292	\$15,000,000	1	Early Stage Telecommunications
Digital Mercury	Santa Monica	Los Angeles	CA	90401	\$4,287,000	1	Expansion Telecommunications
NetCourier, Inc. (FKA: MicroVault Corpora	Santa Monica	Los Angeles	CA	90403	\$2,750,000	2	Expansion Software
NextLeft	Santa Monica	Los Angeles	CA	90404	\$10,000,000	1	Expansion Business Products
USBX, Inc. (AKA: US Business Exchange	Santa Monica	Los Angeles	CA	90404	\$10,000,000	1	Startup/Small Financial Services
Procare, Inc. (FKA: SMO, Inc.)	Santa Monica	Los Angeles	CA	90404	\$8,200,200	6	Expansion Healthcare Services
Build-To-Order, Inc. (FKA: Model E Corpo	Santa Monica	Los Angeles	CA	90404	\$4,308,000	3	Expansion IT Services
Business.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$60,999,900	3	Expansion Media and Entertainment
Oxelis	Santa Monica	Los Angeles	CA	90404	\$2,000,000	1	Early Stage Software
Ledgent	Torrance	Los Angeles	CA	90502	\$12,500,000	1	Early Stage Business Products
Optinetrics, Inc. (FKA: Optical Technology	Torrance	Los Angeles	CA	90503	\$10,500,000	1	Early Stage Networking and Equipment
Siimpel, Inc. (FKA: SiWave, Inc.)	Arcadia	Los Angeles	CA	91006	\$7,920,000	1	Early Stage Networking and Equipment

		Venture Capital Investments in the SCAC Region		1995 Q1- 1997 Q4		
Ondax, Inc.	Monrovia	Los Angeles	CA	91106	\$800,000	1 Early Staç Networking and Ei
PayMyBills.com, Inc.	Pasadena	Los Angeles	CA	91101	\$8,000,000	3 Expansion IT Services
Intersperse, Inc. (FKA: YellowShirt, Inc.)	Pasadena	Los Angeles	CA	91101	\$7,000,000	1 Early Staç Software
eConnections, Inc.	Pasadena	Los Angeles	CA	91103	\$77,000,000	2 Early Staç Media and Enterta
OEwaves, Inc.	Pasadena	Los Angeles	CA	91106	\$400,000	1 Early Staç Networking and Ei
Cyrano Sciences, Inc.	Pasadena	Los Angeles	CA	91107	\$3,500,100	4 Later Staç Electronics/Instru
IPeer Systems & Technologies	Glendale	Los Angeles	CA	91205	\$5,000,000	1 Expansion IT Services
Vantra Group, The	Glendale	Los Angeles	CA	91214	\$3,500,000	1 Early Staç Software
IMC Semiconductor (FKA: Internet Machin	Agoura Hills	Los Angeles	CA	91301	\$31,000,000	3 Expansion Semiconductors
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$1,378,000	1 Startup/Si Telecommunicatio
Sabeus Photonics, Inc. (FKA: D-Star Tect	Chatsworth	Los Angeles	CA	91311	\$20,000,000	1 Early Staç Networking and Ei
Unilab Corporation	Tarzana	Los Angeles	CA	91356	\$21,094,000	3 Expansion Healthcare Servi
Nomadix, Inc.	Westlake Village	Los Angeles	CA	91361	\$17,000,000	3 Later Staç Telecommunicatio
Solus Micro Technologies, Inc. (FKA: MEN	Westlake Village	Los Angeles	CA	91362	\$23,500,000	5 Expansion Electronics/Instru
E-ppraisal, Inc.	Thousand Oaks	Ventura	CA	91362	\$3,000,000	3 Expansion Financial Services
KnowledgeLINK Inc.	Westlake Village	Los Angeles	CA	91362	\$12,100,000	3 Expansion Retailing/Distributi
Sourcemine, Inc. (FKA: MediaFloor, Inc)	Woodland Hills	Los Angeles	CA	91367	\$314,000	2 Expansion Business Products
Fibersense Technology Corporation	Woodland Hills	Los Angeles	CA	91367	\$6,610,000	1 Expansion Electronics/Instru
BroadStream, Inc.	Woodland Hills	Los Angeles	CA	91367	\$0	2 Early Staç Software
NXTV, Inc. (DBA: Videoworks)	Woodland Hills	Los Angeles	CA	91367	\$15,500,000	1 Expansion Telecommunicatio
E-Poll.com, Inc.	Encino	Los Angeles	CA	91436	\$0	1 Startup/Si Media and Enterta
Westwind Media, Inc.	Burbank	Los Angeles	CA	91502	\$1,200,000	2 Startup/Si IT Services
UNX Holdings, Inc. (FKA: Universal Netw	Burbank	Los Angeles	CA	91502	\$10,000,000	2 Expansion Software
HeyAnita, Inc.	Burbank	Los Angeles	CA	91502	\$1,033,000	1 Early Staç Telecommunicatio
FMTV	Burbank	Los Angeles	CA	91505	\$4,000,000	1 Expansion Media and Enterta
Thinque Systems Corporation	Studio City	Los Angeles	CA	91602	\$12,000,000	4 Expansion Software
Sameday.com (FKA: Shipper.com)	La Puente	Los Angeles	CA	91746	\$20,000,000	2 Expansion Retailing/Distributi
Nexgenix, Inc.	Irvine	Orange	CA	92606	\$15,000,000	2 Expansion Software
FrontBase, Inc.	Foothill Ranch	Orange	CA	92610	\$1,206,000	1 Expansion Software
Entridia	Irvine	Orange	CA	92612	\$25,000,000	3 Expansion Computers and Pe
BitCentral, Inc. (FKA: Miralite Communicat	Irvine	Orange	CA	92612	\$3,400,000	1 Expansion Media and Enterta
Brain.com	Irvine	Orange	CA	92612	\$0	1 Expansion Media and Enterta
US Labs, Inc. (AKA: U.S. Pathology Labs,	Irvine	Orange	CA	92612	\$2,600,000	7 Expansion Medical Devices a
Y Media Corporation	Irvine	Orange	CA	92612	\$10,860,000	1 Expansion Software
Paradigm Wireless Systems, Inc.	Irvine	Orange	CA	92614	\$6,000,000	1 Early Staç Telecommunicatio
HireRight, Inc.	Irvine	Orange	CA	92617	\$13,000,000	2 Later Staç Business Products
Paciolan, Inc.	Irvine	Orange	CA	92617	\$10,000,200	1 Early Staç Software
RiverOne, Inc. (FKA: Need2buy.com, Inc.)	Irvine	Orange	CA	92617	\$43,000,000	2 Expansion Software
Commerce Syndication Network (FKA:My	Irvine	Orange	CA	92618	\$10,000,000	1 Startup/Si Consumer Produc
Gotajob.com, Inc.	Irvine	Orange	CA	92618	\$5,000,000	3 Expansion Media and Enterta
Masimo Corporation (FKA: Vital Signals, I	Irvine	Orange	CA	92618	\$5,000,000	7 Later Staç Medical Devices a
Refractec, Inc.	Irvine	Orange	CA	92618	\$8,250,000	2 Expansion Medical Devices a
Simax Technologies, Inc.	Irvine	Orange	CA	92618	\$0	1 Expansion Semiconductors
Centor Software Corporation	Irvine	Orange	CA	92618	\$2,750,100	1 Early Staç Software
E Team, Inc.	Irvine	Orange	CA	92618	\$3,000,000	1 Expansion Software
FieldCentrix, Inc.	Irvine	Orange	CA	92618	\$7,000,000	5 Expansion Software
Return Exchange, Inc., The	Irvine	Orange	CA	92618	\$8,200,000	1 Early Staç Software
Meyers Group, The	Costa Mesa	Orange	CA	92626	\$18,500,000	2 Expansion Financial Services
Digital Transit	Dana Point	Orange	CA	92629	\$2,500,000	1 Early Staç Business Products

Venture Capital Investments in the SCAG Region						
1995 Q1- 1997 Q4						
FlashCom, Inc.	Huntington Beach	Orange	CA	92679	\$2,690,000	7 Expansion Telecommunicatio
BioLucent, Inc.	Aliso Viejo	Orange	CA	92656	\$775,000	1 Expansion Medical Devices a
TechSpace (FKA : Enfrastructure)	Aliso Viejo	Orange	CA	92656	\$100,000,000	1 Early Staç Telecommunicatio
NowDocs (FKA: DocumentDelivery.com)	San Juan Capistrano	Orange	CA	92675	\$31,000,100	3 Expansion Media and Enterta
Vascular Control Systems, Inc. (FKA: Hys	San Juan Capistrano	Orange	CA	92675	\$4,300,000	2 Expansion Medical Devices a
lendnetwork.com	Mission Viejo	Orange	CA	92691	\$5,000,000	4 Expansion Financial Services
NWP Services Corporation (AKA: Nationa	Santa Ana	Orange	CA	92705	\$100,000	16 Later Staç Financial Services
SRSwowcast.com	Santa Ana	Orange	CA	92705	\$6,000,000	1 Early Staç Media and Enterta
KawamaCommerce	Santa Ana	Orange	CA	92707	\$3,699,000	3 Expansion Media and Enterta
Callipso Corporation (FKA: CNM Network,	Santa Ana	Orange	CA	92707	\$22,200,000	1 Expansion Telecommunicatio
Axiom Navigation, Inc	Anaheim	Orange	CA	92805	\$6,200,000	1 Expansion Telecommunicatio
Opal Concepts, Inc.	Anaheim	Orange	CA	92807	\$5,000,100	1 Later Staç Consumer Produc
VivoMetrics, Inc.	Ventura	Ventura	CA	93001	\$7,500,000	1 Expansion Healthcare Servi
Kreido Laboratories, Inc. (FKA: Holl Techr	Camarillo	Ventura	CA	93012	\$1,500,000	1 Early Staç Biotechnology
Ants.com	Santa Barbara	Santa Barbara	CA	93101	\$3,700,000	2 Expansion Business Product
Agility Communications, Inc.	Goleta	Santa Barbara	CA	93117	\$70,000,200	2 Expansion Electronics/Instru
Magtube, Inc.	Goleta	Santa Barbara	CA	93117	\$2,033,000	1 Early Staç Industrial/Energy
Net Horsepower, Inc. (AKA: Horsepower.c	San Luis Obispo	San Luis Obispo	CA	93401	\$800,000	2 Early Staç Media and Enterta
					\$1,367,207,200	

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2000 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology				\$3,000,000				\$3,000,000
Business Products and Services	\$133,480,000		\$6,000,000		\$18,000,000			\$157,480,000
Computers and Peripherals			\$250,000					\$250,000
Consumer Products and Services	\$59,600,100		\$21,000,000					\$80,600,100
Electronics/ Instrumentation	\$5,920,100				\$350,000			\$6,270,100
Financial Services	\$94,172,000		\$44,304,900	\$0				\$138,476,900
Health Services	\$17,500,000			\$16,000,200				\$33,500,200
Industrial/ Energy					\$12,650,000			\$12,650,000
IT Services	\$59,059,200							\$59,059,200
Media and Entertainment	\$211,314,100		\$107,707,900				#####	\$320,400,000
Medical Devices and Equipment			\$34,524,000					\$34,524,000
Networking and Equipment	\$16,233,000							\$16,233,000
Other								\$0
Retailing/ Distribution	\$73,206,000							\$73,206,000
Semiconductors	\$3,400,000							\$3,400,000
Software	\$64,925,100		\$194,200,200					\$259,125,300
Telecommunications	\$145,432,400		\$23,600,000					\$169,032,400
Total	\$884,242,000	\$0	\$431,587,000	\$19,000,200	\$31,000,000	\$0	#####	\$1,367,207,200

description	website	Structure Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides news and other resour	Unknown	
Operates an online community f	www.click2asia.com	
Supplies nutritional supplement	www.nutripeak.com	
Operates a Web-based bridal se	www.weddingchannel.com	
Develops Natural Language soft	www.answerfriend.com	
Operates an incentive-based ga	www.iwin.com	
Operates a discount shopping w	www.perks.com	
Provides information technology	www.labvelocity.com	
Provides online informations for	www.edmunds.com	
Provides multimedia and webca	www.popcast.com	
Provides free tools such as ema	www.siliconplanet.com	
Provides digital data to the film	www.creativeplanet.com	
Provides a medium to connect c	www.naturalhealthlink.com	
Provides software and consultin	www.adexa.com	
Operates a nationally syndicate	Unknown	
Develops applications for the of	www.adfusion.com	
Provides real-time Internet base	www.craniamania.com	
Provides online movie ticketing	www.fandango.com	
Provides broadband communica	www.altrio.net	
Manufactures and distributes pr	www.ironclad.com	
Provides educators with the opp	www.webed.com	
Provides personalization and loc	Unknown	
Develops streaming video ASP	Unknown	
Interactive provider of consumer	Unknown	
Operates an Internet portal	Unknown	
Operates an online equestrian s	www.saddletude.com	
Provides communications produ	Unknown	
Operates a business-to-busines	www.dovebid.com	
Provides globally connected sol	www.1globalplace.com	
Provides procurement and supp	www.isuppli.com	
Provides a business-to-business	www.vizional.com	
Manufactures skateboards, skat	Unknown	
Provides animation for movies	www.mooncrescentstudios.com	
Develops web-based solutions f	www.processclaims.com	
Provides convergence programr	www.spiderdance.com	
Develops online event-planning	www.event411.com	
Provides Internet business development and consulting services	www.guidance.com	
Provides Internet-based supply	www.foodmarketplace.com	
Operates an online retail shop for lic	www.whn.com	
Develops e-mail that combines	www.radicalcommunications.com	
Develops technology for digital c	www.digitalmercury.com	
Develops e-mail based bill prese	www.netcouriertech.com	
Provides interactive marketing &	www.nextleft.com	
Provides merger and acquisition	www.usbx.com	
Provides health care science an	Unknown	
Provides Internet build-to-order	www.btoauto.com	
Provides business information a	www.business.com	
Provides a suite of integrated a	www.Oxelis.com	
Provides outsourced accounting	www.ledgent.com	
Develops optical telecommunica	Unknown	
Manufactures and designs optic	www.siimpel.com	

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

Provides optical communication: www.ondax.com
 Operates a website that allows : www.paymybills.com
 Develops management software www.intersperse.com
 Provides supply chain managerr www.econnections.com
 Develops integrated optical com www.oewaves.com
 Develops electronic sensor cap: www.cyranosciences.com
 Designs data base driven websi Unknown
 Provides online securities tradin www.vantra.com
 Develops software and solutions: Unknown
 Develops wireless communicati www.strixsys.com
 Designs and manufactures high www.sabeus.com
 Provides clinical laboratory serv www.unilab.com
 Develops technology that facilit www.nomadix.com
 Provides MEMS devices for opti www.solustech.com
 Provides Internet-based valuatic www.e-ppraisal.com
 Provides e-commerce products www.knowledgelinks.com
 Provides services and content fr www.sourcemine.com
 Designs fiberoptic gyroscopes fr www.fibersense.com
 Develops streaming media man: www.broadstream.com
 Provides digital broadband ente www.nxtv.com
 Provides innovative market rese www.epoll.com
 Provides syndicated audio and \ www.wwm.tv
 Provides professional investors www.unx.com

Provides enhanced messaging
 solutions to
 telecommunications industry Unknown
 Provides live Internet programm www.fmitv.com
 Develops software for sales forc www.thinque.com
 Operates an e-commerce shippi www.sameday.com
 Provides e-business consultanc www.nexgenix.com
 Develops Internet database
 servers software www.frontbase.com
 Develops products and services www.entridia.com
 Provides digital media content n www.bitcentral.com
 Provides Internet information ab www.brain.com
 Operates anatomic pathology la www.uslabs.net
 Develops, markets and sells a p www.y-media.com
 Produces radio frequency ampli www.pwscom.com
 Provides internet-based employ www.hireright.com
 Develops Internet ticketing soft www.paciolan.com
 Develops supply chain solutions www.riverone.com
 Manages and promotes an e-sh www.myonlycatalog.com
 Operates a website for job
 seekers www.gotajob.com
 Develops, licenses and markets www.masimo.com
 Provides a non-laser alternative www.refractec.com
 Designs, manufactures and sup www.simaxtech.com
 Provides Internet-based softwar www.centor.com
 Provides crisis management sof www.eteam.com
 Develops enterprise software to www.fieldcentrix.com
 Develops software solutions for www.returnexchange.com
 Provides real estate information www.meversgroup.com
 Enables digital products to impr www.digitaltransit.net

Provides two-way wireless data www.flashcom.com
Designs and manufactures prod www.biolumcent.com
Provides business facilities and www.techspace.com
Develops and markets documer www.nowdocs.com
Develops surgical tools for the c www.vascularcontrol.com
Provides online auto financing s www.lendnetwork.com
Provides water & utility billing se www.nwpc.com
Provides online music and enter www.srsowcast.com
Provides online learning informa www.kawama.com
Offers Voice over Internet Proto www.callipso.com
Supplies Global Positioning Sys www.axiomnav.com
Owns, operates, and franchises www.opalconcepts.com
Provides continuous ambulatory www.vivometrics.com
Manufactures biopharmaceutica www.kreido.com
Operates a marketplace on the www.ants.com
Produces laser components www.agilitycom.com
Develops magnetically levitated www.magtube.com
Operates a global, online marke www.horsepower.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

region	name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage
LA/ Orange County	Rotor Communications Corp	Los Angeles	Los Angeles	CA	90010	\$3,000,000	2	Expansion
LA/ Orange County	eStyle, Inc. (AKA: Babystyle	Los Angeles	Los Angeles	CA	90017	\$25,000,000	3	Later Stage
LA/ Orange County	3GA	Los Angeles	Los Angeles	CA	90017	\$2,500,000	2	Expansion
LA/ Orange County	Perks.com, Inc.	Los Angeles	Los Angeles	CA	90024	\$180,000	4	Expansion
LA/ Orange County	dotTV	Los Angeles	Los Angeles	CA	90024	\$28,000,000	1	Early Stage
LA/ Orange County	Net Asset Management	Los Angeles	Los Angeles	CA	90025	\$5,000,000	1	Early Stage
LA/ Orange County	Tokyopop, Inc. (AKA:Mixx E	Los Angeles	Los Angeles	CA	90036	\$5,000,000	1	Expansion
LA/ Orange County	Studio Systems Inc. (FKA: I	Los Angeles	Los Angeles	CA	90036	\$32,500,000	5	Expansion
LA/ Orange County	iFilm Corporation	Hollywood	Los Angeles	CA	90038	\$9,550,000	3	Expansion
LA/ Orange County	Natural HealthLink	Los Angeles	Los Angeles	CA	90045	\$20,000,000	2	Early Stage
LA/ Orange County	GlueCode	Los Angeles	Los Angeles	CA	90045	\$1,500,000	2	Expansion
LA/ Orange County	Silver Foxes, Inc.	Brentwood	Los Angeles	CA	90049	\$1,903,000	1	Expansion
LA/ Orange County	CraniaMania	Los Angeles	Los Angeles	CA	90064	\$1,200,000	2	Expansion
LA/ Orange County	Fandango, Inc.	Los Angeles	Los Angeles	CA	90064	\$6,000,000	2	Expansion
LA/ Orange County	Innovics Wireless, Inc.	Los Angeles	Los Angeles	CA	90064	\$7,000,000	1	Early Stage
LA/ Orange County	Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$124,999,800	2	Expansion
LA/ Orange County	IronClad Performance Weai	Los Angeles	Los Angeles	CA	90066	\$250,000	3	Early Stage
LA/ Orange County	Canter's WebED, Inc. (FKA	Los Angeles	Los Angeles	CA	90066	\$350,000	2	Early Stage
LA/ Orange County	uWink, Inc. (FKA: UWink Ei	Los Angeles	Los Angeles	CA	90066	\$3,000,000	1	Expansion
LA/ Orange County	Undisclosed Company	Los Angeles	Los Angeles	CA	90069	\$4,000,000	1	Startup/Seed
LA/ Orange County	BreitBurn Energy Company	Los Angeles	Los Angeles	CA	90071	\$3,068,000	1	Expansion
LA/ Orange County	OnlineLearning.net (FKA: T	Los Angeles	Los Angeles	CA	90071	\$600,000	10	Expansion
LA/ Orange County	eMind.com, LLC	Beverly Hills	Los Angeles	CA	90210	\$14,000,000	2	Expansion
LA/ Orange County	Archive, Inc.	Culver City	Los Angeles	CA	90230	\$18,000,200	1	Early Stage
LA/ Orange County	Simulis, LLC (FKA Simulis)	Culver City	Los Angeles	CA	90230	\$0	1	Expansion
LA/ Orange County	Powell Company (AKA: L. F	Culver City	Los Angeles	CA	90232	\$9,000	1	Expansion
LA/ Orange County	Medsn, Inc. (FKA: Medscho	Culver City	Los Angeles	CA	90232	\$26,000,000	2	Expansion
LA/ Orange County	1GlobalPlace, Inc.	El Segundo	Los Angeles	CA	90245	\$5,000,000	2	Early Stage
LA/ Orange County	Addition Systems	El Segundo	Los Angeles	CA	90245	\$0	1	Early Stage
LA/ Orange County	IdeaForest.com, Inc. (FKA:	El Segundo	Los Angeles	CA	90245	\$3,897,000	3	Early Stage
LA/ Orange County	Media.Net	El Segundo	Los Angeles	CA	90245	\$25,000,000	3, 4	Expansion
LA/ Orange County	iRise, Inc. (FKA: IntraSolv C	El Segundo	Los Angeles	CA	90245	\$3,500,000	1	Early Stage
LA/ Orange County	Encore Software, Inc.	Gardena	Los Angeles	CA	90248	\$7,500,000	1	Expansion
LA/ Orange County	JAX, Inc. (AKA: JAX Holdin	Hawthorne	Los Angeles	CA	90250	\$5,051,000	1	Early Stage
LA/ Orange County	Sierra Monolithics, Inc. (AK	Redondo Beach	Los Angeles	CA	90277	\$14,200,000	1	Expansion
LA/ Orange County	CinemaNow, Inc.	Marina del Rey	Los Angeles	CA	90292	\$4,645,000	1	Early Stage
LA/ Orange County	LowerMyBills.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$7,000,000	2	Early Stage
LA/ Orange County	Build-To-Order, Inc. (FKA: I	Santa Monica	Los Angeles	CA	90404	\$1,209,000	4	Early Stage
LA/ Orange County	ReelPlay.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$0	3	Expansion
LA/ Orange County	eHobbies, Inc.	Santa Monica	Los Angeles	CA	90404	\$143,000	2	Expansion
LA/ Orange County	Tonos Entertainment, Inc.	Santa Monica	Los Angeles	CA	90404	\$10,000,000	2	Expansion
LA/ Orange County	Xdrive Technologies, Inc.	Santa Monica	Los Angeles	CA	90404	\$50,000,000	4	Later Stage
LA/ Orange County	Viva, Inc. (DBA: Rent.com)	Santa Monica	Los Angeles	CA	90405	\$17,299,900	2	Later Stage
LA/ Orange County	LivePlanet, Inc.	Santa Monica	Los Angeles	CA	90405	\$12,000,000	1	Early Stage
LA/ Orange County	Applied Semantics, Inc. (FK	Santa Monica	Los Angeles	CA	90405	\$5,450,100	1	Early Stage
LA/ Orange County	CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$2,000,000	1	Startup/Seed
LA/ Orange County	Froth Au Lait	Torrance	Los Angeles	CA	90501	\$1,040,000	1	Early Stage
LA/ Orange County	National Mobile Television (	Torrance	Los Angeles	CA	90503	\$508,000	1	Expansion
LA/ Orange County	Foodlink Online, LLC (FKA:	Torrance	Los Angeles	CA	90503	\$32,000,000	2	Early Stage
LA/ Orange County	InternetConnect, Inc.	Torrance	Los Angeles	CA	90503	\$10,000,000	5	Expansion
LA/ Orange County	Primarion, Inc.	Torrance	Los Angeles	CA	90505	\$38,000,000	2	Expansion
LA/ Orange County	Packaging Plus, LLC. (FKA: La Mirada	Los Angeles	Los Angeles	CA	90638	\$13,000,000	1	Early Stage
LA/ Orange County	APX Logistics, Inc. (FKA: A	Santa Fe Springs	Los Angeles	CA	90670	\$12,000	2	Expansion

			Venture Capital Investments in the SCAG Region				1995 Q1- 1997 Q4			
LA/ Orange County										
LA/ Orange County	SaveDaily.com, Inc.	Seal Beach	Los Angeles	CA	91071	\$650,000			1	Early Stage
LA/ Orange County	Xencor, Inc.	Monrovia	Los Angeles	CA	91016	\$50,000,000			2	Expansion
LA/ Orange County	Simulant	Pasadena	Los Angeles	CA	91101	\$400,000			1	Startup/Seed
LA/ Orange County	eConnections, Inc.	Pasadena	Los Angeles	CA	91103	\$83,000,000			3	Early Stage
LA/ Orange County	Cyrano Sciences, Inc.	Pasadena	Los Angeles	CA	91107	\$23,000,000			5	Later Stage
LA/ Orange County	PCNalert, Inc. (FKA: Supply	Pasadena	Los Angeles	CA	91107	\$11,000,000			1	Early Stage
LA/ Orange County	IMC Semiconductor (FKA: Ii	Agoura Hills	Los Angeles	CA	91301	\$2,250,000			4	Early Stage
LA/ Orange County	E2O Communications, Inc.	Calabasas	Los Angeles	CA	91302	\$38,499,800			3	Expansion
LA/ Orange County	Emergent Game Technolog	Calabasas	Los Angeles	CA	91302	\$500,000			1	Early Stage
LA/ Orange County	Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$4,000,000			2	Early Stage
LA/ Orange County	Aelix, Inc.	Northridge	Los Angeles	CA	91324	\$262,000			1	Expansion
LA/ Orange County	Dynamics Direct, Inc. (FKA: Valencia		Los Angeles	CA	91355	\$12,500,100			3	Expansion
LA/ Orange County	Zonu, Inc.	Tarzana	Los Angeles	CA	91356	\$2,500,000			1	Early Stage
LA/ Orange County	INPHI Corporation (FKA: TC	Westlake Village	Los Angeles	CA	91361	\$12,000,000			1	Early Stage
LA/ Orange County	KnowledgeLINK Inc.	Westlake Village	Los Angeles	CA	91362	\$6,000,000			4	Expansion
LA/ Orange County	APEX Voice Communication	Woodland Hills	Los Angeles	CA	91364	\$2,500,000			1	Expansion
LA/ Orange County	Fiberspace, Inc.	Woodland Hills	Los Angeles	CA	91367	\$12,100,000			1	Early Stage
LA/ Orange County	Lambda Quest, Inc.	Woodland Hills	Los Angeles	CA	91367	\$500,000			1	Startup/Seed
LA/ Orange County	Centurion Capital Managem	Sherman Oaks	Los Angeles	CA	91403	\$9,000,000			1	Expansion
LA/ Orange County	Microfabrica, Inc. (FKA: ME	Van Nuys	Los Angeles	CA	91406	\$11,300,000			1	Early Stage
LA/ Orange County	E-Poll.com, Inc.	Encino	Los Angeles	CA	91436	\$1,400,000			2	Early Stage
LA/ Orange County	HeyAnita, Inc.	Burbank	Los Angeles	CA	91502	\$22,300,100			2	Early Stage
LA/ Orange County	iBoost Technology, Inc.	North Hollywood	Los Angeles	CA	91601	\$1,599,000			2	Expansion
LA/ Orange County	IPC, Inc. (FKA: In-Patient C	North Hollywood	Los Angeles	CA	91602	\$9,430,000			4	Later Stage
LA/ Orange County	Cinescape (AKA: Fandom, I	Studio City	Los Angeles	CA	91604	\$1,000,000			3	Expansion
LA/ Orange County	Auxora, Inc. (FKA: NexWav	Baldwin Park	Los Angeles	CA	91706	\$11,700,000			1	Early Stage
LA/ Orange County	Touchdown Technologies, I	Baldwin Park	Los Angeles	CA	91706	\$45,000,000			4	Expansion
LA/ Orange County	Sameday.com (FKA: Shippi	La Puente	Los Angeles	CA	91746	\$20,300,000			3	Later Stage
LA/ Orange County	LightCross, Inc.	Monterey Park	Los Angeles	CA	91754	\$110,000			2	Early Stage
LA/ Orange County	Aetas Technology Inc.	Irvine	Orange	CA	92612	\$30,000,000			3	Expansion
LA/ Orange County	US Labs, Inc. (AKA: U.S. P	Irvine	Orange	CA	92612	\$2,100,000			8	Expansion
LA/ Orange County	go2 Directory Systems	Irvine	Orange	CA	92612	\$27,000,000			3	Expansion
LA/ Orange County	Morpho Technologies	Irvine	Orange	CA	92614	\$5,400,000			1	Early Stage
LA/ Orange County	Q-biogene, Inc.	Irvine	Orange	CA	92618	\$25,000,100			1	Expansion
LA/ Orange County	VenServ, Inc.	Irvine	Orange	CA	92618	\$6,200,000			2	Early Stage
LA/ Orange County	StorAge Networking Techno	Irvine	Orange	CA	92618	\$25,000,000			2	Startup/Seed
LA/ Orange County	Undoo Technologies	Irvine	Orange	CA	92618	\$9,000,000			1	Early Stage
LA/ Orange County	Alsius Medical Corporation	Irvine	Orange	CA	92618	\$20,223,000			10	Later Stage
LA/ Orange County	IntraLase Corporation	Irvine	Orange	CA	92618	\$22,000,000			6	Later Stage
LA/ Orange County	DiTrans Corporation	Irvine	Orange	CA	92618	\$13,300,000			1	Early Stage
LA/ Orange County	Access360, Inc. (FKA: RAS	Irvine	Orange	CA	92618	\$50,500,000			3	Expansion
LA/ Orange County	DispenseSource, Inc.	Irvine	Orange	CA	92618	\$10,000,000			1	Early Stage
LA/ Orange County	Quartics, Inc. (FKA: Avaz N	Irvine	Orange	CA	92618	\$15,000,000			1	Expansion
LA/ Orange County	Winfire, Inc.	Irvine	Orange	CA	92623	\$17,000,000			1	Later Stage
LA/ Orange County	MegaPath Networks, Inc.	Costa Mesa	Orange	CA	92626	\$10,000,000			3	Expansion
LA/ Orange County	Allvivo, Inc. (FKA: Cell Anal	Lake Forest	Orange	CA	92630	\$500,000			2	Early Stage
LA/ Orange County	Ethentica (FKA: Who? Visic	Lake Forest	Orange	CA	92630	\$40,000,000			3	Later Stage
LA/ Orange County	Aqueduct, Inc.	Aliso Viejo	Orange	CA	92656	\$15,000,000			3	Early Stage
LA/ Orange County	High Tower Software, Inc.	Aliso Viejo	Orange	CA	92656	\$10,000,200			3	Expansion
LA/ Orange County	Workwell Systems, Inc.	Aliso Viejo	Orange	CA	92656	\$7,000,000			2	Startup/Seed

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4							
LA/ Orange County	EndiCOR Medical, Inc.	San Clemente	Orange	CA	926651	\$80,000,100	7 Later Stage
LA/ Orange County	Virtual CEO	San Juan Capistrano	Orange	CA	92675	\$2,000,000	1 Early Stage
LA/ Orange County	Swell.com, Inc.	San Juan Capistrano	Orange	CA	92675	\$8,000,100	2 Early Stage
LA/ Orange County	Alerio Corporation	Mission Viejo	Orange	CA	92691	\$1,814,000	3 Early Stage
LA/ Orange County	NWP Services Corporation	Santa Ana	Orange	CA	92705	\$500,000	17 Expansion
LA/ Orange County	Indigita	Santa Ana	Orange	CA	92705	\$13,110,000	1 Expansion
LA/ Orange County	Comtel Electronics, Inc.	Tustin	Orange	CA	92780	\$1,744,000	5 Expansion
LA/ Orange County	Powerhiring.com	Tustin	Orange	CA	92780	\$1,600,000	1 Startup/Seed
LA/ Orange County	eLabor.com, Inc. (FKA: jeTe	Camarillo	Ventura	CA	93012	\$40,000,000	2 Expansion
LA/ Orange County	Facility Information Systems	Camarillo	Ventura	CA	93012	\$1,500,000	8 Expansion
LA/ Orange County	Acelo Semiconductor, Inc. (	Oxnard	Ventura	CA	93030	\$17,000,000	1 Early Stage
LA/ Orange County	Chromux Technologies, Inc.	Oxnard	Ventura	CA	93030	\$3,500,000	1 Early Stage
						\$1,487,707,500	

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2000 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$25,000,000		\$3,000,000					\$28,000,000
Business Products and Services	\$2,680,000		\$38,000,000					\$40,680,000
Computers and Peripherals	\$31,050,000		\$32,500,000					\$63,550,000
Consumer Products and Services	\$16,103,000							\$16,103,000
Electronics/ Instrumentation	\$124,999,800							\$124,999,800
Financial Services	\$3,318,000		\$7,350,000					\$10,668,000
Health Services	\$14,600,000							\$14,600,000
Industrial/ Energy	\$18,009,200							\$18,009,200
IT Services	\$59,897,000		\$11,000,000					\$70,897,000
Media and Entertainment	\$185,558,000		\$38,000,000					\$223,558,000
Medical Devices and Equipment			\$134,900,000					\$134,900,000
Networking and Equipment	\$79,249,800							\$79,249,800
Other								\$0
Retailing/ Distribution	\$47,600,100		\$262,000					\$47,862,100
Semiconductors	\$69,129,000		\$34,600,100	\$9,500,000				\$113,229,100
Software	\$197,000,000		\$148,433,300	\$28,200,000				\$373,633,300
Telecommunications	\$109,024,200		\$18,744,000					\$127,768,200
Total	\$983,218,100	\$0	\$466,789,400	\$37,700,000	\$0		\$0	\$1,487,707,500

industry	description	website	SCAG Region
Telecommunications	Provides communications services through Unknown	Unknown	1995 Q1- 1997 Q4
Retailing/Distribution	Provides lifestyle-based e-commerce solutions	www.babystyle.com	
Software	Provides design software using webcentric	www.3gacorp.com	
IT Services	Operates a discount shopping web site	www.perks.com	
Telecommunications	Provides a worldwide domain name registry	www.tv	
Software	Provides software technology to financial institutions	www.netassetmanagement.com	
Computers and Peripherals	Provides multimedia publishing of pop culture	www.tokyopop.com	
Media and Entertainment	Provides digital data to the film and television industry	www.creativeplanet.com	
Computers and Peripherals	Manages website and digital film distribution	www.ifilm.com	
Healthcare Services	Provides a medium to connect consumers and providers	www.naturalhealthlink.com	
Software	Enables companies to merge third-party software	www.gluecode.com	
Media and Entertainment	Provides advice and guidance about aging	www.silverfoxes.com	
Media and Entertainment	Provides real-time Internet based academic	www.craniamania.com	
Media and Entertainment	Provides online movie ticketing service	www.fandango.com	
Telecommunications	Provides multi-antenna processing for wireless	Unknown	
Telecommunications	Provides broadband communications services	www.altrio.net	
Consumer Products and Services	Manufactures and distributes protective wear	www.ironclad.com	
Retailing/Distribution	Provides educators with the opportunity to create	www.webed.com	
Telecommunications	Provides global network entertainment systems	www.uwink.com	
Media and Entertainment	Undisclosed	Undisclosed	
Industrial/Energy	Owens and operates an oil exploration and production	www.breitbart.com	
Media and Entertainment	Distributes UCLA higher education classes	www.onlinelearning.net	
Media and Entertainment	Provides e-learning courses to the financial industry	www.emind.com	
IT Services	Provides digital transaction archiving and analysis	Unknown	
Software	Provides Web-based, technical and industrial	www.simulis.com	
Consumer Products and Services	Distributes imported ready-to-assemble household	www.powellcompany.com	
Media and Entertainment	Operates a web site for healthcare professionals	www.medsn.com	
Business Products and Services	Provides globally connected solutions	www.1globalplace.com	
Business Products and Services	Provides targeted advertising insertion technology	www.addition.net	
Media and Entertainment	Provides e-commerce & direct marketing solutions	www.ideaforest.com	
Media and Entertainment	Provides an online service for the entertainment	www.media.net	
Software	Designs Java-based Internet software	www.irise.com	
Software	Publishes educational and entertainment software	www.encoresoftware.com	
Computers and Peripherals	Produces transparent one-way images on a	www.jax.net	
Networking and Equipment	Develops monolithic microwave integrated circuits	www.monolithics.com	
Media and Entertainment	Provides online movie download service	www.cinemanow.com	
Consumer Products and Services	Provides a service that allows one to research	www.lowermybills.com	
IT Services	Provides Internet build-to-order vehicles	www.btoauto.com	
IT Services	Provides online B2B entertainment services	www.reelplay.com	
Media and Entertainment	Provides hobbyists with products and information	www.ehobbies.com	
Media and Entertainment	Provides an online music network	www.tonos.com	
Retailing/Distribution	Provides online storage boxes	www.xdrive.com	
Financial Services	Operates an Internet Listing Sites (ILS) in the	www.rent.com	
Media and Entertainment	Provides integrated media services	www.liveplanet.com	
Software	Provides technology designed to target end	www.appliedsemantics.com	
Software	Provides logistics outsourcing services	www.casestack.com	
Consumer Products and Services	Develops and markets electric appliances	www.frothaulait.com	
Media and Entertainment	Provides mobile television facilities for the public	www.nmtv.com	
Retailing/Distribution	Operates an online marketplace for agricultural	www.foodlinkonline.com	
Telecommunications	Provides Internet services to small and medium	www.internetconnect.net	
Semiconductors	Operates as a mixed signal integrated circuit	www.primarion.com	
Industrial/Energy	Provides thermoform packaging solutions for	www.packagingplusllc.com	
Industrial/Energy	Provides intra-regional small parcel delivery	www.shipapx.com	

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4	
Financial Services	Provide web-based savings and investment services
Biotechnology	Develops therapeutic proteins and novel compounds
Software	Provides a distributed computing platform
Media and Entertainment	Provides supply chain management for the music industry
Electronics/Instrumentation	Develops electronic sensor capable of identifying chemical compounds
Software	Provides real-time electronic component information
Semiconductors	Develops software and solutions for the data storage industry
Networking and Equipment	Develops fiber optic subsystems for computer networks
Software	Develops software for online video gaming
Telecommunications	Develops wireless communications equipment
Telecommunications	Provides intelligent communications solutions
IT Services	Develops enterprise email software solution
Telecommunications	Develops passive optical networks
Networking and Equipment	Provides high-bandwidth solutions for 40Gb Ethernet
Retailing/Distribution	Provides e-commerce products and services
Telecommunications	Manufactures multi-service platforms
Networking and Equipment	Develops fiber optical networking products
Semiconductors	Develops fabry perot tunable filter and optical components
Financial Services	Provides wealth management solutions and services
Semiconductors	Develops micro-machining process technology
Media and Entertainment	Provides innovative market research services
Telecommunications	Provides enhanced messaging solutions to mobile devices
Media and Entertainment	Develops network of community and communication services
Healthcare Services	Provides physician services, management and information systems
Media and Entertainment	Operates an e-commerce, information and entertainment portal
Networking and Equipment	Manufactures optical filters for fiber optic communication systems
Semiconductors	Manufactures parallel wafer probecards used in semiconductor testing
Retailing/Distribution	Operates an e-commerce shipping service
Networking and Equipment	Designs and manufactures integrated optical components
Computers and Peripherals	Provides electrographic color print engines
Medical Devices and Equipment	Operates anatomic pathology laboratory
Software	Operates mobile, location-based Yellow Pages
Semiconductors	Develops silicon and software solutions for microfluidics
Biotechnology	Manufactures research tools and cGMP-grade reagents
Financial Services	Provides point-of-sale financial services to the retail sector
IT Services	Provides split-path storage management and backup solutions
IT Services	Provides other data warehousing products and services
Medical Devices and Equipment	Develops neurobiological circulatory support devices
Medical Devices and Equipment	Manufactures lasers for ophthalmic surgery
Semiconductors	Develops fabless semiconductors focused on power management
Software	Provides network access and security management solutions
Software	Provides automated inventory management solutions
Software	Provides high-density media application software
Telecommunications	Provides high-speed Internet access and firewall services
Telecommunications	Provides Internet access to small and midsize businesses
Software	Develops biomimetic surface coatings for chemical sensors
Software	Develops, markets, and distributes fingerprint recognition software
Retailing/Distribution	Provides outsourced sell-side e-commerce services
Software	Develops and installs real-time monitoring and alarm systems
Software	Develops applications for injury prevention and safety

Medical Devices and Equipment	Develops catheter technology to treat heart disease	www.virtuallife.com
Business Products and Services	Provides real time technology-based business solutions	www.virtualcso.com
Media and Entertainment	Operates as an Internet and multi-channel retailer	www.swell.com
Software	Develops a suite of Internet-based ERP and CRM software	www.alerio.com
Financial Services	Provides water & utility billing services for municipalities	www.nwpc.com
Semiconductors	Operates as a fabless semiconductor company	www.indigita.com
Business Products and Services	Distributors of electric parts	www.comtel-inc.com
Business Products and Services	Provides an online hiring system	www.powerhiring.com
Software	Develops and markets labor resource planning software	www.elabor.com
Software	Provides enterprise software solutions	www.fisinc.com
Semiconductors	Creates semiconductors for fiber optic telecommunications	www.aceo.com
Semiconductors	Provides fiber optics and micro-electro-mechanical systems	www.chromux.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

which is a separate and independent legal entity

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Ceres, Inc.	Newbury Park	Ventura	CA	91320	\$23,300,000		4 Early Stage	Biotechnology
Nanostream, Inc.	Pasadena	Los Angeles	CA	91107	\$10,000,000		2 Early Stage	Biotechnology
DemoGraFX, Inc.	Marina del Rey	Los Angeles	CA	90292	\$10,009,000		1 Startup/Seed	Computers and I
iFilm Corporation	Hollywood	Los Angeles	CA	90038	\$10,000,200		4 Expansion	Computers and I
Mobile Automation, Inc.	Westlake Village	Los Angeles	CA	91362	\$257,000		6 Expansion	Computers and I
PhotoBit	Pasadena	Los Angeles	CA	91101	\$25,000,000		1 Early Stage	Computers and I
AllGoode Organics	Santa Barbara	Santa Barbara	CA	93111	\$2,800,000		1 Expansion	Consumer Prodt
Powell Company (AKA: I Culver City	Los Angeles	Los Angeles	CA	90232	\$10,000		2 Expansion	Consumer Prodt
Pentadyne Power Corpo	Chatsworth	Los Angeles	CA	91311	\$499,800		1 Startup/Seed	Electronics/Instr
AV Partnership	Irvine	Orange	CA	92614	\$3,369,000		5 Expansion	Financial Servic
End 2 End Loans	Laguna Hills	Orange	CA	92653	\$500,000		1 Expansion	Financial Servic
InsureTrade	Tustin	Orange	CA	92780	\$500,000		4 Expansion	Financial Servic
Marshall & Swift/Boeckh	Los Angeles	Los Angeles	CA	90017	\$21,000,000		1 Later Stage	Financial Servic
MoneyLine Lending Cor	Irvine	Orange	CA	92618	\$2,000,000		1 Early Stage	Financial Servic
NWP Services Corporati	Santa Ana	Orange	CA	92705	\$9,000,000		18 Expansion	Financial Servic
Protocare, Inc. (FKA: SN	Santa Monica	Los Angeles	CA	90404	\$1,359,000		7 Expansion	Healthcare Serv
APX Logistics, Inc. (FKA Santa Fe Springs	Los Angeles	Los Angeles	CA	90670	\$12,000		3 Expansion	Industrial/Energ
BreitBurn Energy Comp	Los Angeles	Los Angeles	CA	90071	\$45,000		2 Expansion	Industrial/Energ
Newport Generation Ven	Irvine	Orange	CA	92602	\$39,000,000		1 Early Stage	Industrial/Energ
S.R. Bray Corporation, T	Anaheim	Orange	CA	92806	\$6,000,000		2 Expansion	Industrial/Energ
TeamFuel	Huntington Beach	Orange	CA	92648	\$5,500,000		1 Early Stage	Industrial/Energ
DolphinSearch, Inc.	Ventura	Ventura	CA	93003	\$3,775,000		1 Early Stage	IT Services
Action Online Entertainr	Long Beach	Los Angeles	CA	90802	\$14,000,000		1 Startup/Seed	Media and Enter
Dental X Change, Inc. (A	Irvine	Orange	CA	92614	\$5,000,000		3 Later Stage	Media and Enter
DSP Media Inc (FKA: Di	Studio City	Los Angeles	CA	91604	\$238,000		1 Expansion	Media and Enter
eHarmony.com, Inc.	Pasadena	Los Angeles	CA	91101	\$3,000,000		1 Early Stage	Media and Enter
Hollywood Stock Exchan	West Hollywood	Los Angeles	CA	90069	\$4,700,100		7 Expansion	Media and Enter
LBI Holdings I, Inc.	Los Angeles	Los Angeles	CA	90001	\$30,000,000		1 Expansion	Media and Enter
New.net, Inc.	Pasadena	Los Angeles	CA	91103	\$4,000,000		1 Early Stage	Media and Enter
One World Networks Int	Los Angeles	Los Angeles	CA	90025	\$6,000,000		3 Expansion	Media and Enter
OnlineLearning.net (FKA	Los Angeles	Los Angeles	CA	90071	\$800,000		11 Expansion	Media and Enter
Cameron Health, Inc.	San Clemente	Orange	CA	92673	\$3,500,000		1 Early Stage	Medical Devices
DentalView, Inc.	Lake Forest	Orange	CA	92630	\$2,000,000		2 Early Stage	Medical Devices
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$7,500,000		8 Expansion	Medical Devices
Insert Therapeutics, Inc.	Pasadena	Los Angeles	CA	91107	\$0		1 Early Stage	Medical Devices
TheraCardia, Inc.	San Clemente	Orange	CA	92673	\$2,400,000		3 Expansion	Medical Devices
TherOx, Inc.	Irvine	Orange	CA	92614	\$29,999,700		6 Later Stage	Medical Devices
Visiogen, Inc.	Irvine	Orange	CA	92618	\$285,000		1 Early Stage	Medical Devices
Aristos Logic Corporatio	Foothill Ranch	Orange	CA	92610	\$4,000,000		2 Early Stage	Networking and
Lynx Photonic Networks	Calabasas Hills	Los Angeles	CA	91301	\$30,000,000		2 Later Stage	Networking and
OEwaves, Inc.	Pasadena	Los Angeles	CA	91106	\$4,425,100		2 Startup/Seed	Networking and
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$7,500,000		2 Early Stage	Networking and
Sierra Monolithics, Inc. (	Redondo Beach	Los Angeles	CA	90277	\$9,800,000		2 Expansion	Networking and
Umachines, Inc.	Altadena	Los Angeles	CA	91001	\$10,000,100		2 Early Stage	Networking and
Canter's WebED, Inc. (F	Los Angeles	Los Angeles	CA	90066	\$1,100,000		3 Early Stage	Retailing/Distrib
Carparts Technologies, I	San Juan Capistrano	Orange	CA	92675	\$18,000,000		3 Later Stage	Retailing/Distrib
WhatsHotNow.com, Inc.	Marina del Rey	Los Angeles	CA	90292	\$18,000,000		6 Expansion	Retailing/Distrib
Zone Communications	Los Angeles	Los Angeles	CA	90017	\$1,500,000		1 Expansion	Retailing/Distrib
Lucix Corporation	Camarillo	Ventura	CA	93012	\$5,000,000		1 Early Stage	Semiconductors
SOLARFLARE Commun	Irvine	Orange	CA	92618	\$12,300,000		1 Early Stage	Semiconductors
u-Nav Microelectronics	Irvine	Orange	CA	92618	\$2,000,000		1 Early Stage	Semiconductors
Alerio Corporation	Mission Viejo	Orange	CA	92691	\$700,000		4 Early Stage	Software
Alteer Corporation	Irvine	Orange	CA	92618	\$3,800,000		4 Later Stage	Software

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4							
Asita Technologies, Inc.	Irvine	Orange	CA	92612	\$5,000,000	1 Expansion	Software
Broadband Storage, Inc.	Irvine	Orange	CA	92612	\$15,450,000	1 Early Stage	Software
Centor Software Corporation	Irvine	Orange	CA	92618	\$6,000,000	2 Early Stage	Software
Commerce5, Inc. (FKA: iAliso Viejo		Orange	CA	92656	\$10,000,000	5 Expansion	Software
Equative, Inc. (FKA: Attil Aliso Viejo		Orange	CA	92656	\$4,000,000	2 Early Stage	Software
FrontBridge Technologies	Marina del Rey	Los Angeles	CA	90292	\$3,000,000	1 Startup/Seed	Software
Lathian Systems, Inc. (F)	San Juan Capistrano	Orange	CA	92675	\$7,999,900	2 Expansion	Software
Quartics, Inc. (FKA: Ava	Irvine	Orange	CA	92618	\$3,000,000	2 Early Stage	Software
TransDimension, Inc.	Irvine	Orange	CA	92618	\$13,000,000	2 Expansion	Software
Uprizer, Inc.	Los Angeles	Los Angeles	CA	90049	\$4,000,000	1 Early Stage	Software
WebsiteASP, Inc. (FKA: Camarillo		Ventura	CA	93012	\$1,000,000	1 Startup/Seed	Software
WiredCapital (FKA: Kiza Aliso Viejo		Orange	CA	92656	\$4,000,000	2 Early Stage	Software
Y Media Corporation	Irvine	Orange	CA	92612	\$33,000,000	2 Expansion	Software
Arrival Communications, Bakersfield		Kern	CA	93301	\$19,000,000	3 Expansion	Telecommunicat
Callipso Corporation (FK	Santa Ana	Orange	CA	92707	\$5,200,000	2 Expansion	Telecommunicat
GoldPocket Interactive, I	Los Angeles	Los Angeles	CA	90066	\$5,000,000	2 Expansion	Telecommunicat
JAMDAT Mobile, Inc.	Los Angeles	Los Angeles	CA	90034	\$12,000,000	2 Expansion	Telecommunicat
Occam Networks, Inc.	Santa Barbara	Santa Barbara	CA	93117	\$30,000,000	2 Early Stage	Telecommunicat
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$6,000,000	3 Early Stage	Telecommunicat
Tornado Development, I	El Segundo	Los Angeles	CA	90245	\$5,000,000	4 Later Stage	Telecommunicat
VSK Photonics, Inc.	Lake Forest	Orange	CA	92630	\$18,000,000	1 Early Stage	Telecommunicat
					\$625,133,900		

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2001 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$10,000,000			\$23,300,000				\$33,300,000
Business Products and Services								\$0
Computers and Peripherals	\$45,266,200							\$45,266,200
Consumer Products and Services	\$10,000				\$2,800,000			\$2,810,000
Electronics/Instrumentation	\$499,800							\$499,800
Financial Services	\$21,000,000		\$15,369,000					\$36,369,000
Health Services	\$1,359,000							\$1,359,000
Industrial/ Energy	\$57,000		\$50,500,000					\$50,557,000
IT Services				\$3,775,000				\$3,775,000
Media and Entertainment	\$62,738,100		\$5,000,000					\$67,738,100
Medical Devices and Equipment	\$0		\$45,684,700					\$45,684,700
Networking and Equipment	\$61,725,200		\$4,000,000					\$65,725,200
Other								\$0
Retailing/ Distribution	\$20,600,000		\$18,000,000					\$38,600,000
Semiconductors			\$14,300,000	\$5,000,000				\$19,300,000
Software	\$7,000,000		\$72,949,900	\$1,000,000				\$80,949,900
Telecommunications	\$28,000,000		\$56,200,000		\$30,000,000	\$19,000,000		\$133,200,000
Total	\$258,255,300	\$0	\$282,003,600	\$33,075,000	\$32,800,000	\$19,000,000	\$0	\$625,133,900

description	website	Region
Operates as a biotechnology firm focusing	www.ceres.net	1995 Q1- 1997 Q4
Provides micro fluidic analytical systems	www.nanostream.com	
Develops video compression technology	www.demografx.com	
Manages website and digital film distributi	www.ifilm.com	
Develops information technology solution:	www.mobileautomation.com	
Supplier of CMOS image sensors (camer:	www.photobit.com	
Produces organic foods and beverages	www.allgoodeorganics.com	
Distributes imported ready-to-assemble h	www.powellcompany.com	
Develops flywheel power systems for app	www.pentadyne.com	
Operates a home building development fir	Unknown	
Develops point of sale solutions software	Unknown	
Provides a webiste where insurance brok	www.insuretrade.com	
Provides residential and commercial build	www.marshallswift.com	
Offers private-label, outsourced mortgage	www.moneylinelending.com	
Provides water & utility billing services for	www.nwpc.com	
Provides health care science and clinical	Unknown	
Provides intra-regional small parcel delive	www.shipapx.com	
Owns and operates an oil exploration and	www.breitbart.com	
Develops and acquires independent powe	Unknown	
Provides temporary power solutions	www.powerplusutility.com	
Operates as a fuel procurement and dem:	www.teamfuel.com	
Provides electronic document discovery s	www.dolphinsearch.com	
Provides Internet-based gambling service	www.actiononline.com	
Provides an online service and knowledge	www.dentalxchange.com	
Designs and manufactures professional a	Unknown	
Operates an online dating portal and matc	www.eharmony.com	
Operates an online Hollywood entertainm	www.hsx.com	
Owns and operates Hispanic-based broad	Unknown	
Develops an Internet domain name regist	www.new.net	
Operates a product development, marketi	www.oneworldlive.com	
Distributes UCLA higher education classe	www.onlinelearning.net	
Develops implantable devices for treatme	www.cameronhealth.com	
Manufactures subgingival endoscopic tec	www.dentalview.com	
Develops catheter technology to treat car	www.endicormed.com	
Designs, develops and commercializes de	www.insertt.com	
Develops medical devices for heart disea	www.theracardia.com	
Develops systems for delivering oxygen s	www.therox.com	
Develops technologies for the treatment c	www.visiogen.com	
Develops solutions combining data technol	www.aristoslogic.com	
Designs and manufactures optical compo	www.lynxpn.com	
Develops integrated optical components	www.oewaves.com	
Provides optical communications compon	www.ondax.com	
Develops monolithic microwave integrat	www.monolithics.com	
Develops MEMS-based components for tl	www.umachines.com	
Provides educators with the opportunity t	www.webed.com	
Provides supply chain software solutions	www.carparkttechnologies.com	
Operates an online retail shop for licens	www.whn.com	
Provides other products and services	www.zonela.com	
Manufactures Dielectric Resonator Oscill	www.lucix.com	
Develops semiconductors for network anc	www.solarflare.com	
Develops products for the wireless comm	www.unav-micro.com	
Develops a suite of Internet-based ERP a	www.alerio.com	
Develops and provides medical software	www.alteer.com	

Provides high-speed Virtual Private Network
 Develops a filter solution that bridges the gap www.broadstor.com
 Provides Internet-based software for B2B www.centor.com
 Provides managed e-commerce tools and www.commerce5.com
 Provides time, project and expense tracking www.equative.com
 Provides email protection and secure messaging www.frontbridge.com
 Provides technology-based sales and marketing www.lathian.com
 Provides high-density media applications www.quartics.com
 Develops embedded and mobile connectivity www.transdimension.com
 Provides person-to-person computing technology www.uprizer.com
 Provides website application services www.websiteasp.com
 Develops a web-based technologies for the www.wiredcapital.com
 Develops, markets and sells a portfolio of www.y-media.com
 Provides DSL and communication services www.arrival.com
 Offers Voice over Internet Protocol (VoIP) www.callipso.com
 Develops a technology platform for handling www.goldpocket.com
 Provides mobile entertainment applications www.jamdat.com
 Provides communications and networking www.occamnetworks.com
 Develops wireless communications equipment www.strixsys.com
 Provides unified messaging technology Unknown
 Supplies active photonic components for www.vskphotonics.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

of which is a separate and independent legal entity

region	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
LA/ Orange County	MannKind Corporation	Valencia	Los Angeles	CA	91355	\$3,999,900	2 Expansion	Biotechnology
LA/ Orange County	Maret Corporation	Newport Beach	Orange	CA	92660	\$195,000	9 Expansion	Biotechnology
LA/ Orange County	Orqis Medical Corp	Lake Forest	Orange	CA	92630	\$5,150,000	2 Early Stage	Biotechnology
LA/ Orange County	Remedyne Inc.	Santa Barbara	Santa Barbara	CA	93105	\$3,200,000	1 Startup/Seed	Biotechnology
LA/ Orange County	Comtel Electronics, I	Tustin	Orange	CA	92780	\$1,744,000	6 Expansion	Business Products and Services
LA/ Orange County	Line56 Media, Inc.	Los Angeles	Los Angeles	CA	90024	\$7,000,000	2 Expansion	Business Products and Services
LA/ Orange County	Undisclosed Compai	Los Angeles	Los Angeles	CA	90001	\$3,500,000	1 Expansion	Business Products and Services
LA/ Orange County	Accumux Technolog	Camarillo	Ventura	CA	93012	\$6,350,000	1 Early Stage	Computers and Peripherals
LA/ Orange County	Celetronix (FKA: Cel	Simi Valley	Ventura	CA	93065	\$48,000,000	1 Expansion	Computers and Peripherals
LA/ Orange County	Powell Company (A)	Culver City	Los Angeles	CA	90232	\$10,000	3 Expansion	Consumer Products and Services
LA/ Orange County	Tunable Photonics C	Altadena	Los Angeles	CA	91001	\$7,000,000	1 Early Stage	Electronics/Instrumentation
LA/ Orange County	Answer Financial, In	Encino	Los Angeles	CA	91436	\$0	2 Expansion	Financial Services
LA/ Orange County	E-ppraisal, Inc.	Thousand Oaks	Ventura	CA	91362	\$1,000,000	4 Expansion	Financial Services
LA/ Orange County	Green Dot Corporati	Monrovia	Los Angeles	CA	91016	\$1,900,000	1 Expansion	Financial Services
LA/ Orange County	New Millennium Hon	Calabasas	Los Angeles	CA	91302	\$372,000	1 Expansion	Financial Services
LA/ Orange County	ProcessClaims	Manhattan Beach	Los Angeles	CA	90266	\$13,200,000	2 Expansion	Financial Services
LA/ Orange County	AccentCare, Inc.	Irvine	Orange	CA	92618	\$24,500,000	4 Later Stage	Healthcare Services
LA/ Orange County	OccMed, Inc.	La Puente	Los Angeles	CA	91744	\$2,990,000	1 Expansion	Healthcare Services
LA/ Orange County	APX Logistics, Inc. (	Santa Fe Springs	Los Angeles	CA	90670	\$12,000	4 Expansion	Industrial/Energy
LA/ Orange County	Ingen Technologies, Lake	Arrowhead	San Bernardino	CA	92352	\$2,000,000	1 Early Stage	Industrial/Energy
LA/ Orange County	Litex, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$50,000	5 Expansion	Industrial/Energy
LA/ Orange County	Ancillary Care Mana	Los Angeles	Los Angeles	CA	90017	\$9,000,000	1 Early Stage	IT Services
LA/ Orange County	Axcelerant, Inc.	Irvine	Orange	CA	92612	\$6,000,000	1 Early Stage	IT Services
LA/ Orange County	Foundstone, Inc. (F)	Mission Viejo	Orange	CA	92691	\$9,499,900	2 Expansion	IT Services
LA/ Orange County	Interactive Video Te	Beverly Hills	Los Angeles	CA	90211	\$10,000,000	2 Expansion	IT Services
LA/ Orange County	eMind.com, LLC	Beverly Hills	Los Angeles	CA	90210	\$7,000,000	3 Expansion	Media and Entertainment
LA/ Orange County	Silver Holdco, Inc. (/	Los Angeles	Los Angeles	CA	90064	\$6,420,000	1 Expansion	Media and Entertainment
LA/ Orange County	Devax, Inc.	Lake Forest	Orange	CA	92630	\$1,280,000	1 Early Stage	Medical Devices and Equipment
LA/ Orange County	Glaukos Corporation	Laguna Hills	Orange	CA	92653	\$3,050,000	1 Startup/Seed	Medical Devices and Equipment
LA/ Orange County	MicroVenton, Inc.	Aliso Viejo	Orange	CA	92656	\$12,524,900	3 Later Stage	Medical Devices and Equipment
LA/ Orange County	TheraCardia, Inc.	San Clemente	Orange	CA	92673	\$14,000,000	4 Expansion	Medical Devices and Equipment
LA/ Orange County	US Labs, Inc. (AKA:	Irvine	Orange	CA	92612	\$4,500,000	9 Expansion	Medical Devices and Equipment
LA/ Orange County	USGI Medical, Inc.	San Clemente	Orange	CA	92673	\$250,000	1 Startup/Seed	Medical Devices and Equipment
LA/ Orange County	Visiogen, Inc.	Irvine	Orange	CA	92618	\$9,000,000	2 Early Stage	Medical Devices and Equipment
LA/ Orange County	LightCross, Inc.	Monterey Park	Los Angeles	CA	91754	\$30,000,000	3 Expansion	Networking and Equipment
LA/ Orange County	Santera Systems, In	Woodland Hills	Los Angeles	CA	91302	\$56,800,100	3 Later Stage	Networking and Equipment
LA/ Orange County	Canter's WebED, In	Los Angeles	Los Angeles	CA	90066	\$2,630,000	4 Early Stage	Retailing/Distribution
LA/ Orange County	General Photonics C	Chino	San Bernardino	CA	91710	\$5,800,000	1 Later Stage	Semiconductors
LA/ Orange County	IMC Semiconductor	Agoura Hills	Los Angeles	CA	91301	\$4,500,000	5 Early Stage	Semiconductors
LA/ Orange County	Aprisa	Westlake Village	Los Angeles	CA	91361	\$4,000,000	3 Expansion	Software
LA/ Orange County	Apriso Corporation (	Long Beach	Los Angeles	CA	90831	\$1,000,000	4 Expansion	Software
LA/ Orange County	eBuilt, Inc.	Irvine	Orange	CA	92614	\$1,600,000	1 Expansion	Software
LA/ Orange County	NetCourier, Inc. (FK	Santa Monica	Los Angeles	CA	90403	\$2,500,000	3 Expansion	Software
LA/ Orange County	OneMind Connect, I	Irvine	Orange	CA	92618	\$2,014,000	3 Expansion	Software
LA/ Orange County	TheBrain Technolog	Marina del Rey	Los Angeles	CA	90292	\$16,000,000	2 Expansion	Software
LA/ Orange County	Trinagy Inc. (F.K.A.:	Torrance	Los Angeles	CA	90502	\$326,000	4 Expansion	Software
LA/ Orange County	Viacore, Inc.	Irvine	Orange	CA	92617	\$42,999,800	3 Later Stage	Software
LA/ Orange County	Wellspring Solutions	Santa Ana	Orange	CA	92707	\$1,200,000	12 Expansion	Software
LA/ Orange County	WiredCapital (FKA: I	Aliso Viejo	Orange	CA	92656	\$3,000,000	3 Early Stage	Software
LA/ Orange County	3DSP Corporation	Irvine	Orange	CA	92618	\$12,500,000	2 Expansion	Telecommunications
LA/ Orange County	Assuresat, Inc.	El Segundo	Los Angeles	CA	90245	\$250,000	2 Expansion	Telecommunications
LA/ Orange County	Codexa	Pasadena	Los Angeles	CA	91101	\$1,000,000	2 Later Stage	Telecommunications
LA/ Orange County	Universal Space Net	Newport Beach	Orange	CA	92660	\$5,000,000	3 Expansion	Telecommunications

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2001 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$3,999,900		\$5,345,000		\$3,200,000			\$12,544,900
Business Products and Services	\$10,500,000		\$1,744,000					\$12,244,000
Computers and Peripherals				\$54,350,000				\$54,350,000
Consumer Products and Services	\$10,000							\$10,000
Electronics/Instrumentation	\$7,000,000							\$7,000,000
Financial Services	\$15,472,000			\$1,000,000				\$16,472,000
Health Services	\$2,990,000		\$24,500,000					\$27,490,000
Industrial/ Energy	\$62,000	\$2,000,000						\$2,062,000
IT Services	\$19,000,000		\$15,499,900					\$34,499,900
Media and Entertainment	\$13,420,000							\$13,420,000
Medical Devices and Equipment			\$44,604,900					\$44,604,900
Networking and Equipment	\$86,800,100							\$86,800,100
Other								\$0
Retailing/ Distribution	\$2,630,000							\$2,630,000
Semiconductors	\$4,500,000	\$5,800,000						\$10,300,000
Software	\$23,826,000		\$50,813,800					\$74,639,800
Telecommunications	\$3,037,000		\$17,500,000					\$20,537,000
Total	\$193,247,000	\$7,800,000	\$160,007,600	\$55,350,000	\$3,200,000		\$0	\$419,604,600

description	website	CAG Region
Operates a biopharmaceutical company developing therapeutic products	www.manykind.com	1995 Q1-1997 Q4
Develops pharmaceuticals focused in hematology and oncology	www.maretpharma.com	
Develops systems for acutely decompensated heart failure	www.orgis.com	
Develops vaccines and antimicrobial agents	www.remedyne.com	
Distributors of electric parts	www.comtel-inc.com	
Provides global news and analysis on e-business technology and strategy	www.line56.com	
Undisclosed	Undisclosed	
Develops optical components and sub-systems	www.accumux.com	
Provides electronic and optical manufacturing services	www.celetronix.com	
Distributes imported ready-to-assemble household furniture	www.powellcompany.com	
Develops tunable laser communications components for optical networking	www.tunablephotonics.com	
Provides financial products and services over the Internet	www.answerfinancial.com	
Provides Internet-based valuation services for residential real-estate	www.e-ppraisal.com	
Provides prepaid financial products and services	www.nextestate.com	
Owns and operates homebuilder business in southern California	www.newmillenniumhomes.net	
Develops web-based solutions for the auto insurance industry	www.processclaims.com	
Provides at-home assisted living and care coordination services to seniors	www.accentcare.com	
Provides occupational medical services to the workers compensation industry	www.occrmed.com	
Provides intra-regional small parcel delivery services	www.shipapx.com	
Owns patented digital warning systems for portable gas tanks	www.ingen-tech.com	
Develops and commercializes products that reduce automobile pollution	www.litexcorp.com	
Provides automation to the management of ancillary benefits	www.acmcentral.com	
Provides secure broadband networks for large enterprises	www.axcelerant.com	
Provides IT security to help organizations protect their digital assets	www.foundstone.com	
Develops e-Communication software	www.ivtweb.com	
Provides e-learning courses to the financial services industry	www.emind.com	
Operates movie theaters across the United States	Unknown	
Develops and manufactures interventional cardiology devices	www.devax.net	
Develops devices to treat glaucoma	www.glaukos.com	
Manufactures medical devices to treat neurovascular disorders	www.microvent.com	
Develops medical devices for heart disease	www.theracardia.com	
Operates anatomic pathology laboratory	www.uslabs.net	
Produces medical devices for gastrointestinal disorders	www.usqimedical.com	
Develops technologies for the treatment of age-related vision loss	www.visiogen.com	
Designs and manufactures integrated optical networking components	www.lightcross.com	
Manufactures switches for telecom service providers	www.santera.com	
Provides educators with the opportunity to earn professional development	www.webed.com	
Develops fiber optic sub-systems and components	www.generalphotonics.com	
Develops software and solutions for the data communications industry	Unknown	
Provides software application integration to the electronic industry	www.aprisainc.com	
Develops enterprise applications software solutions	www.apriso.com	
Provides business plan and software development and intergration	www.ebuilt.com	
Develops e-mail based bill presentation and payment software	www.netcouriertech.com	
Provides expense management software	www.onemindconnect.com	
Provides visual search and categorization software	www.thebrain.com	
Develops and supplies network performance management software	www.trinagy.com	
Provides business process synchronization solutions	www.viacore.net	
Develops industrial automation software	www.wellspringsolutions.com	
Develops a web-based technologies for the equipment finance industries	www.wiredcapital.com	
Designs and supplies digital signal processing IP	www.3dsp.com	
Provides GEO satellite operators with temporary satellite replacements	Unknown	
Develops software that helps professional investors	www.codexa.com	
Provides satellite management services	www.uspacenet.com	

Supplies interactive voice communications services aimed at teenagers

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

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name_firm	city	county	state	name_firm	dollars_rec	financ_seq	dev_stage	industry	description
Chimeric Therapies, Inc	Laguna Niguel	Orange	CA	92677	\$3,889,900	1995 Q1-1997 Q4	6 Later Stage	Biotechnology	Develops and researche
Galt Laboratories	Irvine	Orange	CA	92614	\$250,000		3 Early Stage	Biotechnology	Develops a device for tr
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$30,000,000		3 Expansion	Biotechnology	Operates a biopharmacc
Maret Corporation	Newport Beach	Orange	CA	92660	\$165,000		10 Expansion	Biotechnology	Develops pharmaceutica
Market Wire (FKA: Int	Los Angeles	Los Angeles	CA	90045	\$2,000,000		2 Early Stage	Business Product	Distributes direct compa
Caliber Collision Cente	Irvine	Orange	CA	92614	\$237,000		4 Expansion	Consumer Produc	Operates a collision cen
Froth Au Lait	Torrance	Los Angeles	CA	90501	\$1,599,900		2 Expansion	Consumer Produc	Develops and markets e
Teecino Caffè, Inc.	Santa Barbara	Santa Barbara	CA	93140	\$35,000		2 Expansion	Consumer Produc	Manufactures, distribute
Walking Company, Inc	Westlake Village	Los Angeles	CA	91361	\$350,000		4 Expansion	Consumer Produc	Owns and operates reta
Agility Communication:	Goleta	Santa Barbara	CA	93117	\$83,000,000		3 Later Stage	Electronics/Instrui	Produces laser compon
End 2 End Loans	Laguna Hills	Orange	CA	92653	\$800,000		2 Expansion	Financial Service	Develops point of sale s
NWP Services Corpora	Santa Ana	Orange	CA	92705	\$5,500,000		19 Expansion	Financial Service	Provides water & utility t
OccMed, Inc.	La Puente	Los Angeles	CA	91744	\$345,000		2 Expansion	Healthcare Servic	Provides occupational m
VivoMetrics, Inc.	Ventura	Ventura	CA	93001	\$6,247,000		2 Expansion	Healthcare Servic	Provides continuous am
Litex, Inc.	Sherman Oaks	Los Angeles	CA	91403	\$50,000		6 Expansion	Industrial/Energy	Develops and commerci
Newport Generation V	Irvine	Orange	CA	92602	\$27,000,000		2 Early Stage	Industrial/Energy	Develops and acquires i
Packaging Plus, LLC.	La Mirada	Los Angeles	CA	90638	\$161,000		2 Expansion	Industrial/Energy	Provides thermoform pa
Steel Horse Automotiv	Compton	Los Angeles	CA	90220	\$2,800,000		3 Expansion	Industrial/Energy	Manufactures automotiv
Build-To-Order, Inc. (F	Santa Monica	Los Angeles	CA	90404	\$5,000,000		5 Early Stage	IT Services	Provides Internet build-t
Hiwire, Inc.	Los Angeles	Los Angeles	CA	90071	\$11,500,000		3 Expansion	IT Services	Sells, serves and inserts
LabVelocity, Inc. (FKA	West Los Angeles	Los Angeles	CA	90025	\$3,000,000		3 Expansion	IT Services	Provides information tec
SageMetrics Corporati	North Hollywood	Los Angeles	CA	91601	\$1,000,000		3 Expansion	IT Services	Provides business intelli
Big 5 Sporting Goods	El Segundo	Los Angeles	CA	90245	\$0		1 Early Stage	Media and Entert	Owns and operates spo
Dental X Change, Inc.	Irvine	Orange	CA	92614	\$1,103,000		4 Later Stage	Media and Entert	Provides an online servi
Medsn, Inc. (FKA: Mec	Culver City	Los Angeles	CA	90232	\$12,000,000		3 Expansion	Media and Entert	Operates a web site for
Skytron Corporation (A	Irvine	Orange	CA	92618	\$0		2 Expansion	Media and Entert	Develops visual display
BioLucent, Inc.	Aliso Viejo	Orange	CA	92656	\$3,900,000		2 Expansion	Medical Devices	Designs and manufactur
Devax, Inc.	Lake Forest	Orange	CA	92630	\$6,200,000		2 Expansion	Medical Devices	Develops and manufact
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$3,740,000		9 Expansion	Medical Devices	Develops catheter techn
Refractec, Inc.	Irvine	Orange	CA	92618	\$8,250,000		3 Expansion	Medical Devices	Provides a non-laser alt
SenoRx, Inc. (fka; Bio	Aliso Viejo	Orange	CA	92656	\$19,000,000		3 Later Stage	Medical Devices	Develops medical devic
E2O Communications,	Calabasas	Los Angeles	CA	91302	\$7,000,000		4 Expansion	Networking and E	Develops fiber optic sub
Evernet Systems, Inc.	Los Angeles	Los Angeles	CA	90045	\$1,800,000		9 Expansion	Networking and E	Develops and supports i
Phasebridge, Inc.	Pasadena	Los Angeles	CA	91105	\$9,870,000		1 Early Stage	Networking and E	Designs and develops c
Sabeus Photonics, Inc	Chatsworth	Los Angeles	CA	91311	\$5,000,000		2 Expansion	Networking and E	Designs and manufactur
Santera Systems, Inc.	Woodland Hills	Los Angeles	CA	91302	\$42,333,000		4 Later Stage	Networking and E	Manufactures switches f
Undisclosed Company	Irvine	Orange	CA	92618	\$3,140,000		1 Expansion	Other	Undisclosed
Canter's WebED, Inc.	Los Angeles	Los Angeles	CA	90066	\$570,000		5 Early Stage	Retailing/Distribut	Provides educators with
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$5,000,100		4 Later Stage	Retailing/Distribut	Provides lifestyle-based e-c
Purebeauty, Inc.	Encino	Los Angeles	CA	91436	\$6,000,000		1 Expansion	Retailing/Distribut	Owns and operates salc
B2C2, Inc.	Los Angeles	Los Angeles	CA	90010	\$4,200,000		2 Later Stage	Semiconductors	Provides broadband sol
Fulcrum Microsystems	Calabasas	Los Angeles	CA	91302	\$16,000,000		1 Early Stage	Semiconductors	Develops circuit architec
IMC Semiconductor (F	Agoura Hills	Los Angeles	CA	91301	\$41,000,000		6 Later Stage	Semiconductors	Develops software and s
Kotura, Inc. (FKA: Arrc	Monterey Park	Los Angeles	CA	91754	\$8,870,000		3 Later Stage	Semiconductors	Develops opto-electronic
Newport Opticom	Newport Beach	Orange	CA	92660	\$7,000,000		1 Early Stage	Semiconductors	Provides optical switch f
Quintessence Photonic	Sylmar	Los Angeles	CA	91342	\$9,030,000		1 Early Stage	Semiconductors	Develops and commerci
Xponent Photonics, Inc	Monrovia	Los Angeles	CA	91016	\$16,000,100		2 Expansion	Semiconductors	Manufactures surface m
Accruent, Inc. (FKA: M	Santa Monica	Los Angeles	CA	90404	\$10,000,000		2 Expansion	Software	Provides real estate sol
Allvivo, Inc. (FKA: Cell	Lake Forest	Orange	CA	92630	\$500,000		3 Expansion	Software	Develops biomimetic sui
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$1,500,000		2 Startup/Seed	Software	Provides logistics outso
Commerce5, Inc. (FKA	Aliso Viejo	Orange	CA	92656	\$17,500,000		6 Expansion	Software	Provides managed e-co
Emergent Game Tech	Calabasas	Los Angeles	CA	91302	\$350,000		2 Early Stage	Software	Develops software for oi
Iteris	Anaheim	Orange	CA	92802	\$9,700,000		1 Early Stage	Software	Develops systems and s

Return Exchange, Inc.	Irvine	Orange	CA	99514	\$4,700,000	3 Expansion	Software	Develops software solut
UNX Holdings, Inc. (F)	Burbank	Los Angeles	CA	91503	\$4,100,000	3 Expansion	Software	Provides professional in
Wellspring Solutions, I	Santa Ana	Orange	CA	92707	\$1,868,000	13 Expansion	Software	Develops industrial auto
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$4,676,000	3 Later Stage	Telecommunicatic	Provides broadband con
Boingo Wireless, Inc.	Santa Monica	Los Angeles	CA	90404	\$9,500,000	1 Startup/Seed	Telecommunicatic	Provides wireless broad
CallWave, Inc.	Santa Barbara	Santa Barbara	CA	93102	\$21,175,200	3 Expansion	Telecommunicatic	Provides Voice over Inte
HeyAnita, Inc.	Burbank	Los Angeles	CA	91502	\$3,998,000	4 Expansion	Telecommunicatic	Provides enhanced mes
IP MobileNet, Inc.	Irvine	Orange	CA	92606	\$11,025,000	1 Expansion	Telecommunicatic	Manufactures and distrik
Telogis, Inc.	Costa Mesa	Orange	CA	92627	\$250,000	1 Early Stage	Telecommunicatic	Designs software for wir
Wavestream Corporati	San Dimas	Los Angeles	CA	91773	\$3,999,800	1 Startup/Seed	Telecommunicatic	Develops and manufact
Zonu, Inc.	Tarzana	Los Angeles	CA	91356	\$750,000	2 Early Stage	Telecommunicatic	Develops passive optica
					\$531,938,000			

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2001 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$30,000,000		\$10,414,900					\$40,414,900
Business Products and Services	\$2,000,000							\$2,000,000
Computers and Peripherals								\$0
Consumer Products and Services	\$1,949,900		\$237,000		\$35,000			\$2,221,900
Electronics/ Instrumentation					\$83,000,000			\$83,000,000
Financial Services			\$6,300,000					\$6,300,000
Health Services	\$345,000			\$6,247,000				\$6,592,000
Industrial/ Energy	\$3,011,000		\$27,000,000					\$30,011,000
IT Services	\$20,500,000							\$20,500,000
Media and Entertainment	\$12,000,000		\$1,103,000					\$13,103,000
Medical Devices and Equipment			\$41,090,000					\$41,090,000
Networking and Equipment	\$66,003,000							\$66,003,000
Other			\$3,140,000					\$3,140,000
Retailing/ Distribution	\$11,570,100							\$11,570,100
Semiconductors	\$95,100,100		\$7,000,000					\$102,100,100
Software	\$16,250,000		\$32,268,000					\$48,518,000
Telecommunications	\$22,923,800		\$11,275,000		\$21,175,200			\$55,374,000
Total	\$281,652,900	\$0	\$139,827,900	\$6,247,000	\$104,210,200		\$0	\$531,938,000

website

Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

www.chimeric.com

Unknown

www.mannkindcorp.com

www.maretpharma.com

www.marketwire.com

www.calibercollision.com

www.frothaulait.com

www.teeccino.com

www.thewalkingco.com

www.agilitycom.com

Unknown

www.nwpco.com

www.occmcd.com

www.vivometrics.com

www.litexcorp.com

Unknown

www.packagingplusllc.com

Unknown

www.btoauto.com

Unknown

www.labvelocity.com

www.sagemetrics.com

www.big5sportinggoods.com

www.dentalxchange.com

www.medsn.com

Unknown

www.biolumcent.com

www.devax.net

www.endicormed.com

www.refractec.com

www.senorx.com

www.e20inc.com

www.evernet.com

www.phasebridge.com

www.sabeus.com

www.santera.com

Undisclosed

www.webed.com

www.babystyle.com

www.purebeauty.com

www.b2c2.com

www.fulcrummicro.com

Unknown

www.kotura.com

www.newportopticom.com

www.qpclasers.com

www.xponentinc.com

www.accruent.com

www.allvivo.com

www.casestack.com

www.commerce5.com

www.emergent.net

www.iteris.com

www.returnexchange.com
www.unx.com
www.wellspringsolutions.com
www.altrio.net
www.boingo.com
www.callwave.com
Unknown
www.ipmobilenetinc.com
www.telogis.com
www.wavestream.com
www.zonu.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
Clearant, Inc.	Los Angeles	Los Angeles	CA	90025	\$12,130,000		1	Expansior Biotechnology	Developer of a proprieta
Kadmus Pharmaceutic	Irvine	Orange	CA	92612	\$4,000,100		1	Startup/St	Biotechnology Develops therapeutics a
Orqis Medical Corpora	Lake Forest	Orange	CA	92630	\$3,000,000		3	Early Staç	Biotechnology Develops systems for ac
Comtel Electronics, Inc	Tustin	Orange	CA	92780	\$1,396,000		7	Expansior Business Product	Distributors of electric pa
iSuppli Corporation	El Segundo	Los Angeles	CA	90245	\$11,250,000		3	Later Staç	Business Product Provides procurement ar
Market Wire (FKA: Inte	Los Angeles	Los Angeles	CA	90045	\$4,000,200		3	Early Staç	Business Product Distributes direct compar
Caliber Collision Cente	Irvine	Orange	CA	92614	\$40,000,000		5	Expansior Consumer Produc	Operates a collision cent
Fresh Enterprises, Inc.	Thousand Oaks	Ventura	CA	91360	\$12,500,000		2	Expansior Consumer Produc	Owns and operates quick
International Educator	Irvine	Orange	CA	92612	\$5,000,000		1	Later Staç	Consumer Produc Operates a chain of prop
Protcare, Inc. (FKA: S	Santa Monica	Los Angeles	CA	90404	\$1,000,000		8	Expansior Healthcare Serviç	Provides health care sciç
Lighting Technologies, Baldwin Park		Los Angeles	CA	91706	\$1,300,000		2	Early Staç	Industrial/Energy Develops and manufactu
Newport Generation V	Irvine	Orange	CA	92602	\$12,122,000		3	Expansior Industrial/Energy	Develops and acquires ir
Foundstone, Inc. (FKA Mission Viejo		Orange	CA	92691	\$1,000,000		3	Expansior IT Services	Provides IT security to h
Action Online Entertair	Long Beach	Los Angeles	CA	90802	\$4,000,000		2	Early Staç	Media and Enterta Provides Internet-based
Fairlight USA	Hollywood	Los Angeles	CA	90038	\$7,106,000		6	Expansior Media and Enterta	Develops digital audio ar
House of Blues Entert	Los Angeles	Los Angeles	CA	90028	\$15,000,000		7	Later Staç	Media and Enterta Manages eight House of
3F Therapeutics, Inc.	Lake Forest	Orange	CA	92630	\$7,050,000		2	Early Staç	Medical Devices a Develops cardio-vascula
AcuFocus, Inc.	Irvine	Orange	CA	92618	\$1,555,000		1	Startup/St	Medical Devices a Develops ocular implants
EndiCOR Medical, Inc.	San Clemente	Orange	CA	92673	\$630,000		10	Expansior Medical Devices a	Develops catheter techn
IntraLase Corporation	Irvine	Orange	CA	92618	\$10,000,000		7	Expansior Medical Devices a	Manufactures lasers for (
US Labs, Inc. (AKA: U	Irvine	Orange	CA	92612	\$15,000,000		10	Expansior Medical Devices a	Operates anatomic pathc
USGI Medical, Inc.	San Clemente	Orange	CA	92673	\$3,500,000		2	Early Staç	Medical Devices a Produces medical device
Aristos Logic Corporati	Foothill Ranch	Orange	CA	92610	\$15,500,000		3	Expansior Networking and E	Develops solutions comb
OEwaves, Inc.	Pasadena	Los Angeles	CA	91106	\$1,999,000		3	Expansior Networking and E	Develops integrated opti
Sabeus Photonics, Inc	Chatsworth	Los Angeles	CA	91311	\$16,000,000		3	Later Staç	Networking and E Designs and manufactur
Motorsport Aftermarke	Irvine	Orange	CA	92612	\$16,985,000		1	Later Staç	Other Operates as a holding cc
Canter's WebED, Inc.	Los Angeles	Los Angeles	CA	90066	\$30,000		6	Early Staç	Retailing/Distributi Provides educators with
Global Communication	Torrance	Los Angeles	CA	90505	\$0		1	Expansior Semiconductors	Manufactures compound
Primarion, Inc.	Torrance	Los Angeles	CA	90505	\$47,000,000		3	Later Staç	Semiconductors Operates as a mixed sign
Asita Technologies, Inc	Irvine	Orange	CA	92612	\$24,000,000		2	Expansior Software	Provides high-speed Virt
Bitfone Corporation	Laguna Niguel	Orange	CA	92677	\$8,345,000		1	Early Staç	Software Provides firmware over-t
DataDirect Networks, I	Chatsworth	Los Angeles	CA	91311	\$10,000,000		1	Expansior Software	Provides networked stor
Digital Map Products, I	Costa Mesa	Orange	CA	92626	\$1,000,000		1	Early Staç	Software Provides map enabled sc
eEye Digital Security	Aliso Viejo	Orange	CA	92656	\$1,500,000		2	Expansior Software	Develops network securi
Envenergy, Inc.	Carpinteria	Santa Barbara	CA	93013	\$13,400,000		1	Expansior Software	Provides hardware, softv
Evolution Robotics, Inc	Pasadena	Los Angeles	CA	91103	\$2,620,000		1	Early Staç	Software Develops a software plat
go2 Directory Systems	Irvine	Orange	CA	92612	\$12,000,000		4	Expansior Software	Operates mobile, locatio
Intersperse, Inc. (FKA: Pasadena		Los Angeles	CA	91101	\$12,000,000		2	Expansior Software	Develops management s
Net Asset Managemer	Los Angeles	Los Angeles	CA	90025	\$1,500,000		2	Later Staç	Software Provides software technolog
NextStrat, Inc.	Newport Beach	Orange	CA	92660	\$0		2	Expansior Software	Provides enterprise softv
PackageX, Inc.	Van Nuys	Los Angeles	CA	91316	\$0		1	Expansior Software	Develops brand managr
SatisFusion	Long Beach	Los Angeles	CA	90807	\$7,500,000		1	Expansior Software	Assists manufacturers, d
Storactive, Inc.	Marina del Rey	Los Angeles	CA	90292	\$14,300,000		2	Early Staç	Software Provides enterprise clien
Thinque Systems Corp	Studio City	Los Angeles	CA	91602	\$11,000,000		5	Later Staç	Software Develops software for sa
Wellspring Solutions, I	Santa Ana	Orange	CA	92707	\$631,000		14	Expansior Software	Develops industrial autor
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$14,999,800		4	Expansior Telecommunicatio	Provides broadband corr
Boingo Wireless, Inc.	Santa Monica	Los Angeles	CA	90404	\$15,000,000		2	Early Staç	Telecommunicatio Provides wireless broadt
Callipso Corporation (F	Santa Ana	Orange	CA	92707	\$12,000,000		3	Later Staç	Telecommunicatio Offers Voice over Interne
Occam Networks, Inc.	Goleta	Santa Barbara	CA	93117	\$10,000,000		3	Expansior Telecommunicatio	Provides communication
Omnilux, Inc.	Pasadena	Los Angeles	CA	91105	\$500,000		1	Early Staç	Telecommunicatio Provides broadband acc
VSK Photonics, Inc.	Lake Forest	Orange	CA	92630	\$9,300,000		2	Early Staç	Telecommunicatio Supplies active photonic
Zonu, Inc.	Tarzana	Los Angeles	CA	91356	\$6,000,000		3	Expansior Telecommunicatio	Develops passive optical
					\$457,649,100				

Venture Capital Investments in the SCAG Region

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Data has been compiled by SCAG Community Development Staff 213-236-1846

1995 Q1- 1997 Q4

2001 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$12,130,000		\$7,000,100					\$19,130,100
Business Products and Services	\$15,250,200		\$1,396,000					\$16,646,200
Computers and Peripherals								\$0
Consumer Products and Services			\$45,000,000	\$12,500,000				\$57,500,000
Electronics/ Instrumentation								\$0
Financial Services								\$0
Health Services	\$1,000,000							\$1,000,000
Industrial/ Energy	\$1,300,000		\$12,122,000					\$13,422,000
IT Services			\$1,000,000					\$1,000,000
Media and Entertainment	\$26,106,000							\$26,106,000
Medical Devices and Equipment			\$37,735,000					\$37,735,000
Networking and Equipment	\$17,999,000		\$15,500,000					\$33,499,000
Other			\$16,985,000					\$16,985,000
Retailing/ Distribution	\$30,000							\$30,000
Semiconductors	\$47,000,000							\$47,000,000
Software	\$58,920,000		\$47,476,000		\$13,400,000			\$119,796,000
Telecommunications	\$36,499,800		\$21,300,000		\$10,000,000			\$67,799,800
Total	\$216,235,000	\$0	\$205,514,100	\$12,500,000	\$23,400,000		\$0 \$0	\$457,649,100

website

Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

www.clearant.com

www.kadmuspharma.com

www.orgis.com

www.comtel-inc.com

www.isuppli.com

www.marketwire.com

www.calibercollision.com

www.bajafresh.com

www.iecglobal.com

Unknown

www.ltilamps.com

Unknown

www.foundstone.com

www.actiononline.com

Unknown

www.hob.com

www.3ftherapeutics.com

www.acufocus.com

www.endicormed.com

www.intralase.com

www.uslabs.net

www.usgimedical.com

www.aristoslogic.com

www.oewaves.com

www.sabeus.com

Unknown

www.webed.com

www.gcsincorp.com

www.primarion.com

Unknown

www.bitfone.com

www.datadirectnet.com

www.digitalmapproducts.com

www.eeye.com

www.envenenergy.com

www.evolution.com

www.go2.com

www.intersperse.com

www.netassetmanagement.com

Unknown

www.packagex.com

www.satisfusion.com

www.storactive.com

www.thinque.com

www.wellspringsolutions.com

www.altrio.net

www.boingo.com

www.callipso.com

www.occamnetworks.com

www.omnilux.net

www.vskphotonics.com

www.zonu.com

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**Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Agensys, Inc. (FKA: UroGenes)	Santa Monica	Los Angeles	CA	90404	\$42,800,200		3 Later Stage	Biotechnology
Galt Laboratories	Irvine	Orange	CA	92614	\$250,000		4 Later Stage	Biotechnology
Neurion Pharmaceuticals, Inc.	Pasadena	Los Angeles	CA	91107	\$0		1 Startup/Seed	Biotechnology
StemCyte, Inc.	Arcadia	Los Angeles	CA	91007	\$7,400,000		1 Early Stage	Biotechnology
Valley Forge Pharmaceuticals	Irvine	Orange	CA	92618	\$4,000,000		4 Early Stage	Biotechnology
Celetronix (FKA: Celetron Inter)	Simi Valley	Ventura	CA	93065	\$48,000,000		2 Expansion	Computers and I
ViewSonic Corporation (AKA: V Walnut	Los Angeles	Los Angeles	CA	91789	\$0		2 Expansion	Computers and I
Mobile Storage Group, Inc. (AK Burbank	Los Angeles	Los Angeles	CA	91510	\$0		1 Early Stage	Consumer Produ
Naturade Products, Inc.	Irvine	Orange	CA	92606	\$2,500,000		1 Expansion	Consumer Produ
Agility Communications, Inc.	Goleta	Santa Barbara	CA	93117	\$9,000,000		4 Later Stage	Electronics/Instr
Fibersense Technology Corpor	Woodland Hills	Los Angeles	CA	91367	\$0		2 Expansion	Electronics/Instr
Protocare, Inc. (FKA: SMO, Inc	Santa Monica	Los Angeles	CA	90404	\$1,000,000		9 Expansion	Healthcare Serv
Catalytic Solutions, Inc.	Oxnard	Ventura	CA	93033	\$29,600,000		1 Later Stage	Industrial/Energy
VioSense Corporation	Pasadena	Los Angeles	CA	91106	\$1,000,000		1 Early Stage	Industrial/Energy
Foundstone, Inc. (FKA: Rampa Mission Viejo	Orange	Orange	CA	92691	\$0		4 Expansion	IT Services
Action Online Entertainment, In	Long Beach	Los Angeles	CA	90802	\$4,000,000		3 Early Stage	Media and Enter
Reunion.com, Inc.	Los Angeles	Los Angeles	CA	90025	\$2,359,000		1 Early Stage	Media and Enter
Zkey.com (FKA: SDN Online, In	Los Angeles	Los Angeles	CA	90013	\$0		4 Early Stage	Media and Enter
Cameron Health, Inc.	San Clemente	Orange	CA	92673	\$31,500,000		2 Expansion	Medical Devices
Opus Medical, Inc.	San Juan Capistrano	Orange	CA	92675	\$2,000,000		2 Expansion	Medical Devices
ViaLogy Corporation	Altadena	Los Angeles	CA	91001	\$3,000,000		1 Early Stage	Medical Devices
Auxora, Inc. (FKA: NexWave)	Baldwin Park	Los Angeles	CA	91706	\$3,000,000		2 Early Stage	Networking and
iStor Networks, Inc.	Irvine	Orange	CA	92618	\$10,999,800		1 Early Stage	Networking and
Netifice Communications, Inc. (	Costa Mesa	Orange	CA	92626	\$6,500,000		3 Expansion	Networking and
Siimpel, Inc. (FKA: SiWave, Inc	Arcadia	Los Angeles	CA	91006	\$8,000,000		2 Expansion	Networking and
Magnolia Parks	Sherman Oaks	Los Angeles	CA	91401	\$14,000,000		1 Early Stage	Other
Canter's WebED, Inc. (FKA: W	Los Angeles	Los Angeles	CA	90066	\$120,000		7 Early Stage	Retailing/Distrib
Global Communication Semico	Torrance	Los Angeles	CA	90505	\$27,500,000		2 Expansion	Semiconductors
Indigo Systems Corporation	Goleta	Santa Barbara	CA	93117	\$15,000,000		1 Later Stage	Semiconductors
Kotura, Inc. (FKA: Arroyo Optic	Monterey Park	Los Angeles	CA	91754	\$20,000,000		4 Later Stage	Semiconductors
Molecular Electronics	Torrance	Los Angeles	CA	90503	\$7,500,000		2 Early Stage	Semiconductors
TelASIC Communications	El Segundo	Los Angeles	CA	90245	\$22,580,000		1 Early Stage	Semiconductors
Alteer Corporation	Irvine	Orange	CA	92618	\$3,976,000		5 Later Stage	Software
Avamar Technologies, Inc.	Irvine	Orange	CA	92618	\$12,000,000		1 Later Stage	Software
Enfish Corporation	Pasadena	Los Angeles	CA	91101	\$30,000,000		3 Expansion	Software
Eyematic	Inglewood	Los Angeles	CA	90301	\$16,000,000		1 Expansion	Software
FutureTrade Technologies, Inc.	Lake Forest	Orange	CA	92630	\$17,700,000		2 Expansion	Software
Octave Software	Los Angeles	Los Angeles	CA	90010	\$0		1 Later Stage	Software
Return Exchange, Inc., The	Irvine	Orange	CA	92618	\$7,900,000		3 Later Stage	Software
Arrival Communications, Inc.	Bakersfield	Kern	CA	93301	\$6,000,000		4 Later Stage	Telecommunicat
Intertainer, Inc.	Santa Monica	Los Angeles	CA	90404	\$15,000,000		5 Expansion	Telecommunicat
Nomadix, Inc.	Westlake Village	Los Angeles	CA	91361	\$9,000,000		4 Expansion	Telecommunicat
Omnilux, Inc.	Pasadena	Los Angeles	CA	91105	\$600,000		2 Early Stage	Telecommunicat
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$12,999,900		4 Early Stage	Telecommunicat
					\$454,784,900			

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2002 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$50,200,200		\$4,250,000					\$54,450,200

Business Products and
Services

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

\$0

Computers and Peripherals
Consumer Products and
Services

\$48,000,000

\$48,000,000

\$2,500,000

\$2,500,000

Electronics/ Instrumentation
Financial Services

\$9,000,000

\$9,000,000

\$0

Health Services

\$1,000,000

\$1,000,000

Industrial/ Energy

\$1,000,000

\$29,600,000

\$30,600,000

IT Services

\$0

\$0

Media and Entertainment

\$6,359,000

\$6,359,000

Medical Devices and
Equipment

\$3,000,000

\$33,500,000

\$36,500,000

Networking and Equipment

\$11,000,000

\$17,499,800

\$28,499,800

Other

\$14,000,000

\$14,000,000

Retailing/ Distribution

\$120,000

\$120,000

Semiconductors

\$77,580,000

\$15,000,000

\$92,580,000

Software

\$46,000,000

\$41,576,000

\$87,576,000

Telecommunications

\$37,599,900

\$6,000,000

\$43,599,900

Total

\$247,859,100

\$0

\$99,325,800

\$77,600,000

\$24,000,000

\$6,000,000

\$0

\$454,784,900

description	website	AG Region
Develops targeted cancer therapeutics	www.agensys.com	1995 Q1- 1997 Q4
Develops a device for treating a form of Unknown		
Develops small molecule drugs for the ce	www.neurionpharma.com	
Operates a stem cell research technology	www.stemcyte.com	
Develops a pharmaceutical eye drop for	www.valleyforgepharmaceuticals.com	
Provides electronic and optical manufact	www.celetronix.com	
Provides visual display products	www.viewsonic.com	
Provides on-site portable storage facilitie	www.mobilestorage.com	
Produces and markets soy protein produ	www.naturade.com	
Produces laser components	www.agilitycom.com	
Designs fiberoptic gyroscopes for military	www.fibersense.com	
Provides health care science and clinical	Unknown	
Develops and manufactures catalytic cor	www.catalyticsolutions.com	
Develops and markets imaging and laser	www.viosense.com	
Provides IT security to help organizations	www.foundstone.com	
Provides Internet-based gambling service	www.actiononline.com	
Operates as a social networking website	www.reunion.com	
Provider of online information managemen	Unknown	
Develops implantable devices for treatme	www.cameronhealth.com	
Develops minimally invasive orthopedic r	www.opusmedical.com	
Develops and markets signal processing	www.vialogy.com	
Manufactures optical filters for fiber optic	www.auxora.com	
Provides storage networking technologie	www.istor.com	
Provides IP Virtual Private Network (VPN)	www.netifice.com	
Manufactures and designs optical switchi	www.siimpel.com	
Provides other products and services	Unknown	
Provides educators with the opportunity t	www.webed.com	
Manufactures compound semiconductor	www.gcsincorp.com	
Develops and produces advanced infrare	www.indigosystems.com	
Develops opto-electronic products for the	www.kotura.com	
Produces molecular thin film technology-I	Unknown	
Provides analog and mixed-signal integr	www.telasic.com	
Develops and provides medical software	www.alteer.com	
Provides data management solutions	www.avamar.com	
Provides enterprise software for end use	www.enfish.com	
Develops simulation tools that mimics ho	www.eyematic.com	
Develops electronic trading tools to profe	www.futuretrade.com	
Develops content management software	Unknown	
Develops software solutions for managing retu	www.returnexchange.com	
Provides DSL and communication service	www.arrival.com	
Provides entertainment on demand broadc	www.intertainer.com	
Develops technology that facilitates oper	www.nomadix.com	
Provides broadband access over the "las	www.omnilux.net	
Develops wireless communications equip	www.strixsys.com	

separate and independent legal en

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$5,800,100		4 Expansion	Biotechnology	Operates a biopharmaceutical compar
StemCyte, Inc.	Arcadia	Los Angeles	CA	91007	\$4,975,000		2 Early Stage	Biotechnology	Operates a stem cell research technol
Valley Forge Pharmac	Irvine	Orange	CA	92618	\$1,190,000		5 Early Stage	Biotechnology	Develops a pharmaceutical eye drop fo
Allegiance Investment	Huntington Beach	Orange	CA	92648	\$0		1 Expansion	Financial Service	Operates an independent investment :
ProcessClaims	Manhattan Beach	Orange	CA	90266	\$5,000,000		3 Expansion	Financial Service	Develops web-based solutions for the
Cogent Healthcare, Inc	Irvine	Orange	CA	92612	\$15,400,200		5 Expansion	Healthcare Serv	Provides in-patient medical services fc
Axcelerant, Inc.	Irvine	Orange	CA	92612	\$9,000,000		2 Expansion	IT Services	Provides secure broadband networks l
Dynamics Direct, Inc.	(Valencia	Los Angeles	CA	91355	\$1,800,000		4 Expansion	IT Services	Develops enterprise email software so
SageMetrics Corporati	North Hollywood	Los Angeles	CA	91601	\$6,500,000		4 Expansion	IT Services	Provides business intelligence that inte
Vizional Technologies	El Segundo	Los Angeles	CA	90245	\$12,000,000		3 Expansion	IT Services	Provides a business-to-business Web-
IntraLase Corporation	Irvine	Orange	CA	92618	\$30,000,000		8 Expansion	Medical Devices	Manufactures lasers for ophthalmic su
Opus Medical, Inc.	San Juan Capistrano	Orange	CA	92675	\$4,500,000		3 Expansion	Medical Devices	Develops minimally invasive orthopedi
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$0		1 Startup/Seed	Medical Devices	Develops less invasive treatments for
Vascular Control Syste	San Juan Capistrano	Orange	CA	92675	\$5,400,000		3 Expansion	Medical Devices	Develops surgical tools for the occlusi
Visiogen, Inc.	Irvine	Orange	CA	92618	\$4,820,000		3 Expansion	Medical Devices	Develops technologies for the treatme
INPHI Corporation (FK	Westlake Village	Los Angeles	CA	91361	\$25,000,000		2 Expansion	Networking and E	Provides high-bandwidth solutions for
Optinetrics, Inc. (FKA:	Torrance	Los Angeles	CA	90503	\$4,725,000		2 Early Stage	Networking and E	Develops optical telecommunication d
Sabeus Photonics, Inc	Chatsworth	Los Angeles	CA	91311	\$5,000,000		4 Later Stage	Networking and E	Designs and manufactures high-conce
Sierra Monolithics, Inc.	Redondo Beach	Los Angeles	CA	90277	\$13,000,000		3 Expansion	Networking and E	Develops monolithic microwave integr
Canter's WebED, Inc.	Los Angeles	Los Angeles	CA	90066	\$48,000		8 Early Stage	Retailing/Distrib	Provides educators with the opportunit
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$1,500,000		5 Early Stage	Retailing/Distrib	Provides lifestyle-based e-commerce :
Indigo Systems Corpor	Goleta	Santa Barbara	CA	93117	\$17,600,100		2 Expansion	Semiconductors	Develops and produces advanced infr
Motia, Inc.	Pasadena	Los Angeles	CA	91107	\$3,000,000		1 Early Stage	Semiconductors	Develops wireless semiconductors and
Pictos Technologies, I	Newport Beach	Orange	CA	92660	\$17,000,200		1 Early Stage	Semiconductors	Supplies semiconductors and software
Allvivo, Inc. (FKA: Cell	Lake Forest	Orange	CA	92630	\$500,000		4 Expansion	Software	Develops biomimetic surface coatings
Applied Wave Researc	El Segundo	Los Angeles	CA	90245	\$7,392,000		1 Expansion	Software	Develops high-frequency electronic de
Apriso Corporation (FK	Long Beach	Los Angeles	CA	90831	\$14,000,100		5 Expansion	Software	Develops enterprise applications softw
Emergent Game Tech	Calabasas	Los Angeles	CA	91302	\$1,500,000		3 Early Stage	Software	Develops software for online video gar
Imaging Portals, Inc.	Irvine	Orange	CA	92614	\$2,800,000		2 Early Stage	Software	Develops and deploys remote monitori
SatisFusion	Long Beach	Los Angeles	CA	90807	\$1,000,000		2 Expansion	Software	Assists manufacturers, distributors, an
Sendia Corporation	Santa Monica	Los Angeles	CA	90405	\$1,800,000		1 Early Stage	Software	Develops software solutions for wirele
SOA Software, Inc. (FI	Los Angeles	Los Angeles	CA	90025	\$15,000,000		3 Expansion	Software	Develops software used to deploy and
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$17,000,200		5 Expansion	Telecommunicati	Provides broadband communications :
Intertainer, Inc.	Santa Monica	Los Angeles	CA	90404	\$9,390,000		6 Expansion	Telecommunicati	Provides entertainment on demand br
MegaPath Networks, I	Costa Mesa	Orange	CA	92626	\$6,000,000		4 Expansion	Telecommunicati	Provides Internet access to small and
Tia Mobile, Inc.	Pasadena	Los Angeles	CA	91101	\$3,000,000		1 Early Stage	Telecommunicati	Provides communication products and
Tornado Development	El Segundo	Los Angeles	CA	90245	\$20,000,000		5 Expansion	Telecommunicati	Provides unified messaging technolog
					\$292,740,900				

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Data has been compiled by SCAG Community Development Staff 213-236-1846

2002 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$10,875,100		\$1,190,000					\$12,065,100
Business Products and Services								\$0
Computers and Peripherals								\$0
Consumer Products and Services								\$0

		Venture Capital Investments in the SCAG Region						
		1995 Q1- 1997 Q4						
Electronics/ Instrumentation								\$0
Financial Services		\$5,000,000						\$5,000,000
Health Services		\$15,400,200						\$15,400,200
Industrial/ Energy								\$0
IT Services	\$20,300,000	\$9,000,000						\$29,300,000
Media and Entertainment								\$0
Medical Devices and Equipment		\$44,720,000						\$44,720,000
Networking and Equipment	\$47,725,000							\$47,725,000
Other								\$0
Retailing/ Distribution	\$1,548,000							\$1,548,000
Semiconductors	\$3,000,000	\$17,000,200		\$17,600,100				\$37,600,300
Software	\$40,692,100	\$3,300,000						\$43,992,100
Telecommunications	\$49,390,200	\$6,000,000						\$55,390,200
Total	\$173,530,400	\$0	\$101,610,400	\$0	\$17,600,100	\$0	\$0	\$292,740,900

website

pital Investments in the SCAG Region

1995 Q1- 1997 Q4

www.mannkindcorp.com

www.stemcyte.com

www.valleyforgepharmaceuticals.com

www.allegiancecapital.com

www.processclaims.com

www.cogenthealthcare.com

www.axcelerant.com

www.dynamicsdirect.com

www.sagemetrics.com

www.vizional.com

www.intralase.com

www.opusmedical.com

Unknown

www.vascularcontrol.com

www.visiogen.com

www.inphi-corp.com

Unknown

www.sabeus.com

www.monolithics.com

www.webed.com

www.babystyle.com

www.indigosystems.com

www.motia.com

www.pictos.com

www.allvivo.com

www.appwave.com

www.aprigo.com

www.emergent.net

www.imagingportals.com

www.satisfusion.com

www.sendia.com

www.soa.com

www.altrio.net

www.intertainer.com

www.megapath.net

Unknown

Unknown

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
Aeolus Pharmaceutica	Laguna Niguel	Orange	CA	92677	\$3,000,000		1 Early Stage	Biotechnology	Develops catalytic antioxidant compound
Kadmus Pharmaceutic	Irvine	Orange	CA	92612	\$2,000,000		2 Early Stage	Biotechnology	Develops therapeutics against disorders
Symphony Medical, Inc	Laguna Hills	Orange	CA	92653	\$600,000		1 Startup/Seed	Biotechnology	Develops proprietary biopolymer and cel
Agile Materials and Te	Goleta	Santa Barbara	CA	93117	\$5,800,000		1 Early Stage	Electronics/Instru	Produces small technological devices
Tunable Photonics Co	Altadena	Los Angeles	CA	91001	\$40,000		2 Early Stage	Electronics/Instru	Develops tunable laser communications
NWP Services Corpor	Santa Ana	Orange	CA	92705	\$10,000,000		20 Expansion	Financial Service	Provides water & utility billing services fo
Vantage Oncology, Inc	El Segundo	Los Angeles	CA	90245	\$9,000,100		1 Early Stage	Healthcare Servic	Develops and operates radiation oncology
CerOx Corporation	Santa Maria	Santa Barbara	CA	93455	\$4,100,000		1 Later Stage	Industrial/Energy	Provides equipment to destroy hazardous
Vizional Technologies, El	Segundo	Los Angeles	CA	90245	\$1,650,000		4 Expansion	IT Services	Provides a business-to-business Web-b
Glaukos Corporation	Laguna Hills	Orange	CA	92653	\$6,000,000		2 Early Stage	Medical Devices	Develops devices to treat glaucoma
MicroVention, Inc.	Aliso Viejo	Orange	CA	92656	\$19,000,000		4 Expansion	Medical Devices	Manufactures medical devices to treat n
Refractec, Inc.	Irvine	Orange	CA	92618	\$5,100,000		4 Expansion	Medical Devices	Provides a non-laser alternative for in-of
Carparts Technologies	San Juan Capistrano	Orange	CA	92675	\$5,000,000		4 Expansion	Retailing/Distribut	Provides supply chain software solutions
Foodlink Online, LLC (	Torrance	Los Angeles	CA	90503	\$5,000,000		3 Expansion	Retailing/Distribut	Operates an online marketplace for agric
Axiom Microdevices, Ir	Irvine	Orange	CA	92618	\$8,000,000		1 Early Stage	Semiconductors	Designs integrated semiconductor syste
DiTrans Corporation	Irvine	Orange	CA	92618	\$8,000,000		2 Expansion	Semiconductors	Develops fabless semiconductors focus
Microfabrica, Inc. (FKA	Van Nuys	Los Angeles	CA	91406	\$5,700,000		2 Early Stage	Semiconductors	Develops micro-machining process tech
Morpho Technologies	Irvine	Orange	CA	92614	\$9,700,000		2 Expansion	Semiconductors	Develops silicon and software solutions
u-Nav Microelectronics	Irvine	Orange	CA	92618	\$9,999,900		2 Early Stage	Semiconductors	Develops products for the wireless comr
Adexa, Inc. (FKA: Par	Los Angeles	Los Angeles	CA	90045	\$15,000,000		4 Expansion	Software	Provides software and consulting servic
Alteer Corporation	Irvine	Orange	CA	92618	\$7,120,000		6 Later Stage	Software	Develops and provides medical software
Bitfone Corporation	Laguna Niguel	Orange	CA	92677	\$19,000,000		2 Expansion	Software	Provides firmware over-the-air (FOTA) u
Centor Software Corp	Irvine	Orange	CA	92618	\$250,000		5 Later Stage	Software	Provides Internet-based software for B2I
Commerce5, Inc. (FKA	Aliso Viejo	Orange	CA	92656	\$2,860,000		7 Later Stage	Software	Provides managed e-commerce tools an
Emergent Game Tech	Calabasas	Los Angeles	CA	91302	\$1,500,000		4 Early Stage	Software	Develops software for online video gami
Net Asset Managemer	Los Angeles	Los Angeles	CA	90025	\$2,500,000		3 Expansion	Software	Provides software technology to financ
Wellspring Solutions, I	Santa Ana	Orange	CA	92707	\$1,300,000		15 Expansion	Software	Develops industrial automation software
Workwell Systems, Inc	Aliso Viejo	Orange	CA	92656	\$1,500,000		3 Startup/Seed	Software	Develops applications for injury preventi
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$22,000,300		6 Expansion	Telecommunicati	Provides broadband communications se
Callipso Corporation (F	Santa Ana	Orange	CA	92707	\$18,000,000		4 Expansion	Telecommunicati	Offers Voice over Internet Protocol (VoI
Innovics Wireless, Inc.	Los Angeles	Los Angeles	CA	90064	\$7,000,000		2 Expansion	Telecommunicati	Provides multi-antenna processing for w
JAMDAT Mobile, Inc.	Los Angeles	Los Angeles	CA	90034	\$8,000,000		3 Later Stage	Telecommunicati	Provides mobile entertainment applicati
					\$223,720,300				

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Data has been compiled by SCAG Community Development Staff 213-236-1846

2002 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology			\$5,600,000					\$5,600,000
Business Products and Services								\$0
Computers and Peripherals								\$0
Consumer Products and Services								\$0
Electronics/ Instrumentation	\$40,000				\$5,800,000			\$5,840,000
Financial Services			\$10,000,000					\$10,000,000
Health Services	\$9,000,100							\$9,000,100
Industrial/ Energy					\$4,100,000			\$4,100,000

IT Services	\$1,650,000	Venture Capital Investments in the SCAG Region						\$1,650,000
Media and Entertainment		1995 Q1- 1997 Q4						\$0
Medical Devices and Equipment		\$30,100,000						\$30,100,000
Networking and Equipment								\$0
Other								\$0
Retailing/ Distribution	\$5,000,000	\$5,000,000						\$10,000,000
Semiconductors	\$5,700,000	\$35,699,900						\$41,399,900
Software	\$19,000,000	\$32,030,000						\$51,030,000
Telecommunications	\$37,000,300	\$18,000,000						\$55,000,300
Total	\$77,390,400	\$0	\$136,429,900	\$0	\$9,900,000	\$0	\$0	\$223,720,300

website

Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

www.aeoluspharma.com
www.kadmuspharma.com
www.symphonymed.com
www.agilematerials.com
www.tunablephotonics.com
www.nwpc.com
www.vantageoncology.com
www.cerox.com
www.vizional.com
www.glaukos.com
www.microvent.com
www.refractec.com
www.carpartmenttechnologies.com
www.foodlinkonline.com
www.axiom-micro.com
www.ditranscorp.com
www.microfabrica.com
www.morphotech.com
www.unav-micro.com
www.adexa.com
www.alteer.com
www.bitfone.com
www.centor.com
www.commerce5.com
www.emergent.net
www.netassetmanagement.com
www.wellspringsolutions.com
www.workwell.com
www.altrio.net
www.callipso.com
Unknown
www.jamdat.com

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
Kreido Laboratories, In	Camarillo	Ventura	CA	93042	\$7,250,000		2 Expansion	Biotechnology	Manufactures biopharmaceuticals, othe
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$58,824,900		5 Expansion	Biotechnology	Operates a biopharmaceutical company
HireRight, Inc.	Irvine	Orange	CA	92617	\$9,100,200		3 Expansion	Business Product	Provides internet-based employment sc
Agile Materials and Te	Goleta	Santa Barbara	CA	93117	\$700,000		2 Early Stage	Electronics/Instru	Produces small technological devices
Sage Community Grou	Newport Beach	Orange	CA	92660	\$6,000,000		1 Expansion	Financial Services	Provides real estate services in Califor
Ad PathLabs	Newport Beach	Orange	CA	92660	\$8,900,000		1 Early Stage	Healthcare Servic	Provides technical services to the anat
IPC, Inc. (FKA: In-Pati	North Hollywood	Los Angeles	CA	91602	\$15,500,000		5 Expansion	Healthcare Servic	Provides physician services, managem
Tri Alpha Energy, Inc.	El Toro	Orange	CA	92610	\$1,145,100		1 Early Stage	Industrial/Energy	Develops energy technologies
Ancillary Care Manage	Los Angeles	Los Angeles	CA	90017	\$3,000,000		2 Early Stage	IT Services	Provides automation to the managemer
MsourcE, Inc.	Irvine	Orange	CA	92612	\$15,000,000		2 Expansion	IT Services	Provides e-commerce services
Fandango, Inc.	Los Angeles	Los Angeles	CA	90064	\$15,300,000		3 Later Stage	Media and Entert	Provides online movie ticketing service
PhatNoise, Inc.	West Los Angeles	Los Angeles	CA	90025	\$0		1 Expansion	Media and Entert	Provides hardware, software and Web i
RadioVisa (FKA: ChitC	Sherman Oaks	Los Angeles	CA	91403	\$270,000		1 Expansion	Media and Entert	Produces syndicated Spanish language
AcuFocus, Inc.	Irvine	Orange	CA	92618	\$9,000,000		2 Early Stage	Medical Devices	Develops ocular implants to treat presb
Alsius Medical Corpor	Irvine	Orange	CA	92618	\$30,000,000		11 Early Stage	Medical Devices	Develops neurobiological circulatory su
US Labs, Inc. (AKA: U	Irvine	Orange	CA	92612	\$13,000,000		13 Later Stage	Medical Devices	Operates anatomic pathology laborator
Netifice Communicatio	Costa Mesa	Orange	CA	92626	\$8,000,000		4 Expansion	Networking and E	Provides IP Virtual Private Network (VP
Siimpel, Inc. (FKA: Si	Arcadia	Los Angeles	CA	91006	\$2,000,000		3 Expansion	Networking and E	Manufactures and designs optical switc
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$2,000,000		6 Later Stage	Retailing/Distributi	Provides lifestyle-based e-commerce sc
Motia, Inc.	Pasadena	Los Angeles	CA	91107	\$2,500,000		2 Early Stage	Semiconductors	Develops wireless semiconductors and
SOLARFLARE Commu	Irvine	Orange	CA	92618	\$17,500,000		2 Expansion	Semiconductors	Develops semiconductors for network a
Accruent, Inc. (FKA: M	Santa Monica	Los Angeles	CA	90404	\$10,000,000		3 Later Stage	Software	Provides real estate solutions
Allvivo, Inc. (FKA: Cell	Lake Forest	Orange	CA	92630	\$500,000		5 Expansion	Software	Develops biomimetic surface coatings f
Alteer Corporation	Irvine	Orange	CA	92618	\$4,900,000		7 Later Stage	Software	Develops and provides medical softwar
Apriso Corporation (FK	Long Beach	Los Angeles	CA	90831	\$2,100,000		6 Expansion	Software	Develops enterprise applications softwa
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$1,000,000		3 Early Stage	Software	Provides logistics outsourcing services
DispenseSource, Inc.	Irvine	Orange	CA	92618	\$6,250,000		2 Expansion	Software	Provides automated inventory manager
eEye Digital Security	Aliso Viejo	Orange	CA	92656	\$9,000,000		3 Expansion	Software	Develops network security software
FrontBridge Technolog	Marina del Rey	Los Angeles	CA	90292	\$6,300,000		2 Early Stage	Software	Provides email protection and secure m
Imaging Portals, Inc.	Irvine	Orange	CA	92614	\$1,000,000		3 Early Stage	Software	Develops and deploys remote monitorin
Net Asset Managemer	Los Angeles	Los Angeles	CA	90025	\$3,000,000		4 Expansion	Software	Provides software technology to financi
NetCourier, Inc. (FKA:	Santa Monica	Los Angeles	CA	90403	\$100,000		4 Expansion	Software	Develops e-mail based bill presentation
Paciolan, Inc.	Irvine	Orange	CA	92617	\$20,077,000		2 Expansion	Software	Develops Internet ticketing software for
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$5,000,000		7 Expansion	Telecommunicatic	Provides broadband communications se
HeyAnita, Inc.	Burbank	Los Angeles	CA	91502	\$2,083,000		5 Expansion	Telecommunicatic	Provides enhanced messaging solution
Nomadix, Inc.	Westlake Village	Los Angeles	CA	91361	\$7,000,000		5 Expansion	Telecommunicatic	Develops technology that facilitates ope
					\$303,300,200				

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2002 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$58,824,900			\$7,250,000				\$66,074,900
Business Products and Services			\$9,100,200					\$9,100,200
Computers and Peripherals								\$0
Consumer Products and Services								\$0

		Venture Capital Investments in the SCAG Region						
		1995 Q1- 1997 Q4						
Electronics/ Instrumentation					\$700,000			\$700,000
Financial Services		\$6,000,000						\$6,000,000
Health Services	\$15,500,000	\$8,900,000						\$24,400,000
Industrial/ Energy		\$1,145,100						\$1,145,100
IT Services	\$3,000,000	\$15,000,000						\$18,000,000
Media and Entertainment	\$15,570,000							\$15,570,000
Medical Devices and Equipment		\$52,000,000						\$52,000,000
Networking and Equipment	\$2,000,000	\$8,000,000						\$10,000,000
Other								\$0
Retailing/ Distribution	\$2,000,000							\$2,000,000
Semiconductors	\$2,500,000	\$17,500,000						\$20,000,000
Software	\$22,500,000	\$41,727,000						\$64,227,000
Telecommunications	\$14,083,000							\$14,083,000
Total	\$135,977,900	\$0	\$159,372,300	\$7,250,000	\$700,000	\$0	\$0	\$303,300,200

website

Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

www.kreido.com

www.mannkindcorp.com

www.hireright.com

www.agilematerials.com

www.sagecommunity.com

www.adpathlabs.com

www.ipcm.com

Unknown

www.acmcentral.com

www.msource.net

www.fandango.com

www.phatnoise.com

www.radiovisa.com

www.acufocus.com

www.alsius.com

www.uslabs.net

www.netifce.com

www.siiimpel.com

www.babystyle.com

www.motia.com

www.solarflare.com

www.accruent.com

www.allvivo.com

www.alteer.com

www.apriso.com

www.casestack.com

www.dispensesource.com

www.eeye.com

www.frontbridge.com

www.imagingportals.com

www.netassetmanagement.com

www.netcouriertech.com

www.paciolan.com

www.altrio.net

Unknown

www.nomadix.com

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
PhatNoise, Inc.	West Los Angeles	Los Angeles	CA	90025	\$5,600,000		2 Expansion	Media and Enterta
Net Asset Management	Los Angeles	Los Angeles	CA	90025	\$1,000,000		5 Expansion	Software
LivHOME, Inc.	Los Angeles	Los Angeles	CA	90036	\$5,850,000		3 Expansion	Healthcare Service
Optinetrics, Inc. (FKA: O	Torrance	Los Angeles	CA	90503	\$3,000,000		3 Later Stage	Networking and Ec
Xcom Wireless, Inc.	Long Beach	Los Angeles	CA	90755	\$2,500,000		1 Early Stage	Media and Enterta
ViaLogy Corporation	Altadena	Los Angeles	CA	91001	\$950,000		2 Early Stage	Medical Devices a
Aliva Biopharmaceutical	Pasadena	Los Angeles	CA	91105	\$0		1 Startup/Seed	Medical Devices a
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$6,000,000		5 Early Stage	Telecommunication
American LegalNet, Inc.	Encino	Los Angeles	CA	91346	\$1,500,000		1 Early Stage	Retailing/Distribut
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$39,455,100		6 Expansion	Biotechnology
RadioVisa (FKA: ChitCh: Sherman Oaks		Los Angeles	CA	91403	\$237,000		2 Expansion	Media and Enterta
Thinque Systems Corp	Studio City	Los Angeles	CA	91602	\$3,200,000		6 Expansion	Software
Midiman, Inc. (DBA: M-A Irwindale		Los Angeles	CA	91706	\$3,487,000		1 Expansion	Media and Enterta
Aristos Logic Corporatio	Foothill Ranch	Orange	CA	92610	\$20,000,000		4 Later Stage	Networking and Ec
Imaging Portals, Inc	Irvine	Orange	CA	92614	\$1,320,000		4 Early Stage	Software
HireRight, Inc.	Irvine	Orange	CA	92617	\$3,079,800		4 Expansion	Business Products
Arbor Surgical Technolo	Irvine	Orange	CA	92618	\$10,750,000		1 Early Stage	Medical Devices a
MediaWorks Integrated	Irvine	Orange	CA	92618	\$1,500,000		1 Startup/Seed	Semiconductors
TransDimension, Inc.	Irvine	Orange	CA	92618	\$6,000,000		3 Later Stage	Software
Wireless Car North Ame	Irvine	Orange	CA	92618	\$405,000		1 Expansion	Software
MegaPath Networks, Inc	Costa Mesa	Orange	CA	92626	\$4,000,000		5 Expansion	Telecommunication
SenoRx, Inc. (fka: BiopS Aliso Viejo		Orange	CA	92656	\$6,400,000		4 Later Stage	Medical Devices a
IndX Software Corporati	Aliso Viejo	Orange	CA	92656	\$7,500,000		4 Expansion	Software
Lathian Systems, Inc. (F	San Juan Capistrano	Orange	CA	92675	\$3,000,000		3 Expansion	Software
NWP Services Corporati	Santa Ana	Orange	CA	92705	\$2,000,000		21 Later Stage	Financial Services
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$245,000		2 Startup/Seed	Medical Devices a
InTouch Technologies, Ir	Santa Barbara	Santa Barbara	CA	93117	\$2,400,000		1 Early Stage	Industrial/Energy
					\$141,378,900			

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2003 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$5,600,000							\$5,600,000
Business Products and Services			\$1,000,000					\$1,000,000
Computers and Peripherals								\$0
Consumer Products and Services								\$0
Electronics/Instrumentation								\$0
Financial Services			\$5,850,000					\$5,850,000
Health Services	\$3,000,000							\$3,000,000
Industrial/ Energy					\$2,500,000			\$2,500,000
IT Services								\$0
Media and Entertainment	\$8,450,000							\$8,450,000
Medical Devices and Equipment	\$59,455,100		\$3,437,000		\$3,487,000			\$66,379,100

Venture Capital Investments in the SCAG Region								
1995 Q1- 1997 Q4								
Networking and Equipment	\$3,079,800		\$1,320,000					\$4,399,800
Other								\$0
Retailing/ Distribution	\$10,750,000							\$10,750,000
Semiconductors			\$1,500,000					\$1,500,000
Software	\$13,900,000		\$15,405,000					\$29,305,000
Telecommunications	\$2,400,000		\$245,000					\$2,645,000
Total	\$106,634,900	\$0	\$28,757,000	\$0	\$5,987,000	\$0	\$0	\$141,378,900

description	website	Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides hardware, software and Web	www.phatnoise.com	
Provides software technology to financ	www.netassetmanagement.com	
Provides personalized elder care servi	www.livhome.com	
Develops optical telecommunication de	n/a	
Develops radio frequency (RF) MEMS	www.xcomwireless.com	
Develops and markets signal processi	www.vialogy.com	
Develops animal systems for accurate	n/a	
Develops wireless communications eq	www.strixsys.com	
Provides customers with legal tools.	www.americanlegalnet.com	
Operates a biopharmaceutical compar	www.mannkindcorp.com	
Produces syndicated Spanish languag	www.radiovisa.com	
Develops software for sales force auto	www.thinque.com	
Provides digital hardware for audio prc	www.m-audio.com	
Develops solutions combining data tec	www.aristoslogic.com	
Develops and deploys remote monitori	www.imagingportals.com	
Provides internet-based employment s	www.hireright.com	
Produces aortic heart valves	www.arborsurgical.com	
Operates a fabless semiconductor con	www.mediaworks-isi.com	
Develops embedded and mobile conn	www.transdimension.com	
Provides telematics infrastructure & se	www.wirelesscar.com	
Provides Internet access to small and	www.megapath.net	
Develops medical devices for the diag	www.senorx.com	
Develops Internet-enabled information	www.indxhq.com	
Provides technology-based sales and	www.lathian.com	
Provides water & utility billing services	www.nwpc.com	
Develops less invasive treatments for	n/a	
Develops mobile robotic platforms as	www.intouchhealth.com	

which is a separate and independent legal en

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$5,556,000		7 Later Stage	Retailing/Distribut	Provides lifestyle-based e-com
Continuum Commerce	Los Angeles	Los Angeles	CA	90024	\$9,000,000		1 Startup/Seed	IT Services	Provides multimedia electronic
Zone Reactor, Inc.	West Los Angeles	Los Angeles	CA	90025	\$1,500,000		2 Expansion	Retailing/Distribut	Provides technology developm
Integrated Decision Sy	Los Angeles	Los Angeles	CA	90064	\$8,500,000		1 Early Stage	Software	Develops a suite of integrated
Altrio Communications	Los Angeles	Los Angeles	CA	90065	\$5,000,100		8 Expansion	Telecommunication	Provides broadband communic
AECOM Technology C	Los Angeles	Los Angeles	CA	90071	\$75,000,000		1 Expansion	Business Products	Provides technical professiona
Vizional Technologies, El Segundo		Los Angeles	CA	90245	\$905,000		5 Expansion	IT Services	Provides a business-to-busine
Rise, Inc. (FKA: IntraS El Segundo		Los Angeles	CA	90245	\$11,000,000		2 Expansion	Software	Designs Java-based Internet s
CinemaNow, Inc.	Marina del Rey	Los Angeles	CA	90292	\$2,300,100		2 Expansion	Media and Entertai	Provides online movie downloa
Tennis Channel, Inc., T	Santa Monica	Los Angeles	CA	90405	\$25,350,200		1 Expansion	Media and Entertai	Operates a 24-hour cable telev
Whole Body, Inc. (DB/	Santa Monica	Los Angeles	CA	90405	\$3,750,000		1 Startup/Seed	Media and Entertai	Operates yoga studios and offi
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$5,800,000		4 Expansion	Software	Provides logistics outsourcing
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$1,000,000		3 Expansion	Networking and Ec	Provides optical communicatio
Intersperse, Inc. (FKA: Pasadena		Los Angeles	CA	91101	\$9,500,100		3 Later Stage	Software	Develops management softwa
Nanostream, Inc.	Pasadena	Los Angeles	CA	91107	\$21,600,000		3 Later Stage	Biotechnology	Provides micro fluidic analytica
E2O Communications, Calabasas		Los Angeles	CA	91302	\$17,000,000		5 Expansion	Networking and Ec	Develops fiber optic subsystem
Fulcrum Microsystems	Calabasas	Los Angeles	CA	91302	\$14,000,000		2 Expansion	Semiconductors	Develops circuit architecture fo
Sabeus Photonics, Inc	Chatsworth	Los Angeles	CA	91311	\$5,000,000		5 Expansion	Networking and Ec	Designs and manufactures hig
Troika Networks, Inc.	Westlake Village	Los Angeles	CA	91361	\$15,200,000		5 Expansion	Software	Develops Internet systems are
Santera Systems, Inc.	Woodland Hills	Los Angeles	CA	91364	\$12,000,000		5 Expansion	Networking and Ec	Manufactures switches for tele
Streamcast Networks, Woodland Hills		Los Angeles	CA	91364	\$1,200,000		4 Expansion	Software	Provides digital communicatio
Thinque Systems Corp	Studio City	Los Angeles	CA	91602	\$1,464,000		7 Expansion	Software	Develops software for sales fo
Aktino, Inc.	Irvine	Orange	CA	92612	\$8,000,000		1 Early Stage	Networking and Ec	Develops broadband network i
Mavent, Inc.	Irvine	Orange	CA	92614	\$6,000,000		1 Expansion	Software	Provides compliance managen
Onset Medical Corpor	Irvine	Orange	CA	92618	\$1,200,000		1 Early Stage	Medical Devices a	Develops minimally invasive a
Refractec, Inc.	Irvine	Orange	CA	92618	\$9,000,000		5 Expansion	Medical Devices a	Provides a non-laser alternativ
DiTrans Corporation	Irvine	Orange	CA	92618	\$0		3 Expansion	Semiconductors	Develops fabless semiconduct
Avamar Technologies, Irvine		Orange	CA	92618	\$12,999,900		3 Later Stage	Software	Provides data management so
Orqis Medical Corpora	Lake Forest	Orange	CA	92630	\$21,823,000		4 Expansion	Biotechnology	Develops systems for acutely c
FutureTrade Technolo	Lake Forest	Orange	CA	92630	\$12,500,000		3 Later Stage	Software	Develops electronic trading toc
Eyeonics, Inc. (FKA: C	Aliso Viejo	Orange	CA	92656	\$12,200,000		3 Expansion	Medical Devices a	Develops intraocular lens impl
Opus Medical, Inc.	San Juan Capistrano	Orange	CA	92675	\$13,600,000		4 Expansion	Medical Devices a	Develops minimally invasive o
NWP Services Corpor	Santa Ana	Orange	CA	92705	\$15,000,000		22 Later Stage	Financial	Provides water & utility billing s
Callipso Corporation (F	Santa Ana	Orange	CA	92707	\$2,750,000		6 Later Stage	Telecommunication	Offers Voice over Internet Prot
Undisclosed Company	Orange	Orange	CA	92868	\$1,656,000		1 Early Stage	Industrial/Energy	n/a
Chromux Technologies	Oxnard	Ventura	CA	93030	\$0		3 Expansion	Semiconductors	Provides fiber optics and micrc
Catalytic Solutions, Inc	Oxnard	Ventura	CA	93033	\$32,399,800		2 Later Stage	Industrial/Energy	Develops and manufactures c
					\$400,754,200				

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website

www.babystyle.com

n/a

www.zonereactor.com

www.idsnet.com

www.altrio.net

www.aecom.com

www.vizional.com

www.irise.com

www.cinemanow.com

www.thetennischannel.com

www.yogaworks.com

www.casestack.com

www.ondax.com

www.intersperse.com

www.nanostream.com

www.e2Oinc.com

www.fulcrummicro.com

www.sabeus.com

www.troikanetworks.com

www.santera.com

www.streamcastnetworks.com

www.thinqe.com

www.aktino.com

www.mavent.com

n/a

www.refractec.com

www.ditranscorp.com

www.avamar.com

www.orgis.com

www.futuretrade.com

www.crystalens.com

www.opusmedical.com

www.nwpco.com

www.callipso.com

n/a

www.chromux.com

www.catalyticsolutions.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stag	industry	description
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$1,444,000	8	Later St	Retailing/Distri	Provides lifestyle-based e
Clearant, Inc.	Los Angeles	Los Angeles	CA	90025	\$18,000,000	3	Expansio	Biotechnology	Developer of a proprietary
PhatNoise, Inc.	West Los Angeles	Los Angeles	CA	90025	\$3,500,000	3	Expansio	Media and Ent	Provides hardware, softw
Net Asset Managemen	Los Angeles	Los Angeles	CA	90025	\$3,500,000	6	Expansio	Software	Provides software technol
Market Wire (FKA: Int	Los Angeles	Los Angeles	CA	90045	\$2,600,000	4	Expansio	Business Produ	Distributes direct compan
Uprizer, Inc.	Los Angeles	Los Angeles	CA	90049	\$150,000	7	Expansio	Software	Provides person-to-person
Infotrieve, Inc.	Los Angeles	Los Angeles	CA	90067	\$12,000,000	3	Expansio	Media and Ent	Provides web-based librar
Parking Company of A	Downey	Los Angeles	CA	90241	\$3,500,000	1	Expansio	Industrial/Ener	Provides airport parking s
TelASIC Communicatio	El Segundo	Los Angeles	CA	90245	\$35,000,000	2	Expansio	Semiconductor	Provides analog and mixe
Catalist Homes, Inc.	Hermosa Beach	Los Angeles	CA	90254	\$1,700,000	1	Early St	Financial Servi	Operates as a real estate
FrontBridge Technolog	Marina del Rey	Los Angeles	CA	90292	\$8,000,000	3	Expansio	Software	Provides email protection
Storactive, Inc.	Marina del Rey	Los Angeles	CA	90292	\$1,750,000	3	Expansio	Software	Provides enterprise client
Neven Vision, Inc (A.K	Santa Monica	Los Angeles	CA	90404	\$2,000,000	1	Early St	Software	Provides machine vision t
Boingo Wireless, Inc.	Santa Monica	Los Angeles	CA	90404	\$10,300,000	3	Expansio	Telecommunica	Provides wireless broadba
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$3,500,000	5	Expansio	Software	Provides logistics outsour
Packaging Plus, LLC. (f	La Mirada	Los Angeles	CA	90638	\$203,000	3	Expansio	Industrial/Ener	Provides thermoform pack
I-Coat Company, LLC	Santa Fe Springs	Los Angeles	CA	90670	\$12,000,000	1	Expansio	Industrial/Ener	Provides Anti-Reflective c
Siimpel, Inc. (FKA: Si	Arcadia	Los Angeles	CA	91006	\$1,000,000	4	Expansio	Networking an	Manufactures and designs
Xponent Photonics, Inc	Monrovia	Los Angeles	CA	91016	\$17,900,000	3	Later St	Semiconductor	Manufactures surface mo
OEwaves, Inc.	Pasadena	Los Angeles	CA	91106	\$6,000,000	4	Expansio	Networking an	Develops integrated optic
Emergent Game Techn	Calabasas	Los Angeles	CA	91302	\$7,200,000	5	Expansio	Software	Develops software for onl
Second Sight Medical F	Sylmar	Los Angeles	CA	91342	\$0	1	Expansio	Medical Device	Develops implantable pro
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$9,999,900	7	Expansio	Biotechnology	Operates a biopharmaceu
RadioVisa (FKA: ChitCl	Sherman Oaks	Los Angeles	CA	91403	\$500,000	3	Expansio	Media and Ent	Produces syndicated Spar
IP MobileNet, Inc.	Irvine	Orange	CA	92606	\$190,000	6	Expansio	Telecommunica	Manufactures and distribu
Triage Medical, Inc.	Irvine	Orange	CA	92618	\$10,000,000	1	Expansio	Medical Device	Develops products for ort
DiTrans Corporation	Irvine	Orange	CA	92618	\$0	4	Expansio	Semiconductor	Develops fabless semicon
Secova eServices	Costa Mesa	Orange	CA	92626	\$1,600,000	1	Early St	Business Produ	Provides BPO services in t
Netifice Communicatio	Costa Mesa	Orange	CA	92626	\$4,000,000	5	Expansio	Networking an	Provides IP Virtual Private
3F Therapeutics, Inc.	Lake Forest	Orange	CA	92630	\$14,200,000	3	Expansio	Medical Device	Develops cardio-vascular
Allvivo, Inc. (FKA: Cell	Lake Forest	Orange	CA	92630	\$100,000	6	Expansio	Software	Develops biomimetic surfa
VSK Photonics, Inc.	Lake Forest	Orange	CA	92630	\$191,836,900	3	Expansio	Telecommunica	Supplies active photonic c
MicroVention, Inc.	Aliso Viejo	Orange	CA	92656	\$10,000,100	5	Expansio	Medical Device	Manufactures medical dev
Commerce5, Inc. (FKA	Aliso Viejo	Orange	CA	92656	\$41,000	8	Later St	Software	Provides managed e-com
Medsphere Systems C	Aliso Viejo	Orange	CA	92656	\$500,000	1	Early St	Software	Develops software design
IndX Software Corpora	Aliso Viejo	Orange	CA	92656	\$3,500,000	5	Expansio	Software	Develops Internet-enable
PureSight, Inc. (FKA: i	San Clemente	Orange	CA	92672	\$3,100,000	1	Early St	Software	Provides Internet content
Bitfone Corporation	Laguna Niguel	Orange	CA	92677	\$6,000,000	3	Expansio	Software	Provides firmware over-th
Celetronix (FKA: Cele	Simi Valley	Ventura	CA	93065	\$13,500,000	3	Expansio	Computers and	Provides electronic and optical m
InTouch Technologies,	Santa Barbara	Santa Barbara	CA	93117	\$1,000,000	2	Early St	Industrial/Ener	Develops mobile robotic p
Inogen, Inc.	Goleta	Santa Barbara	CA	93117	\$3,900,000	1	Expansio	Medical Device	Manufactures portable ox
					\$425,214,900				

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2003 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$19,444,000							\$19,444,000
Business Products and Services	\$3,500,000		\$3,500,000					\$7,000,000
Computers and Peripherals				\$2,600,000				\$2,600,000
Consumer Products and Services								\$0

		Venture Capital Investments in the SCAG Region							
		1995 Q1- 1997 Q4							
Electronics/ Instrumentation								\$0	
Financial Services	\$150,000							\$150,000	
Health Services								\$0	
Industrial/ Energy	\$48,700,000				\$3,500,000			\$52,200,000	
IT Services								\$0	
Media and Entertainment	\$11,750,000							\$11,750,000	
Medical Devices and Equipment	\$12,000,000	\$11,503,000			\$3,500,000			\$27,003,000	
Networking and Equipment	\$13,200,000	\$17,900,000						\$31,100,000	
Other								\$0	
Retailing/ Distribution	\$0							\$0	
Semiconductors	\$690,000							\$690,000	
Software	\$35,441,100	\$209,436,900						#####	
Telecommunications	\$13,500,000	\$4,900,000						\$18,400,000	
Total	\$158,375,100	\$0	\$247,239,900	\$2,600,000	\$7,000,000	\$0	\$0	#####	

website

www.babystyle.com
www.clearant.com
www.phatnoise.com
www.netassetmanagement.com
www.marketwire.com
www.uprizer.com
www.infotrieve.com
www.parkingcompany.com
www.telasic.com
www.catalisthomes.com
www.frontbridge.com
www.storactive.com
www.nevenvision.com
www.boingo.com
www.casestack.com
www.packagingplusllc.com
www.icoatcompany.com
www.silmpel.com
www.xponentinc.com
www.oewaves.com
www.emergent.net
www.2-sight.com
www.mannkindcorp.com
www.radiovisa.com
www.ipmobilenetinc.com
www.triaqemed.com
www.ditranscorp.com
www.secova.com
www.netifice.com
www.3ftherapeutics.com
www.allvivo.com
www.vskphotonics.com
www.microvent.com
www.commerce5.com
www.medsphere.com
www.indxhq.com
www.puresight.com
www.bitfone.com
www.celetronix.com
www.intouchhealth.com
www.inogen.net

**Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

each of which is a separate and independent legal ent

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
Ancillary Care Manage	Los Angeles	Los Angeles	CA	90017	\$8,600,000		3	Expansion IT Services	Provides automation to the r
Orfid Corporation	West Los Angeles	Los Angeles	CA	90025	\$200,000		1	Startup/Se Semiconductors	Develops organic semicondu
SOA Software, Inc. (F	Los Angeles	Los Angeles	CA	90025	\$8,000,000		4	Expansion Software	Develops software used to d
JAMDAT Mobile, Inc.	Los Angeles	Los Angeles	CA	90034	\$11,000,000		4	Later stag Telecommunicat	Provides mobile entertainme
Uprizer, Inc.	Los Angeles	Los Angeles	CA	90049	\$150,000		8	Expansion Software	Provides person-to-person c
DoveBid, Inc. (FKA: D	Culver City	Los Angeles	CA	90230	\$13,000,000		5	Later stag Financial Servi	Operates a business-to-busi
Storactive, Inc.	Marina del Rey	Los Angeles	CA	90292	\$296,000		4	Expansion Software	Provides enterprise client sy
Sendia Corporation	Santa Monica	Los Angeles	CA	90405	\$4,500,000		2	Expansion Software	Develops software solutions
Optinetrics, Inc. (FKA: Torrance		Los Angeles	CA	90503	\$2,270,000		4	Later stag Networking and	Develops optical telecommu
Siimpel, Inc. (FKA: SiV Arcadia		Los Angeles	CA	91006	\$1,000,000		5	Expansion Networking and	Manufactures and designs o
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$2,000,000		4	Expansion Networking and	Provides optical communicat
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$20,000,000		6	Early stag Telecommunicat	Develops wireless communic
MannKind Corporation	Valencia	Los Angeles	CA	91355	\$50,000,100		8	Expansion Biotechnology	Operates a biopharmaceutic
Nexsan Technologies	Woodland Hills	Los Angeles	CA	91367	\$17,000,100		1	Early stag IT Services	Provides secure storage anc
RadioVisa (FKA: ChitC Sherman Oaks		Los Angeles	CA	91403	\$31,500,000		4	Expansion Media and Enter	Produces syndicated Spanis
Helinet Aviation Servic	Van Nuys	Los Angeles	CA	91406	\$20,500,000		1	Later stag Industrial/Energ	Provides helicopter flight ser
Genesis Technology P	San Dimas	Los Angeles	CA	91773	\$6,720,000		1	Expansion Business Produ	Provides capital asset mana
Emergent Respiratory	Irvine	Orange	CA	92602	\$5,300,000		1	Startup/Se Medical Devices	Develops, manufactures, an
Kadmus Pharmaceutic	Irvine	Orange	CA	92612	\$15,850,200		3	Expansion Biotechnology	Develops therapeutics again
Mavent, Inc.	Irvine	Orange	CA	92614	\$1,500,000		2	Expansion Software	Provides compliance manag
Paciolan, Inc.	Irvine	Orange	CA	92617	\$5,000,000		3	Expansion Software	Develops Internet ticketing s
MoneyLine Lending C	Irvine	Orange	CA	92618	\$750,000		2	Expansion Financial Servi	Offers private-label, outsour
Alsius Medical Corpor	Irvine	Orange	CA	92618	\$16,250,000		12	Later stag Medical Devices	Develops neurobiological cir
Corevalve, Inc.	Irvine	Orange	CA	92618	\$0		1	Early stag Medical Devices	Provides surgical instrument
Visiogen, Inc.	Irvine	Orange	CA	92618	\$16,500,000		4	Expansion Medical Devices	Develops technologies for th
MediaWorks Integrat	Irvine	Orange	CA	92618	\$7,600,000		2	Early stag Semiconductors	Operates a fabless semicon
u-Nav Microelectronics	Irvine	Orange	CA	92618	\$5,300,000		3	Expansion Semiconductors	Develops products for the wi
TransDimension, Inc.	Irvine	Orange	CA	92618	\$1,200,000		4	Later stag Software	Develops embedded and mc
WirelessCar Incorpora	Irvine	Orange	CA	92618	\$0		1	Expansion Telecommunicat	Provides integrated telemati
Telogis, Inc.	Costa Mesa	Orange	CA	92627	\$620,000		2	Early stag Telecommunicat	Designs software for wireles
Orqis Medical Corpora	Lake Forest	Orange	CA	92630	\$3,351,000		5	Expansion Biotechnology	Develops systems for acutel
High Tower Software,	Aliso Viejo	Orange	CA	92656	\$6,000,000		4	Later stag Software	Develops and installs real-tir
USGI Medical, Inc.	San Clemente	Orange	CA	92673	\$12,000,000		3	Expansion Medical Devices	Produces medical devices fc
Foundstone, Inc. (FKA Mission Viejo		Orange	CA	92691	\$800,000		5	Expansion IT Services	Provides IT security to help
Residential Mortgage / Brea		Orange	CA	92821	\$25,000,000		1	Early stag Financial Servi	Provides origination, sale an
DolphinSearch, Inc.	Ventura	Ventura	CA	93003	\$2,980,000		2	Expansion IT Services	Provides electronic documer
Kreido Laboratories, In	Camarillo	Ventura	CA	93012	\$1,500,000		3	Expansion Biotechnology	Manufactures biopharmaceu
Lucix Corporation	Camarillo	Ventura	CA	93012	\$5,000,000		2	Expansion Semiconductors	Manufactures Dielectric Res
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$0		3	Startup/Se Medical Devices	Develops less invasive treatmen
					\$329,237,400				

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2003 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology	\$8,000,000		\$19,600,000	\$200,000				\$27,800,000
Business Products and Services	\$150,000							\$150,000
Computers and Peripherals								\$0

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

Consumer Products and Services								\$0
Electronics/ Instrumentation								\$0
Financial Services	\$13,000,000		\$4,796,000					\$17,796,000
Health Services								\$0
Industrial/ Energy	\$2,270,000							\$2,270,000
IT Services	\$51,000,100		\$20,000,000	\$2,000,000				\$73,000,100
Media and Entertainment	\$17,000,100							\$17,000,100
Medical Devices and Equipment			\$65,520,000		\$15,850,200			\$81,370,200
Networking and Equipment	\$22,000,000							\$22,000,000
Other								\$0
Retailing/ Distribution								\$0
Semiconductors	\$7,600,000		\$21,800,000	\$0				\$29,400,000
Software	\$2,620,000		\$2,620,000					\$5,240,000
Telecommunications	\$4,480,000		\$5,000,000					\$9,480,000
Total	\$128,120,200	\$0	\$139,336,000	\$2,200,000	\$15,850,200	\$0	\$0	\$285,506,400

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

website

www.acmcentral.com

www.orfid.com

www.soa.com

www.jamdat.com

www.uprizer.com

www.dovebid.com

www.storactive.com

www.sendia.com

[n/a](#)

www.siiimpel.com

www.ondax.com

www.strixsys.com

www.mannkindcorp.com

www.nexsan.com

www.radiovisa.com

www.helinetaviation.com

www.genesispartners.net

www.eresp.com

www.kadmuspharma.com

www.mavent.com

www.paciolan.com

www.moneylinelending.com

www.alsius.com

www.corevalve.com

www.visiogen.com

www.mediaworks-isi.com

www.unav-micro.com

www.transdimension.com

www.wirelesscar.com

www.telogis.com

www.orqis.com

www.high-tower.com

www.usgimedical.com

www.foundstone.com

www.resmae.com

www.dolphinsearch.com

www.kreido.com

www.lucix.com

[n/a](#)

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
LegalZoom.com, Inc	Los Angeles	Los Angeles	CA	90028	\$3,000,000		1	Expansion Retailing/Distribut	Provides online legal service for indivi
GlueCode	Los Angeles	Los Angeles	CA	90045	\$5,000,000		3	Expansion Software	Enables companies to merge third-par
Infotrieve, Inc.	Los Angeles	Los Angeles	CA	90067	\$9,800,000		4	Expansion Media and Entertai	Provides web-based library services.
Storactive, Inc	Marina del Rey	Los Angeles	CA	90292	\$519,000		5	Later Stage Software	Provides enterprise client systems mai
Neven Vision, Inc (A.K.A	Santa Monica	Los Angeles	CA	90404	\$500,000		2	Early Stage Software	Provides machine vision technology.
Whole Body, Inc. (DBA: Santa Monica		Los Angeles	CA	90405	\$2,750,000		2	Startup/Se Media and Entertai	Operates yoga studios and offers relat
Green Dot Corporation (I	Monrovia	Los Angeles	CA	91016	\$1,017,000		2	Expansion Financial Services	Provides prepaid financial products an
InQ, Inc.	Agoura Hills	Los Angeles	CA	91301	\$4,500,000		1	Early Stage Software	Provides after-sale live chat marketing
Emergent Game Techno	Calabasas	Los Angeles	CA	91302	\$2,800,200		6	Expansion Software	Develops software for online video gar
5Square Systems Corpo	Westlake Village	Los Angeles	CA	91361	\$12,300,000		1	Expansion Business Products	Provides Dealer Sales Management S
Microfabrica, Inc. (FKA: I	Van Nuys	Los Angeles	CA	91406	\$15,000,000		3	Expansion Semiconductors	Develops micro-machining process tec
TechnoCom	Encino	Los Angeles	CA	91436	\$7,500,000		1	Expansion Software	Provides wireless location Operations
IPC, Inc. (FKA: In-Patien	North Hollywood	Los Angeles	CA	91602	\$200,000		6	Expansion Healthcare Service	Provides physician services, manager
Lighting Technologies, Ir	Baldwin Park	Los Angeles	CA	91706	\$5,000,000		3	Expansion Industrial/Energy	Develops and manufactures short arc
Wavestream Corporatio	San Dimas	Los Angeles	CA	91773	\$5,500,000		2	Early Stage Telecommunicatio	Develops and manufactures high-powe
IP MobileNet, Inc.	Irvine	Orange	CA	92606	\$350,000		7	Early Stage Telecommunicatio	Manufactures and distributes wireless
Kadmus Pharmaceutical	Irvine	Orange	CA	92612	\$15,299,900		4	Expansion Biotechnology	Develops therapeutics against disorde
MoneyLine Lending Cor	Irvine	Orange	CA	92618	\$200,000		3	Expansion Financial Services	Offers private-label, outsourced mortg
Onset Medical Corporati	Irvine	Orange	CA	92618	\$4,000,000		2	Expansion Medical Devices ar	Develops minimally invasive and perc
Wispry, Inc.	Irvine	Orange	CA	92618	\$1,000,000		1	Startup/Se Semiconductors	Develops high-performance componer
TransDimension, Inc.	Irvine	Orange	CA	92618	\$4,000,000		5	Later Stage Software	Develops embedded and mobile conn
Netifice Communications	Costa Mesa	Orange	CA	92626	\$2,499,900		6	Expansion Networking and Eq	Provides IP Virtual Private Network (V
Devax, Inc.	Lake Forest	Orange	CA	92630	\$9,000,000		3	Later Stage Medical Devices ar	Develops and manufactures interventio
VSK Photonics, Inc	Lake Forest	Orange	CA	92630	\$800,000		4	Expansion Telecommunicatio	Supplies active photonic components f
Glaukos Corporation	Laguna Niguel	Orange	CA	92653	\$4,000,000		3	Expansion Medical Devices ar	Develops devices to treat glaucoma.
SiliconSystems, Inc	Aliso Viejo	Orange	CA	92656	\$3,555,000		1	Early Stage Semiconductors	Designs and develops solid-state stor
Bitfone Corporation	Laguna Niguel	Orange	CA	92677	\$21,000,000		4	Later Stage Software	Provides firmware over-the-air (FOTA)
Power-All Networks, Ltd.	Santa Ana	Orange	CA	92707	\$3,000,000		1	Early Stage Networking and Eq	Develops and sells integrated hardwar
Callipso Corporation (FK	Santa Ana	Orange	CA	92707	\$7,250,000		8	Expansion Telecommunicatio	Offers Voice over Internet Protocol (V
DolphinSearch, Inc.	Ventura	Ventura	CA	93003	\$10,000,000		3	Later Stage IT Services	Provides electronic document discover
Culler Scientific Systems	Goleta	Santa Barbara	CA	93117	\$0		5	Expansion Computer and Peri	Manufactures superminicomputers for
InTouch Technologies, Ir	Santa Barbara	Santa Barbara	CA	93117	\$6,699,900		3	Expansion Industrial/Energy	Develops mobile robotic platforms as
					\$168,040,900				

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2004 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	KERN	SLO	Total By Industry 2004
Biotechnology			\$3,000,000					\$3,000,000
Business Products and Services	\$5,000,000							\$5,000,000
Computers and Peripherals					0			\$0
Consumer Products and Services								\$0
Electronics/ Instrumentation								\$0
Financial Services	\$519,000		\$500,000					\$1,019,000
Health Services	\$2,750,000							\$2,750,000
Industrial/ Energy	\$4,500,000				\$1,017,000			\$5,517,000
IT Services				\$2,800,200				\$2,800,200

Media and Entertainment	\$27,300,000	Venture Capital Investments in the SCAG Region						\$27,300,000
		1995 Q1- 1997 Q4						
Medical Devices and Equipment		\$12,700,000						\$12,700,000
Networking and Equipment		\$5,850,000						\$5,850,000
Other								\$0
Retailing/ Distribution	\$15,299,900							\$15,299,900
Semiconductors	\$200,000	\$5,000,000						\$5,200,000
Software	\$40,854,900	\$7,000,000						\$47,854,900
Telecommunications	\$6,699,900	\$17,250,000						\$23,949,900
Total	\$103,123,700	\$0	\$51,300,000	\$2,800,200	\$1,017,000	\$0	\$0	\$158,240,900

website

www.legalzoom.com
www.gluecode.com
www.infotrieve.com
www.storactive.com
www.nevenvision.com
www.yogaworks.com
www.nextestate.com
www.ing.com
www.emergent.net
www.5square.com
www.microfabrica.com
www.technocom-wireless.com
www.ipcm.com
www.ltilamps.com
www.wavestream.com
www.ipmobilenetinc.com
www.kadmuspharma.com
www.moneylinelending.com
n/a
www.wispry.com
www.transdimension.com
www.netifice.com
www.devax.net
www.vskphotonics.com
www.glaukos.com
www.siliconsystems.com
www.bitfone.com
www.powerallnetworks.com
www.callipso.com
www.dolphinsearch.com
www.vigitek.com
www.intouchhealth.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
SpongeTech, Inc.	Los Angeles	Los Angeles	CA	90009	\$515,000		1	Startup/See Consumer Produc	Develops sponges for hygi
eStyle, Inc. (AKA: E	Los Angeles	Los Angeles	CA	90017	\$12,000,000		9	Later Stage Retailing/Distribu	Provides lifestyle-based e-
Dax Solutions, Inc.	West Los Angeles	Los Angeles	CA	90025	\$429,000		1	Early Stage Business Products	Delivers targeted digital as
Net Asset Managem	Los Angeles	Los Angeles	CA	90025	\$750,000		7	Later Stage Software	Provides software technolo
SOA Software, Inc.	Los Angeles	Los Angeles	CA	90025	\$1,333,000		5	Later Stage Software	Develops software used to
Market Wire (FKA: I	Los Angeles	Los Angeles	CA	90045	\$4,620,000		5	Expansion Business Products	Distributes direct company
Uprizer, Inc.	Los Angeles	Los Angeles	CA	90049	\$150,000		10	Expansion Software	Provides person-to-person
Si TV	Los Angeles	Los Angeles	CA	90065	\$60,000,000		1	Expansion Media and Entert	Operates an English langua
RightsLine, Inc.	Beverly Hills	Los Angeles	CA	90212	\$74,000		1	Early Stage Software	Provides application softwa
Siderean Software	(El Segundo	Los Angeles	CA	90245	\$6,000,000		1	Early Stage Software	Develops server-based nav
Etronica	Pacific Palisades	Los Angeles	CA	90272	\$201,000		1	Early Stage IT Services	Provides software engineer
FrontBridge Techno	Marina del Rey	Los Angeles	CA	90292	\$10,000,100		4	Expansion Software	Provides email protection a
Storactive, Inc.	Marina del Rey	Los Angeles	CA	90292	\$543,000		6	Expansion Software	Provides enterprise client s
Pranalytica, Inc.	Santa Monica	Los Angeles	CA	90401	\$94,000		1	Startup/See Electronics/Instru	Develops trace gas detecti
Accruent, Inc. (FKA Santa Monica	Los Angeles	Los Angeles	CA	90404	\$12,000,000		4	Expansion Software	Provides real estate solutic
Whole Body, Inc. (L	Santa Monica	Los Angeles	CA	90405	\$3,000,000		3	Early Stage Media and Entert	Operates yoga studios and
Vycon, Inc.	Cerritos	Los Angeles	CA	90703	\$0		1	Expansion Electronics/Instru	Manufactures flywheel bas
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$2,108,000		5	Expansion Networking and E	Provides optical communic
Motia, Inc	Pasadena	Los Angeles	CA	91107	\$12,000,100		3	Expansion Semiconductors	Develops wireless semicon
INPHI Corporation (Westlake Village	Los Angeles	Los Angeles	CA	91361	\$17,100,000		3	Later Stage Networking and E	Provides high-bandwidth s
Troika Networks, In	Westlake Village	Los Angeles	CA	91361	\$5,549,000		6	Later Stage Software	Develops Internet systems
ReachLocal, Inc.	Woodland Hills	Los Angeles	CA	91367	\$2,000,000		1	Early Stage IT Services	Operates a full-service onli
Xingtone, Inc.	Studio City	Los Angeles	CA	91604	\$670,000		1	Startup/See Telecommunicati	Provides content delivery s
Kotura, Inc. (FKA: /	Monterey Park	Los Angeles	CA	91754	\$11,000,000		5	Later Stage Semiconductors	Develops opto-electronic p
AcuFocus, Inc.	Irvine	Orange	CA	92618	\$1,000,000		3	Expansion Medical Devices a	Develops ocular implants t
Corevalve, Inc.	Irvine	Orange	CA	92618	\$5,410,000		2	Early Stage Medical Devices a	Provides surgical instrume
ClariPhy Communica	Irvine	Orange	CA	92618	\$2,000,000		1	Expansion Semiconductors	Operates as a semiconduct
u-Nav Microelectro	Irvine	Orange	CA	92618	\$9,400,000		4	Later Stage Semiconductors	Develops products for the
DispenseSource, In	Irvine	Orange	CA	92618	\$1,065,000		3	Later Stage Software	Provides automated invent
Return Exchange, I	Irvine	Orange	CA	92618	\$3,775,000		5	Expansion Software	Develops software solution
TransDimension, In	Irvine	Orange	CA	92618	\$7,150,000		6	Later Stage Software	Develops embedded and m
TC3 Health, Inc.	Costa Mesa	Orange	CA	92626	\$2,250,000		1	Expansion Software	Provides software solutions
Symphony Medical,	Laguna Hills	Orange	CA	92653	\$2,600,000		2	Early Stage Biotechnology	Develops proprietary biopc
SenoRx, Inc. (fka; t	Aliso Viejo	Orange	CA	92656	\$3,700,200		5	Later Stage Medical Devices a	Develops medical devices f
eEye Digital Securit	Aliso Viejo	Orange	CA	92656	\$15,000,000		4	Expansion Software	Develops network security
Medsphere Systems	Aliso Viejo	Orange	CA	92656	\$2,200,000		2	Early Stage Software	Develops software designe
Vascular Control Sy	San Juan Capistrano	Orange	CA	92675	\$12,324,900		4	Expansion Medical Devices a	Develops surgical tools for
NWP Services Corp	Santa Ana	Orange	CA	92705	\$1,644,000		23	Later Stage Financial Services	Provides water & utility bill
Celetronix (FKA: Ce	Simi Valley	Ventura	CA	93065	\$17,095,000		4	Expansion Computers and P	Provides electronic and optical mar
Inogen, Inc.	Goleta	Santa Barbara	CA	93117	\$6,000,100		2	Later Stage Medical Devices a	Manufactures portable oxy
Threshold Networks	Bakersfield	Kern	CA	93313	\$600,000		6	Early Stage IT Services	Provides enterprises and s
					\$255,350,400				

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website

www.spongeables.com
www.babystyle.com
www.daxsolutions.com
www.netassetmanagement.com
www.soa.com
www.marketwire.com
www.uprizer.com
www.sity.com
www.rightsline.com
www.siderean.com
www.etronica.com
www.frontbridge.com
www.storactive.com
www.pranalytica.com
www.accruent.com
www.yogaworks.com
www.vyconenergy.com
www.ondax.com
www.motia.com
www.inphi-corp.com
www.troikanetworks.com
www.reachlocal.com
www.xingtone.com
www.kotura.com
www.acufocus.com
www.corevalve.com
www.clariphy.com
www.unav-micro.com
www.dispensesource.com
www.returnexchange.com
www.transdimension.com
www.tc3health.com
www.symphonymed.com
www.senorx.com
www.eeye.com
www.medsphere.com
www.vascularcontrol.com
www.nwpc.com
www.celetronix.com
www.inogen.net
www.thresholdnetworks.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
SOA Software, Inc. (F)	Los Angeles	Los Angeles	CA	90025	\$15,000,000		6	Later Staç Software	Develops software used to de
Private Quarters, Inc.	Commerce	Los Angeles	CA	90040	\$1,000,000		1	Startup/St Consumer Produ	Sells bed and bath textiles in
Integrated Decision Sy	Los Angeles	Los Angeles	CA	90064	\$5,000,000		2	Expansior Software	Develops a suite of integratex
Mixed Signals, Inc.	Los Angeles	Los Angeles	CA	90066	\$2,500,000		1	Early Staç IT Services	Provides digital services mon
DoveBid, Inc. (FKA: Di	Culver City	Los Angeles	CA	90230	\$22,000,000		6	Later Staç Financial Service	Operates a business-to-busin
Premier Golf Managen	Pacific Palisades	Los Angeles	CA	90272	\$2,078,000		1	Early Staç Media and Entert	Owms and manages six golf c
Practice Technologies, Venice		Los Angeles	CA	90291	\$1,749,900		1	Expansior Software	Designs and delivers softwar
CinemaNow, Inc.	Marina del Rey	Los Angeles	CA	90292	\$11,000,000		3	Later Staç Media and Entert	Provides online movie downlc
ProLacta BioSciences,	Monrovia	Los Angeles	CA	91016	\$1,500,000		1	Early Staç Biotechnology	Develops pharmaceutical pro
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$150,000		6	Expansior Networking and E	Provides optical communicati
Phasebridge, Inc.	Pasadena	Los Angeles	CA	91105	\$7,600,000		2	Expansior Networking and E	Designs and develops chip-sc
Omnilux, Inc.	Pasadena	Los Angeles	CA	91105	\$8,285,000		3	Expansior Telecommunicati	Provides broadband access c
Second Sight Medical	Sylmar	Los Angeles	CA	91342	\$0		2	Expansior Medical Devices :	Develops implantable prosthe
Touchdown Technolog	Baldwin Park	Los Angeles	CA	91706	\$5,900,000		5	Later Staç Semiconductors	Manufactures parallel wafer p
Kotura, Inc. (FKA: Arrc	Monterey Park	Los Angeles	CA	91754	\$0		6	Later Staç Semiconductors	Develops opto-electronic proc
Applied Voice & Speec	El Toro	Orange	CA	92610	\$10,000,000		1	Expansior Software	Develops software solutions f
Axiom Microdevices, Ir	Irvine	Orange	CA	92618	\$5,099,000		2	Expansior Semiconductors	Designs integrated semicond
Avamar Technologies, Irvine		Orange	CA	92618	\$15,000,000		4	Expansior Software	Provides data management s
Wireless Car North An	Irvine	Orange	CA	92618	\$0		2	Startup/St Software	Provides telematics infrastruc
Networks In Motion, In	Irvine	Orange	CA	92618	\$125,000		1	Early Staç Telecommunicati	Operates as a wireless navig
Netifice Communicatio	Costa Mesa	Orange	CA	92626	\$7,500,000		7	Expansior Networking and E	Provides IP Virtual Private Ne
FutureTrade Technolo	Lake Forest	Orange	CA	92630	\$10,600,000		4	Expansior Software	Develops electronic trading tc
DATALlegro, Inc.	Aliso Viejo	Orange	CA	92656	\$6,000,000		1	Early Staç Software	Provides price/performance d
Paulsson Geophysical	Brea	Orange	CA	92821	\$3,500,000		1	Expansior Industrial/Energy	Provides reservoir imaging se
Zinc Matrix Power, Inc	Camarillo	Ventura	CA	93012	\$9,000,000		1	Early Staç Electronics/Instru	Develops rechargeable alkali
Onsite Design, Inc.	Moorpark	Ventura	CA	93021	\$2,000,000		1	Expansior Consumer Produ	Provides single family home i
Fastclick, Inc. (AKA: F	Santa Barbara	Santa Barbara	CA	93101	\$75,000,000		1	Later Staç Business Product	Provides online advertising s
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$405,000		4	Early Staç Medical Devices :	Develops less invasive treatr
					\$227,991,900				

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2004 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Tulare	SLO	Total By Industry 2004
Biotechnology	\$15,000,000							\$15,000,000
Business Products and Services					\$1,000,000			\$1,000,000
Computers and Peripherals								\$0
Consumer Products and Services	\$2,500,000			\$5,000,000				\$7,500,000
Electronics/ Instrumentation				\$22,000,000				\$22,000,000
Financial Services	\$2,078,000							\$2,078,000
Health Services								\$0
Industrial/ Energy			\$1,749,900					\$1,749,900
IT Services	\$11,000,000							\$11,000,000
Media and Entertainment	\$1,650,000							\$1,650,000

		Venture Capital Investments in the SCAG Region							
		1995 Q1- 1997 Q4							
Medical Devices and Equipment	\$7,600,000					\$8,285,000		\$15,885,000	
Networking and Equipment	\$5,900,000							\$5,900,000	
Other			\$0					\$0	
Retailing/ Distribution								\$0	
Semiconductors	\$20,099,000		\$10,000,000					\$30,099,000	
Software	\$20,500,000		\$18,225,000					\$38,725,000	
Telecommunications	\$405,000		\$75,000,000					\$75,405,000	
Total	\$86,732,000	\$0	\$104,974,900	\$27,000,000	\$9,285,000	\$0	\$0	\$227,991,900	

website

www.soa.com
www.myprivatequarters.com
www.idsnet.com
www.mixedsignals.com
www.dovebid.com
www2.cybergolf.com
www.practicetechnologies.com
www.cinemanow.com
www.prolacta.com
www.ondax.com
www.phasebridge.com
www.omnilux.net
www.2-sight.com
www.tdtech.com
www.kotura.com
www.avstgroup.com
www.axiom-micro.com
www.avamar.com
www.wirelesscar.com
www.networksinmotion.com
www.netifice.com
www.futuretrade.com
www.datalegro.com
www.paulsson.com
www.zmp.com
[n/a](#)
www.fastclick.com
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**Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	description
SpongeTech, Inc.	Los Angeles	Los Angeles	CA	90009	\$100,000		2	Early Stag Consumer Produ	Develops sponges for hygie
Teresis Media, Inc.	Los Angeles	Los Angeles	CA	90012	\$722,000		1	Early Stag Media and Enter	Provides location-based digi
American Apparel, Inc.	Los Angeles	Los Angeles	CA	90021	\$7,500,000		1	Expansion Retailing/Distribu	Manufactures and distributes
LeadPoint, Inc.	Los Angeles	Los Angeles	CA	90049	\$1,500,000		1	Expansion Retailing/Distribu	Operates an online marketpl
Audyssey Laboratories	Cheviot Hills	Los Angeles	CA	90064	\$1,500,000		1	Early Stag Software	Develops software to correct
Vendare Media (FKA: 'El Segundo		Los Angeles	CA	90245	\$0		1	Later Stag IT Services	Owns a network of operating
iRise, Inc. (FKA: IntraSEl Segundo		Los Angeles	CA	90245	\$8,400,000		3	Expansion Software	Designs Java-based Internet
Catalist Homes, Inc.	Hermosa Beach	Los Angeles	CA	90254	\$260,000		3	Expansion Financial Service	Operates as a real estate co
Language Weaver, Inc	Marina del Rey	Los Angeles	CA	90292	\$4,000,000		1	Expansion Software	Provides automated languag
Meaning Master Techr	Santa Monica	Los Angeles	CA	90403	\$275,000		1	Startup/Se Software	Offers a search technology t
Agensys, Inc. (FKA: U	Santa Monica	Los Angeles	CA	90404	\$9,452,200		4	Later Stag Biotechnology	Develops targeted cancer th
Business.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$10,000,000		4	Expansion Media and Enter	Provides business informati
Accruent, Inc. (FKA: M	Santa Monica	Los Angeles	CA	90404	\$3,000,000		5	Expansion Software	Provides real estate solution
Siimpel, Inc. (FKA: SiV	Arcadia	Los Angeles	CA	91006	\$9,550,000		6	Expansion Networking and I	Manufactures and designs o
StemCyte, Inc.	Arcadia	Los Angeles	CA	91007	\$2,500,000		3	Expansion Biotechnology	Operates a stem cell resear
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$0		7	Expansion Networking and I	Provides optical communic
Xponent Photonics, Inc	Monrovia	Los Angeles	CA	91016	\$15,000,000		4	Expansion Semiconductors	Manufactures surface mount
eHarmony.com, Inc.	Pasadena	Los Angeles	CA	91101	\$110,000,000		2	Later Stag Media and Enter	Operates an online dating pc
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$4,812,000		7	Expansion Telecommunicati	Develops wireless communic
Pentadyne Power Cor	Chatsworth	Los Angeles	CA	91311	\$8,000,000		4	Expansion Electronics/Instr	Develops flywheel power sys
H2scan LLC	Valencia	Los Angeles	CA	91355	\$2,540,000		2	Expansion Industrial/Energy	Provides hydrogen leak dete
INPHI Corporation (FK	Westlake Village	Los Angeles	CA	91361	\$1,590,000		4	Later Stag Networking and I	Provides high-bandwidth sol
Biomorphic VLSI, Inc	Thousand Oaks	Los Angeles	CA	91362	\$0		1	Expansion Semiconductors	Manufactures fabless semic
Gamma Enterprise Te	Woodland Hills	Los Angeles	CA	91367	\$6,200,000		1	Early Stag Software	Provides software solutions i
Encore Fitness, LLC (/	Sherman Oaks	Los Angeles	CA	91423	\$0		1	Early Stag Media and Enter	Operates a fitness and spinr
Zetera Corporation	Irvine	Orange	CA	92606	\$1,500,000		1	Startup/Se IT Services	Develops network storage te
Aristos Logic Corporati	Foothill Ranch	Orange	CA	92610	\$12,000,000		5	Later Stag Networking and I	Develops solutions combinin
Newport Imaging Corp	Irvine	Orange	CA	92617	\$5,500,000		1	Early Stag Computers and F	Provides digital camera chip
Paciolan, Inc.	Irvine	Orange	CA	92617	\$0		4	Expansion Software	Develops Internet ticketing s
ClariPhy Communicati	Irvine	Orange	CA	92618	\$8,000,000		2	Early Stag Semiconductors	Operates as a semiconduct
SOLARFLARE Commi	Irvine	Orange	CA	92618	\$6,000,000		3	Later Stag Semiconductors	Develops semiconductors fo
u-Nav Microelectronics	Irvine	Orange	CA	92618	\$6,071,200		5	Later Stag Semiconductors	Develops products for the wi
Networks In Motion, In	Irvine	Orange	CA	92618	\$6,270,000		2	Early Stag Telecommunicati	Operates as a wireless navi
WirelessCar Incorpora	Irvine	Orange	CA	92618	\$0		2	Expansion Telecommunicati	Provides integrated telemati
ReVision Optics, Inc. (	Lake Forest	Orange	CA	92630	\$5,470,000		1	Expansion Medical Devices	Develops, manufactures anc
High Tower Software,	Aliso Viejo	Orange	CA	92656	\$4,300,000		5	Later Stag Software	Develops and installs real-tir
Universal Space Netw	Newport Beach	Orange	CA	92660	\$2,249,000		4	Expansion Telecommunicati	Provides satellite managem
Property Bureau	San Clemente	Orange	CA	92672	\$4,500,000		1	Expansion Business Produc	Operates an online auction s
Indigita	Santa Ana	Orange	CA	92705	\$1,500,000		2	Later Stag Semiconductors	Operates as a fabless semicond
Catalytic Solutions, Inc	Oxnard	Ventura	CA	93033	\$10,038,900		3	Later Stag Industrial/Energy	Develops and manufactures
Arrival Communication	Bakersfield	Kern	CA	93301	\$10,503,000		5	Expansion Telecommunicati	Provides DSL and communic
					\$290,803,300				

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Data has been compiled by SCAG Community Development Staff 213-236-1846

2004 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Kern	SLO	Total By Industry 2004
Biotechnology	\$822,000							\$822,000
Business Products and Services			\$7,500,000					\$7,500,000

Computers and Peripherals			Venture Capital Investments in the SCAG Region					
			\$1,500,000	1995 Q1- 1997 Q4				\$1,500,000
Consumer Products and Services	\$1,500,000							\$1,500,000
Electronics/ Instrumentation	\$0							\$0
Financial Services	\$8,400,000							\$8,400,000
Health Services								\$0
Industrial/ Energy	\$4,000,000			\$260,000				\$4,260,000
IT Services		\$9,452,200						\$9,452,200
Media and Entertainment	\$25,050,000							\$25,050,000
Medical Devices and Equipment		\$0						\$0
Networking and Equipment	\$122,812,000		\$15,000,000					\$137,812,000
Other								\$0
Retailing/ Distribution	\$4,130,000							\$4,130,000
Semiconductors	\$5,500,000		\$19,700,000					\$25,200,000
Software	\$25,740,000		\$6,071,200					\$31,811,200
Telecommunications	\$1,500,000		\$25,041,900		\$2,249,000			\$28,790,900
Total	\$199,454,000	\$0	\$84,265,300	\$260,000	\$0	\$2,249,000	\$0	\$286,228,300

website

www.spongeables.com
www.teresis.com
www.americanapparel.net
www.leadpoint.com
www.audyssey.com
www.vendaremedia.com
www.irise.com
www.catalisthomes.com
www.languageweaver.com
www.meaningmaster.com
www.agensys.com
www.business.com
www.accruent.com
www.siiimpel.com
www.stemcyte.com
www.ondax.com
www.xponentinc.com
www.eharmony.com
www.strixsys.com
www.pentadyne.com
www.h2scan.com
www.inphi-corp.com
www.biomorphic.com
www.getgamma.com
www.theridela.com
www.zetera.com
www.aristoslogic.com
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www.paciolan.com
www.clariphy.com
www.solarflare.com
www.unav-micro.com
www.networksinmotion.com
www.wirelesscar.com
www.revisionoptics.com
www.high-tower.com
www.uspacenet.com
www.propertybureau.com
www.indigita.com
www.catalyticsolutions.com
www.arrival.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Konova, Inc.	Laguna Niguel	Orange	CA	92677	\$2,900,000		1 Early Stage	Biotechnology
Xytis, Inc. (FKA: Remerg	Irvine	Orange	CA	92617	\$500,000		1 Early Stage	Biotechnology
Docufide, Inc.	Los Angeles	Los Angeles	CA	90064	\$2,100,000		2 Early Stage	Business Products and Services
Trailer Park, Inc	Los Angeles	Los Angeles	CA	90028	\$0		1 Expansion	Business Products and Services
Newcoast College, Inc.	Brentwood	Los Angeles	CA	90049	\$7,440,000		1 Later Stage	Consumer Products and Services
Residential Services Ma	Brentwood	Los Angeles	CA	90049	\$13,250,000		1 Later Stage	Consumer Products and Services
Agility Communications,	Santa Barbara	Santa Barbara	CA	93117	\$15,062,000		5 Expansion	Electronics/Instrumentation
ALARM ONE, Inc.	Anaheim	Orange	CA	92805	\$0		1 Expansion	Electronics/Instrumentation
Pentadyne Power Corpo	Chatsworth	Los Angeles	CA	91311	\$10,000,000		5 Later Stage	Electronics/Instrumentation
Visioneered Image Syste	Garden Grove	Orange	CA	92843	\$700,000		1 Early Stage	Electronics/Instrumentation
Alfa Leisure, Inc	Chino	San Bernardino	CA	91708	\$10,900,000		1 Early Stage	Industrial/Energy
CerOx Corporation	Santa Maria	Santa Barbara	CA	93455	\$8,700,000		2 Later Stage	Industrial/Energy
Vendare Media (FKA: Ve	El Segundo	Los Angeles	CA	90245	\$12,000,000		2 Later Stage	IT Services
Business.com, Inc.	Santa Monica	Los Angeles	CA	90404	\$6,500,000		5 Expansion	Media and Entertainment
MySpace, Inc.	Santa Monica	Los Angeles	CA	90401	\$11,500,000		1 Later Stage	Media and Entertainment
SupplyFrame, Inc. (FKA: Pasadena		Los Angeles	CA	91105	\$5,000,000		1 Early Stage	Media and Entertainment
Tennis Channel, Inc., Th	Santa Monica	Los Angeles	CA	90405	\$39,999,900		2 Later Stage	Media and Entertainment
Alsius Medical Corporati	Irvine	Orange	CA	92618	\$8,750,000		13 Later Stage	Medical Devices and Equipment
Emergent Respiratory Pr	Irvine	Orange	CA	92602	\$750,000		2 Early Stage	Medical Devices and Equipment
ReVision Optics, Inc. (F	Lake Forest	Orange	CA	92630	\$6,530,000		2 Expansion	Medical Devices and Equipment
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$0		5 Early Stage	Medical Devices and Equipment
Visiogen, Inc.	Irvine	Orange	CA	92618	\$8,250,000		5 Later Stage	Medical Devices and Equipment
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$2,200,000		8 Expansion	Networking and Equipment
Siimpel, Inc. (FKA: SiW	Arcadia	Los Angeles	CA	91006	\$1,000,000		7 Expansion	Networking and Equipment
LeadPoint, Inc.	Los Angeles	Los Angeles	CA	90049	\$1,500,000		2 Early Stage	Retailing/Distribution
Axiom Microdevices, Inc.	Irvine	Orange	CA	92618	\$400,000		3 Expansion	Semiconductors
Innovative Micro Techno	Goleta	Santa Barbara	CA	93117	\$17,000,100		1 Expansion	Semiconductors
Newport Media, Inc.	Lake Forest	Orange	CA	92630	\$11,000,000		1 Early Stage	Semiconductors
SOLARFLARE Commun	Irvine	Orange	CA	92618	\$21,000,200		4 Later Stage	Semiconductors
TelASIC Communication	El Segundo	Los Angeles	CA	90245	\$26,000,000		3 Later Stage	Semiconductors
u-Nav Microelectronics	Irvine	Orange	CA	92618	\$250,000		6 Later Stage	Semiconductors
Wispry, Inc.	Irvine	Orange	CA	92618	\$6,500,000		2 Early Stage	Semiconductors
Academy123, Inc.	Westlake Village	Los Angeles	CA	91362	\$3,000,000		1 Early Stage	Software
Apriso Corporation (FKA	Long Beach	Los Angeles	CA	90831	\$2,879,000		7 Expansion	Software
Bitfone Corporation	Laguna Niguel	Orange	CA	92677	\$22,000,000		5 Expansion	Software
CrystalVoice Corp. (FKA	Santa Barbara	Santa Barbara	CA	93101	\$1,200,000		1 Early Stage	Software
Medsphere Systems Cor	Aliso Viejo	Orange	CA	92656	\$7,384,000		3 Expansion	Software
GoldPocket Interactive, I	Los Angeles	Los Angeles	CA	90066	\$6,000,000		3 Expansion	Telecommunications
					\$299,245,200			

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2005 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Tulare	SLO	Total By Industry 2005
Biotechnology			\$2,500,000					\$2,500,000
Business Products and Services	\$2,100,000							\$2,100,000
Computers and Peripherals								\$0
Consumer Products and Services	\$20,690,000							\$20,690,000

Venture Capital Investments in the SCAG Region								
			1995 Q1- 1997 Q4					
Electronics/ Instrumentation	\$10,000,000		\$700,000		\$15,962,000			\$25,762,000
Financial Services								\$0
Health Services								\$0
Industrial/ Energy		\$10,900,000			\$8,700,000			\$19,600,000
IT Services	\$12,000,000							\$12,000,000
Media and Entertainment	\$62,999,900							\$62,999,900
Medical Devices and Equipment			\$24,280,000		\$0			\$24,280,000
Networking and Equipment	\$3,200,000							\$3,200,000
Other								\$0
Retailing/ Distribution	\$1,500,000							\$1,500,000
Semiconductors	\$26,000,000		\$39,150,200		\$17,000,100			\$82,150,300
Software	\$5,879,000		\$29,384,000		\$1,200,000			\$36,463,000
Telecommunications	\$6,000,000							\$6,000,000
Total	\$150,368,900	\$10,900,000	\$96,014,200	\$0	\$41,962,100	\$0	\$0	\$299,245,200

description	website	Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Develops pharmaceutical products targeting	n/a	
Operates a biopharmaceutical drug distribution	www.xytis.com	
Manages the processing of student records	www.docufide.com	
Provides creative and entertainment marketing	www.trailerpark.com	
Provides educational services and programs	n/a	
Provides residential management services	n/a	
Produces laser components.	www.agilitycom.com	
Provides home security and monitoring	www.alarmone.com	
Develops flywheel power systems for engines	www.pentadyne.com	
Develops Light Emitting Diode (LED) technology	www.vis-displays.com	
Manufactures motor-homes and fifth-wheelers	www.alfaleisure.com	
Provides equipment to destroy hazardous waste	www.cerox.com	
Owns a network of operating companies	www.vendaremedia.com	
Provides business information and news	www.business.com	
Owns and operates a social networking site	www.myspace.com	
Operates a vertical search engine for e-commerce	www.supplyframe.com	
Operates a 24-hour cable television network	www.thetennischannel.com	
Develops neurobiological circulatory systems	www.alsius.com	
Develops, manufactures, and markets sensors	www.eresp.com	
Develops, manufactures and markets imaging devices	www.revisionoptics.com	
Develops less invasive treatments for cancer	n/a	
Develops technologies for the treatment of cancer	www.visiogen.com	
Provides optical communications components	www.ondax.com	
Manufactures and designs optical switches	www.siimpel.com	
Operates an online marketplace optimized for e-commerce	www.leadpoint.com	
Designs integrated semiconductor systems	www.axiom-micro.com	
Designs and manufactures MEMS devices	www.imtmems.com	
Operates as a fabless semiconductor company	www.newportmediainc.com	
Develops semiconductors for network routers	www.solarflare.com	
Provides analog and mixed-signal integrated circuits	www.telasic.com	
Develops products for the wireless communications market	www.unav-micro.com	
Develops high-performance computer components	www.wispry.com	
Develops multimedia platform for online education	www.academy123.com	
Develops enterprise applications software	www.apriso.com	
Provides firmware over-the-air (FOTA) technology	www.bitfone.com	
Develops quality of service software for VoIP	www.crystalvoice.com	
Develops software designed to manage medical data	www.medsphere.com	
Develops a technology platform for handheld devices	www.goldpocket.com	

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**Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

\$299,245,200

Venture Capital Investments in the SCAG Region			1995 Q1- 1997 Q4		Funding Stage	Industry
Company Name	City	County	Investment Amount	Number of Investments		
Orqis Medical Corpora Lake Forest	Orange	CA	\$2,721,180	1	Later Stage	Biotechnology
ProLacta BioSciences, Monrovia	Los Angeles	CA	\$1,016	2	Early Stage	Biotechnology
StemCyte, Inc. Arcadia	Los Angeles	CA	\$3,000,000	4	Expansion	Biotechnology
Symphony Medical, Inc Laguna Hills	Orange	CA	\$2,600,000	3	Expansion	Biotechnology
Cymetrix, Inc. (FKA: H Irvine	Orange	CA	\$0	1	Expansion	Business Products and Services
Global Design Techno Gardena	Los Angeles	CA	\$5,999,000	1	Expansion	Business Products and Services
Spot Runner, Inc. Los Angeles	Los Angeles	CA	\$7,000,000	1	Early Stage	Business Products and Services
Dermacia, Inc. Newport Beach	Orange	CA	\$10,000,000	1	Expansion	Consumer Products and Services
Metagenics, Inc. San Clemente	Orange	CA	\$11,000,000	1	Later Stage	Consumer Products and Services
Newcoast College, Inc Brentwood	Los Angeles	CA	\$2,398,000	2	Later Stage	Consumer Products and Services
Enerage, Inc. Arcadia	Los Angeles	CA	\$6,447,000	1	Early Stage	Electronics/Instrumentation
BMS Reimbursement I Claremont	Los Angeles	CA	\$2,500,000	2	Later Stage	Financial Services
Superior Access Insur Irvine	Orange	CA	\$15,000,000	1	Early Stage	Financial Services
AccentCare, Inc. Irvine	Orange	CA	\$13,900,000	9	Expansion	Healthcare Services
Energy Innovations, In Pasadena	Los Angeles	CA	\$16,500,000	1	Later Stage	Industrial/Energy
Oryxe Energy Internati Irvine	Orange	CA	\$2,455,000	1	Expansion	Industrial/Energy
Mixed Signals, Inc. Los Angeles	Los Angeles	CA	\$5,895,000	2	Expansion	IT Services
ReachLocal, Inc. Woodland Hills	Los Angeles	CA	\$7,750,000	2	Expansion	IT Services
WebVisible, Inc. (FKA: Irvine	Orange	CA	\$5,000,100	1	Expansion	IT Services
Zetera Corporation Irvine	Orange	CA	\$13,500,000	2	Expansion	IT Services
Legend Pictures LLC (Burbank	Los Angeles	CA	\$63,211,000	1	Startup/Seed	Media and Entertainment
RazorGator, Inc. West Los Angeles	Los Angeles	CA	\$26,000,000	1	Early Stage	Media and Entertainment
3F Therapeutics, Inc. Lake Forest	Orange	CA	\$6,000,000	4	Expansion	Medical Devices and Equipment
AcuFocus, Inc. Irvine	Orange	CA	\$27,500,000	4	Later Stage	Medical Devices and Equipment
Emergent Respiratory Irvine	Orange	CA	\$750,000	3	Early Stage	Medical Devices and Equipment
Pegasus Biologics, Inc Irvine	Orange	CA	\$10,200,000	1	Early Stage	Medical Devices and Equipment
Aktino, Inc. Irvine	Orange	CA	\$16,000,000	2	Expansion	Networking and Equipment
Zag.com, Inc. Santa Monica	Los Angeles	CA	\$2,010,000	1	Early Stage	Retailing/Distribution
Fulcrum Microsystems Calabasas	Los Angeles	CA	\$20,362,000	3	Later Stage	Semiconductors
Morpho Technologies Irvine	Orange	CA	\$10,000,000	3	Later Stage	Semiconductors
SiliconSystems, Inc. Aliso Viejo	Orange	CA	\$8,500,000	2	Expansion	Semiconductors
u-Nav Microelectronics Irvine	Orange	CA	\$250,000	7	Later Stage	Semiconductors
Xponent Photonics, Inc Monrovia	Los Angeles	CA	\$900,000	5	Later Stage	Semiconductors
Accruent, Inc. (FKA: M Santa Monica	Los Angeles	CA	\$3,300,000	6	Later Stage	Software
Adapt Technologies, Ir Pasadena	Los Angeles	CA	\$9,900,000	1	Early Stage	Software
CaseStack, Inc. Santa Monica	Los Angeles	CA	\$0	6	Expansion	Software
DATAlegro, Inc. Aliso Viejo	Orange	CA	\$16,500,000	2	Expansion	Software
Enclarity, Inc. Aliso Viejo	Orange	CA	\$6,300,000	1	Startup/Seed	Software
High Tower Software, Aliso Viejo	Orange	CA	\$5,438,000	6	Later Stage	Software
InQ, Inc. Agoura Hills	Los Angeles	CA	\$599,000	2	Early Stage	Software
Integrien Corporation Irvine	Orange	CA	\$6,500,000	1	Early Stage	Software
Kareo, Inc. Irvine	Orange	CA	\$2,999,000	1	Early Stage	Software
Mavent, Inc. Irvine	Orange	CA	\$3,550,000	3	Later Stage	Software
Media Platform On-De Marina del Rey	Los Angeles	CA	\$1,000,000	1	Early Stage	Software
Neven Vision, Inc (A.K Santa Monica	Los Angeles	CA	\$2,500,000	3	Early Stage	Software
Quartics, Inc. (FKA: A Irvine	Orange	CA	\$12,000,000	3	Early Stage	Software
Sendia Corporation Santa Monica	Los Angeles	CA	\$4,000,000	3	Expansion	Software
Troika Networks, Inc. Westlake Village	Los Angeles	CA	\$14,400,000	7	Expansion	Software
X1 Technologies, Inc. Pasadena	Los Angeles	CA	\$10,000,000	1	Early Stage	Software
Arrival Communication Bakersfield	Kern	CA	\$3,880,000	6	Later Stage	Telecommunications
Omnilux, Inc. Pasadena	Los Angeles	CA	\$8,000,000	4	Later Stage	Telecommunications
			\$460,218,200			

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 Develops pharmaceutical proc www.prolacta.com
 Operates a stem cell research www.stemcyte.com
 Develops proprietary biopolym www.symphonymed.com
 Operates as a full range Rever www.cymetrix.com
 Manufactures mechanically att www.gdtglobal.com
 Operates an ad agency for loc www.spotrunner.com
 Develops and markets cosmet www.dermacia.com
 Provides medical foods and nu www.metagenics.com
 Provides educational services n/a
 Develops micro fuel cells for n www.enerage.com
 Provides bill collection and oth www.bmsreimbursement.com
 Provides real-time insurance q www.superioraccess.com
 Provides at-home assisted livir www.accentcare.com
 Develops electric power throug www.energyinnovations.com
 Develops technologies that rec www.oryxe-energy.com
 Provides digital services monit www.mixedsignals.com
 Operates a full-service online r www.reachlocal.com
 Provides local online advertisir www.webvisible.com
 Develops network storage tect www.zetera.com
 Operates as a film and televisi www.legendarypictures.com
 Provides tickets for sports and www.razorgator.com
 Develops cardio-vascular devi www.3ftherapeutics.com
 Develops ocular implants to tre www.acufocus.com
 Develops, manufactures, and t www.eresp.com
 Manufactures bio-implants for www.pegasusbio.com
 Develops broadband network t www.aktino.com
 Operates a website for auto sa www.zag.com
 Develops circuit architecture fc www.fulcrummicro.com
 Develops silicon and software www.morphotech.com
 Designs and develops solid-st: www.siliconsystems.com
 Develops products for the wire www.unav-micro.com
 Manufactures surface mount p www.xponentinc.com
 Provides real estate solutions. www.accruent.com
 Provides solutions that help ac www.adapt.com
 Provides logistics outsourcing www.casestack.com
 Provides price/performance da www.datalegro.com
 Develops information manager www.enclarity.com
 Develops and installs real-time mo www.high-tower.com
 Provides after-sale live chat m www.inq.com
 Develops and provides produc www.integrien.com
 Delivers on-demand revenue c www.kareo.com
 Provides compliance managen www.mavent.com
 Develops enterprise-scale soft n/a
 Provides machine vision techn www.nevenvision.com
 Provides high-density media a www.quartics.com
 Develops software solutions fo www.sendia.com
 Develops Internet systems are www.troikanetworks.com
 Provides desktop search soluti www.x1.com
 Provides DSL and communica www.arrival.com
 Provides broadband access ov www.omnilux.net

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Kythera Biopharmaceut	Woodland Hills	Los Angeles	CA	91367	\$1,000,000		1 Startup/Seed	Biotechnology
Xytis, Inc. (FKA: Reme	Irvine	Orange	CA	92617	\$3,300,000		2 Early Stage	Biotechnology
5Square Systems Corp	Westlake Village	Los Angeles	CA	91361	\$4,200,000		2 Expansion	Business Products and Services
NextMedium, Inc.	Los Angeles	Los Angeles	CA	90064	\$1,535,000		1 Early Stage	Business Products and Services
Secova eServices	Costa Mesa	Orange	CA	92626	\$1,500,000		2 Expansion	Business Products and Services
Celetronix (FKA: Celet	Simi Valley	Ventura	CA	93065	\$10,000,000		5 Later Stage	Computers and Peripherals
Progressive Beverage	Culver City	Los Angeles	CA	90230	\$1,749,900		1 Early Stage	Consumer Products and Services
Westec InterActive, Inc	Irvine	Orange	CA	92606	\$20,000,000		1 Later Stage	Electronics/Instrumentation
Catalist Homes, Inc.	Hermosa Beach	Los Angeles	CA	90254	\$650,000		4 Expansion	Financial Services
Coast Asset Managem	Santa Monica	Los Angeles	CA	90404	\$126,800,000		1 Later Stage	Financial Services
InTouch Technologies	Santa Barbara	Santa Barbara	CA	93117	\$12,100,000		4 Expansion	Industrial/Energy
Methanotech, Inc.	Pasadena	Los Angeles	CA	91106	\$500,000		1 Startup/Seed	Industrial/Energy
Superprotonic, Inc.	Pasadena	Los Angeles	CA	91101	\$5,000,000		1 Expansion	Industrial/Energy
Auryn, Inc.	Los Angeles	Los Angeles	CA	90045	\$2,000,000		1 Early Stage	Media and Entertainment
Insider Pages, Inc.	Pasadena	Los Angeles	CA	91103	\$8,524,000		1 Expansion	Media and Entertainment
Arbor Surgical Techno	Irvine	Orange	CA	92618	\$20,000,300		2 Expansion	Medical Devices and Equipment
Corevalve, Inc.	Irvine	Orange	CA	92618	\$24,000,000		3 Expansion	Medical Devices and Equipment
Inogen, Inc.	Goleta	Santa Barbara	CA	93117	\$5,000,000		3 Later Stage	Medical Devices and Equipment
Masimo Corporation (F	Irvine	Orange	CA	92618	\$13,010,000		8 Later Stage	Medical Devices and Equipment
ReShape Medical, Inc.	Rancho Cucamonga	San Bernardino	CA	91730	\$500,000		1 Startup/Seed	Medical Devices and Equipment
SenoRx, Inc. (fka: Bio	Aliso Viejo	Orange	CA	92656	\$5,770,000		6 Later Stage	Medical Devices and Equipment
TherOx, Inc.	Irvine	Orange	CA	92614	\$40,800,000		7 Later Stage	Medical Devices and Equipment
Aristos Logic Corporati	Foothill Ranch	Orange	CA	92610	\$15,100,000		6 Later Stage	Networking and Equipment
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$22,215,000		10 Later Stage	Retailing/Distribution
Newegg, Inc. (AKA: Ne	Whittier	Los Angeles	CA	90061	\$20,000,000		1 Later Stage	Retailing/Distribution
Sonos, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$15,000,000		1 Early Stage	Retailing/Distribution
Zag.com, Inc.	Santa Monica	Los Angeles	CA	90401	\$8,103,000		2 Expansion	Retailing/Distribution
ClariPhy Communicati	Irvine	Orange	CA	92618	\$1,141,000		3 Early Stage	Semiconductors
Kotura, Inc. (FKA: Arrc	Monterey Park	Los Angeles	CA	91754	\$13,000,000		7 Later Stage	Semiconductors
Newport Media, Inc.	Lake Forest	Orange	CA	92630	\$200,100		2 Early Stage	Semiconductors
Primarion, Inc.	Torrance	Los Angeles	CA	90505	\$22,400,100		4 Expansion	Semiconductors
Starport Systems, Inc.	Irvine	Orange	CA	92618	\$999,900		1 Startup/Seed	Semiconductors
u-Nav Microelectronics	Irvine	Orange	CA	92618	\$250,000		8 Later Stage	Semiconductors
Academy123, Inc.	Westlake Village	Los Angeles	CA	91361	\$1,824,900		2 Expansion	Software
Alteer Corporation	Irvine	Orange	CA	92618	\$16,500,000		9 Later Stage	Software
Audyssey Laboratories	Cheviot Hills	Los Angeles	CA	90064	\$2,500,000		2 Expansion	Software
BiggerBoat (FKA: OnM	Beverly Hills	Los Angeles	CA	90212	\$800,000		1 Startup/Seed	Software
CADFORCE, Inc.	Marina del Rey	Los Angeles	CA	90292	\$1,700,000		1 Early Stage	Software
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$19,999,900		7 Later Stage	Software
CrystalVoice Corp. (FK	Santa Barbara	Santa Barbara	CA	93101	\$1,000,000		2 Early Stage	Software
Digital Map Products, I	Costa Mesa	Orange	CA	92626	\$3,000,000		2 Later Stage	Software
Green Hills Software, I	Santa Barbara	Santa Barbara	CA	93101	\$2,000,000		1 Later Stage	Software
InQ, Inc.	Agoura Hills	Los Angeles	CA	91301	\$2,499,900		3 Expansion	Software
LogicBlaze, Inc.	Marina del Rey	Los Angeles	CA	90292	\$2,500,000		1 Early Stage	Software
Perfect Market Techno	Pasadena	Los Angeles	CA	91103	\$10,000,000		1 Early Stage	Software
RiverOne, Inc. (FKA: N	Irvine	Orange	CA	92617	\$6,000,000		3 Expansion	Software
Tanagra, Inc.	Laguna Niguel	Orange	CA	92651	\$500,000		1 Early Stage	Software
Amp'd Mobile, Inc.	Beverly Hills	Los Angeles	CA	90210	\$14,000,200		1 Early Stage	Telecommunications
Mojix, Inc.	Los Angeles	Los Angeles	CA	90025	\$2,000,000		1 Early Stage	Telecommunications
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$12,000,000		8 Expansion	Telecommunications
Voice Genesis, Inc.	Huntington Beach	Orange	CA	92649	\$1,000,000		1 Expansion	Telecommunications

\$526,173,200

Venture Capital Investments in the SCAG Region**1995 Q1- 1997 Q4****2005 Q3: Industry Analysis, by County**

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Tulare	KERN	Total By Industry 2005
Biotechnology	\$1,000,000		\$3,300,000					\$4,300,000
Business Products and Services	\$5,735,000		\$1,500,000					\$7,235,000
Computers and Peripherals				\$10,000,000				\$10,000,000
Consumer Products and Services	\$1,749,900							\$1,749,900
Electronics/ Instrumentation			\$20,000,000					\$20,000,000
Financial Services	\$127,450,000							\$127,450,000
Health Services								\$0
Industrial/ Energy	\$5,500,000				\$12,100,000			\$17,600,000
IT Services								\$0
Media and Entertainment	\$10,524,000							\$10,524,000
Medical Devices and Equipment		\$500,000	\$103,580,300		\$5,000,000			\$109,080,300
Networking and Equipment			\$15,100,000					\$15,100,000
Other								\$0
Retailing/ Distribution	\$50,318,000				\$15,000,000			\$65,318,000
Semiconductors	\$35,400,100		\$2,591,000					\$37,991,100
Software	\$41,824,700		\$26,000,000		\$3,000,000			\$70,824,700
Telecommunications	\$28,000,200		\$1,000,000					\$29,000,200
Total	\$307,501,900	\$500,000	\$173,071,300	\$10,000,000	\$35,100,000		\$0	\$526,173,200

description	website
Provides medical product	www.kytherabiopharma.com
Operates a biopharmaceu	www.xytis.com
Provides Dealer Sales Ma	www.5square.com
Develops a technology for	www.nextmedium.com
Provides BPO services in	www.secovia.com
Provides electronic and o	www.celetronix.com
Operates as a brand mark	www.progressivebeverages.com
Provides interactive video	www.westecnow.com
Operates as a real estate	www.catalisthomes.com
Provides managed-volatil	www.coastasset.com
Develops mobile robotic p	www.intouchhealth.com
Produces methanol throug	n/a
Develops solid acid fuel c	www.superprotonic.com
Provides animation servic	www.auryininc.com
Operates a local search e	www.insiderpages.com
Produces aortic heart valv	www.arborsurgical.com
Provides surgical instrum	www.corevalve.com
Manufactures portable ox	www.inogen.net
Develops, licenses and m	www.masimo.com
Develops a medical devic	n/a
Develops medical devices	www.senorx.com
Develops systems for deli	www.therox.com
Develops solutions combi	www.aristoslogic.com
Provides lifestyle-based e	www.babystyle.com
Operates as an e-market	www.newegg.com
Develops and manufactur	www.sonos.com
Operates a website for au	www.zag.com
Operates as a semicondu	www.clariphy.com
Develops opto-electronic	www.kotura.com
Operates as a fabless ser	www.newportmediainc.com
Operates as a mixed sign	www.primarion.com
Develops electronic devic	n/a
Develops products for the	www.unav-micro.com
Develops multimedia platf	www.academy123.com
Develops and provides m	www.alteer.com
Develops software to corr	www.audyssey.com
Operates a search engine	www.biggerboat.com
Provides outsourced CAD	www.cadforce.com
Provides logistics outsourcing	www.casestack.com
Develops quality of servic	www.crystalvoice.com
Provides map enabled sof	www.digitalmapproducts.com
Develops high performanc	www.ghs.com
Provides after-sale live ch	www.inq.com
Provides business integra	www.logicblaze.com
Operates the Snap.com s	www.snap.com
Develops supply chain sol	www.riverone.com
Manages a software comp	www.tanagra.com
Provides mobile entertain	www.ampd.com
Develops advanced signa	www.mojix.com
Develops wireless commu	www.strixsys.com
Provides mobile messagir	www.voicegenesis.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

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Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

\$526,173,200

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
CODA Genomics, In	Laguna Hills	Orange	CA	92653	\$800,000		1 Early Stage	Biotechnology
Heartland Resouces	Pasadena	Los Angeles	CA	91107	\$1,539,000		1 Early Stage	Biotechnology
Symphony Medical,	Laguna Hills	Orange	CA	92653	\$6,004,000		4 Expansion	Biotechnology
Xencor, Inc.	Monrovia	Los Angeles	CA	91016	\$20,000,000		3 Later Stage	Biotechnology
Iconix Video LLC	Goleta	Santa Barbara	CA	93117	\$2,000,000		1 Early Stage	Computer and Peripherals
iSold It LLC	Pasadena	Los Angeles	CA	91106	\$7,250,000		1 Expansion	Consumer Products and Services
Vycon, Inc.	Cerritos	Los Angeles	CA	90703	\$2,500,200		2 Expansion	Electronics/Instrumentation
Transcepta, Inc.	Aliso Viejo	Orange	CA	92656	\$1,656,000		1 Early Stage	Financial Services
Catalytic Solutions,	Oxnard	Ventura	CA	93033	\$10,133,000		4 Later Stage	Industrial/Energy
Make It Work, Inc.	Santa Barbara	Santa Barbara	CA	93108	\$1,025,000		1 Early Stage	IT Services
Revver, Inc. (FKA: i	Hollywood	Los Angeles	CA	90028	\$2,656,000		1 Early Stage	IT Services
LandRoller, Inc.	Hermosa Beach	Los Angeles	CA	90254	\$1,841,000		1 Expansion	Media and Entertainment
PureVideo Networks	El Segundo	Los Angeles	CA	90245	\$5,600,000		1 Early Stage	Media and Entertainment
World Championship	Santa Monica	Los Angeles	CA	90402	\$0		1 Early Stage	Media and Entertainment
Cameron Health, In	San Clemente	Orange	CA	92673	\$15,000,000		3 Later Stage	Medical Devices and Equipment
Celerus Diagnostics,	Goleta	Santa Barbara	CA	93117	\$8,400,000		1 Early Stage	Medical Devices and Equipment
Devax, Inc.	Lake Forest	Orange	CA	92630	\$31,999,800		4 Later Stage	Medical Devices and Equipment
Eyeonics, Inc. (FKA	Aliso Viejo	Orange	CA	92656	\$16,200,000		4 Expansion	Medical Devices and Equipment
Pacific Consolidated	Riverside	Riverside	CA	92503	\$4,400,000		2 Later Stage	Medical Devices and Equipment
Vandolay, Inc	Irvine	Orange	CA	92602	\$1,200,000		1 Early Stage	Medical Devices and Equipment
Comunicado, Inc.	Costa Mesa	Orange	CA	92626	\$1,000,000		1 Expansion	Networking and Equipment
INPHI Corporation (	Westlake Village	Los Angeles	CA	91361	\$12,000,200		5 Later Stage	Networking and Equipment
Lumexis Corporatio	Costa Mesa	Orange	CA	92626	\$600,000		1 Early Stage	Networking and Equipment
Siimpel, Inc. (FKA:	Arcadia	Los Angeles	CA	91006	\$21,000,000		8 Later Stage	Networking and Equipment
Xirrus, Inc.	Westlake Village	Los Angeles	CA	91362	\$16,250,000		1 Early Stage	Networking and Equipment
SmartHome, Inc.	Irvine	Orange	CA	92606	\$2,100,000		1 Expansion	Retailing/Distribution
Motia, Inc.	Pasadena	Los Angeles	CA	91107	\$2,000,200		4 Later Stage	Semiconductors
Newport Media, Inc	Lake Forest	Orange	CA	92630	\$25,000,000		3 Expansion	Semiconductors
Touchdown Technol	Baldwin Park	Los Angeles	CA	91706	\$13,000,000		6 Expansion	Semiconductors
u-Nav Microelectror	Irvine	Orange	CA	92618	\$435,000		9 Later Stage	Semiconductors
Xponent Photonics,	Monrovia	Los Angeles	CA	91016	\$1,433,000		6 Later Stage	Semiconductors
Apriso Corporation (	Long Beach	Los Angeles	CA	90831	\$511,000		8 Expansion	Software
Genutec Business S	Laguna Niguel	Orange	CA	92677	\$0		1 Later Stage	Software
Logical Apps	Irvine	Orange	CA	92618	\$14,000,100		1 Expansion	Software
SOA Software, Inc.	Los Angeles	Los Angeles	CA	90025	\$2,500,000		7 Later Stage	Software
Tenrox, Inc.	Pasadena	Los Angeles	CA	91107	\$4,600,000		1 Expansion	Software
Vigilistics, Inc.	Mission Viejo	Orange	CA	92691	\$2,200,000		1 Early Stage	Software
Amp'd Mobile, Inc.	Beverly Hills	Los Angeles	CA	90210	\$43,000,000		2 Early Stage	Telecommunications
Fonality, Inc.	Los Angeles	Los Angeles	CA	90230	\$5,000,000		1 Expansion	Telecommunications
GoldPocket Interact	Los Angeles	Los Angeles	CA	90066	\$3,700,000		4 Expansion	Telecommunications
JamboTECH, LLC	Agoura Hills	Los Angeles	CA	91301	\$5,000,000		1 Early Stage	Telecommunications
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$12,000,000		9 Later Stage	Telecommunications
					\$327,533,500			

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2005 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Riverside	KERN	Total By Industry 2005
Biotechnology	\$21,539,000		\$6,804,000					\$28,343,000
Business Products and Services								\$0
Computers and Peripherals					\$2,000,000			\$2,000,000

		Venture Capital Investments in the SCAG Region							
		1995 Q1- 1997 Q4							
Consumer Products and Services	\$7,250,000								\$7,250,000
Electronics/Instrumentation	\$2,500,200								\$2,500,200
Financial Services		\$1,656,000							\$1,656,000
Health Services									\$0
Industrial/ Energy			\$10,133,000						\$10,133,000
IT Services	\$2,656,000				\$1,025,000				\$3,681,000
Media and Entertainment	\$7,441,000								\$7,441,000
Medical Devices and Equipment		\$64,399,800			\$8,400,000	\$4,400,000			\$77,199,800
Networking and Equipment	\$49,250,200	\$1,600,000							\$50,850,200
Other									\$0
Retailing/ Distribution		\$2,100,000							\$2,100,000
Semiconductors	\$16,433,200	\$25,435,000							\$41,868,200
Software	\$7,611,000	\$16,200,100							\$23,811,100
Telecommunications	\$68,700,000								\$68,700,000
Total	\$183,380,600	\$0	\$118,194,900	\$10,133,000	\$11,425,000	\$4,400,000	\$0		\$327,533,500

description	website	Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Operates as a synthetic biology and	www.codagenomics.com	
Develops and markets a soy protein	www.heartlandresource.com	
Develops proprietary biopolymer and	www.symphonymed.com	
Develops therapeutic proteins and	www.xencor.com	
Develops and manufactures video c	www.iconixvideo.com	
Operates a chain of eBay drop off s	www.i-soldit.com	
Manufactures flywheel based energ	www.vyconenergy.com	
Develops electronic invoice present	www.transcepta.com	
Develops and manufactures catalyt	www.catalyticsolutions.com	
Provides onsite services and suppo	www.makeitwork.com	
Provides advertisers the opportunit	www.revver.com	
Develops an out-of-line roller skate	www.landroller.com	
Distributes user-generated and pro	www.purevideo.com	
Operates a network devoted to inte	www.wcsn.com	
Develops implantable devices for tr	www.cameronhealth.com	
Develops diagnostic testing system	www.celerusdiagnostics.com	
Develops and manufactures interve	www.devax.net	
Develops intraocular lens implants.	www.crystalens.com	
Manufactures ruggedized onsite liq	www.pci-intl.com	
Develops non-invasive product to e	www.vandolay.com	
Provides Voice Network Manageme	www.syncvoice.com	
Provides high-bandwidth solutions	www.inphi-corp.com	
Provides fiber optic technology from	www.lumexis.com	
Manufactures and designs optical s	www.siiimpel.com	
Provides wireless solutions to the e	www.xirrus.com	
Offers electronic home improveme	www.smarthome.com	
Develops wireless semiconductors	www.motia.com	
Operates as a fabless semiconduct	www.newportmediainc.com	
Manufactures parallel wafer probec	www.tdtech.com	
Develops products for the wireless	www.unav-micro.com	
Manufactures surface mount photo	www.xponentinc.com	
Develops enterprise applications so	www.aprison.com	
Develops communications tools for	www.genutec.com	
Develops business controls automa	www.logicalapps.com	
Develops software used to deploy e	www.soa.com	
Provides project governance and c	www.tenrox.com	
Develops software for dairy and fo	www.vigilistics.com	
Provides mobile entertainment via	www.ampd.com	
Provides open-source IP telephony for the SN	www.fonality.com	
Develops a technology platform for	www.goldpocket.com	
Provides underlying technology pla	www.jambotech.com	
Develops wireless communications	www.strixsys.com	

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name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage
ProLacta BioSciences, Ir	Monrovia	Los Angeles	CA	91016	\$2,500,000		3 Expansion
CODA Genomics, Inc.	Laguna Hills	Orange	CA	92653	\$1,644,000		2 Early Stage
Xytis, Inc. (FKA: Remerg	Irvine	Orange	CA	92617	\$24,500,000		3 Expansion
NextMedium, Inc.	Los Angeles	Los Angeles	CA	90064	\$6,000,000		2 Expansion
Spot Runner, Inc.	Los Angeles	Los Angeles	CA	90048	\$11,500,000		2 Expansion
Access 360 Media (FKA: Culver City		Los Angeles	CA	90232	\$5,249,000		1 Early Stage
Pranalytica, Inc.	Santa Monica	Los Angeles	CA	90401	\$320,000		2 Later Stage
Visioneered Image Syste	Garden Grove	Orange	CA	92843	\$8,577,900		2 Expansion
Zinc Matrix Power, Inc.	Camarillo	Ventura	CA	93012	\$7,200,000		2 Expansion
Oryxe Energy Internatio	Irvine	Orange	CA	92618	\$23,156,000		2 Later Stage
Infigrid	Los Angeles	Los Angeles	CA	90001	\$450,000		1 Startup/Seed
Nexsan Technologies	Woodland Hills	Los Angeles	CA	91367	\$245,000		2 Expansion
Revver, Inc. (FKA: Chan Hollywood		Los Angeles	CA	90028	\$12,700,200		2 Early Stage
Zetera Corporation	Irvine	Orange	CA	92606	\$7,000,000		3 Expansion
Experclick, Inc.	Carpinteria	Ventura	CA	93013	\$2,262,000		1 Expansion
IdeaForest.com, Inc. (FK	El Segundo	Los Angeles	CA	90245	\$172,000		4 Expansion
MovieBeam, Inc.	Burbank	Los Angeles	CA	91505	\$52,500,000		1 Expansion
RazorGator, Inc.	West Los Angeles	Los Angeles	CA	90025	\$22,799,900		2 Expansion
TagWorld LLC	Santa Monica	Los Angeles	CA	90401	\$7,500,000		1 Early Stage
World Championship Sp	Santa Monica	Los Angeles	CA	90402	\$2,999,000		2 Expansion
Second Sight Medical Pr	Sylmar	Los Angeles	CA	91342	\$0		3 Later Stage
Jentryx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$1,800,000		1 Startup/Seed
LeadPoint, Inc.	Los Angeles	Los Angeles	CA	90049	\$2,000,000		3 Expansion
Primarion, Inc.	Torrance	Los Angeles	CA	90505	\$10,000,000		5 Expansion
Touchdown Technologie	Baldwin Park	Los Angeles	CA	91706	\$5,200,000		7 Expansion
Accordent Technologies,	Hermosa Beach	Los Angeles	CA	90254	\$4,000,000		1 Expansion
Applied Wave Research	El Segundo	Los Angeles	CA	90245	\$6,400,000		2 Expansion
Apriso Corporation (FKA	Long Beach	Los Angeles	CA	90831	\$3,169,000		9 Later Stage
CrownPeak Technology	Los Angeles	Los Angeles	CA	90016	\$4,250,000		1 Expansion
Siderean Software (FKA	El Segundo	Los Angeles	CA	90245	\$4,110,000		2 Expansion
ThisNext, Inc.	Los Angeles	Los Angeles	CA	90064	\$3,500,100		1 Early Stage
UNX Holdings, Inc. (FKA	Burbank	Los Angeles	CA	91502	\$15,999,900		4 Later Stage
DispenseSource, Inc.	Irvine	Orange	CA	92618	\$13,750,100		4 Later Stage
Amp'd Mobile, Inc.	Beverly Hills	Los Angeles	CA	90210	\$111,000,000		3 Expansion
JamboTECH, LLC	Agoura Hills	Los Angeles	CA	91301	\$0		2 Expansion
NXTV, Inc. (DBA: Video	Woodland Hills	Los Angeles	CA	91367	\$9,500,000		2 Expansion
Networks In Motion, Inc.	Irvine	Orange	CA	92618	\$10,000,000		3 Expansion
					\$403,954,100		

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2006 Q1: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Total By Industry Q1 2007	% of Total by Industry
Biotechnology	\$2,500,000		\$26,144,000			\$28,644,000	
Business Products and Services	\$22,749,000					\$22,749,000	
Computers and Peripherals						\$0	
Consumer Products and Services						\$0	

Venture Capital Investments in the SCAG Region						
		1995 Q1- 1997 Q4				
Electronics/ Instrumentation	\$320,000	\$8,577,900	\$7,200,000			\$16,097,900
Financial Services						\$0
Health Services						\$0
Industrial/ Energy		\$23,156,000				\$23,156,000
IT Services	\$13,395,200	\$7,000,000	\$2,262,000			\$22,657,200
Media and Entertainment	\$85,970,900					\$85,970,900
Medical Devices and Equipment	\$0			\$1,800,000		\$1,800,000
Networking and Equipment						\$0
Other						\$0
Retailing/ Distribution	\$2,000,000					\$2,000,000
Semiconductors	\$15,200,000					\$15,200,000
Software	\$41,429,000	\$13,750,100				\$55,179,100
Telecommunications	\$120,500,000	\$10,000,000				\$130,500,000
Total	\$304,064,100	\$0	\$88,628,000	\$9,462,000	\$1,800,000	\$403,954,100
						\$403,954,100

industry	description	website
Biotechnology	Develops pharmaceutical processing of human	www.prolacta.com
Biotechnology	Operates as a synthetic biology and protein e	www.codagenomics.com
Biotechnology	Operates a biopharmaceutical drug discovery	www.xytis.com
Business Products and Services	Develops a technology for non-traditional adv	www.nextmedium.com
Business Products and Services	Operates an ad agency for local businesses t	www.spotrunner.com
Business Products and Services	Operates an in-store entertainment and adver	www.access360media.com
Electronics/Instrumentation	Develops trace gas detection instrumentation	www.pranalytica.com
Electronics/Instrumentation	Develops Light Emitting Diode (LED) technolo	www.vis-displays.com
Electronics/Instrumentation	Develops rechargeable alkaline battery techn	www.zmp.com
Industrial/Energy	Develops technologies that reduce toxic emis	www.oryxe-energy.com
IT Services	Provides information systems services.	
IT Services	Provides secure storage and data protection systems.	
IT Services	Provides advertisers the opportunity to purch	www.revver.com
IT Services	Develops network storage technology.	www.zetera.com
IT Services	Provides online advertising services.	www.experclick.com
Media and Entertainment	Provides e-commerce & direct marketing solu	www.ideaforest.com
Media and Entertainment	Provides video-on-demand products and serv	www.moviebeam.com
Media and Entertainment	Provides tickets for sports and entertainment	www.razorgator.com
Media and Entertainment	Operates an online ecosystem that provides n	www.tagworld.com
Media and Entertainment	Operates a network devoted to international s	www.wcsn.com
Medical Devices and Equipment	Develops implantable prosthetics to help over	www.2-sight.com
Medical Devices and Equipment	Operates as a personalized medical testing company.	
Retailing/Distribution	Operates an online marketplace optimized for	www.leadpoint.com
Semiconductors	Operates as a mixed signal integrated circuit	www.primarion.com
Semiconductors	Manufactures parallel wafer probecards using	www.tdtech.com
Software	Develops presentation authoring and manage	www.accordent.com
Software	Develops high-frequency electronic design au	www.appwave.com
Software	Develops enterprise applications software sol	www.apriso.com
Software	Provides enterprise-level Web content manag	www.crownpeak.com
Software	Develops server-based navigation software th	www.siderean.com
Software	Develops a social ecommerce company provi	www.thisnext.com
Software	Provides professional investors with ASP-bas	www.unx.com
Software	Provides automated inventory management s	www.dispensesource.com
Telecommunications	Provides mobile entertainment via broadband	www.ampd.com
Telecommunications	Provides underlying technology platform for c	www.jambotech.com
Telecommunications	Provides digital broadband entertainment and	www.nxtv.com
Telecommunications	Operates as a wireless navigation solutions pr	www.networksinmotion.com

which is a separate and independent legal en

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Kythera Biopharmaceut	Woodland Hills	Los Angeles	CA	91367	\$20,000,000	1995 Q1-1997 Q4	2 Early Stage	Biotechnology
Naryx Pharma, Inc. (F)	Carpinteria	Santa Barbara	CA	93013	\$8,000,000		4 Early Stage	Biotechnology
Windy Hill Medical, Inc	Laguna Hills	Orange	CA	92653	\$9,600,000		1 Startup/Seed	Biotechnology
Perform Local, Inc. (D)	Pasadena	Los Angeles	CA	91105	\$2,399,000		1 Early Stage	Business Products and Services
Secova eServices	Costa Mesa	Orange	CA	92626	\$8,000,000		3 Expansion	Business Products and Services
Iconix Video LLC	Goleta	Santa Barbara	CA	93117	\$2,700,000		2 Early Stage	Computers and Peripherals
Luxury Link, LLC	Los Angeles	Los Angeles	CA	90045	\$9,000,000		1 Later Stage	Consumer Products and Services
TherMark Holdings, Inc	Eagle Rock	Los Angeles	CA	90041	\$1,700,000		1 Expansion	Electronics/Instrumentation
Vycon, Inc.	Cerritos	Los Angeles	CA	90703	\$3,147,900		3 Expansion	Electronics/Instrumentation
KOR Electronics, Inc.	Cypress	Los Angeles	CA	90630	\$40,310,000		5 Expansion	Electronics/Instrumentation
Green Dot Corporation	Monrovia	Los Angeles	CA	91016	\$144,000		3 Expansion	Financial Services
LeisureLink, Inc.	Pasadena	Los Angeles	CA	91017	\$5,000,100		1 Expansion	Financial Services
LivHOME, Inc.	Los Angeles	Los Angeles	CA	90036	\$170,000		4 Expansion	Healthcare Services
Energy Innovations, Inc	Pasadena	Los Angeles	CA	91103	\$25,000,000		2 Later Stage	Industrial/Energy
SpecificMEDIA, Inc.	Irvine	Orange	CA	92614	\$10,000,000		1 Expansion	IT Services
Buzznet, Inc.	Los Angeles	Los Angeles	CA	90028	\$1,000,000		1 Early Stage	Media and Entertainment
CinemaNow, Inc.	Marina del Rey	Los Angeles	CA	90292	\$20,300,000		4 Expansion	Media and Entertainment
JibJab Media, Inc.	Santa Monica	Los Angeles	CA	90405	\$6,375,000		1 Later Stage	Media and Entertainment
Legend Pictures LLC (	Burbank	Los Angeles	CA	91522	\$5,214,000		2 Startup/Seed	Media and Entertainment
Nine Star	Los Angeles	Los Angeles	CA	90064	\$2,000,000		1 Early Stage	Media and Entertainment
TagWorld LLC	Santa Monica	Los Angeles	CA	90401	\$2,000,000		2 Expansion	Media and Entertainment
Whole Body, Inc. (DB)	Santa Monica	Los Angeles	CA	90405	\$6,500,000		4 Expansion	Media and Entertainment
Cameron Health, Inc.	San Clemente	Orange	CA	92673	\$31,255,000		4 Expansion	Medical Devices and Equipment
Precision Reproductio	Westwood	Los Angeles	CA	90024	\$249,900		1 Early Stage	Medical Devices and Equipment
ReShape Medical, Inc.	Rancho Cucamong	Los Angeles	CA	91730	\$4,500,000		2 Early Stage	Medical Devices and Equipment
ReVision Optics, Inc. (	Lake Forest	Orange	CA	92630	\$3,000,000		3 Later Stage	Medical Devices and Equipment
SenoRx, Inc. (fka; Bio	Aliso Viejo	Orange	CA	92656	\$8,000,000		7 Later Stage	Medical Devices and Equipment
Sirigen, Inc.	Santa Barbara	Santa Barbara	CA	93111	\$900,000		1 Startup/Seed	Medical Devices and Equipment
USGI Medical, Inc.	San Clemente	Orange	CA	92673	\$21,060,000		4 Expansion	Medical Devices and Equipment
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$5,200,000		6 Expansion	Medical Devices and Equipment
Communicado, Inc. (F)	Costa Mesa	Orange	CA	92626	\$4,000,000		2 Expansion	Networking and Equipment
eStyle, Inc. (AKA: Bab	Los Angeles	Los Angeles	CA	90017	\$6,000,000		11 Later Stage	Retailing/Distribution
Lucix Corporation	Camarillo	Ventura	CA	93012	\$3,700,100		4 Expansion	Semiconductors
Morpho Technologies	Irvine	Orange	CA	92614	\$5,646,000		4 Later Stage	Semiconductors
Primaron, Inc.	Torrance	Los Angeles	CA	90505	\$15,000,000		6 Expansion	Semiconductors
SOLARFLARE Commu	Irvine	Orange	CA	92618	\$28,916,000		5 Later Stage	Semiconductors
Wispry, Inc.	Irvine	Orange	CA	92618	\$298,000		3 Expansion	Semiconductors
Alteer Corporation	Irvine	Orange	CA	92618	\$25,100,000		9 Later Stage	Software
Apriso Corporation (F)	Long Beach	Los Angeles	CA	90831	\$4,550,000		10 Expansion	Software
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$4,000,000		8 Expansion	Software
EZ-Apps, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$1,515,000		1 Early Stage	Software
Global Care Quest, Inc	Aliso Viejo	Orange	CA	92656	\$5,000,000		1 Early Stage	Software
Integrien Corporation	Irvine	Orange	CA	92618	\$10,000,000		2 Expansion	Software
Kareo, Inc.	Irvine	Orange	CA	92612	\$4,498,000		2 Early Stage	Software
Orion Data Analysis C	Marina del Rey	Los Angeles	CA	90292	\$275,000		1 Later Stage	Software
Practice Technologies,	Venice	Los Angeles	CA	90291	\$3,750,000		2 Expansion	Software
SOA Software, Inc. (F)	Los Angeles	Los Angeles	CA	90025	\$13,740,200		8 Expansion	Software
TC3 Health, Inc.	Costa Mesa	Orange	CA	92626	\$7,600,000		2 Expansion	Software
Think Passenger, Inc.	Los Angeles	Los Angeles	CA	90048	\$1,830,000		1 Early Stage	Software
Transmodus Corporati	Ventura	Ventura	CA	93003	\$150,000		1 Early Stage	Software
Workwell Systems, Inc	Aliso Viejo	Orange	CA	92656	\$2,765,100		4 Later Stage	Software
Amp'd Mobile, Inc.	Beverly Hills	Los Angeles	CA	90210	\$41,650,000		4 Expansion	Telecommunications
BandTel, LLC	Newport Beach	Orange	CA	92660	\$0		1 Expansion	Telecommunications

Wavestream Corporation San Dimas Los Angeles CA 1995 Q1-1997 Q4

Venture Capital Investments in the SCAG Region

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description	website	venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides medical product rese	www.kytherabiopharma.com	
Develops inhaled, nebulized, ir	www.naryxpharma.com	
Develops pharmaceutical prod	n/a	
Provides performance-based a	www.doneright.com	
Provides BPO services in the	www.secova.com	
Develops and manufactures vi	www.iconixvideo.com	
Provides online luxury travel re	www.luxurylink.com	
Develops laser-marking techn	www.thermark.com	
Manufactures flywheel based €	www.vyconenergy.com	
Provides military electronics sy	www.korelectronics.com	
Provides prepaid financial proc	www.nextestate.com	
Operates an electronic market	www.leisurelink.com	
Provides personalized elder ca	www.livhome.com	
Develops electric power throug	www.energyinnovations.com	
Operates an online media com	www.specificmedia.com	
Operates and maintains a soci	www.buzznet-inc.com	
Provides online movie downlo	www.cinemanow.com	
Operates a website that provid	www.iibjab.com	
Operates as a film and televisi	www.legendarypictures.com	
Provides equipment and appar	www.9store.com	
Operates an online ecosystem	www.tagworld.com	
Operates yoga studios and off	www.yogaworks.com	
Develops implantable devices	www.cameronhealth.com	
Develops medical devices for in-vitro fertization (IVF) procedures.		
Develops a medical device to t	n/a	
Develops, manufactures and n	www.revisionoptics.com	
Develops medical devices for t	www.senorx.com	
Provides fluorescent labeling a	www.sirigen.com	
Produces medical devices for gastrointestinal disorders.		
Develops less invasive treatm	n/a	
Provides Voice Network Mana	www.syncvoice.com	
Provides lifestyle-based e-com	www.babystyle.com	
Manufactures Dielectric Reson	www.lucix.com	
Develops silicon and software	www.morphotech.com	
Operates as a mixed signal int	www.primarion.com	
Develops semiconductors for r	www.solarflare.com	
Develops high-performance co	www.wispry.com	
Develops and provides medic	www.alteer.com	
Develops enterprise applications s	www.aprison.com	
Provides logistics outsourcing	www.casestack.com	
Provides Web-enabled securit	www.ez-apps.com	
Develops healthcare informati	www.globalcarequest.com	
Develops and provides produc	www.integrien.com	
Delivers on-demand revenue c	www.kareo.com	
Provides a web based analysi	www.oriondatacorp.com	
Designs and delivers software	www.practicetechnologies.com	
Develops software used to det	www.soa.com	
Provides software solutions an	www.tc3health.com	
Provides customer outreach m	www.thinkpassenger.com	
Provides on-demand applicati	www.transmodus.net	
Develops applications for inju	www.workwell.com	
Provides mobile entertainment	www.ampd.com	
Provides VoIP termination to t	www.bandtel.com	

Develops and manufactures hi www.wavestream.com

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Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Naryx Pharma, Inc. (F)	Carpinteria	Santa Barbara	CA	93013	\$1,000,000		2 Early Stage	Biotechnology
ProLacta BioSciences,	Monrovia	Los Angeles	CA	91016	\$5,000,200		4 Expansion	Biotechnology
StemCyte, Inc.	Arcadia	Los Angeles	CA	91007	\$9,050,100		5 Expansion	Biotechnology
Xytis, Inc. (FKA: Reme	Irvine	Orange	CA	92617	\$6,000,000		4 Expansion	Biotechnology
Docufide, Inc.	Los Angeles	Los Angeles	CA	90064	\$1,000,000		3 Expansion	Business Products and Services
Ripple Networks, Inc. (E	l Segundo	Los Angeles	CA	90245	\$5,100,000		1 Early Stage	Business Products and Services
Digital Domain, Inc.	Venice	Los Angeles	CA	90291	\$31,000,000		2 Expansion	Computers and Peripherals
Newport Imaging Corp	Irvine	Orange	CA	92617	\$5,200,000		2 Expansion	Computers and Peripherals
ViewSonic Corporatio	n Walnut	Los Angeles	CA	91789	\$33,000		3 Later Stage	Computers and Peripherals
Residential Services M	Brentwood	Los Angeles	CA	90049	\$100,000		2 Later Stage	Consumer Products and Services
Used Cardboard Boxe	Santa Monica	Los Angeles	CA	90401	\$0		1 Startup/Seed	Consumer Products and Services
Pentadyne Power Cor	p Chatsworth	Los Angeles	CA	91311	\$936,000		6 Expansion	Electronics/Instrumentation
Vycon, Inc.	Cerritos	Los Angeles	CA	90703	\$3,852,000		4 Expansion	Electronics/Instrumentation
BMS Reimbursement I	Claremont	Los Angeles	CA	91711	\$299,900		3 Later Stage	Financial Services
Cilion, Inc. (FKA: Etha	i Goshen	Tulare	CA	93227	\$209,350,000		1,2,3 Early Stage, Expans	Industrial/Energy
Practical Instruments,	Pasadena	Los Angeles	CA	91107	\$900,000		1 Early Stage	Industrial/Energy
RAD Electronics, Inc.	Sun Valley	Los Angeles	CA	91352	\$2,477,000		1 Expansion	Industrial/Energy
Transonic Combustion	Camarillo	Ventura	CA	93012	\$3,498,000		1 Early Stage	Industrial/Energy
WaterHealth Internatio	Lake Forest	Orange	CA	92630	\$7,250,000		1 Later Stage	Industrial/Energy
Authenticlick, Inc.	Los Angeles	Los Angeles	CA	90036	\$1,500,000		1 Startup/Seed	IT Services
Make It Work, Inc.	Santa Barbara	Santa Barbara	CA	93108	\$384,000		2 Early Stage	IT Services
Media Matchmaker, In	Culver City	Los Angeles	CA	90066	\$363,000		1 Early Stage	IT Services
Nexsan Technologies	Woodland Hills	Los Angeles	CA	91367	\$0		3 Expansion	IT Services
Ultra RPM, Inc.	Pasadena	Los Angeles	CA	91105	\$650,000		1 Early Stage	IT Services
DoctorsDirect.com, Inc	Santa Monica	Los Angeles	CA	90404	\$2,500,000		1 Startup/Seed	Media and Entertainment
Get Lower, Inc.	Irvine	Orange	CA	92617	\$3,000,000		1 Startup/Seed	Media and Entertainment
IdeaForest.com, Inc. (F	El Segundo	Los Angeles	CA	90245	\$109,000		5 Expansion	Media and Entertainment
Jacked, Inc.	Los Angeles	Los Angeles	CA	90077	\$500,000		1 Startup/Seed	Media and Entertainment
Ripe Digital Entertain	r Hollywood	Los Angeles	CA	90028	\$32,000,000		2 Expansion	Media and Entertainment
Wikigenia, Inc. (DBA: t	West Hollywood	Los Angeles	CA	90069	\$1,500,000		1 Startup/Seed	Media and Entertainment
ChimeraCore, Inc.	Santa Barbara	Santa Barbara	CA	93111	\$500,000		1 Early Stage	Medical Devices and Equipment
GluMetrics, Inc.	Irvine	Orange	CA	92618	\$9,000,000		1 Startup/Seed	Medical Devices and Equipment
Inogen, Inc.	Goleta	Santa Barbara	CA	93117	\$9,490,000		4 Later Stage	Medical Devices and Equipment
MiCardia Corporation	Irvine	Orange	CA	92618	\$9,000,000		1 Early Stage	Medical Devices and Equipment
Sequent Medical, Inc.	Aliso Viejo	Orange	CA	92656	\$0		1 Startup/Seed	Medical Devices and Equipment
ValenTx, Inc.	Santa Barbara	Santa Barbara	CA	93101	\$876,000		7 Expansion	Medical Devices and Equipment
Aristos Logic Corporat	i Foothill Ranch	Orange	CA	92610	\$15,000,000		7 Later Stage	Networking and Equipment
Netifice Communicatio	n Costa Mesa	Orange	CA	92626	\$4,872,000		12 Expansion	Networking and Equipment
Xirrus, Inc.	Westlake Village	Los Angeles	CA	91362	\$200,000		2 Expansion	Networking and Equipment
MyShape, Inc.	Altadena	Los Angeles	CA	91001	\$545,000		1 Early Stage	Retailing/Distribution
ClariPhy Communicati	n Irvine	Orange	CA	92618	\$1,280,000		4 Early Stage	Semiconductors
Microfabrica, Inc. (FKA	n Van Nuys	Los Angeles	CA	91406	\$8,000,100		4 Expansion	Semiconductors
SiliconSystems, Inc.	Aliso Viejo	Orange	CA	92656	\$2,000,000		3 Later Stage	Semiconductors
Touchdown Technolog	y Baldwin Park	Los Angeles	CA	91706	\$20,000,000		8 Later Stage	Semiconductors
Wispry, Inc	Irvine	Orange	CA	91725	\$20,360,000		7.5 Early Stage	Semiconductors
Bitfone Corporation	Laguna Niguel	Orange	CA	92677	\$9,999,800		6 Expansion	Software
DATAlegro, Inc.	Aliso Viejo	Orange	CA	92656	\$22,500,000		3 Later Stage	Software
Headcase Humanufac	t Los Angeles	Los Angeles	CA	90039	\$900,000		1 Startup/Seed	Software
High Tower Software,	Aliso Viejo	Orange	CA	92656	\$1,000,000		7 Later Stage	Software
Incuity Software, Inc. (	Mission Viejo	Orange	CA	92692	\$7,300,000		1 Startup/Seed	Software
InQ, Inc.	Agoura Hills	Los Angeles	CA	91301	\$7,743,200		4 Expansion	Software
Mavent, Inc.	Irvine	Orange	CA	92614	\$9,999,900		4 Later Stage	Software
Mitrix, Inc.	Irvine	Orange	CA	92618	\$10,000,000		1 Early Stage	Software

Perfect Market Techn	Pasadena	Los Angeles	CA	91109	\$1,587,000	2	Early Stage	Software
PrivaSys, Inc.	Newbury Park	Los Angeles	CA	91320	\$1,539,000	1	Expansion	Software
Red 5 Studios, Inc.	Aliso Viejo	Orange	CA	92656	\$8,874,000	1	Early Stage	Software
TC3 Health, Inc.	Costa Mesa	Orange	CA	92626	\$2,400,000	3	Expansion	Software
Boingo Wireless, Inc.	Santa Monica	Los Angeles	CA	90404	\$65,000,000	4	Expansion	Telecommunications
Mojix, Inc.	Los Angeles	Los Angeles	CA	90025	\$3,499,900	2	Early Stage	Telecommunications
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$7,000,000	10	Later Stage	Telecommunications
Teleflip, Inc.	Santa Monica	Los Angeles	CA	90404	\$1,558,000	1	Early Stage	Telecommunications
Twistbox Entertainmer	Sherman Oaks	Los Angeles	CA	91423	\$12,750,000	1	Early Stage	Telecommunications
					\$612,276,100			

Venture Capital Investments in the SCAG Region

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2006 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Tulare	Total By Industry Q1 2007	% of Total by Industry
Biotechnology	\$14,050,300		\$6,000,000		\$1,000,000		\$21,050,300	
Business Products and Services	\$6,100,000						\$6,100,000	
Computers and Peripherals	\$31,033,000		\$5,200,000				\$36,233,000	
Consumer Products and Services	\$100,000						\$100,000	
Electronics/ Instrumentation	\$4,788,000						\$4,788,000	
Financial Services	\$299,900						\$299,900	
Health Services							\$0	
Industrial/ Energy	\$3,377,000		\$7,250,000	\$3,498,000		\$209,350,000	\$223,475,000	
IT Services	\$2,513,000				\$384,000		\$2,897,000	
Media and Entertainment	\$36,609,000		\$3,000,000				\$39,609,000	
Medical Devices and Equipment			\$18,000,000		\$10,866,000		\$28,866,000	
Networking and Equipment	\$200,000		\$19,872,000				\$20,072,000	
Other							\$0	
Retailing/ Distribution	\$545,000						\$545,000	
Semiconductors	\$28,000,100		\$23,640,000				\$51,640,100	
Software	\$14,719,200		\$72,073,700				\$86,792,900	
Telecommunications	\$89,807,900						\$89,807,900	\$612,276,100
Total	\$232,142,400	\$0	\$155,035,700	\$3,498,000	\$12,250,000	\$209,350,000	\$612,276,100	

description	website
Develops inhaled, nebulized, intranasal	www.naryxpharma.com
Develops pharmaceutical processing of	www.prolacta.com
Operates a stem cell research technolog	www.stemcyte.com
Operates a biopharmaceutical drug disc	www.xytis.com
Manages the processing of student reco	www.docufide.com
Provides, develops, deploys, and mana	www.ripple.tv
Operates as a full-service digital studio	www.digitaldomain.com
Provides digital camera chipset products	n/a
Provides visual display products.	www.viewsonic.com
Provides residential management servic	n/a
Supplies used cardboard boxes.	www.usedcardboardboxes.com
Develops flywheel power systems for ap	www.pentadyne.com
Manufactures flywheel based energy sto	www.vyconenergy.com
Provides bill collection and other reimbu	www.bmsreimbursement.com
Builds supplies and operates multiple etl	www.cilion.com
Manufactures and designs concentrator	www.practicalinstruments.com
Operates as a contract manufacturing c	www.rad-tech.net
Develops fuel injection system solutions	www.tscombustion.com
Operates as a water purification compar	www.waterhealth.com
Provides identification, verification and c	www.authenticclick.net
Provides onsite services and support for	www.makeitwork.com
Provides business-to-business online se	www.mediamatchmaker.com
Provides secure storage and data protec	www.nexsan.com
Operates as an Internet-based acquiror	www.ultrarpm.com
Provides access to booking doctor appo	www.doctorsdirect.com
Provides online real estate financing ser	www.getlower.com
Provides e-commerce & direct marketin	www.ideaforest.com
Provides media interactivity solutions	www.jacked.com
Distributes On Demand television netwo	www.ripedigital.com
Operates a genealogy-based website.	www.geni.com
Operates as a cancer therapeutics com	www.chimeracore.com
Operates as a medical device company	www.glumetrics.com
Manufactures portable oxygen concentr	www.inogen.net
Develops minimally and and non-invasiv	www.micardia.com
Operates as a medical device incubator	www.sequentmedical.com
Develops less invasive treatments for m	n/a
Develops solutions combining data tech	www.aristoslogic.com
Provides IP Virtual Private Network (VPI	www.netifice.com
Provides wireless solutions to the enterprise.	www.xirus.com
Operates an online apparel retail shop	www.myshape.com
Operates as a semiconductor company	www.clariphy.com
Develops micro-machining process tech	www.microfabrica.com
Designs and develops solid-state storag	www.siliconsystems.com
Manufactures parallel wafer probecards	www.tdtech.com
Develops high-performance components	www.wispri.com
Provides firmware over-the-air (FOTA) t	www.bitfone.com
Provides price/performance data warehc	www.datalegro.com
Operates in the digital technology indust	www.headcaselabs.com
Develops and installs real-time monitorir	www.high-tower.com
Develops industrial automation & real-tir	www.incuity.com
Provides after-sale live chat marketing f	www.inq.com
Provides compliance management solut	www.mavent.com
Provides On Demand Supply Chain Mar	www.mitrix.com

Capital Investments in the SCAG Region

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Operates the Snap.com search engine. www.snap.com
Provides credit and security software se www.privasys.com
Develops multiplayer online gaming soft www.red5studios.com
Provides software solutions and service: www.tc3health.com
Provides wireless broadband Internet ac www.boingo.com
Develops advanced signal processing p www.mojix.com
Develops wireless communications equi www.strixsys.com
Provides services for the distribution of f www.teleflip.com
Produces and publishes mobile entertain www.twistbox.com

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Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
CODA Genomics, Inc.	Laguna Hills	Orange	CA	92653	\$837,000		3 Early Stage	Biotechnology
Nanostream, Inc.	Pasadena	Los Angeles	CA	91107	\$1,100,000		4 Expansion	Biotechnology
ProLacta BioSciences, Monrovia		Los Angeles	CA	91016	\$6,999,900		5 Expansion	Biotechnology
Symphony Medical, Inc.	Laguna Hills	Orange	CA	92653	\$2,500,000		5 Expansion	Biotechnology
Xencor, Inc.	Monrovia	Los Angeles	CA	91016	\$45,000,000		4 Later Stage	Biotechnology
Channel M, Inc.	West Los Angeles	Los Angeles	CA	90025	\$5,090,000		1 Startup/See	Business Products and Services
Spot Runner, Inc.	Los Angeles	Los Angeles	CA	90048	\$39,999,600		3 Later Stage	Business Products and Services
Ginni Designs, Inc.	Aliso Viejo	Orange	CA	92656	\$4,000,000		1 Early Stage	Consumer Products and Services
Kalologie Skincare LLC	Los Angeles	Los Angeles	CA	90048	\$2,200,000		1 Early Stage	Consumer Products and Services
Robeks Corp	Manhattan Beach	Los Angeles	CA	90266	\$1,200,000		1 Expansion	Consumer Products and Services
Pentadyne Power Corp	Chatsworth	Los Angeles	CA	91311	\$9,556,000		7 Expansion	Electronics/Instrumentation
Green Dot Corporation	Monrovia	Los Angeles	CA	91016	\$19,999,700		4 Expansion	Financial Services
PROMERICA Bank	Los Angeles	Los Angeles	CA	90017	\$2,722,000		1 Early Stage	Financial Services
Transcepta, Inc.	Aliso Viejo	Orange	CA	92656	\$3,000,000		2 Expansion	Financial Services
Accessories Marketing	Grover Beach	San Luis Obispo	CA	93433	\$0		1 Later Stage	Industrial/Energy
Catalytic Solutions, Inc	Oxnard	Ventura	CA	93033	\$1,680,000		5 Expansion	Industrial/Energy
Practical Instruments, Inc	Pasadena	Los Angeles	CA	91107	\$8,000,000		2 Expansion	Industrial/Energy
RAD Electronics, Inc.	Sun Valley	Los Angeles	CA	91352	\$1,500,000		2 Expansion	Industrial/Energy
ServiceCraft Logistics	Buena Park	Orange	CA	90620	0		1 Expansion	Industrial/Energy
Terralliance Technology	Newport Beach	Orange	CA	92660	\$35,303,000		1 Expansion	Industrial/Energy
WaterHealth International	Lake Forest	Orange	CA	92630	\$4,000,000		2 Later Stage	Industrial/Energy
Infigrid	Los Angeles	Los Angeles	CA	90001	\$775,000		2 Startup/See	IT Services
Buzznet, Inc.	Los Angeles	Los Angeles	CA	90028	\$6,000,000		2 Expansion	Media and Entertainment
Clupedia Corp.	Santa Ana	Orange	CA	92704	\$1,596,000		1 Startup/See	Media and Entertainment
Fanlib, Inc.	West Hollywood	Los Angeles	CA	90069	\$3,000,000		1 Early Stage	Media and Entertainment
Legend Pictures LLC (Burbank		Los Angeles	CA	91522	\$1,421,000		3 Early Stage	Media and Entertainment
MatchActivity, LLC	Los Angeles	Los Angeles	CA	90046	\$150,000		1 Early Stage	Media and Entertainment
Music Plus Television	Los Angeles	Los Angeles	CA	90026	\$0		1 Early Stage	Media and Entertainment
National Banana, Inc.	Santa Monica	Los Angeles	CA	90401	\$550,000		1 Early Stage	Media and Entertainment
SodaHead, Inc.	Santa Clarita	Los Angeles	CA	91350	\$4,317,000		1 Early Stage	Media and Entertainment
Tennis Channel, Inc.,	Santa Monica	Los Angeles	CA	90405	\$5,500,000		3 Later Stage	Media and Entertainment
World Championship Sports	Santa Monica	Los Angeles	CA	90402	\$4,412,000		3 Expansion	Media and Entertainment
Inogen, Inc.	Goleta	Santa Barbara	CA	93117	\$7,833,000		5 Later Stage	Medical Devices and Equipment
Aktino, Inc.	Irvine	Orange	CA	92612	\$5,125,200		3 Expansion	Networking and Equipment
Ondax, Inc.	Monrovia	Los Angeles	CA	91016	\$100,000		11 Expansion	Networking and Equipment
eStyle, Inc. (AKA: Baby	Los Angeles	Los Angeles	CA	90017	\$2,300,000		12 Later Stage	Retailing/Distribution
LeadPoint, Inc.	Los Angeles	Los Angeles	CA	90049	\$2,000,000		4 Expansion	Retailing/Distribution
Symbolic Action	West Los Angeles	Los Angeles	CA	90025	\$3,000,000		1 Startup/See	Retailing/Distribution
Axiom Microdevices, Inc	Irvine	Orange	CA	92618	\$25,000,000		5 Expansion	Semiconductors
Fulcrum Microsystems	Calabasas	Los Angeles	CA	91302	\$14,771,000		4 Later Stage	Semiconductors
Inlustra Technologies	Santa Barbara	Santa Barbara	CA	93110	\$1,500,000		1 Expansion	Semiconductors
Newport Media, Inc.	Lake Forest	Orange	CA	92630	\$29,993,000		4 Expansion	Semiconductors
RF Nano Corporation	Irvine	Orange	CA	92617	\$500,000		1 Startup/See	Semiconductors
Accruent, Inc. (FKA: M	Santa Monica	Los Angeles	CA	90404	\$5,500,000		8 Later Stage	Software
Apriso Corporation (FK	Long Beach	Los Angeles	CA	90831	\$5,100,000		11 Expansion	Software
BiggerBoat (FKA: OnM	Beverly Hills	Los Angeles	CA	90212	\$2,500,000		2 Early Stage	Software
CADFORCE, Inc.	Marina del Rey	Los Angeles	CA	90929	\$3,100,000		2 Expansion	Software
CaseStack, Inc.	Santa Monica	Los Angeles	CA	90405	\$273,000		9 Expansion	Software
Cognition Technologies	Santa Monica	Los Angeles	CA	90404	\$700,000		1 Early Stage	Software
Enclarity, Inc.	Aliso Viejo	Orange	CA	92656	\$10,000,000		2 Expansion	Software
Netaphor Software, Inc	Irvine	Orange	CA	92618	\$500,000		1 Expansion	Software
Procore Technologies	Santa Barbara	Santa Barbara	CA	93101	\$4,000,000		1 Expansion	Software
Quartics, Inc. (FKA: A	Irvine	Orange	CA	92618	\$13,500,000		4 Expansion	Software

Red 5 Studios, Inc.	Aliso Viejo	Orange	CA	92656	\$8,599,000	2	Early Stage	Software
Sendio, Inc.	Irvine	Orange	CA	92614	\$4,000,000	1	Early Stage	Software
Skygrid, Inc.	Los Angeles	Los Angeles	CA	90001	\$1,000,000	1	Startup/See	Software
Symark Software Inter	Agoura Hills	Los Angeles	CA	91301	\$41,991,000	1	Expansion	Software
Vanguard Voice System	Rancho Santa Margarita	Orange	CA	92688	\$3,000,000	1	Later Stage	Software
Vigilistics, Inc.	Mission Viejo	Los Angeles	CA	92549	\$14,882,451	-0.428571429	Expansion	Software
IP MobileNet, Inc	Irvine	Orange	CA	92606	\$158,000	9	Later Stage	Telecommunications
					\$434,327,851			

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

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2006 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Tulare	SLO	Total By Industry 2006
Biotechnology	\$53,099,900		\$3,337,000					\$56,436,900
Business Products and Services	\$45,089,600							\$45,089,600
Computers and Peripherals								\$0
Consumer Products and Services	\$3,400,000		\$4,000,000					\$7,400,000
Electronics/Instrumentation	\$9,556,000							\$9,556,000
Financial Services	\$22,721,700		\$3,000,000					\$25,721,700
Health Services								\$0
Industrial/ Energy	\$9,500,000		\$39,303,000	\$1,680,000			\$0	\$50,483,000
IT Services	\$775,000							\$775,000
Media and Entertainment	\$25,350,000		\$1,596,000					\$26,946,000
Medical Devices and Equipment					\$7,833,000			\$7,833,000
Networking and Equipment	\$100,000		\$5,125,200					\$5,225,200
Other								\$0
Retailing/ Distribution	\$7,300,000							\$7,300,000
Semiconductors	\$14,771,000		\$55,493,000		\$1,500,000			\$71,764,000
Software	\$75,046,451		\$40,593,000		\$4,000,000			\$119,639,451
Telecommunications			\$158,000					\$158,000
Total	\$266,709,651	\$0	\$152,605,200	\$1,680,000	\$13,333,000		\$0	\$434,327,851

description	website	Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Operates as a synthetic biology and prod	www.codagenomics.com	
Provides micro fluidic analytical systems	www.nanostream.com	
Develops pharmaceutical processing of	www.prolacta.com	
Develops proprietary biopolymer and cel	www.symphonymed.com	
Develops therapeutic proteins and novel	www.xencor.com	
Provides marketing and media services	www.channelm.com	
Operates an ad agency for local busines	www.spotrunner.com	
Designs and manufactures furniture and	www.ginnidesigns.com	
Operates as a specialty retailer of cosm	www.kalologie.com	
Premium retail smoothie and juice franch	www.robeks.com	
Develops flywheel power systems for ap	www.pentadyne.com	
Provides prepaid financial products and	www.nextestate.com	
Operates a full-service commercial bank	www.promericabank.com	
Develops electronic invoice presentmen	www.transcepta.com	
Manufactures flat tire prevention and rep	www.slime.com	
Develops and manufactures catalytic co	www.catalyticsolutions.com	
Manufactures and designs concentrator	www.practicalinstruments.com	
Operates as a contract manufacturing co	www.rad-tech.net	
Provides third party logistics services to	www.servicecraft.com	
Operates as an oil and gas exploration &	www.terralliance.com	
Operates as a water purification compar	www.waterhealth.com	
Provides information systems services.	n/a	
Operates and maintains a social media c	www.buzznet-inc.com	
Develops a web-based viral marketing s	www.clupedia.com	
Provides online user-generated entertain	www.fanlib.com	
Operates as a film and television produc	www.legendarypictures.com	
Develops an online community that reco	www.matchactivity.com	
Operates an online content site focused	www.musicplustv.com	
Operates as a short form comedic conte	www.nationalbanana.com	
Operates a grownup social networking v	www.sodahead.com	
Operates a 24-hour cable television netw	www.thetennischannel.com	
Operates a network devoted to internati	www.wcsn.com	
Manufactures portable oxygen concentr	www.inogen.net	
Develops broadband network products f	www.aktino.com	
Provides optical communications compo	www.ondax.com	
Provides lifestyle-based e-commerce so	www.babystyle.com	
Operates an online marketplace optimiz	www.leadpoint.com	
Operates online businesses and selling	www.symbolicaction.com	
Designs integrated semiconductor systems fo	www.axiom-micro.com	
Develops circuit architecture for fabless	www.fulcrummicro.com	
: Developing Gallium Nitride (GaN) semi	www.inlustra.com	
Operates as a fabless semiconductor co	www.newportmediainc.com	
Develops carbon nanotube antennas.	www.rfnano.com	
Provides real estate solutions	www.accruent.com	
Develops enterprise applications softwa	www.aprison.com	
Operates a search engine focused on er	www.biggerboat.com	
Provides outsourced CAD drafting serv	www.cadforce.com	
Provides logistics outsourcing services.	www.casestack.com	
Develops a linguistic search architecture	www.cognition.com	
Develops information management and	www.enclarity.com	
Develops software for printer asset man	www.netaphor.com	
Provides SaaS online tool for constructi	www.pro-core.com	
Provides high-density media application	www.quartics.com	

Develops multiplayer online gaming soft www.red5studios.com
Develops enterprise anti-spam products www.sendio.com
Provides information system solutions n/a
Provides software that protects heteroge www.symark.com
Develops voice-activated mobile data er www.vanguardvoice.com
Develops software for dairy and food prc www.vigilistics.com
Manufactures and distributes wireless vt www.ipmobilenetinc.com

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

\$434,327,851

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry	
eStyle, Inc. (AKA: B	Los Angeles	Los Angeles	CA	90017	\$6,500,000	1995 Q1-1997 Q4	13	Later Stage	Retailing/Distribution
WiLinx Corporation	West Hollywood	Los Angeles	CA	90025	\$15,000,000		1	Early Stage	Semiconductors
LegalZoom.com, Inc	Los Angeles	Los Angeles	CA	90028	\$45,651,000		2	Expansion	Retailing/Distribution
Environmental Serv	Brentwood	Los Angeles	CA	90049	\$800,000		1	Startup/Seed	Other
CoreObjects Softwa	Los Angeles	Los Angeles	CA	90056	\$8,500,000		1	Expansion	Software
MESoft, Inc.	Los Angeles	Los Angeles	CA	90068	\$6,000,000		1	Expansion	Software
Wikigenia, Inc. (DB/	West Hollywood	Los Angeles	CA	90069	\$10,000,000		2	Early Stage	Media and Entertainment
Real D	Beverly Hills	Los Angeles	CA	90210	\$50,000,000		1	Expansion	Computers and Peripherals
Amp'd Mobile, Inc.	Beverly Hills	Los Angeles	CA	90210	\$107,551,700		5	Later Stage	Telecommunications
Fonality, Inc.	Los Angeles	Los Angeles	CA	90230	\$7,000,000		2	Expansion	Telecommunications
Siderean Software (	El Segundo	Los Angeles	CA	90245	\$2,030,000		3	Expansion	Software
Vantage Media Cor	Venice	Los Angeles	CA	90291	\$62,000,000		1	Later Stage	IT Services
CADFORCE, Inc.	Marina del Rey	Los Angeles	CA	90292	\$4,529,900		3	Expansion	Software
Teleflip, Inc.	Santa Monica	Los Angeles	CA	90404	\$672,000		2	Early Stage	Telecommunications
eForce Media, Inc	Santa Monica	Los Angeles	CA	90405	\$7,600,000		1	Early Stage	Business Products and Services
MyShape, Inc.	Altadena	Los Angeles	CA	91001	\$1,445,000		2	Early Stage	Retailing/Distribution
Clone Interactive, In	South Pasadena	Los Angeles	CA	91030	\$2,750,000		1	Startup/Seed	Computers and Peripherals
Gevo, Inc.	Pasadena	Los Angeles	CA	91107	\$1,601,000		1	Startup/Seed	Industrial/Energy
Fulcrum Microsystem	Calabasas	Los Angeles	CA	91302	\$2,060,000		5	Later Stage	Semiconductors
Emergent Game Te	Calabasas	Los Angeles	CA	91302	\$12,000,000		8	Later Stage	Software
Strix Systems, Inc.	Calabasas Park	Los Angeles	CA	91302	\$0		11	Later Stage	Telecommunications
PrivaSys, Inc.	Newbury Park	Los Angeles	CA	91320	\$500,000		2	Expansion	Software
Anchor Blue Retail (	Ontario	San Bernardino	CA	91761	\$9,000,000		1	Early Stage	Consumer Products and Services
YouMail, Inc.	Irvine	Orange	CA	92614	\$1,879,000		1	Early Stage	Media and Entertainment
RF Nano Corporatio	Irvine	Orange	CA	92617	\$500,000		2	Startup/Seed	Semiconductors
AcuFocus, Inc.	Irvine	Orange	CA	92618	\$17,999,800		5	Later Stage	Medical Devices and Equipment
Corevalve, Inc.	Irvine	Orange	CA	92618	\$33,000,000		4	Later Stage	Medical Devices and Equipment
Numira Biosciences	Irvine	Orange	CA	92618	\$2,571,000		1	Startup/Seed	Medical Devices and Equipment
Visiogen, Inc.	Irvine	Orange	CA	92618	\$24,000,000		6	Later Stage	Medical Devices and Equipment
Axiom Microdevices	Irvine	Orange	CA	92618	\$2,000,000		6	Expansion	Semiconductors
Logical Apps	Irvine	Orange	CA	92618	\$4,000,000		2	Expansion	Software
Orqis Medical Corp	Lake Forest	Orange	CA	92630	\$12,000,400		8	Later Stage	Biotechnology
ReVision Optics, Inc	Lake Forest	Orange	CA	92630	\$700,000		5	Later Stage	Medical Devices and Equipment
Glaukos Corporatio	Laguna Hills	Orange	CA	92653	\$40,000,400		4	Expansion	Medical Devices and Equipment
Workwell Systems,	Aliso Viejo	Orange	CA	92656	\$600,000		5	Later Stage	Software
Earthanol, Inc.	Newport Beach	Orange	CA	92660	\$1,953,200		1	Early Stage	Industrial/Energy
SolBeam, Inc.	Laguna Niguel	Orange	CA	92677	\$500,000		1	Startup/Seed	Industrial/Energy
Clupedia Corp.	Santa Ana	Orange	CA	92704	\$428,000		2	Early Stage	Media and Entertainment
MaMoCa, Inc.	Santa Ana	Orange	CA	92704	\$730,000		1	Early Stage	Software
Fuji Food Products,	Anaheim	Orange	CA	92806	\$5,800,000		1	Later Stage	Retailing/Distribution
Iconix Video, LLC	Santa Barbara	Santa Barbara	CA	93109	\$2,000,000		3	Expansion	Computers and Peripherals
ChimeraCore, Inc.	Santa Barbara	Ventura	CA	93111	\$400,000		2	Expansion	Medical Devices and Equipment

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Highlighted cells indicates zip code that could not be found in corresponding zip code shapefile when mapping investments

2007 Q1: Industry Analysis, by County

Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Total By Industry Q1 2007	% of Total by Industry
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Venture Capital Investments in the SCAC Region 1995 Q1- 1997 Q4							
Biotechnology	\$0	\$0	\$9,000,000	\$0	\$0	\$9,000,000	1.8%
Business Products and Services	\$6,500,000	\$0	0	\$0	\$0	\$6,500,000	1.3%
Computers and Peripherals	\$60,651,000	\$0	\$0	\$0	\$2,000,000	\$62,651,000	12.2%
Consumer Products and Services	\$0	\$5,800,000	0	\$0	\$0	\$5,800,000	1.1%
Electronics/ Instrumentation	\$0	\$0	0	\$0	\$0	\$0	0.0%
Financial Services	\$0	\$0	0	\$0	\$0	\$0	0.0%
Health Services	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Industrial/ Energy	\$800,000	\$0	\$2,379,000	\$0	\$0	\$3,179,000	0.6%
IT Services	\$8,500,000	\$0	0	\$0	\$0	\$8,500,000	1.7%
Media and Entertainment	\$6,000,000	\$0	\$50,999,800	\$0	\$0	\$56,999,800	11.1%
Medical Devices and Equipment	0	\$0	\$45,271,400	\$400,000	\$0	\$45,671,400	8.9%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$10,000,000	\$0	\$0	\$0	\$0	\$10,000,000	1.9%
Retailing/ Distribution	\$164,551,700	\$0	\$40,000,400	\$0	\$0	\$204,552,100	39.8%
Semiconductors	\$64,030,000	\$0	\$2,553,200	\$0	\$0	\$66,583,200	12.9%
Software	\$18,597,900	\$0	\$1,658,000	\$0	\$0	\$20,255,900	3.9%
Telecommunication s	\$14,560,000	\$0	\$0	\$0	\$0	\$14,560,000	2.8%
Total By County Q1 2007	\$354,190,600	\$5,800,000	\$151,861,800	\$400,000	\$2,000,000	\$514,252,400	100.0%
% of Total To Counties	68.9%	1.1%	29.5%	0.1%	0.4%	100.0%	

description	website
Provides lifestyle-based	www.babystyle.com
Develops universal UWE	www.wilinx.com
Provides online legal ser	www.legalzoom.com
Provides product and se	n/a
Provides product develo	www.coreobjects.com
Develops digital media s	www.mesoft.com
Operates a genealogy-b:	www.geni.com
Provides digital 3-D expe	www.reald.com
Provides mobile entertai	www.ampd.com
Provides open-source IP	www.fonality.com
Develops server-based r	www.siderean.com
Provides search marketi	www.vantagemedia.com
Provides outsourced CA	www.cadforce.com
Provides services for the	www.teleflip.com
Provides lead generatio	www.eforcemedi.com
Operates an online appa	www.myshape.com
Develops technology an	www.cloneinteractive.com
Develops technology tha	www.gevo.com
Develops circuit architec	www.fulcrummicro.com
Develops software for or	www.emergent.net
Develops wireless comm	www.strixsys.com
Provides credit and secu	www.privasys.com
Operates a retail clothing	www.anchorblue.com
Provides voicemail soluti	www.youmail.com
Develops carbon nanotu	n/a
Develops ocular implant	www.acufocus.com
Provides surgical instrun	www.corevalve.com
Operates as a research ;	www.numirabio.com
Develops technologies fc	www.visiogen.com
Designs integrated fable	www.axiom-micro.com
Develops business contr	www.logicalapps.com
Develops systems for ac	www.orgis.com
Develops, manufactures	www.revisionoptics.com
Develops devices to trea	www.glaukos.com
Develops applications fo	www.workwell.com
Manufactures ethyl & eth	www.earthanol.com
Develops solar concentr	n/a
Develops a web-based v	www.clupedia.com
Develops 3D markerless mc	www.mamoca.com
Manufactures and distrib	www.fujifood.com
Develops and manufact	www.iconixvideo.com
Operates as a cancer th	www.chimeracore.com

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

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**Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

Total Deals: 42

Top Industries in Q1 2007

Medical Devices and Equipment (23.1%)	Orange
Telecommunications (22.4%)	Los Angeles
IT Services (12.1%)	Los Angeles

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
Sports Composite DE, In	Los Angeles	Los Angeles	CA	90001	\$6,410,000		1	Early Staç Media and Entertainment
Prana Studios LLC	Los Angeles	Los Angeles	CA	90011	\$0		1	Early Staç Media and Entertainment
Mogreet, Inc.	Los Angeles	Los Angeles	CA	90011	\$800,000		1	Startup/Sç Telecommunications
eStyle, Inc. (AKA: Babys	Los Angeles	Los Angeles	CA	90017	\$2,200,000		14	Later Staç Retailing/ Distribution
Damon Schechter (AKA: Westwood	Los Angeles	Los Angeles	CA	90024	\$4,000,000		1	Startup/Sç Industrial/ Energy
DailyStrength, Inc.	Los Angeles	Los Angeles	CA	90025	\$4,169,000		1	Early Staç Media and Entertainment
Mojix, Inc.	Los Angeles	Los Angeles	CA	90025	\$16,000,000		3	Expansior Telecommunications
Authenticlick, Inc.	Los Angeles	Los Angeles	CA	90036	\$435,000		2	Startup/Sç IT Services
Lifco, Inc.	Los Angeles	Los Angeles	CA	90039	\$7,188,000		1	Early Staç Electronics/Instrumentation
TherMark Holdings, Inc.	Eagle Rock	Los Angeles	CA	90041	\$864,000		2	Expansior Electronics/Instrumentation
Spot Runner, Inc.	Los Angeles	Los Angeles	CA	90048	\$32,000,100		4	Later Staç Business Products and Services
Think Passenger, Inc. (F	Los Angeles	Los Angeles	CA	90048	\$2,502,000		2	Early Staç Software
Undisclosed Company	Brentwood	Los Angeles	CA	90049	\$300,000		1	Early Staç Other
LeadPoint, Inc.	Los Angeles	Los Angeles	CA	90049	\$2,499,900		5	Later Staç Retailing/ Distribution
Boom Entertainment, Inc	Los Angeles	Los Angeles	CA	90067	\$500,000		1	Early Staç Retailing/ Distribution
Daily Reel, The	West Hollywood	Los Angeles	CA	90069	\$0		1	Early Staç Media and Entertainment
Jacked, Inc.	Los Angeles	Los Angeles	CA	90077	\$6,700,000		2	Early Staç Media and Entertainment
Undisclosed Company	Beverly Hills	Los Angeles	CA	90212	\$3,000,000		1	Expansior Telecommunications
Interneer, Inc.	Culver City	Los Angeles	CA	90230	\$2,000,000		1	Early Staç Software
iSuppli Corporation	El Segundo	Los Angeles	CA	90245	\$6,078,000		4	Later Staç Business Products and Services
Ripple Networks, Inc. (F	El Segundo	Los Angeles	CA	90245	\$10,000,000		2	Expansior Business Products and Services
iRise, Inc. (FKA: IntraSol	El Segundo	Los Angeles	CA	90245	\$1,300,000		4	Later Staç Software
Catalist Homes, Inc.	Hermosa Beach	Los Angeles	CA	90254	\$4,274,000		5	Later Staç Financial Services
Adconion, Inc. (FKA: Eur	Santa Monica	Los Angeles	CA	90401	\$0		1	Early Staç IT Services
Transpera, Inc.	Santa Monica	Los Angeles	CA	90401	\$3,000,000		1	Early Staç Telecommunications
NanoH2O, Inc.	Santa Monica	Los Angeles	CA	90402	\$6,998,000		1	Early Staç Industrial/ Energy
adMonitor, Inc.	Los Angeles	Los Angeles	CA	90403	\$4,000,000		1	Startup/Sç Media and Entertainment
Cornerstone OnDemand	Santa Monica	Los Angeles	CA	90404	\$16,000,000		1	Expansior Business Products and Services
Tennis Channel, Inc., Th	Santa Monica	Los Angeles	CA	90405	\$22,772,200		4	Later Staç Media and Entertainment
ProLacta BioSciences, Ir	Monrovia	Los Angeles	CA	91016	\$12,500,000		6	Later Staç Biotechnology
FastSoft, Inc	Monrovia	Los Angeles	CA	91016	\$4,475,000		1	Early Staç IT Services
Undisclosed Company	Pasadena	Los Angeles	CA	91101	\$6,489,100		2	Expansior Industrial/ Energy
Aptera Motors, Inc.	Pasadena	Los Angeles	CA	91103	\$20,000,000		1	Early Staç Industrial/ Energy
Janus Pharmaceuticals,	Pasadena	Los Angeles	CA	91105	\$3,500,000		1	Early Staç Biotechnology
SupplyFrame	Pasadena	Los Angeles	CA	91105	\$250,000		1	Startup/Sç Media and Entertainment
SupplyFrame, Inc. (FKA:	Pasadena	Los Angeles	CA	91105	\$7,000,000		2	Expansior Media and Entertainment
Gevo, Inc	Pasadena	Los Angeles	CA	91107	\$2,000,000		2	Early Staç Industrial/ Energy
InQ, Inc.	Agoura Hills	Los Angeles	CA	91301	\$5,000,000		5	Expansior Software
Emergent Game Techno	Calabasas	Los Angeles	CA	91302	\$0		9	Later Staç Software
Emotive Communication:	Encino	Los Angeles	CA	91316	\$7,700,000		1	Early Staç Telecommunications
DynaPump, Inc.	Northridge	Los Angeles	CA	91324	\$12,000,000		1	Later Staç Industrial/ Energy
BMS Parent, Inc.	Upland	San Bernardino	CA	91786	293,100		1	Early Staç IT Services
Emergent Respiratory Pr	Irvine	Orange	CA	92602	\$3,000,000		6	Later Staç Medical Devices and Equipment
Tri Alpha Energy, Inc.	El Toro	Orange	CA	92610	\$40,000,100		2	Expansior Industrial/ Energy
RF Nano Corporation	Irvine	Orange	CA	92617	\$500,000		3	Startup/Sç Semiconductors
K2 Network, Inc.	Irvine	Orange	CA	92618	\$16,000,200		1	Expansior Media and Entertainment
Interventional Spine, Inc.	Irvine	Orange	CA	92618	\$24,000,000		1	Expansior Medical Devices and Equipment
Pegasus Biologics, Inc.	Irvine	Orange	CA	92618	\$20,000,000		2	Early Staç Medical Devices and Equipment
VitreoRetinal Technologi	Irvine	Orange	CA	92618	\$5,750,000		1	Later Staç Medical Devices and Equipment
OneMind Connect, Inc. (	Irvine	Orange	CA	92618	\$4,042,000		5	Later Staç Software
ReVision Optics, Inc. (F	Lake Forest	Orange	CA	92630	\$25,000,000		6	Later Staç Medical Devices and Equipment
CODA Genomics, Inc.	Laguna Hills	Orange	CA	92653	\$7,000,000		4	Expansior Biotechnology
Symphony Medical, Inc.	Laguna Hills	Orange	CA	92653	\$5,001,000		6	Later Staç Biotechnology

WaveTec Vision System	Aliso Viejo	Orange	CA	92659	\$13,167,100	1 Later Stage Medical Devices and Equipment
CircleUp, Inc.	Newport Beach	Orange	CA	92660	\$3,000,000	1 Early Stage Media and Entertainment
ExaDigm, Inc.	Santa Ana	Orange	CA	92705	\$12,217,100	1 Later Stage Computers and Peripherals
Transonic Combustion, Inc.	Camarillo	Ventura	CA	93012	\$5,998,000	2 Expansior Industrial/ Energy
New Sun Nutrition, Inc.	Carpinteria	Ventura	CA	93013	\$25,009,800	1 Expansior consumer Products and Services
introNetworks, Inc.	Carpinteria	Ventura	CA	93013	\$3,000,000	1 Expansior Software
Sonos, Inc.	Santa Barbara	Ventura	CA	93101	\$4,800,000	2 Expansior Retailing/ Distribution
Blue Casa Communicati	Santa Barbara	Ventura	CA	93101	\$0	1 Expansior Telecommunications
Transphorm, Inc.	Goleta	Santa Barbara	CA	93117	\$1,225,000	1 Startup/Small Industrial/ Energy

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

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Total Dollars Received by Industry for 2007 Q2				
	Dollars Received	%of Total	No. of Firms	
Biotechnology	\$28,001,000	6.015%	4	
Business Products and Services	\$64,078,100	13.764%	4	
Computers and Peripherals	\$12,217,100	2.624%	1	
Consumer Products and Services	\$25,009,800	5.372%	1	
Electronics/ Instrumentation	\$8,052,000	1.730%	2	
Financial Services	\$4,274,000	0.918%	1	
Health Services	\$0	0.000%	0	
Industrial/ Energy	\$98,710,200	21.203%	9	
IT Services	\$5,203,100	1.118%	4	
Media and Entertainment	\$70,001,400	15.036%	11	
Medical Devices and Equipment	\$90,857,000	19.516%	6	
Networking and Equipment	\$0	0.000%	0	
Other	\$300,000	0.064%	1	
Retailing/ Distribution	\$9,999,900	2.148%	4	
Semiconductors	\$500,000	0.107%	1	
Software	\$17,844,000	3.833%	7	
Telecommunications	\$30,500,000	6.551%	6	
Q2 2007	\$465,547,600	100.000%	62	

2007 Q2: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Ventura	Santa Barbara	Total by Industry Q2 2007	% of total
Biotechnology	\$6,110,000	\$0	\$3,293,100	\$0	\$0	\$9,403,100	2.0%
Business Products and Services	\$11,169,000	\$0	0	\$0	\$0	\$11,169,000	2.4%
Computers and Peripherals	\$0	\$0	\$40,000,100	\$0	\$0	\$40,000,100	8.6%

Consumer Products and Services	\$0	\$0	0	\$25,009,800	\$0	\$25,009,800	5.4%
Electronics/Instrumentation	\$16,435,000	\$0	0	\$0	\$0	\$16,435,000	3.5%
Financial Services	\$7,188,000	\$0	0	\$0	\$0	\$7,188,000	1.5%
Health Services	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Industrial/ Energy	\$38,666,000	\$0	\$500,000	\$3,000,000	\$5,998,000	\$48,164,000	10.3%
IT Services	\$9,700,000	\$12,217,100	0	\$0	\$0	\$21,917,100	4.7%
Media and Entertainment	\$37,650,000	\$0	\$40,000,200	\$0	\$0	\$77,650,200	16.7%
Medical Devices and Equipment	0	\$0	\$66,793,000	\$0	\$0	\$66,793,000	14.3%
Networking and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Other	\$16,000,000	\$0	\$0	\$0	\$0	\$16,000,000	3.4%
Retailing/ Distribution	\$39,747,200	\$0	0	\$4,800,000	\$0	\$44,547,200	9.6%
Semiconductors	\$0	\$0	\$13,107,000	\$0	\$0	\$13,107,000	2.8%
Software	\$37,239,100	\$0	\$3,000,000	\$0	\$0	\$40,239,100	8.6%
Telecommunications	\$26,700,000	\$0	\$0	\$1,225,000	\$0	\$27,925,000	6.0%
<hr/>							
TOTAL by County Q2 2007	\$246,604,300	\$12,217,100	\$166,693,400	\$34,034,800	\$5,998,000	\$465,547,600	100.0%
% of Total	53.0%	2.6%	35.8%	7.3%	1.3%		

description	website	Capital Investments in the SCAG Region 1995 Q1- 1997 Q4
Provides fantasy gaming online.	www.rotohog.com	
Provides outsourcing solutions.	www.pranastudios.com	
Provides text messaging, content a	www.mogreet.com	
Provides lifestyle-based e-commerce	www.babystyle.com	
Provides merchants access to a na	www.shipwire.com	
Operates as a health and wellness	www.dailystrength.com	
Developer of advanced signal proc	www.mojix.com	
Provides identification, verification	www.authenticlick.net	
Develops and commercializes carb	n/a	
Develops laser-marking technology	www.thermark.com	
Operates an ad agency for local bu	www.spotrunner.com	
Provides customer outreach manag	www.thinkpassenger.com	
Undisclosed		
Operates an online marketplace op	www.leadpoint.com	
Publishes comic books, sketchbook	www.boom-studios.com	
Operates an online video guide site.	www.thedailyreel.com	
Provides media interactivity soluti	www.jacked.com	
Undisclosed		
Develops technology to allow comp	www.interneer.com	
Provides procurement and supply-c	www.isuppli.com	
Provides, develops, deploys, and r	www.ripple.tv	
Designs Java-based Internet softw	www.irise.com	
Operates as a real estate company	www.catalisthomes.com	
Operates as an online advertising r	www.adconion.com	
Develops mobile video systems.	www.transpera.com	
Develops water purification soluti	www.nanoh2o.net	
Internet Advertising		
Operates as a consulting services	www.cornerstoneondemand.com	
Operates a 24-hour cable televisio	www.thetennischannel.com	
Develops pharmaceutical processin	www.prolacta.com	
Manufactures product that accelera	www.fastsoft.com	
Undisclosed		
Develops electric and plug-in hybrid	www.apteramotors.com	
Develops topical prescription produ	www.januspharma.com	
Provides access and information or	www.supplyframe.com	
Operates a vertical search engine f	www.supplyframe.com	
Develops technology that converts	www.gevo.com	
Provides after-sale live chat market	www.inq.com	
Develops software for online video gami	www.emergent.net	
Develops interactive ringtone techn	www.emotive.com	
Manufactures and sells surface pur	www.dynapumpinc.com	
Provides billing and bookkeeping s	www.bmsreimbursement.com	
Develops, manufactures, and mark	www.eresp.com	
Develops energy technologies		
Develops carbon nanotube antennas.		
Publishes online games	www.k2network.net	
Provides effective fixation in both n	www.i-spineinc.com	
Manufactures bio-implants for use in	www.pegasusbio.com	
Develops and markets novel therap	www.vitreoretinaltech.com	
Provides expense management sol	www.onemindconnect.com	
Develops, manufactures and mark	www.revisionoptics.com	
Operates as a synthetic biology and	www.codagenomics.com	
Develops proprietary biopolymer ar	www.symphonymed.com	

Operates as an ophthalmic device company.
Provides social communication sen www.circleup.com
Provides modular IP-based wireles: www.exadigm.com
Develops fuel injection system solu www.tscombustion.com
Manufactures healthy beverages and nutritional supplements.
Provides social networking platform www.intronetworks.com
Develops and manufactures a fully www.sonos.com
Operates as a phone service provic www.bluecasa.com
Provides alternative energy solutions

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Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

Total Deals: 62

Top Industries in Q2 2007

Industrial/ Energy (21.2%) Los Angeles
Medical Devices and Equipment (11.1%) Orange
Media & Entertainment (15%) Orange

**Capital Investments in the SCAG Region
1995 Q1- 1997 Q4**

name_firm	city	county	state	zip_code	dollars_rec	financ_seq	dev_stage	industry
PeopleJam (FKA: Multir	Los Angeles	Los Angeles	CA	90001	\$1,555,000		1 Early Stage	Media and Entertainment
Mogreet, Inc.	Los Angeles	Los Angeles	CA	90001	\$1,200,000		2 Startup/Seec	Telecommunications
Mojix, Inc.	Los Angeles	Los Angeles	CA	90025	\$84,000		4 Expansion	Telecommunications
Buzznet, Inc.	Los Angeles	Los Angeles	CA	90028	\$0		3 Expansion	Media and Entertainment
iCreate.com, Inc.	Los Angeles	Los Angeles	CA	90046	\$513,000		1 Early Stage	IT Services
Think Passenger, Inc. (F	Los Angeles	Los Angeles	CA	90048	\$8,300,000		2 Expansion	Software
Venture Vehicles, Inc. (C	Los Angeles	Los Angeles	CA	90067	6,000,000		1 Early Stage	Industrial/Energy
60Frames Entertainment	Beverly Hills	Los Angeles	CA	90210	\$3,257,200		1 Early Stage	Media and Entertainment
Intelligent Beauty, Inc. (P	El Segundo	Los Angeles	CA	90245	\$13,000		1 Early Stage	consumer Products and Services
National Payment Netwo	El Segundo	Los Angeles	CA	90245	\$4,925,000		1 Expansion	Financial Services
PureVideo Networks, Inc	El Segundo	Los Angeles	CA	90245	\$5,850,000		2 Expansion	Media and Entertainment
TelASIC Communication	El Segundo	Los Angeles	CA	90245	\$10,870,200		4 Later Stage	Semiconductors
CADFORCE, Inc.	Marina Del Rey	Los Angeles	CA	90292	\$2,000,100		14 Later Stage	Software
DECA	Santa Monica	Los Angeles	CA	90401	\$5,000,100		1 Early Stage	Media and Entertainment
Digital Entertainment Co	Santa Monica	Los Angeles	CA	90401	\$25,000,000		1 Early Stage	Media and Entertainment
National Banana, Inc.	Santa Monica	Los Angeles	CA	90401	\$1,000,000		2 Startup/Seec	Media and Entertainment
Agensys, Inc. (FKA: Uro	Santa Monica	Los Angeles	CA	90404	\$41,313,800		5 Later Stage	Biotechnology
Cornerstone OnDemand	Santa Monica	Los Angeles	CA	90404	\$15,999,900		2 Later Stage	Business Products and Services
Fulcrum Bioenergy, Inc.	Santa Monica	Los Angeles	CA	90404	\$6,000,000		1 Early Stage	Industrial/ Energy
Campus Explorer, Inc. (E	Santa Monica	Los Angeles	CA	90404	\$0		1 Expansion	Media and Entertainment
JibJab Media, Inc.	Santa Monica	Los Angeles	CA	90405	\$3,000,000		2 Later Stage	Media and Entertainment
Whole Body, Inc. (DBA:	Santa Monica	Los Angeles	CA	90405	\$3,500,000		5 Expansion	Media and Entertainment
MyShape, Inc.	Altadena	Los Angeles	CA	91001	\$7,697,000		3 Expansion	Retailing/ Distribution
Siimpel, Inc. (FKA: SiW	Arcadia	Los Angeles	CA	91006	\$21,500,100		9 Later Stage	Networking and Equipment
Pliant	Pasadena	Los Angeles	CA	91105	\$8,000,000		1 Early Stage	Industrial/ Energy
LeisureLink, Inc.	Pasadena	Los Angeles	CA	91107	\$8,106,900		2 Expansion	Financial Services
Gevo, Inc	Pasadena	Los Angeles	CA	91107	\$10,000,000		3 Early Stage	Industrial/ Energy
Ceres, Inc.	Thousand Oaks	Los Angeles	CA	91320	\$75,000,000		5 Later Stage	Biotechnology
Xirrus, Inc.	Westlake Village	Los Angeles	CA	91362	\$3,600,000		4 Later Stage	Networking and Equipment
ReachLocal, Inc.	Woodland Hills	Los Angeles	CA	91367	\$5,000,100		3 Later Stage	IT Services
Gamma Enterprise Tech	Woodland Hills	Los Angeles	CA	91367	\$3,000,000		2 Later Stage	Software
Digisynd, Inc.	Burbank	Los Angeles	CA	91505	\$0		1 Early Stage	Media and Entertainment
Legend Pictures LLC (A	Burbank	Los Angeles	CA	91522	\$1,421,000		4 Early Stage	Media and Entertainment
Touchdown Technolog	Baldwin Park	Los Angeles	CA	91706	\$0		9 Later Stage	Semiconductors
ReShape Medical, Inc. (f	Rancho Cucamonga	San Bernardino	CA	91730	\$3,000,000		3 Early Stage	Medical Devices and Equipment
Metropark USA, Inc.	City of Industry	Los Angeles	CA	91746	\$6,058,000		1 Expansion	Retailing/ Distribution
Q4bis, Inc.	Irvine	Orange	CA	92606	\$6,000,000		1 Expansion	Software
IP MobileNet, Inc.	Irvine	Orange	CA	92606	\$158,000		10 Later Stage	Telecommunications
Aristos Logic Corporatio	Foothill Ranch	Orange	CA	92610	\$13,356,800		8 Later Stage	Networking and Equipment
Xytis, Inc. (FKA: Remerg	Irvine	Orange	CA	92617	\$7,500,000		5 Expansion	Biotechnology
RF Nano Corporation	Irvine	Orange	CA	92617	\$1,500,000		4 Startup/Seec	Semiconductors
Yard House USA, Inc.	Irvine	Orange	CA	92618	\$0		1 Later Stage	consumer Products and Services
AccentCare, Inc.	Irvine	Orange	CA	92618	\$1,000,000		12 Expansion	Health Services
VitreoRetinal Technologi	Irvine	Orange	CA	92618	\$3,250,000		2 Later Stage	Medical Devices and Equipment
Axiom Microdevices, Inc.	Irvine	Orange	CA	92618	\$1,600,000		7 Later Stage	Semiconductors
SOLARFLARE Commun	Irvine	Orange	CA	92618	\$14,832,000		6 Later Stage	Semiconductors
ClariPhy Communication	Irvine	Orange	CA	92618	\$7,830,000		5 Later Stage	Semiconductors
Integrien Corporation	Irvine	Orange	CA	92618	\$1,000,000		3 Expansion	Software
Accenx Technologies, In	Irvine	Orange	CA	92618	\$3,000,000		1 Later Stage	Software
Lumexis Corporation	Costa Mesa	Orange	CA	92626	\$7,300,000		2 Expansion	Networking and Equipment
Communicado, Inc. (FK	Costa Mesa	Orange	CA	92626	\$11,600,100		3 Later Stage	Networking and Equipment

Sequent Medical, Inc.	Aliso Viejo	Orange	CA	92656	\$1,699,000	2 Early Stage	Medical Devices and Equipment
SureFire LLC (FKA: Last Fountain Valley)	Orange	Orange	CA	92708	\$0	1 Later Stage	consumer Products and Services
Blue Casa Communicati	Santa Barbara	Santa Barbara	CA	93101	\$36,000,000	2 Later Stage	Telecommunications
ChimeraCore, Inc.	Santa Barbara	Santa Barbara	CA	93111	\$1,450,000	4 Later Stage	Medical Devices and Equipment
Intouch Technologies, I	Santa Barbara	Santa Barbara	CA	93117	\$7,274,000	5 Later Stage	Industrial/ Energy

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4

Data has been compiled by SCAG Community Development Staff 213-236-1846

Total Dollars Received by Industry for Q3			
	Dollars Received	%of Total	No. of Firms
Biotechnology	\$123,813,800	29.193%	3
Business Products and Services	\$15,999,900	3.773%	1
Consumer Products and Services	\$13,000	0.003%	3
Financial Services	\$13,031,900	3.073%	2
Health Services	\$1,000,000	0.236%	1
Industrial/ Energy	\$37,274,000	8.789%	5
IT Services	\$5,513,100	1.300%	2
Media and Entertainment	\$49,583,300	11.691%	12
Medical Devices and Equipment	\$10,399,000	2.452%	4
Networking and Equipment	\$57,357,000	13.524%	5
Retailing/ Distribution	\$13,755,000	3.243%	2
Semiconductors	\$36,632,200	8.637%	6
Software	\$23,300,100	5.494%	6
Telecommunications	\$37,442,000	8.828%	4
Q3 2007	\$424,114,300	100.000%	55

2007 Q3: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Santa Barbara	Total by Industry Q3 2007	% of total
Biotechnology	\$116,313,800	0	\$7,500,000		\$123,813,800	29.1%
Business Products and Services	\$15,999,900	0	0		\$15,999,900	3.8%
Consumer Products and Services	\$13,000	0	0		\$13,000	0.0%
Financial Services	\$13,031,900	0	0		\$13,031,900	3.1%
Health Services	\$0	0	\$1,000,000		\$1,000,000	0.2%
Industrial/ Energy	\$30,000,000	0	0	\$36,000,000	\$66,000,000	15.5%
IT Services	\$5,513,100	0	0		\$5,513,100	1.3%
Media and Entertainment	\$49,583,300	0	0		\$49,583,300	11.7%
Medical Devices and Equipment	0	\$3,000,000	\$5,949,000	\$1,450,000	\$10,399,000	2.4%

Total Deals: 56

Top Industries in Q3 2007

Biotechnology

Networking & Equipment

Media & Entertainment


Venture Capital Investments in the SCAG Region						
			1995 Q1- 1997 Q4			
Networking and Equipment	\$25,100,100	0	\$32,256,900	\$57,357,000	\$57,357,000	13.5%
Retailing/ Distribution	\$13,755,000	0		\$13,755,000		3.2%
Semiconductors	\$10,870,200	0	\$25,762,000	\$36,632,200		8.6%
Software	\$13,300,100	0	\$10,000,000	\$23,300,100		5.5%
Telecommunications	\$1,284,000	0	\$158,000	\$7,274,000	\$8,716,000	2.1%
<hr/>						
TOTAL by County Q3 2007	\$294,764,400	\$3,000,000	\$82,625,900	\$44,724,000	\$425,114,300	100.0%
% of Total	69.3%	0.7%	19.4%	10.5%	100.0%	

Investments in the SCAG Region 1995 Q1- 1997 Q4	
description	website
Provides integrated bundle of content, comm	n/a
Provides text messaging, content and techn	www.mogreet.com
Develops advanced signal processing produ	www.mojix.com
Operates and maintains a social media com	www.buzznet-inc.com
Provides online advertising services.	n/a
Provides customer outreach management sy	www.thinkpassenger.com
Designs and develops environmentally-frien	www.venturevehicles.com
Operates as a digital content studio.	www.60frames.com
Provides Internet marketing services for bea	www.ibinc.com
Provides loan acceleration programs for the	www.nationalpayment.net
Distributes user-generated and professional	www.purevideo.com
Provides analog and mixed-signal integrat	www.telasic.com
Provides outsourced CAD drafting services	www.cadforce.com
Operates as a digital entertainment studio.	www.deca.tv
Operates a digital entertainment studio.	
Operates as a short form comedic content c	www.nationalbanana.com
Develops targeted cancer therapeutics.	www.agensys.com
Provides talent management software and s	www.cornerstoneondemand.com
Develops facilities for the conversion of mun	www.fulcrum-bioenergy.com
Operates CampusExplorer.com, an online c	www.campusexplorer.com
Operates a website that provides cartoons a	www.jibjab.com
Operates yoga studios and offers related pr	www.yogaworks.com
Operates an online apparel retail shop	www.myshape.com
Manufactures and designs optical switching	www.siimpel.com
Manufactures computer hardware.	N/A
Operates an electronic marketplace for trav	www.leisurelink.com
Develops technology that converts biomass	www.gevo.com
Operates as a biotechnology firm focusing o	www.ceres.net
Provides wireless solutions to the enterprise	www.xirus.com
Operates a full-service online marketing and	www.reachlocal.com
Provides software solutions for managing S	www.getgamma.com
Produces and markets online entertainment.	www.digisynd.com
Operates as a film and television production	www.legendarypictures.com
Manufactures parallel wafer probecards usin	www.tdtech.com
Develops a medical device to treat obesity.	n/a
Operates as a retail chain.	www.metroparkusa.com
Provides decision support software solutions	www.q4bis.com
Manufactures and distributes wireless voice	www.ipmobilenetinc.com
Develops solutions combining data technology with	www.aristoslogic.com
Operates a biopharmaceutical drug discover	www.xytis.com
Develops carbon nanotube antennas.	www.rfnano.com
Operates as a casual eatery chain.	www.yardhouse.com
Provides at-home assisted living and care c	www.accentcare.com
Develops therapeutic and diagnostic system	www.vitreoretinaltech.com
Designs integrated semiconductor systems f	www.axiom-micro.com
Develops semiconductors for network and s	www.solarflare.com
Operates as a semiconductor company.	www.clariphy.com
Develops and provides products and service	www.integrien.com
Provides interoperability solutions for electro	www.accenx.com
Provides fiber optic technology from military	www.lumexis.com
Provides Voice Network Management strate	www.syncvoice.com

Operates as a medical device incubator in S www.sequentmedical.com
Manufactures, designs and sells compact flat www.surefire.com
Operates as a phone service provider. www.bluecasa.com
Operates as a cancer therapeutics company www.chimeracore.com
Develops mobile robotic platforms as a remc www.intouchhealth.com

Venture Capital Investments in the SCAG Region

1995 Q1- 1997 Q4


Los Angeles

Orange

Los Angeles

Venture Capital Investments in the SCAG Region
1995 Q1- 1997 Q4

name_firm	city	county	zip_code	dollars_rec	financ_seq	dev_stage	industry	description	website
Xencor, Inc.	Monrovia	Los Angeles	91016	\$1,000,000	1993 Q1- 1997 Q4	5 Later Stage	biotechnology	Develops ther	www.xencor
Reverse Medical Corporat	Irvine	Orange	92618	\$3,000,000		1 Startup/Seed	biotechnology	Develops an embolic protectio	
Channel M, Inc.	West Los Angeles	Los Angeles	90025	\$6,000,000		2 Expansion	Business Products and Services	Provides mark	www.channel
Perform Local, Inc. (DBA:)	Pasadena	Los Angeles	91105	\$2,000,000		2 Expansion	Business Products and Services	Provides perfo	www.doner
REVShare (FKA: AMN Tel	Temecula	Riverside	92592	\$20,000,000		1 Later Stage	Business Products and Services	Specializes in	www.revsh
Axiotron, Inc.	El Segundo	Los Angeles	90245	\$340,000		1 Expansion	computers and peripherals	Develops solut	www.axiotr
Corazonas Foods, Inc	Cheviot Hills	Los Angeles	90064	\$4,000,100		2 Early Stage	Consumer Products and Services	Manufactures i	www.coraz
Robeks Corporation	Manhattan Beach	Los Angeles	90266	\$2,000,000		2 Expansion	Consumer Products and Services	Operates a ret	www.robek
Used Cardboard Boxes, In	Santa Monica	Los Angeles	90401	\$300,000		2 Startup/Seed	Consumer Products and Services	Supplies used	www.usedc
Robbins Bros	Glendale	Los Angeles	91204	\$999,900		1 Expansion	Consumer Products and Services	Operates retail	www.robbin
TechForward, Inc.	Los Angeles	Los Angeles	90045	\$1,360,000		2 Expansion	Financial Services	Provides finan	www.techfo
AccentCare, Inc.Irvine, CA	Irvine	Orange	92618	\$1,072,000		13 Expansion	healthcare services	Provides at-ho	www.accen
LifeMasters Supported Sel	Irvine	Orange	92618	\$5,000,000		6 Later Stage	healthcare services	Provides disea	www.lifema
Fisker Automotive, Inc.	Lake Forest	Orange	92630	\$5,500,000		1 Early Stage	Industrial/Energy	Operates an ei	www.fisker
Energy and Power Solutio	Costa Mesa	Orange	92656	\$20,000,000		1 Expansion	Industrial/Energy	Provides clean	www.energ
Rubicon Project, The	Los Angeles	Los Angeles	90025	\$8,499,000		2 Expansion	IT Services	Provides an In	www.rubico
mobileStorm, Inc.	Los Angeles	Los Angeles	90028	\$0		1 Later Stage	IT Services	Provides datat	www.mobili
Archetype Media, Inc. (AK	West Hollywood	Los Angeles	90069	\$4,119,900		1 Early Stage	IT Services	Provides mark	www.arche
BMS Parent, Inc.	Upland	San Bernardino	91786	\$1,207,200		2 Early Stage	IT Services	Provides billing	www.bmsre
ThisNext, Inc.	Santa Monica	Los Angeles	90401	\$5,000,000		2 Expansion	Media and Entertainment	Develops a so	www.thisne
Acclaim Games, Inc.	Beverly Hills	Los Angeles	90212	\$12,000,000		1 Early Stage	media and entertainment	Provides video	www.acclai
PureVideo Networks, Inc.	El Segundo	Los Angeles	90245	\$500,000		3 Expansion	media and entertainment	Distributes use	www.purevi
MaxxAthlete, Inc.	Manhattan Beach	Los Angeles	90266	\$3,000,000		1 Startup/Seed	media and entertainment	Provides web-I	www.maxx
Pikum! (FKA: Friendent, Ir	La Canada Flintridge	Los Angeles	91011	\$50,000		2 Startup/Seed	media and entertainment	Provides socia	www.pikum
SupplyFrame, Inc. (FKA: S	Pasadena	Los Angeles	91105	\$1,800,000		3 Expansion	media and entertainment	Operates a vei	www.supply
Genome Diagnostics	Pasadena	Los Angeles	91101	\$211,000		1 Startup/Seed	Medical Devices and Equipment	perates as a ti	www.genon
VitreoRetinal Technolog	Irvine	Orange	92618	\$3,604,000		2 Later Stage	Medical Devices and Equipment	Develops ther	www.vitreo
Cianna Medical, Inc.	Aliso Viejo	Orange	92656	\$8,098,000		1 Early Stage	Medical Devices and Equipment	Operates as a	www.ciann
ChimeraCore, Inc.	Santa Barbara	Santa Barbara				4 Expansion	Medical Devices and Equipment	Operates as a	www.chime
Inogen, Inc.	Goleta	Santa Barbara				6 Later Stage	Medical Devices and Equipment	Manufactures i	www.inoge
Aktino, Inc	Irvine	Orange	92612	\$113,000		4 Expansion	networkign and equipment	evelops broad	www.aktino
Pinkberry, Inc.	Los Angeles	Los Angeles	90020	\$27,500,000		1 Expansion	Retailing/Distribution	Operates a ch	www.pinkbe
AutoESL Design Technolo	West Los Angeles	Los Angeles	90025	\$4,000,000		1 Startup/Seed	semiconductors	Develops platf	www.autoe
Archcom Technology, Inc.	Azuza	Los Angeles	91702	\$1,499,000		1 Expansion	semiconductors	Manufactures I	www.archco
Kotura, Inc. (FKA: Arroyo C	Monterey Park	Los Angeles	91754	\$4,197,000		8 Expansion	semiconductors	Develops opto	www.kotur
Aristos Logic Corporation	Foothill Ranch	Orange	92610	\$15,000,000		9 Later Stage	semiconductors	Develops solut	www.aristo
Undisclosed Company	Los Angeles	Los Angeles	90001	\$10,000,000		2 Early Stage	software		
Leads360 LLC	Los Angeles	Los Angeles	90019	\$3,250,000		1 Expansion	software	Provides on-de	www.leads3
Oblong Industries, Inc.	Los Angeles	Los Angeles	90021	\$8,753,000		1 Startup/Seed	software	Develops an a	www.oblong.n
Fix8	Los Angeles	Los Angeles	90022	\$3,000,000		1 Expansion	software	Develops onlin	www.fix8.co
Mobile-XL	Los Angeles	Los Angeles	90028	\$283,000		1 Early Stage	software	Develops platf	www.mobili
Velocity Services, Inc.	El Segundo	Los Angeles	90245	\$6,800,000		1 Later Stage	software	Provides custo	www.vsi.ne
Perfect Market Technolog	Pasadena	Los Angeles	91103	\$4,100,000		3 Expansion	software	Operates the S	www.snap.c
Gamma Enterprise Techn	Woodland Hills	Los Angeles	91367	\$1,500,000		3 Later Stage	software	Provides software solutions for	
Sendio, Inc.	Irvine	Orange	92614	\$2,000,000		2 Expansion	software	Develops ente	www.sendio
Integrien Corporation	Irvine	Orange	92618	\$4,000,000		4 Expansion	software	Develops and	www.integri
Nexiant, Inc. (FKA: Dispen	Irvine	Orange	92618	\$5,000,000		5 Later Stage	software	Provides autor	www.disper
Medsphere Systems Corp	Aliso Viejo	Orange	92656	\$200,000		9 Expansion	software	Develops data	www.meds
Memo, Inc. (FKA: Tanagr	Aliso Viejo	Orange	92656	\$9,099,000		2 Expansion	software	Manages a sof	www.meme

EdgeCast Networks, Inc.	Los Angeles	Los Angeles	90025	\$1,000,000	4 Expansion	Telecommunications
Teleflip, Inc.	Santa Monica	Los Angeles	90405	\$2,621,000	2 expansion	Telecommunications
YouMail, Inc.	Aliso Viejo	Orange	92656	\$6,737,000		Telecommunications

Offers global c www.edgec
Provides servi www.teleflip
Provides voice www.youm

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2007 Q4: Industry Analysis, by County

	Los Angeles	San Bernardino	Orange	Riverside	Santa Barbara	Total by Industry Q3 2007	% of total	
Biotechnology	\$19,000,000		\$3,000,000			\$22,000,000	8.32%	
Business Products and Services	\$8,000,000			\$20,000,000		\$28,000,000	10.59%	
Computers and Peripherals	\$340,000					\$340,000	0.13%	
Consumer Products and Services	\$7,300,000					\$7,300,000	2.76%	Top Industr
Electronics/Instrumentation						\$0	0.00%	Software
Financial Services	\$1,360,000					\$1,360,000	0.51%	Business P
Health Services			\$6,072,000			\$6,072,000	2.30%	Retailing/ C
Industrial/ Energy			\$25,500,000			\$25,500,000	9.65%	
IT Services	\$12,618,900	\$1,207,200				\$13,826,100	5.23%	
Media and Entertainment	\$22,350,000					\$22,350,000	8.46%	
Medical Devices and Equipment	\$211,000		\$11,702,000			\$11,913,000	4.51%	
Networking and Equipment			\$113,000			\$113,000	0.04%	
Other						\$0	0.00%	
Retailing/ Distribution	\$27,500,000					\$27,500,000	10.40%	
Semiconductors	\$9,696,000		\$15,000,000			\$24,696,000	9.34%	
Software	\$37,686,000		\$20,299,000			\$57,985,000	21.94%	
Telecommunications	\$8,621,100		\$6,737,000			\$15,358,100	5.81%	
	\$154,683,000	\$1,207,200	\$88,423,000	\$20,000,000	\$0	\$264,313,200		
	58.52%	0.46%	33.45%	7.57%				

Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

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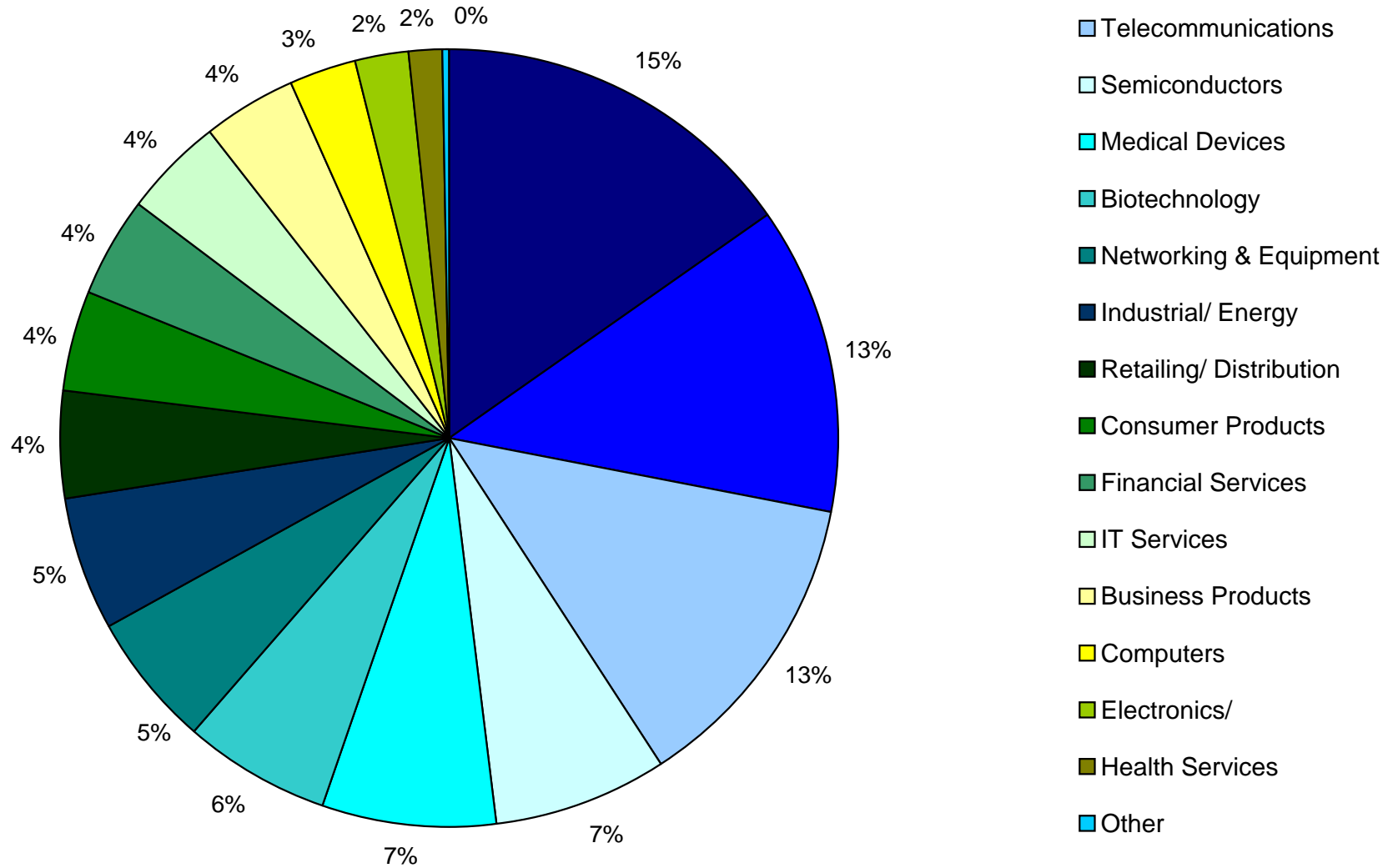
Venture Capital Investments in the SCAG Region 1995 Q1- 1997 Q4

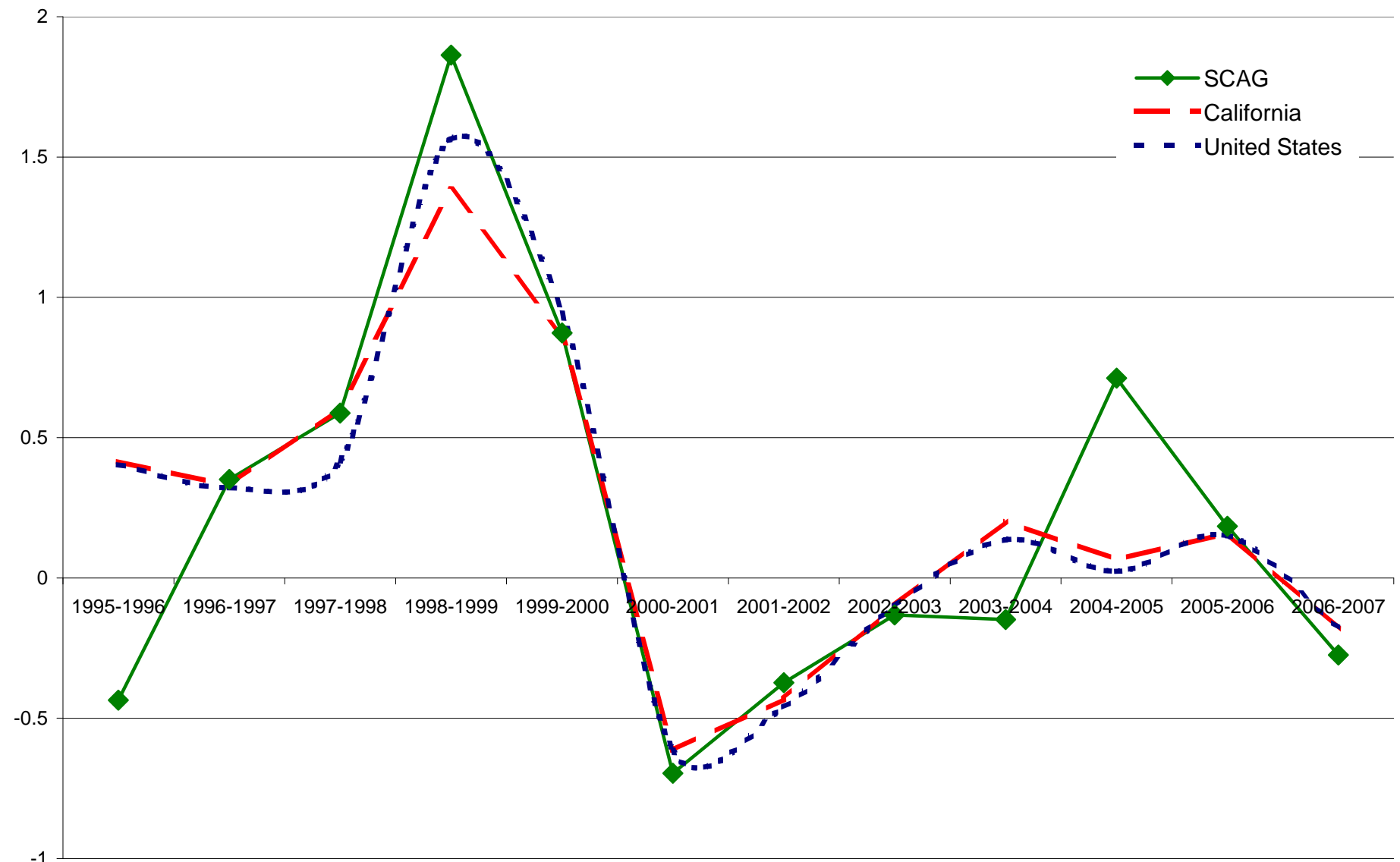
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ries in Q4 2007

Products and Services
Distribution

Venture Capital Funding by Industry SCAG Region, 2000- 2007 Q3





Source: Price-Waterhouse-Coopers/Moneytree; Thompson Venture Economics